

The Economic Case for Sustainable Design

by

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Author's Declaration

I hereby declare that I am the sole author of this thesis. This is a true copy of the thesis, including any required final revisions, as accepted by my examiners.

I understand that my thesis may be made electronically available to the public.

Abstract

The Economic Case for Sustainable Design

This thesis considers the potential of engaging the development community as a primary means of solving the environmental crisis. Specifically, it addresses how the principles of sustainable design can be incorporated into communities and buildings while taking into account the economic realities implicit with every successful project. Using case study examples of recent projects where environmental stewardship was a primary consideration, the thesis examines the relationship between sustainable design strategies and their influence on both capital costs and the perceived value of the completed project. It is proposed that a comprehensive understanding of the economic impact of sustainable design is essential for architects to make informed decisions, given a client's environmental and fiscal expectations. In addition, it is the responsibility of building design professionals to encourage a more sustainable society, and design buildings that will be of net positive impact to the environment.

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Dedication

To my wife Kelly McAuley and our growing family.

Table of Contents

01 Introduction	1
1.1 About Sustainable Design	2
1.2 External Pressures of Sustainable Design	3
1.3 Triple Bottom Line	4
1.4 Methodology Resources and Thesis Structure	6
02 The Environmental Impact of Architecture	9
2.1 Introduction	10
2.2 The Kyoto Protocol and Sustainable Design	11
2.3 Trends in Energy Intensity of Buildings	19
2.4 Tools for Analysis of Environmental Impact of Architecture	25
2.5 Conclusion	27
03 Internal Factors Effecting Cost and Success of Sustainable Design	31
3.1 Introduction	32
3.1.1 Influencing Factors of Additional Costs	32
3.1.2 LEED Cost Increment Trends	43
3.1.3 Building Value Assessment Definitions and Methodology	48
3.2 Neighbourhood Design Overview	57
3.2.1 Case Study Analysis Summary	62

3.3	Multi-unit Residential Buildings Overview	63
3.3.1	Multi-unit Residential Building (MURB) Graph Content Summary Information	65
3.3.2	Factors Influencing the Viability of Sustainable Design	65
3.4	Commercial Building Overview	72
3.4.1	Commercial Building Graph Content Summary Information	73
3.4.2	Factors Influencing the Viability of Sustainable Design	73
3.4.3	Green Retrofit of Existing Building Stock	83
3.5	Conclusion	85
	04 External Factors Effecting Cost and Success of Sustainable Design	89
4.1	Introduction	90
4.2	Detractors to Sustainable Neighbourhood Design	91
4.3	Conflicting Regulations and Potential for Incentives	97
4.4	Single Family Dwellings and Sustainable Design	104
4.5	Attractors to Regeneration	107
4.6	Justification for Sustainable Design	111
4.7	Productivity and Sustainable Design	112
4.8	Conclusion	114
	05 Foundations for Market Transformation	117
5.1	Summary of Key Conclusions	118
5.2	Intangible Benefits of Sustainable Design	120
5.4	Constraints to Widespread Adoption of Sustainable Design	123

Appendices

Appendix A - Neighbourhood Design - Case Study Analysis Back-up	125
n1 Regent Park Revitalization, Toronto ON	127
n2 Dockside Green, Victoria BC	135
n3 Vaughan and Oakwood, Toronto ON	143
Appendix B - Multi-unit Residential Buildings - Case Study Analysis Back-up	151
b1 Multi-unit Residential Case Study, Toronto ON	153
b2 Multi-unit Residential Case Study, Toronto ON	173
b3 Multi-unit Residential Case Study,, Waterloo ON	191
Appendix C - Commercial Buildings - Case Study Analysis Back-up	205
c1 Commercial Building Case Study, Halifax NS	207
c2 Commercial Building Case Study, Markham ON	225
c3 Commercial Building Case Study, Markham ON	243
Glossary of Terms	259
Annotated Bibliography	263
Bibliography	269

List of Illustrations

01 Introduction

- | | | | |
|----|-------|--|---|
| 5 | 1.01 | Design Considerations | Source: Busby Perkins + Will - Modified by Author |
| 6 | 1.02 | Thesis Structure Overview | Source: Author |
| 16 | 2.01a | Growth in Canadian Energy Consumption by Sector | Source: Natural Resources Canada - Compiled by Author |
| 16 | 2.01b | 2004 Apportionment of Total Energy Consumption | Source: Natural Resources Canada - Compiled by Author |
| 16 | 2.01c | Canadian Energy Consumption by Sector | Source: Natural Resources Canada - Compiled by Author |
| 17 | 2.02a | Growth in Canadian Greenhouse Gas Emissions by Sector | Source: Natural Resources Canada - Compiled by Author |
| 17 | 2.02b | 2004 Apportionment of Total GHG Emissions | Source: Natural Resources Canada - Compiled by Author |
| 17 | 2.02c | Canadian GHG Emissions by Sector | Source: Natural Resources Canada - Compiled by Author |
| 18 | 2.03 | Toronto Construction Cost Index | Source: Altus Helyar Cost Consulting |
| 18 | 2.04 | Housing Completions GTA 1990 - 2005 | Source: Altus Helyar Cost Consulting
GDP Data, Statistics Canada. Estimate, forecasts and chart:
Reed Construction Data - CanaData. |
| 22 | 2.05 | Ontario Construction Starts Between 1990 and 2005 | Source: Canadata construction starts summaries 1990 - 2005
GDP Data, Statistics Canada. Estimate, forecasts and chart:
Reed Construction Data - CanaData. |
| 26 | 2.06 | LEED Canada Project Overview | Source: Canadian Green Building Council (CaGBC) |

03 Internal Factors Effecting Cost and Success of Sustainable Design

- 33 3.01 **Determination of Base Building**
Source: Altus Helyar Cost Consulting
- 34-35 3.02 **Capital Cost Factors**
Source: Busby Perkins + Will - Modified by Author
- 36 3.03 **Energy Savings Strategy and Cost Impact**
Source: Busby Perkins + Will - Modified by Author
- 38 3.04 **Design Phase vs. Design Impact**
Source: Straube, John and Eric Burnett. *Building Science for Building Enclosures*
- 40 3.05 **Integrated Design Process**
Source: Nils Larson, International Initiative for a Sustainable Built Environment (iiSBE)
- 42 3.06 **Total LEED Cost Increment by Level of Certification**
Source: Altus Helyar Cost Consulting
- 44 3.07 **LEED Point Targets by Environmental Category**
Source: Altus Helyar Cost Consulting
- 45 3.08 **Total LEED Cost Increment by Environmental Category**
Source: Altus Helyar Cost Consulting
- 45 3.09 **Apportionment of Energy and Atmosphere Cost**
Source: Altus Helyar Cost Consulting
- 46 3.10 **Total LEED Cost Increment by Building Element**
Source: Altus Helyar Cost Consulting
- 47 3.11 **Total LEED Cost Increment by Building Division (Trade)**
Source: Altus Helyar Cost Consulting
- 54 3.12 **Multi-unit Residential Building Value Assessment Methodology**
Source: Author
- 55 3.13 **Commercial Building Value Assessment Methodology**
Source: Author
- 56 3.14 **Neighborhood Design Analysis Legend**
Source: Author
- 58-61 3.15 **Neighborhood Design Case Study Analysis Summary**
Source: Author

66-67	3.16	Multi-unit Residential Building (MURB) Comparison Summary Source: Author
68	3.17	Multi-unit Residential Building (MURB) LEED Cost Increment by Division Source: Author
69-70	3.18	Multi-unit Residential Building (MURB) Matrix Comparison Source: Author
71	3.19a	Multi-unit Residential Building (MURB) LEED Cost Increment by Category Source: Author
71	3.19b	Multi-unit Residential Building (MURB) Apportionment of Energy and Atmosphere Cost Source: Author
74-75	3.20	Commercial Design Case Study Summary Analysis Source: Author
76	3.21	Commercial Building LEED Cost Increment by Division Source: Altus Helyar Cost Consulting
77-78	3.22	Commercial Building Matrix Comparison Source: Author
79	3.23a	Commercial Building LEED Cost Increment by Environmental Category Source: Altus Helyar Cost Consulting
79	3.23b	Commercial Building Apportionment of Energy and Atmosphere Cost Source: Altus Helyar Cost Consulting
04 External Factors Effecting the Cost and Success of Sustainable Design		
92	4.01	Annual Office Building Operating Costs Source: Edwards, Brian. <i>Green Buildings Pay</i>
94	4.02	Residential Property Tax Apportionment Source: 2005 Budget overview City of Toronto
95	4.03	Municipal Revenue Sources Source: 2005 Budget overview City of Toronto
96	4.04	Municipal Development Fees Apportionment Source: Altus Helyar Cost Consulting
98	4.05	Residential Sales Mix in Toronto Source: Altus Helyar Cost Consulting
100	4.06	Row House Development Cost Factors Source: Author

- 101 4.07 **Mid-rise Development Cost Factors**
Source: Author
- 102 4.08 **High-rise Development Cost Factors**
Source: Author
- 106 4.09 **Correlation Between Property Value and School Ranking**
Compiled by Author
Property value data: MLS property listings, 2005
School ranking data: Fraser Institute Studies in Education Policy 2005
- 108 4.10 **Green Building Triggers for Building Owners**
Source: Yudelson, Jerry. *Developing Green*
- 108 4.11 **Breakdown of Typical Commercial Building Operating Costs**
Source: Joseph Romm et al. *Greening the Building and the Bottom Line*
- 110 4.12 **Value of Green Building Features**
Source: Yudelson, Jerry. *Developing Green*

Appendix A - Neighbourhood Design Case Study Analysis Back-up

- 127-129 n1.1 **Project Images**
Toronto Community Housing Corporation
- 130-133 n1.2 **LEED-ND Scorecard**
Source: Author
- 135-137 n2.1 **Project Images**
Source: Windmill Developments
- 138-141 n2.2 **LEED-ND Scorecard**
Source: Author
- 143-145 n3.1 **Project Images**
Source: Stephanie Vermeulen
- 146-149 n3.2 **LEED-ND Scorecard**
Source: Author

Appendix B - Multi-unit Residential Building Case Study Analysis Back-up

- 153 b1.1 **Project Diagrams and Overview**
Source: Author
- 154 b1.2 **Design Efficiency Statistics**
Source: Altus Helyar Cost Consulting - Compiled by Author
- 155-159 b1.3 **Project Narrative by Building Element**
Source: Altus Helyar Cost Consulting - Compiled by Author

160	b1.4	Project Cost Summary Source: Altus Helyar Cost Consulting - Compiled by Author
161	b1.5	Elemental Cost Summary - Total Project Source: Altus Helyar Cost Consulting - Compiled by Author
162	b1.6	Trade Summary - Total Project Source: Altus Helyar Cost Consulting - Compiled by Author
163-167	b1.7	LEED Incremental Costing - Total Project Source: Altus Helyar Cost Consulting - Compiled by Author
168-169	b1.8	EAcI.1 Optimize Energy Performance Strategies Source: Altus Helyar Cost Consulting - Compiled by Author
170	b1.9	Building Value Assessment Source: Author
173	b2.1	Project Diagrams and Overview Source: Author
174	b2.2	Design Efficiency Statistics Source: Altus Helyar Cost Consulting - Compiled by Author
175-178	b2.3	Project Narrative by Building Element Source: Altus Helyar Cost Consulting - Compiled by Author
179	b2.4	Project Cost Summary Source: Altus Helyar Cost Consulting - Compiled by Author
180	b2.5	Elemental Cost Summary - Total Project Source: Altus Helyar Cost Consulting - Compiled by Author
181	b2.6	Trade Summary - Total Project Source: Altus Helyar Cost Consulting - Compiled by Author
182-185	b2.7	LEED Incremental Costing - Total Project Source: Altus Helyar Cost Consulting - Compiled by Author
186-187	b2.8	EAcI.1 Optimize Energy Performance Strategies Source: Altus Helyar Cost Consulting - Compiled by Author
188	b2.9	Building Value Assessment Source: Author
191	b3.1	Project Diagrams and Overview Source: Author
192	b3.2	Design Efficiency Statistics Source: Author

193-195	b3.3	Project Narrative by Building Element Source: Author
196	b3.4	Project Cost Summary Source: Author
197	b3.6	Trade Summary - Total Project Source: Author
198-201	b3.7	LEED Incremental Costing - Total Project Source: Author
202	b3.8	EAcI.1 Optimize Energy Performance Strategies Source: Author
203	b3.9	Building Value Assessment Source: Author
Appendix C - Commercial Buildings Case Study Analysis Back-up		
207	c1.1	Project Diagrams and Overview Source: Author
208	c1.2	Design Efficiency Statistics Source: Altus Helyar Cost Consulting - Compiled by Author
209-212	c1.3	Project Narrative by Building Element Source: Altus Helyar Cost Consulting - Compiled by Author
213	c1.4	Project Cost Summary Source: Altus Helyar Cost Consulting - Compiled by Author
214	c1.5	Elemental Cost Summary - Total Project Source: Altus Helyar Cost Consulting - Compiled by Author
215	c1.6	Trade Summary - Total Project Source: Altus Helyar Cost Consulting - Compiled by Author
216-220	c1.7	LEED Incremental Costing - Total Project Source: Altus Helyar Cost Consulting - Compiled by Author
221	c1.8	EAcI.1 Optimize Energy Performance Strategies Source: Altus Helyar Cost Consulting - Compiled by Author
222	c1.9	Building Value Assessment Source: Author
225	c2.1	Project Diagrams and Overview Source: Author

226	c2.2	Design Efficiency Statistics Source: Altus Helyar Cost Consulting - Compiled by Author
227-230	c2.3	Project Narrative by Building Element Source: Altus Helyar Cost Consulting - Compiled by Author
231	c2.4	Project Cost Summary Source: Altus Helyar Cost Consulting - Compiled by Author
232	c2.5	Elemental Cost Summary - Total Project Source: Altus Helyar Cost Consulting - Compiled by Author
233	c2.6	Trade Summary - Total Project Source: Altus Helyar Cost Consulting - Compiled by Author
234-237	c2.7	LEED Incremental Costing - Total Project Source: Altus Helyar Cost Consulting - Compiled by Author
238-239	c2.8	EAc1.1 Optimize Energy Performance Strategies Source: Altus Helyar Cost Consulting - Compiled by Author
240	c2.9	Building Value Assessment Source: Author
243	c3.1	Project Diagrams and Overview Source: Author
244	c3.2	Design Efficiency Statistics Source: Altus Helyar Cost Consulting - Compiled by Author
245-248	c3.3	Project Narrative by Building Element Source: Altus Helyar Cost Consulting - Compiled by Author
249	c3.4	Project Cost Summary Source: Altus Helyar Cost Consulting - Compiled by Author
250	c3.5	Elemental Cost Summary - Total Project Source: Altus Helyar Cost Consulting - Compiled by Author
251	c3.6	Trade Summary - Total Project Source: Altus Helyar Cost Consulting - Compiled by Author
252-255	c3.7	LEED Incremental Costing - Total Project Source: Altus Helyar Cost Consulting - Compiled by Author
256	c3.8	EAc1.1 Optimize Energy Performance Strategies Source: Altus Helyar Cost Consulting - Compiled by Author
257	c3.9	Building Value Assessment Source: Author

01 Introduction

1.1 About Sustainable Design

The United Nations World Commission on the Environment provided a useful starting point for a definition of sustainability in its 1987 report titled “Our Common Future”. It defined sustainable development as:

Development that meets the needs of the present without compromising the ability of future generations to meet their own needs.¹

This definition suggests that amid a continuing pursuit to improve the human condition, we must not unnecessarily disrupt the natural equilibrium of the environment. It acknowledges that the wealth of the earth is a finite resource which can be seriously depleted by our actions, and that the environment has a limited capacity to sustain unbalanced human pressure.

Sustainable design, then, describes the planning process we can use to achieve sustainable development. This thesis investigates the sustainable design of buildings; as such, it considers both the building as an object, and the building in relationship to its broader local, regional, and global contexts. It takes into account the principles of energy and resource efficiency, healthy indoor air quality and a broad understanding of socially responsive design.

These principles are steadily gaining currency in architectural discourse, but ultimately design decisions are made by teams of professionals in collaboration with the client, who has traditionally prioritized economic considerations. For this reason, few clients will commit to sustainable building strategies without a clear understanding of capital cost impacts, coupled with operational savings and the market advantages these strategies accrue. Therefore, involving and engaging client groups is essential if additional measures required by sustainable design are to gain widespread market acceptance.

¹ United Nations Commission on Environment and Development. (1987). Our Common Future (ISBN 0-19-282080-X). Oxford: Oxford University Press., Page 43

The intent of this thesis is to demonstrate that sustainable design is a primary solution to the rising crisis of climate change and that by incorporating sustainable design practices into their buildings, developers can secure a competitive advantage over conventional developments. As such, the thesis works toward establishing a more holistic picture of the economics of development, looking beyond the simple incremental cost calculation for green measures to consider the broader economic advantages and the potential loss of revenue that developers could face by not investing in sustainable design practices.

The thesis can also serve as a reference document for architects who are lacking the necessary information to understand the relationship between major design decisions and construction costs. By focusing on the economics of building and its relationship to the environment, architects can be well-prepared to advocate for green measures with client groups where first costs are a primary concern.

As evidence of global environmental degradation becomes apparent, we can anticipate a maturing and strengthening of public commitment to environmental responsibility. As Dr. Raymond Cole of the University of British Columbia notes, the building industry, alongside other sectors of the economy, will be increasingly scrutinized for the environmental implications of its actions.

1.2 External Pressures of Sustainable Design

Recently in Canada, there has been a groundswell of public support for governmental action on issues of sustainability. This has been reflected in the growth in mainstream media coverage of the topic and the recent political debate at all levels of government. Unfortunately, there is no widespread understanding or consensus for a plan that could achieve measurable progress. Canadian policy-makers have, until recently, failed to take a leadership role in dealing with climate change, allowing a 29 percent national rise in emissions of climate-altering greenhouse gases

(GHG) since 1990.²

The research in this thesis complements the recent work of several economists and industry leaders who are predicting serious economic ill-effects due to climate change. Notably, Sir Nicholas Stern, the World Bank's former chief economist, released a report in the fall of 2006 stating that climate change will cost the world between five and twenty percent of global gross domestic product each year if decisive action to stem global warming is not taken. The United Nations echoes these concerns, as do political leaders across Europe and former U.S. vice-president Al Gore. However, if we are to achieve significant reductions in GHG emissions, major industrialized countries including China, the United States and Canada must adopt more progressive approaches to the way they produce and use energy, natural resources and fuel. The economic argument for environmental concerns proposed in the Stern Report complements longer-standing ethical and scientific imperatives to curb global warming raised by environmentalists and ecologists. The result has been increased pressure on developed countries to increase the value given to environmental considerations in policy decisions.

1.3 Triple Bottom Line

The concept of sustainability is typically considered in terms of three broad sets of parameters: economic, environmental and social. This set of factors is commonly referred to as the 'triple bottom line.' In practical terms, triple bottom line accounting means expanding the traditional accounting framework to balance an understanding of economic considerations with the social and environmental implications that are often undervalued in business decision-making.

Economic sustainability means, in essence, that one group does not deprive another in order to advantage itself. It involves the production and distribution of wealth in a manner that provides goods and services for both present and future generations, and that ensures the long-term,

2 Natural Resources Canada. (June 2005). Energy use data handbook (Cat. No. M141-11/2003). Gatineau, QC: Canada. Energy publications, Office of energy efficiency NRCAN.

wide-spread promotion of a high quality of life. Characteristics of economic sustainability include the presence of diverse and viable economic opportunities, the involvement of relevant stakeholders in decision-making, integrated management and responsiveness to changing circumstances.

Social Sustainability refers to the ongoing ability of a community to function as a safe, healthy and viable setting for human interaction, education, employment, recreation and cultural development. Social sustainability is characterized by such fundamental principles as social equality, diversity, urban livability, universal accessibility and self-determination.

Environmental sustainability generally means that we must ensure that we use essential products and processes of nature no more quickly than they can be renewed, and that we discharge wastes no more quickly than they can be absorbed by the environment. It involves minimizing damage to the carrying capacity of the natural environment and ensuring the long-term integrity of a healthy ecosystem. As such, it concerns itself with the maintenance of clean air; soil and water; and the maintenance of diversity in variety of species and habitats. Characteristics of ecological sustainability include self-sufficiency, resilience and adaptability; efficiency, interdependence and biodiversity.

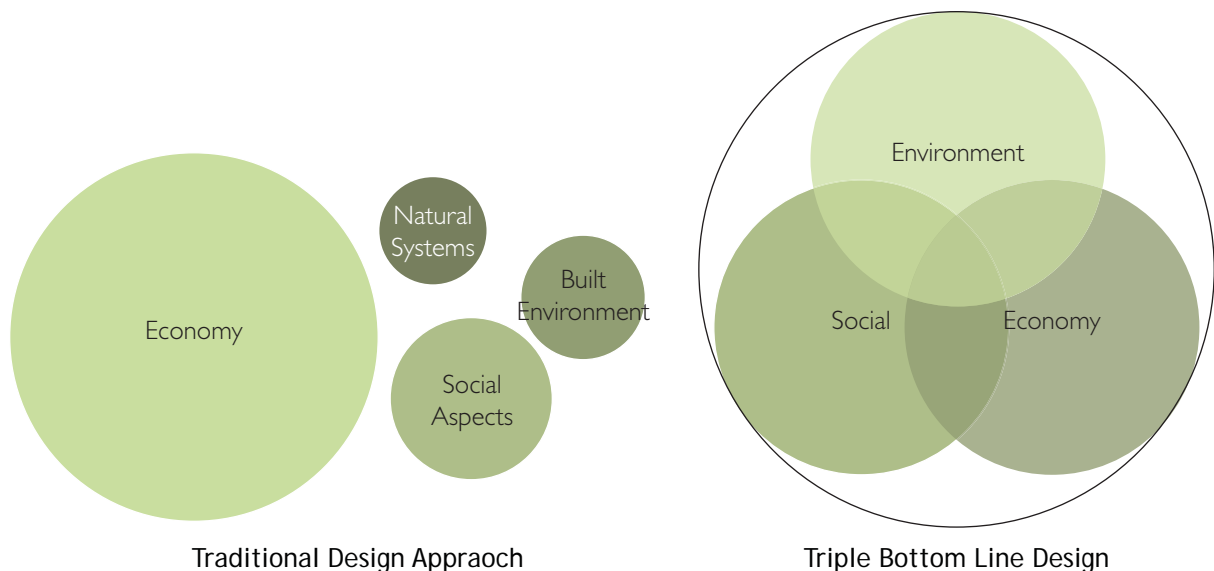


Figure 1.1 Design Considerations The Triple Bottom Line approach to design, values Environmental, Social and Economic aspects equally.

1.4 Methodology and Thesis Structure

This thesis is divided into five chapters providing the research, case study analysis and conclusion to support the economic case for sustainable design. Three appendices provide the back-up calculations for the case study summaries described in chapter three.

Chapter 1, the *Introduction*, provides the background information for the thesis. A brief overview of sustainability is provided along with a summary of the approach that used to explore the thesis statement.

Chapter 2, *The Environmental Impact of Architecture*, demonstrates the critical role that buildings can play in moving the Canadian economy towards achieving its GHG emission targets through the implementation of sustainable design.

In Chapter 3, *Internal Factors Effecting Cost and Success of Sustainable Design*, nine case study projects are used to investigate the cost implications of sustainable design strategies for stakeholders involved in the design and development process. Projects are divided into three sections: Neighbourhood Design, Multi-unit Residential Buildings (MURB), and Commercial Buildings.

In the Neighbourhood Design section, three case studies are used to examine the importance of establishing urban planning guidelines that mandate higher-density land-use patterns; further, these guidelines should be both economically viable and encourage social patterns that minimize the long-term impact of communities on the environment.

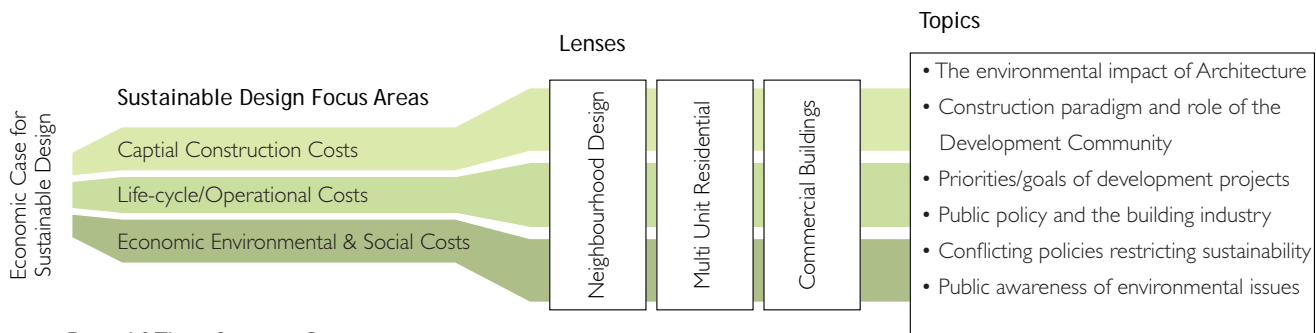


Figure 1.2 Thesis Structure Overview

Economic perspective on sustainable design uses case study analysis to focus in on current obstacles to wide spread market implementation.

In the MURB and Commercial Building sections, the case study projects are compared based on the total incremental cost of a standard building, followed by a commentary on specific measures contributing to the incremental cost. The LEED Canada Green building rating system is used as a method of organizing and presenting cost data. A building value assessment is used to analyze the value of the higher performance buildings. Detailed estimates and project narrative for each case study are provided in appendix A, B, and C of the thesis.

Within each section, the case study projects selected are similar in terms of scale, construction procurement method, and approximate construction start date. The decision to only use case study projects from within Canada ensures that the projects are relevant to developers in Canada.

Chapter 4, *External Factors Effecting Cost and Success of Sustainable Design*, explores sustainable design from the perspective of municipalities, residents and tenants who are typically not part of the design process. Beyond the advantages felt inside the development industry, as outlined in chapter 3, these external groups can benefit significantly as residents of the neighbourhoods and occupants of the buildings. This information supplements the case study section of the thesis.

Chapter 5, *Foundations for Transforming the Market*, exposes a series of indirect or less easily quantifiable economic benefits yielded by sustainably designed development projects; benefit areas include cost to society, productivity gains, and marketing advantages. Chapter five also provides an epilogue to the economic analysis and contemplates how social and environmental perspectives can support a financial approach to questions of sustainability.

02 The Environmental Impact of Architecture

2.1 Introduction

The slow emergence of sustainable design in architecture has been primarily led by design professionals motivated by an ethical conviction that the process of building should be less environmentally destructive than that which we have come to accept from conventional modern construction. While this movement has brought about some degree of positive change, it has ultimately failed to engage the development community and construction industry into a larger dialogue addressing the financial and legal implications of sustainable design. Very few client groups - especially developers - will commit to measures required by sustainable design without a clear understanding of capital cost impacts and the potential payback of these features through operational savings or market advantage.

There is no shortage of recent articles, books and reports addressing issues surrounding sustainable design. Many propose that design professionals, in co-operation with the building sector and manufacturing industry, can play a key role in reducing our dependence on non-renewable resources and lessening the ecological impact of the built environment while furthering social progress and economic prosperity. However, there is a lack of information available to the building industry and the development community that addresses the implications of sustainable design from their perspective.

This chapter will explore how buildings can contribute significantly to Canada's ability to achieve the necessary emission reductions under the Kyoto Protocol through requiring buildings to be constructed to higher standards. From the perspective of the private sector this movement towards greater sustainability provides opportunities such as marketing advantages, corporate branding, increased sales revenue and occupancy premiums.

If buildings are to play a significant role in transforming our society into one that can sustain itself economically, socially, and environmentally there needs to be a paradigm shift from designing buildings with a focus on minimizing first costs, to designing buildings with a primary consideration given to the Value of the proposed development projected over its useful life.

2.2 The Kyoto Protocol and Sustainable Design

The limitations of a making an economic argument to encourage a more sustainable society become apparent in almost all cases as the Canadian economy, and the global economy in general does not accurately account for the cost to society of environmental destruction. This has resulted in the steady build-up of climate changing Greenhouse Gases (GHG) in our atmosphere. Climatologists predict that not taking decisive action to curb these trends now, could have devastating consequences in the future requiring drastic changes and possible collapse of whole ecosystems.¹

Addressing this threat is a primary focus of the Kyoto Protocol, which proposes to create an international carbon trading market that would provide a monetary incentive to countries and industries that reduce GHG emissions below the established quota. Carbon credits could be attained by falling below emissions limits, and could be traded to countries and industry who exceeded the set quota. Following the principle of supply and demand, carbon credit 'stocks' would reflect the carbon intensity of the world economy.

Although the Federal US and Canadian governments refused to make any commitment to reducing GHG emissions, in the fall of 2006, many community groups, corporations, municipalities and provinces continue to show strong support for ratification of the Kyoto Protocol. A recent poll of Fortune 500 executives in the United States reported that 34 percent support the Kyoto Protocol, with only 26 percent opposed.² Positive industry coalitions are now forming including Alcoa inc., General Electric Co., and Duke Energy Corp., joining environmentalists in calling for mandatory reductions in GHG emissions.³

By January 2007, growing public awareness and pressure on the government had forced parties across the political spectrum to take a more progressive stance on environmental issues. The

1 Diamond, Jared. *Collapse: How Societies Choose to Fail or Succeed*. New York: Viking, 2005.

2 Flannery, Tim. *The Weather Makers*. Australia: HarperCollins Publishers Ltd., 2005. Page 242

3 McKenna, Barrie. (2007, January 23). U.S. CEOs Want Action on Climate Change: Bush faces pressure for tougher rules. *Globe and Mail*, Retrieved January 23, 2007, from <http://www.globeandmail.com>.

primary point of debate revolved around questions of the economic repercussions of compliance and the willingness of Canadians to make personal sacrifices in order to meet these targets.

The predictions on the net economic effect of pursuing Kyoto targets vary widely. William Lash of The Center for Study of American Business makes dire economic predictions such as increased domestic energy costs of 86% and a cut to the average American family income of \$2700.⁴ While Adair Turner, former director general of the Confederation of British Industry suggests a slowdown in growth by only one-tenth of 1%.⁵

In Canada the cost of compliance has not been estimated to date, as a credible plan outlining how Canada could achieve its emission reductions has not been completed. A contentious proposal for meeting Canada's emission reductions was eventually released in the spring of 2002. However a major shortcoming of this report was a failure to address the potential of buildings to play a part in the total reduction commitment. Instead, the focus was primarily on industry, where emission controls have been in place for decades and actual emissions per GDP growth have followed a similar pattern to buildings since 1990 (see Figure 2.02c). Within the same time, the energy requirements (per unit area) of the average building have grown, both in terms of embodied energy of the finished building and the operation of the building during occupancy.⁶

Conventional wisdom is that transportation and industry are at the root of the climate change problem, and in turn are the focus in the Canadian Plan for meeting its Kyoto targets. However when comparing the building sector to the transportation sector, we see that automobiles have improved in fuel consumption drastically. For example, the Chevrolet Malibu was Canada's best-selling car in 1980. The car weighed 1419 kilograms and its 3.8 liter engine used 12.6 liters of gas to drive 100 kilometers in the city and 8.1 liters on the highway. When the car was reintroduced in 2005 it weighed 1439 kilograms and its 2.2 liter engine used 9.8 liters per 100

4 Flannery, Tim. *The Weather Makers*. Australia: Harper Collins Publishers Ltd., 2005. Page 233.

5 *Ibid.*, Page 233.

6 Skopek, Jiri. *Green Building Value*, Ontario Institute of Quantity Surveyors (OIQS) General Meeting, September 12, 2006, The University Club, Toronto.

kilometers in the city and 6.6 litres on the highway. Although the engine in the 2005 version was nearly half the size, it is 32 percent more powerful, generating 145-horsepower, compared with 110-horsepower in the 1980 Malibu.⁷ There are considerably more fuel-efficient vehicles than the 2005 Malibu on the road today: many auto manufacturers are substantially raising the bar on expectations for energy efficiency with hybrid models, and by reducing the overall weight and size of vehicles along with total embodied energy required to manufacture a vehicle. Beyond these environmental considerations, comfort and handling have improved while cars have become more affordable to a growing number of people. Companies embracing the movement to more fuel-efficient vehicles have enjoyed growing profit margins and market demand for vehicles within the North American market.

Looking at the data for buildings, one could conclude that the relatively low achievements in efficiency within the construction industry to date offer great opportunities for significant improvements in the energy and resource efficiency of buildings. This could be achieved without threatening the continued growth of the Canadian economy as unlike other sectors, the construction industry does not have to compete with offshore manufacturing that has the potential to jeopardize Canadian employment figures.

For these reasons, the profession of architecture along with the building industry could potentially be the single largest contributor to Canada's solutions for compliance with the Kyoto Protocol. It has been calculated that by reducing the GHG emissions by 25 percent in renovations and new buildings, architects and design teams could have the power to achieve 15 percent of Canada's Kyoto commitment within 5 years.⁸

The following statistics are provided as an overview of the present role that buildings play in Canada's GHG emissions. Approximately 10 billion square meters of building exist in Canada

7 Keenan, Greg. (2005, May 26). Auto industry steers course to trim the fat from vehicles. *Globe and Mail*, Retrieved May 26, 2005, from <http://www.globeandmail.com>.

8 Royal Architectural Institute of Canada (RAIC). (2002). *Sustainable Design Fundamentals for Buildings* (). Ottawa, ON: Canada. Royal Architectural Institute of Canada (RAIC). Chapter 5.1

at present. Of this, 10 million square meters are renovated and an additional six million square meters of building are added every year. In 2004, residential and commercial buildings accounted for 28 percent (144.6 MT) of GHG emissions through direct operating energy consumption (See figure 2.02b). The construction industry contributes another 30% of GHG emissions indirectly through the production transportation and waste of materials. As examples, cement production alone accounts for 8% of GHG emissions, and construction debris accounts for 30-40% of garbage in our landfills. Ultimately, the building industry is responsible for 40 percent of GHG emissions, and 31 percent of total national energy consumption excluding industrial buildings.

As indicated in Figure 2.01c and 2.02c, the overall trend of secondary energy use (energy used by final consumers for residential, agricultural, commercial, industrial and transportation purposes) and GHG emission statistics reveals that between 1990 and 2004 energy use and related GHG emissions have grown by 1.3% per year on average in buildings and by 1.6% percent per year across all sectors. Figure 2.02b shows that in 2004, combining all building types, residential 17%, commercial and institutional, 14% and the proportion of the industrial sector related to building operation and construction, buildings are among the biggest secondary energy consumers in the world. The primary source of GHG emissions from the building sector is directly related to energy usage for building operation. These emissions result from both non-renewable electricity produced at a central power plant, as well as direct on-site combustion of fossil fuels.

Calculating the full benefits of lower energy consumption of more efficient buildings is more complex than a linear energy efficiency scale. This is because energy efficient buildings tend to use disproportionately less energy during peak times when electricity is more valuable, expensive and is typically generated by fossil fuels.⁹ Although the environmental and health costs associated with air pollution caused by non-renewable electric power generation and on-site fossil fuel use are generally externalized, and are ignored when making capital investment decisions, the energy reductions realized through the design and construction of green buildings can

⁹ Hawken, Paul, and Amory Lovins, and L. Hunter Lovins. *Natural Capitalism: Creating the Next Industrial Revolution*. New York: Back Bay Books/Little, Brown and Company, 1999. Page 266

reduce pollution and lower the environmental impact of conventional power generation.¹⁰

It is estimated that approximately 40 percent of all energy worldwide is used to build, heat, cool and provide power to operate buildings.¹¹ In addition to this, as much as 40 percent of the world's raw materials are used in buildings, and the construction and operation of buildings constitute almost 40 percent of all GHG emissions.¹² A major proportion of our hazardous-substance use also occurs in the building sector.¹³

Energy use and GHG emission statistics specific to the Canadian residential sector are for both detached and MURB type developments, and it is difficult to extrapolate the statistics specific to each. It is still interesting to note that the residential sector accounts for only 8 percent of the total increase in energy consumption since 1990 levels while adding 3,292,400 units to the market representing a 30 percent growth since 1990.¹⁴ This was due to the small increase in residential energy use through improvements in housing construction as well as the shift towards less GHG-intensive fuels and improvements in energy codes/standards. However, it is important to note that these figures do not take into account the larger implications of widespread, low-density housing, such as the necessary dependence on passenger vehicles for transportation. This relationship is discussed further in the Neighbourhood Design case study in Chapter 3 of this thesis.

In contrast, energy consumption within the commercial sector represents 19 percent of the total growth, and related GHG emissions are 22 percent of the total growth in emissions between 1990 and 2004. In the industrial sector energy consumption represents 35 percent of the total

10 Lovins, Amory et al. *Small is Profitable: The Hidden Economic Benefits of Making Electrical Resources the Right Size*. Snowmass Colorado: Rocky Mountain Institute, 2003.

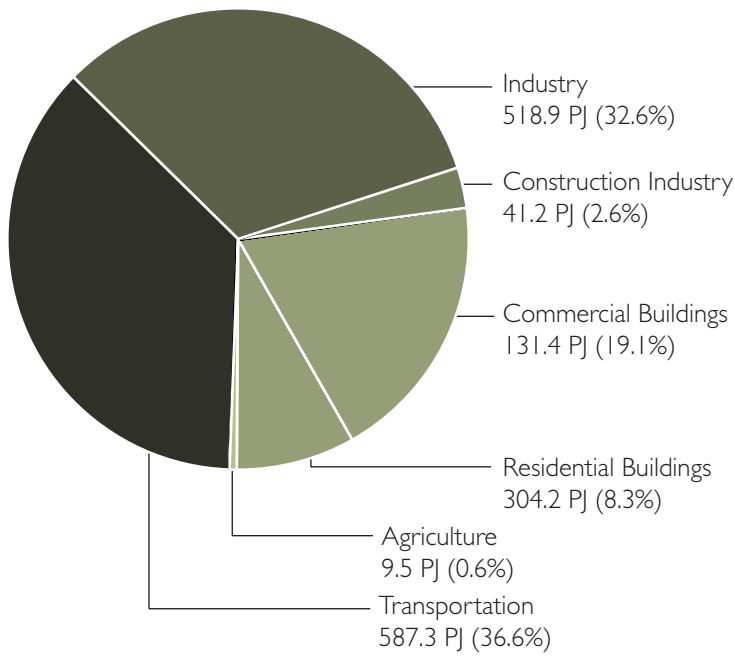
11 Natural Resources Canada. (June 2005). *Energy use data handbook* (Cat. No. M141-11/2003). Gatineau, QC: Canada. Energy publications, Office of energy efficiency NRCAN.

12 Busby, Peter; (2002, July). *Building Kyoto*. *Canadian Architect*, 18-19.

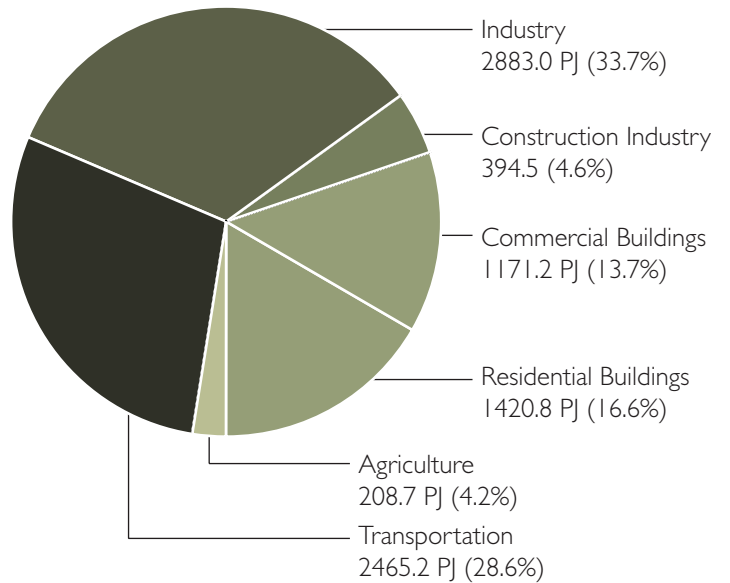
13 McDonough, William, and Michael Braungart. *Cradle to Cradle: Remaking the Way we Make Things*. New York: North Point Press, 2002.

14 Reed Construction Data. (2006, November 10). *CanaData Annual Construction Forecast* (ISSN 0843-3674). Markham, ON: Canada. Reed Business Information a division of Reed Elsevier Inc.

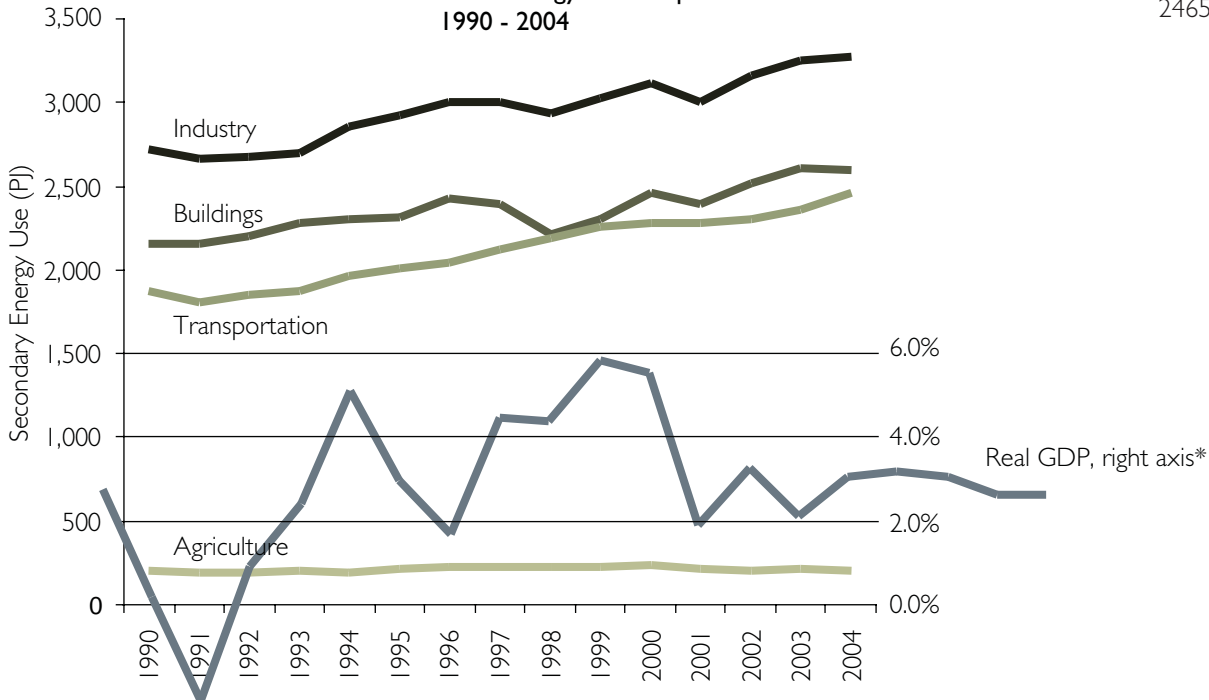
**Growth in Energy Consumption
1990 - 2004**
Total - 1592.2 PJ = 22.9%



**2004 Energy Consumption
Total - 8543.4 PJ**



**Trends in Growth of Energy Consumption
1990 - 2004**



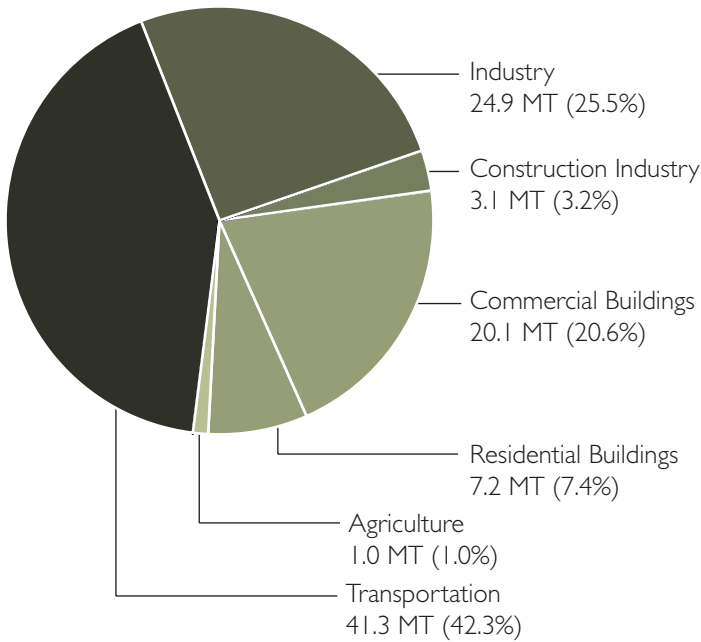
* "Real" means after taking into account price changes (captured in the GDP deflator - 1997 chained dollars).

Figure 2.01a Upper Left, Growth in Canadian Energy Consumption by Sector Percentage growth in energy consumption between 1990 and 2004 (1592.5PJ) across four major sectors.

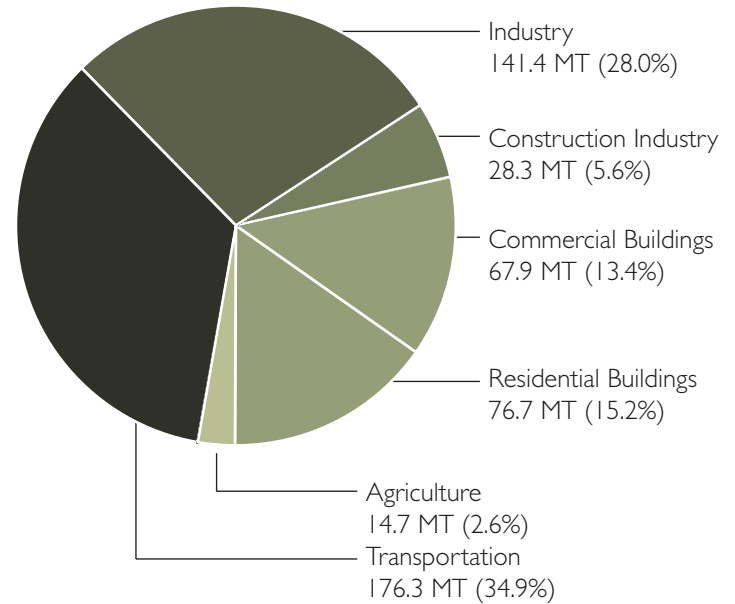
Figure 2.01b Upper Right, 2004 Apportionment of Total Energy Consumption Total energy consumption in 2004 reveals that combined buildings consumed 31 percent of all energy consumed in Canada excluding industrial buildings.

Figure 2.01c Lower Left, Canadian Energy Consumption by Sector Trends in energy consumption between 1990 and 2004 across four major sectors.

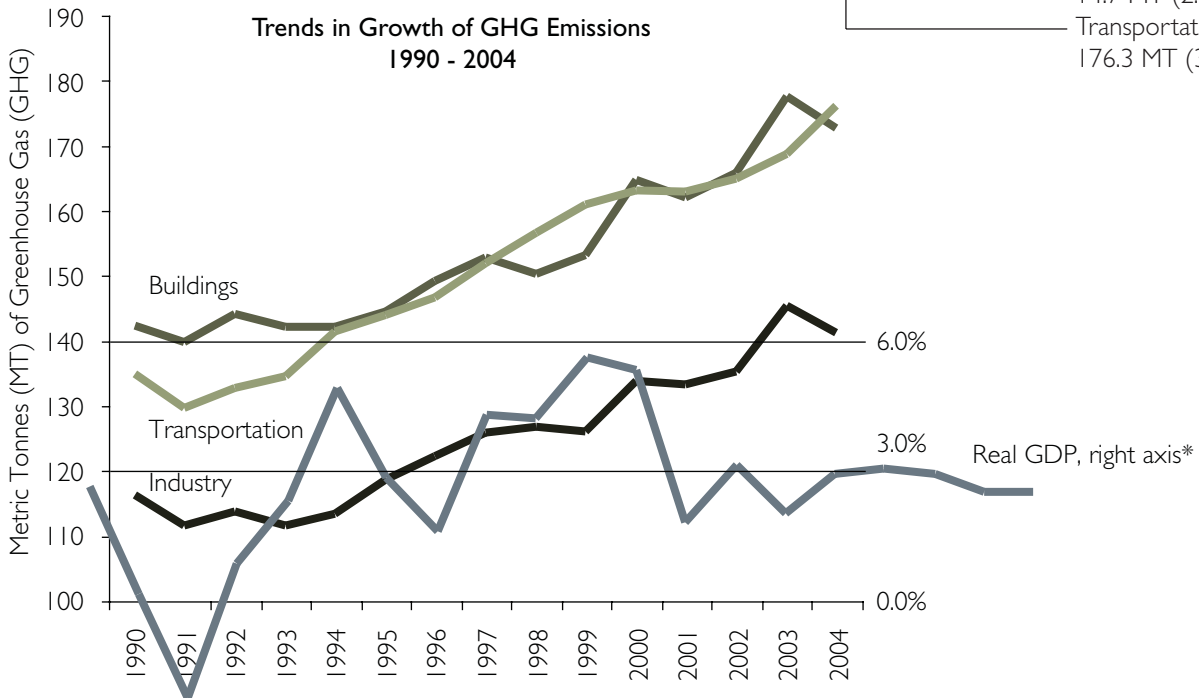
Growth in GHG Emissions 1990 - 2004
 Total - 97.6 MT = 23.9%



2004 GHG Emissions
 Total - 505.3 MT



Trends in Growth of GHG Emissions
 1990 - 2004

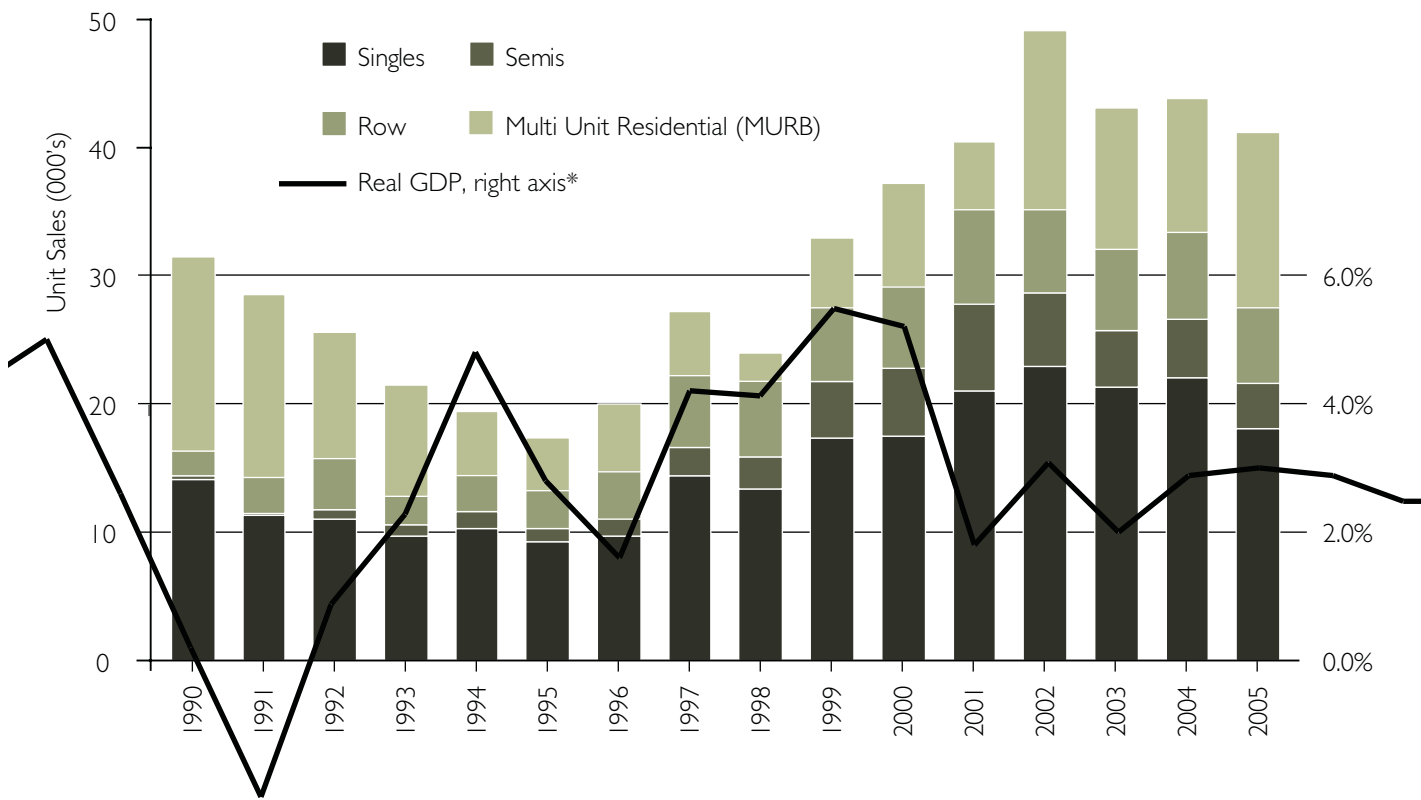
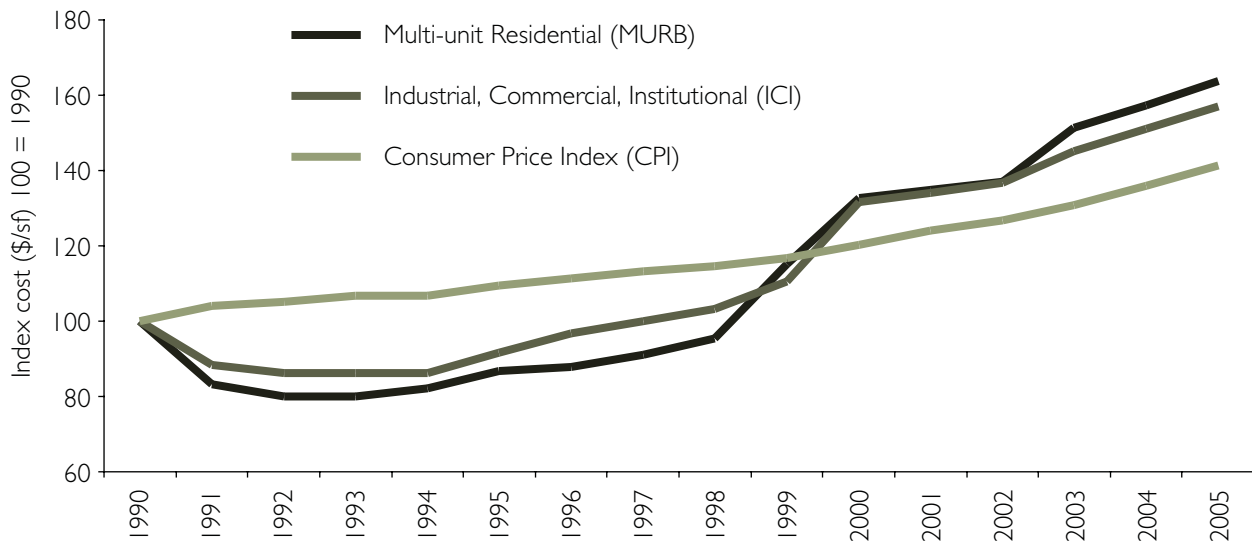


* "Real" means after taking into account price changes (captured in the GDP deflator - 1997 chained dollars).

Figure 2.02a Upper Left, Growth in Canadian Greenhouse Gas Emissions by Sector Percentage growth in Greenhouse Gas Emissions between 1990 and 2004 (97.6MT) across four major sectors.

Figure 2.02b Upper Right, 2004 Apportionment of Total GHG Emissions Total GHG emissions in 2004 reveals that combined buildings account for 28 percent of all GHG emissions in Canada excluding industrial buildings.

Figure 2.02c Lower Left, Canadian GHG Emissions by Sector Trends in GHG emissions 1990 and 2004 across three major sectors (agriculture omitted).



* "Real" means after taking into account price changes (captured in the GDP deflator - 1997 chained dollars).

Figure 2.03 Upper, Toronto Construction Index Trends in Toronto construction costs between 1990 and 2005.

Figure 2.04 Lower, Housing Completions, GTA 1990 - 2005 Trends in residential units sales between 1986 and 2005 across four major building types.

growth and 26 percent of the rise in GHG emissions. In both these instances, this increase is primarily a result of the growth in the use of air conditioning in buildings; and the growth in development of suburban office/retail and industrial space, especially since 1999, in response to the strong Canadian economy. The paths of each of these sectors can be seen in Figure 2.01c and 2.02c tracked between 1990 and 2004.

2.3 Trends in Energy Intensity of Buildings

The steady growth in the energy use of buildings has been accompanied by a similar rate of escalation in construction costs of buildings. As is evident in a comparison between figure 2.03 and 2.04 construction costs more closely follow supply/demand dynamics compared with the steady Consumer Price Index (CPI) growth trends. Figure 2.03 shows construction costs for the multi-unit residential (MURB) and Industrial Commercial Institutional (ICI) sectors relative to 1990 in Toronto with reference to the CPI. What this graph reveals is that since 1998 construction costs have out-paced the general rate of inflation in Canada. It is not inherently clear where these additional costs are being allocated; however, one could speculate that labour and material cost escalation without an increase in productivity represents a significant portion of this escalation. The theory that there is a correlation between construction costs and energy efficiency of buildings is not supported by these figures, in fact the correlation appears to work in the opposite direction. While this likely comes of little surprise to most people who have been involved with the building industry over the last two decades, it is revealing to look outside this industry to see how buildings have failed to keep pace with other sectors of the Canadian economy.

The construction industry in Canada is a critical component of the Canadian economy, accounting for 11.2 percent of GDP, around \$123 billion dollars in 2005 and employing close to 1 million people.¹⁵ Projects commissioned by developers represent a significant portion of the total money spend on buildings in any given year especially in the residential and commercial

15 Canadian Construction Association. February 25, 2007 <<http://www.cca-acc.com>

building figures.¹⁶ For this reason the buildings they commission have the most potential to influence the construction industry nationally. Traditionally these developers have worked with the same team of architects, engineers and general contractor on these projects lending itself to a more collaborative approach to design, where optimizing systems in the building can lead to greater environmental performance. Furthermore, because of the typical funding structure of developer driven projects, these buildings are historically constructed to minimum building and energy code standards, so the potential to make significant improvements in efficiency is greatest within this sector. For this reason, this thesis focuses on developer-driven projects. It is possible, to some degree, to apply ideas presented for private sector development projects to publicly-financed projects and owner-occupied buildings, as these clients are more likely to consider measures that can be amortized over a longer period and may look more favorably on decisions that show clear environmental or social benefits.

Alongside the a need for the development industry to recognize the marketing advantages of investing in more sustainable type buildings is the need for government leadership in the form of more stringent building and energy codes that will result in lower GHG emissions from the building sector. Although there are few instances where these two groups share a common goal, the opportunities to developers outlined in chapter 3, such as marketing advantages, corporate branding and increased sales revenue and occupancy present clear advantages to this group. If the Government is committed to meeting its Kyoto targets, a plan that requires higher efficiency buildings may be the most affordable means of meeting these GHG emission reduction targets.

Another major advantage of a plan that requires higher efficiencies for buildings is that unlike other industries, the construction industry does not compete internationally for market share.

¹⁶ Reed Construction Data. (2006, November 10). CanaData Annual Construction Forecast (ISSN 0843-3674). Markham, ON: Canada. Reed Business Information a division of Reed Elsevier Inc

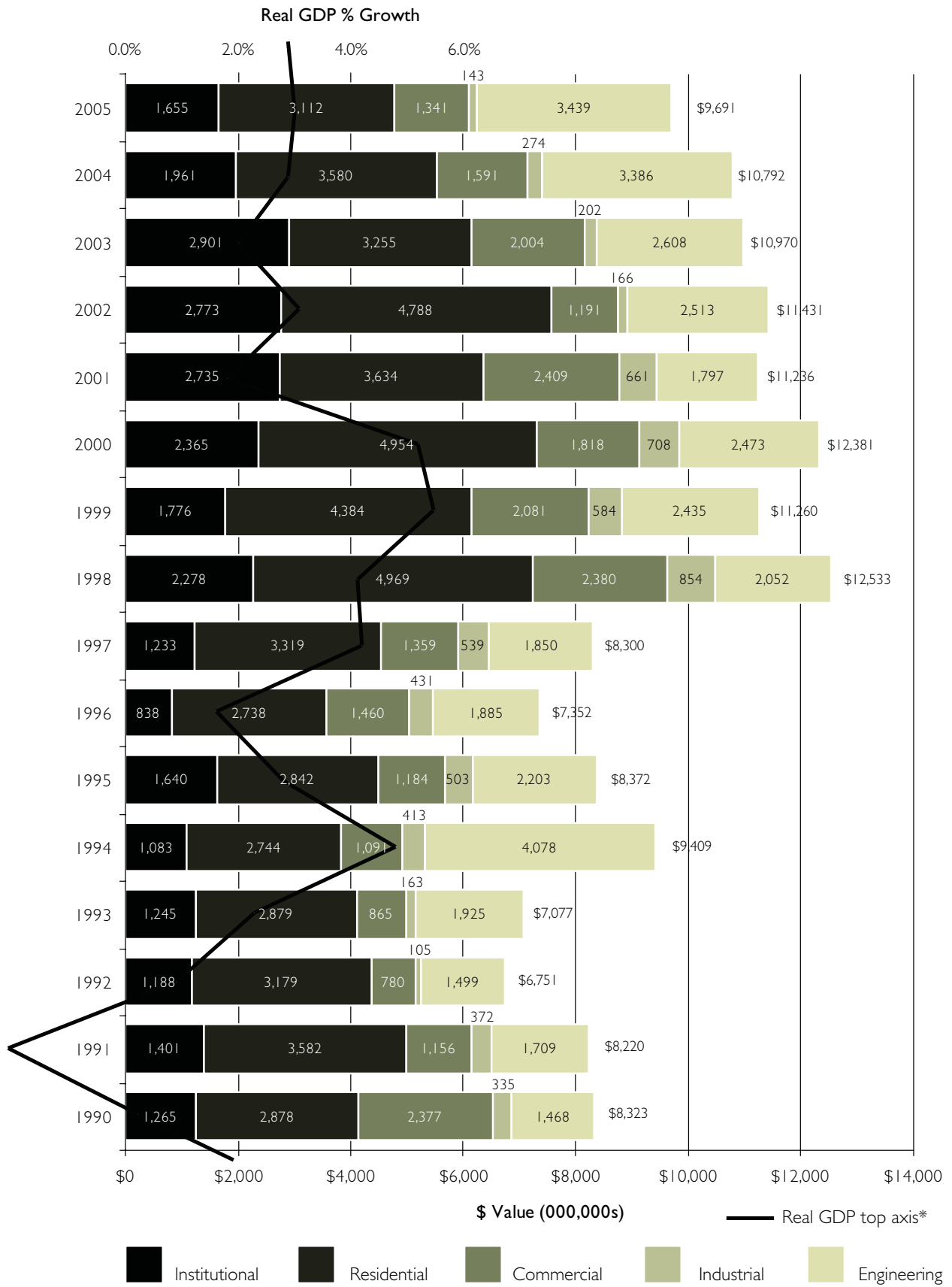
Therefore, the effect of increasing the capital cost of buildings in Canada may actually stimulate economic growth; and has the potential to put Canadian companies on the leading edge of sustainable building techniques, allowing new products and knowledge to be marketed internationally. However, productivity growth in the construction sector has lagged behind that of the business sector by over 50% since 1960.¹⁷ Its international competitiveness has also been questioned, as Canada's largest companies are dwarfed by more vertically and horizontally integrated companies.¹⁸ The industry also appears to suffer from neglect from the federal government. To date there are no national innovation programs related to construction in Canada despite recommendations made by the National Research Councils Institute for Research in Construction. These recommendations, made an attempt to catch-up with countries like Australia, the UK and the United States, propose that a similar set of 'high-level' national goals for the economic performance, societal benefits and environmental impacts be established for the industry.¹⁹

The lack of innovation and ability to compete on the international market has also made the industry one of the most volatile sectors in the Canadian economy. Figure 2.05 demonstrates the correlation between Ontario's Gross Domestic Product (GDP) growth year to year since 1990 and total value of construction starts across 5 major sectors including institutional, residential, commercial, industrial buildings and engineering projects such as roads and infrastructure. The residential and commercial building sectors are a primary component of the overall construction start volatility, which are used by economists as a primary indicator of the health of the economy. As a result, any potential threat to the steady growth of the construction industry is seen to have the potential to affect the Canadian economy as a whole. As such, sustainable design initiatives have been marked as a potential threat to the steady growth pace of unit sales,

17 "Innovation in Construction Priorities for Action, A Response to the Federal Government Announcement" Prepared by The National Steering Committee for Innovation in Construction, 2002.

18 Succeeding by Design. Canada's largest construction firm has 3000 employees while intercontinental companies have in the range of 100,000.

19 The Ontario Association of Architects (OAA) (2003, November). Succeeding by Design – A Perspective on Strengthening the Profession of Architecture in Ontario and Canada. Montreal QC: McGill Business Consulting Group.



*"Real" means after taking into account price changes (captured in the GDP deflator - 1997 chained dollars).

Figure 2.05 Ontario Construction Starts between 1990 and 2005 Dollar value by construction type demonstrates that construction expenditure per year follows the Canadian economy as reflected by the Real GDP line overlay.

too onerous a requirement to enforce and having the potential to bring about an economic downturn. When given the choice between jobs and the environment, jobs have historically been the priority of the Canadian government.

However, if we reconsider what defines a strong economy, or account for the cost of unsustainable development to the environment and society, we may arrive at the opposite conclusion. Instead of only looking for results or 'feedback' on our actions, the book "Cradle to Cradle" suggests the concept of looking for a 'feedforward' signal:

Traditionally, companies have relied on feedback for signals that influence change, looking backward to assess previous failures and successes, or they have looked around them to discover what the competition is up to. Respecting diversity means widening the scope of input too, to embrace a broader range of ecological and social contexts and a longer temporal framework as well. We can consult "feedforward," asking ourselves not only what has worked in the past and present, but what will work in the future. What kind of world do we intend and how might we design things in keeping with that vision? What will a sustaining global commerce look like ten or even a hundred years from now? How can our products and systems help to create and sustain it?²⁰

Considering this concept, the building industry could benefit from pro-actively adopting the principles of sustainable design before regulations enforce it or it suddenly becomes unfeasible to build in the traditional way. One strong indication that the current building and energy code regulations are not stringent enough is that building owners and developers are increasingly willing to exceed the set minimums by significant margins. Major developers and property management companies such as Tridel²¹ and H&R Developments, who have already recognized the value in exceeding minimum standards.²² These more progressive developers are the exception

20 McDonough, William, and Michael Braungart. *Cradle to Cradle: Remaking the Way we Make Things*. New York: North Point Press, 2002.

21 See www.tridel.com for a complete description of the company's commitment to higher environmental standards in current and future projects.

22 Downtown Office Development Panel, National Association of Industrial and Office Properties (NAIOP), October 23, 2006, Design Exchange, Toronto, Ontario.

however, with the majority of organizations in the building industry continuing to build at the minimum standards allowable by code. The growing trend towards 'green buildings' is in part a response to environmental and social awareness, but also simple matter of economics when a client considers the building as an asset and evaluates design decisions on this basis. On almost any building, a simple calculation can be done to demonstrate that the minimum building code requirements are not an economic optimum or optimizing energy use and resulting GHG emissions.

For buildings other than those that fall under Part 9, the national and provincial building codes are primarily concerned with life safety and structural integrity with few enforceable standards related to energy efficiency. The Model National Energy Code for Buildings (MNECB) provides a design 'guideline' for the minimum performance recommended for buildings, however, in practice many buildings (especially developer financed MURBs and Commercial buildings) do not actually meet MNECB²³. In Ontario, municipal building departments have not challenged mechanical engineering calculations nor do they require testing to determine as-built energy consumption.

For residential buildings that fall under Part 9 of the building code, which deals primarily with residential buildings less than 3 storeys and under 560 square meters of Gross Floor Area, there are prescriptive thermal performance requirements for the building envelope in addition to the mechanical and electrical systems. However, these minimum standards are equally low and are often established in cooperation with development lobby groups, limiting the potential of significantly increasing the energy performance of this sector. For example, the recent changes to the energy performance requirements of Part 9 to be implemented in 2007 either reflect current practice, or will have minimal impact on the standard practice that has moved beyond the ob-

23 Personal conversation with Mechanical engineer involved with energy modeling of MURB and Commercial buildings in the Southern Ontario market in August 2006.

solely 1999 code.²⁴ In Parts 3 and 4, governing life safety and accessibility, the building codes in Canada have played a key role in mandating higher standards over the last 25 years. However, over the same time period referenced energy codes such as MNECB and have not shown the same type of leadership with regards to energy efficiency.

Even in the absence of a clear government-administered standard reflecting the public's growing interest in environmental issues, the green building industry is growing at an estimated rate of 10 percent per year according to the Canadian Green Building Council (CaGBC) website.²⁵ Many larger municipalities in Canada including Ottawa, Toronto, Calgary and Vancouver in addition to several smaller cities including Kingston and Waterloo, have aligned with or are aligning with green building rating systems such as the CaGBC administered Leadership in Energy and Environmental Design (LEED). Depending on the municipality these standards either provide an incentive to projects who target LEED or in the case of Vancouver where a parallel to the LEED rating system has effectively established a new set of minimum performance requirements to be achieved by qualifying buildings in order to receive building permit approval.

2.4 Tools for Analysis of Environmental Impact of Architecture

In response to the growing number of buildings claiming to be either 'green' or 'sustainable,' a number of building performance rating systems such as BOMA Canada's Go Green²⁶, LEED and BREEAM²⁷ have been introduced to compare the relative claims of sustainability. These systems are predicated on scientific assumptions that claim to understand how particular 'green' initiatives affect the overall impact of buildings on the environment. There is much debate around the accuracy of these measurements, and the legitimacy of a private organization endorsing particular buildings as 'sustainable' under their particular definition. However, there is a clear need and desire for measurement in order to benchmark progress and address the public's

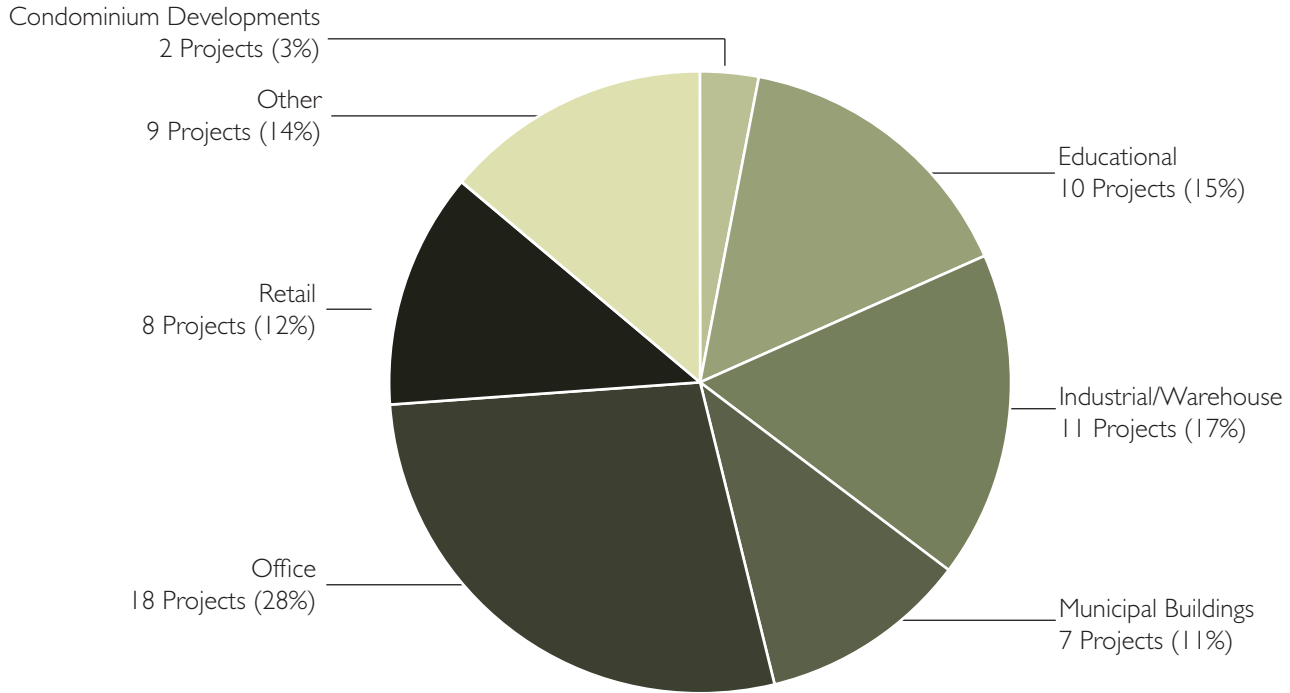
24 Personal conversation with Pidel Homes Project Manager Chris Johnstone in January 2007.

25 Canadian Green Building Council. December 15, 2006 <<http://www.cagbc.org/>>

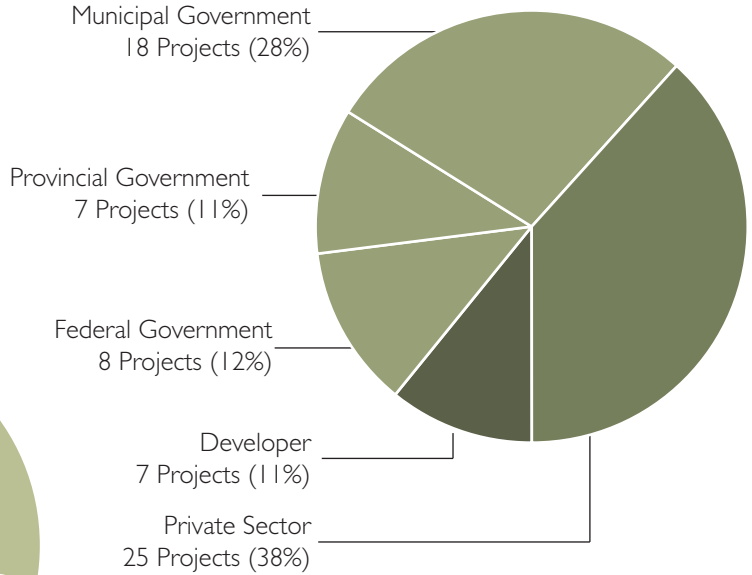
26 BOMA Go Green. December 15, 2006 <<http://www.bomagogreen.com/>>

27 BRE Environmental Assessment Method. December 15, 2006 <<http://www.breeam.org/>>

Percentage of Total by Building Type



Percentage of Total by Client Type



Percentage of Total by LEED Rating

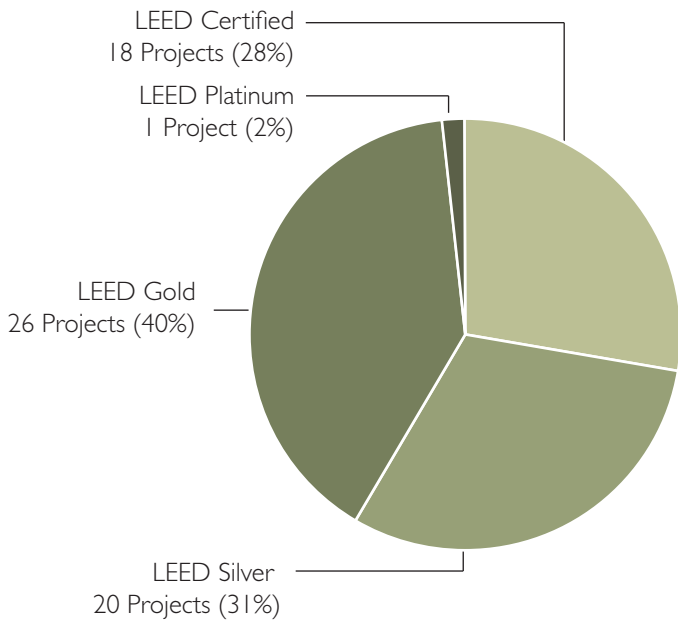


Figure 2.06 LEED Canada Project Overview
Buildings in Canada Certified under the LEED rating system total 65, since its introduction in November 2004.

uncertainty of what constitutes sustainable design, especially in the absence of a national code that recognizes these priorities.

For the purposes of this thesis, the LEED building rating system administered by the CaGBC has been used in order to structure the analysis and provide a common language for comparison. LEED stands for Leadership in Energy and Environmental Design, and is the most widely used and recognized building rating system in North America. Figure 2.06 summarizes some of the key market information about LEED buildings in Canada. The following overview of the system is provided for readers who are not familiar with LEED. More information can be found on the CaGBC website²⁸ as well as the website for the organization's US counterpart, the USGBC.²⁹

The LEED green building rating system is predicated on a voluntary, consensus-based, market-driven analysis derived from existing proven technology. The point-based system awards four levels of achievement (Certified, Silver, Gold and Platinum) based on the number of points earned. Each level recognizes a project's environmental performance from a whole building perspective over its life-cycle, providing a definitive standard for what constitutes a 'green building.'

The rating system is organized into five environmental categories:

- Sustainable Sites
- Water Efficiency
- Energy and Atmosphere
- Materials and Resources
- Indoor Environmental Quality

An additional category of 'Innovation and Design' covers measures not covered under the five environmental categories which demonstrate exceptional leadership in building design and

28 Canadian Green Building Council. December 15, 2006 <<http://www.cagbc.org/>>

29 United States Green Building Council. December 15, 2006 <<http://www.usgbc.org/>>

performance.

Since its introduction to the Canadian market in November 2004, LEED has emerged as the preferred rating system for the building industry. Advantages cited by developer clients of Altus Helyar, who are commissioning LEED projects identify with the following attributes:³⁰

- Relatively simple to implement – growing understanding of requirements by material suppliers, sub-trades, and municipal building code officials.
- Not overly prescriptive – many credits are evaluated on a performance-basis relative to modeled baselines for the storm water run-off, water use, and energy consumption of a typical building.
- Establishes Canadian reference standards for clear benchmarking, relative to typical buildings constructed to meet national building and energy codes.
- An independent certification of actual building performance relative to industry standard and other green buildings
- Growing rapidly – across North America, as a recognized system that embodies the values of environmentally-conscious society and responsible business practice.
- Marketable – Green projects are attracting an increasing number of tenants or clients who are aware of both the increasing costs of utilities and maintenance, and their role in achieving Canada's Greenhouse Gas emission targets.

Many members of the building industry also appreciate the fact that the rating system serves to level the playing field, foster competition and reward projects that demonstrate environmental leadership. The mission of the CaGBC is to address the top 25 percent of buildings in Canada and continue to encourage the building industry to adopt more sustainable practices.³¹ In

30 Altus Helyar Cost Consultants LEED overview presentation

31 Canadian Green Building Council. December 15, 2006 <<http://www.cagbc.org/>>

the United States, where the system has been in place since 1995, the USGBC has raised the minimum requirements twice to reflect the rapidly evolving construction industry that is keen to adopt the additional requirements of LEED.³²

2.5 Conclusion

Green building has the potential of moving our society towards greater sustainability; in fact, in light of the building industry's environmental impact, building design professionals could be viewed as accountable for about 40 percent of the innovation and change required in the project of wholesale environmental reform. This assertion presents both a challenge and an opportunity for architects and other building design professionals. The challenges are to develop approaches and practices that address immediate environmental concerns, and that adhere to emerging sustainable development principles. Opportunities exist for both the reinstatement of meaningful and enduring design principles that respond to the ecologies of climate, resources and culture, and for design professionals to provide the visible and creative leadership that will be necessary to create change. The profession of architecture in cooperation with forward-thinking developers have the opportunity to be at the forefront of the environmental public debate and key players in the formation of national and global policy regarding the built environment.

The leadership of the Government in establishing new codes, that challenge the building, transportation and industrial sectors to respond with innovation in meeting these more stringent requirements will also be critical. Ideally, new legislation would recognise the potential role that the building industry can play in reducing Canada's GHG emissions, reaching for targets beyond those which are being met under the current the voluntary measures being adopted by many organizations who are leaders in their industries.

32 United States Green Building Council. December 15, 2006 <<http://www.usgbc.org/>>

03 Internal Factors Effecting Cost and Success of Sustainable Design

3.1 Introduction

The intent of this section is to examine the costs and benefits of sustainable design measures for each of the three project types: Neighbourhood Design, Multi-unit Residential (MURB) and Commercial Buildings. In Neighbourhood Design analysis, the financial implications of a sustainably-designed neighbourhood are examined from the perspective of the developer and the municipality. For MURB and Commercial Buildings, case study analysis and cost summaries explore the specific factors contributing to the LEED cost increment; this information should help designers to better understand how to mitigate costs associated with meeting LEED targets. This cost increment information is balanced against building value calculations, to demonstrate how sustainable design decisions influence long-term operation costs and building value. The building value calculations account for advantages of energy and water efficiency, as well as rent, occupancy and residual value premiums. Detailed back-up data for each case study is included in the appendices. Figure 3.12 and 3.13 on pages 54 and 55 provides a complete description of the methodology for completing the building value assessment for each of the MURB and Commercial Building case studies.

3.1.1 Influencing Factors of Additional Costs

The following case studies explore in detail the relationship between project capital costs and specific measures taken to meet LEED targets. The determination of which costs are included in the base building and which are allocated under the LEED heading is based on recent similar projects completed by the same developer or client type (see Figure 3.01).

The case studies show that in general, sustainable design upgrades have a lesser effect on the budget of a higher quality building than on a developer's standard-spec office building. If a higher level of quality is specified in the base building, then LEED measures can in many cases be built into the base budget; for example, a prestigious institutional building like a library will consider many of the measures required by LEED as base building requirements, and as a result the

additional costs of meeting LEED requirements are significantly less. At the other end of the spectrum, achieving a level of LEED certification on a lower-quality office building, where the objective is to immediately maximize return on capital investment, every measure taken beyond achieving minimum code compliance has the potential to increase capital costs.

The total LEED premium is dependent on many factors that are specific to each project, as shown in figure 3.02. Some of the more significant factors that have influenced the varying success of the case study projects are owner/programme flexibility, green market maturity, and team experience.

Especially in the case of MURBs, there are very specific programme expectations and there is little opportunity for alternative floor plan layouts that could optimize energy efficiency. Floor plate design is predicated on optimizing the salable area to building area ratio, and unit layouts are designed to appeal to a very competitive marketplace that prioritizes the optimization of space. Condo buyers are also attracted to energy intensive designs such as floor to ceiling wall to wall glazing, pushing exterior glazing ratios to 85 to 90 percent of total exterior wall area in

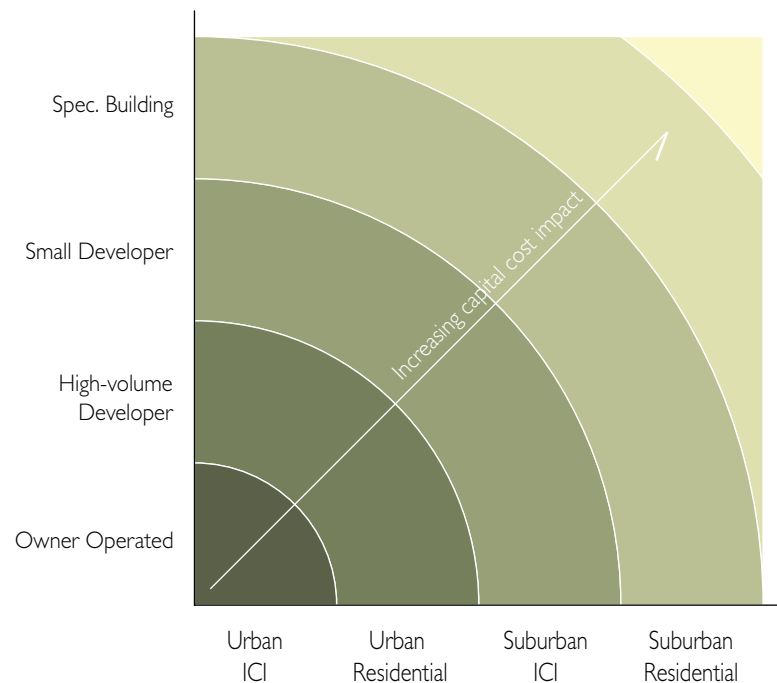


Figure 3.01 Determination of Base Building The LEED cost increment of a project is dependent on the determination of what building features are included in the base. Three primary factors that contribute significantly to the cost increment are developer type, building location and building type.

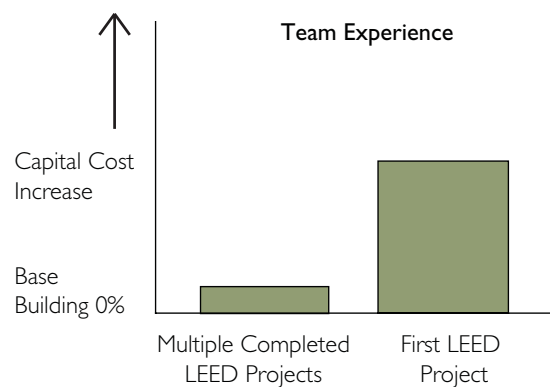
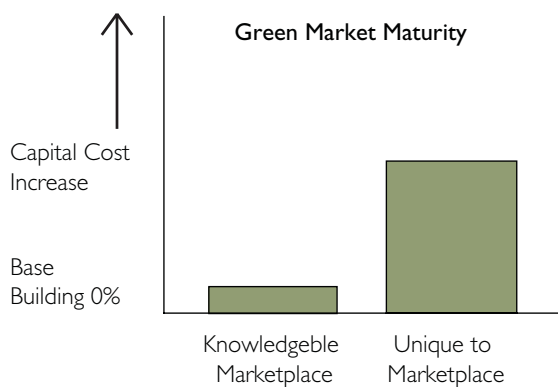
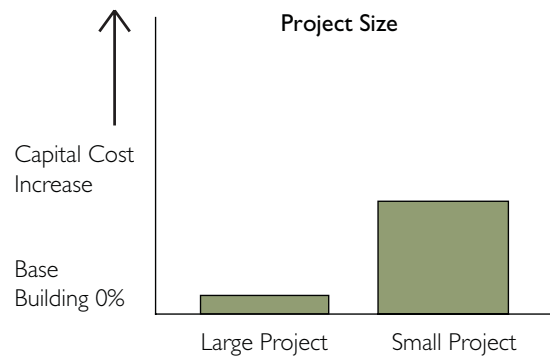
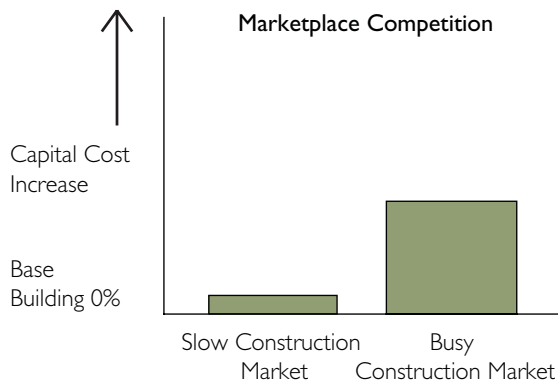
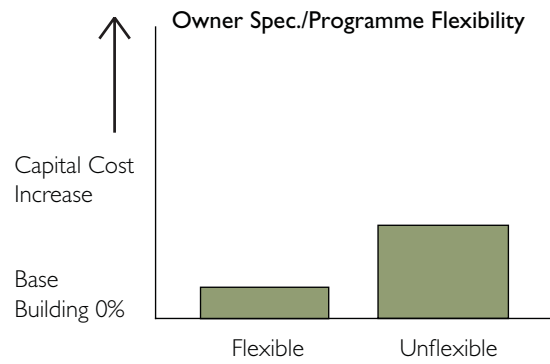
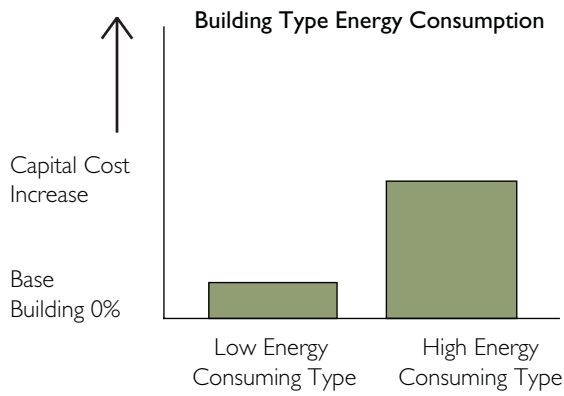
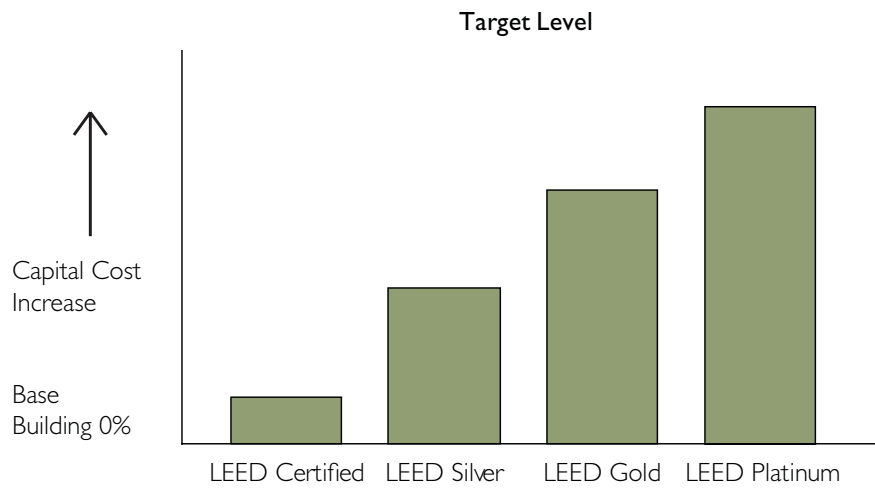
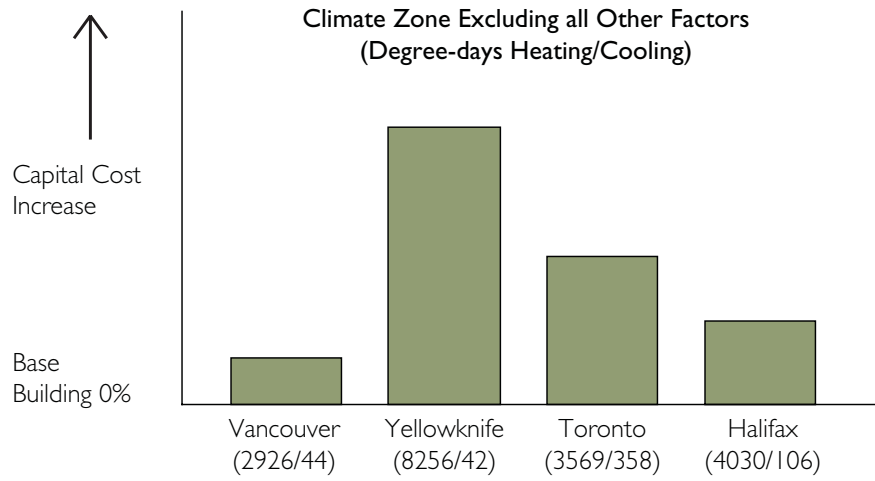


Figure 3.02 Capital Cost Factors The total green premium is dependent on many factors specific to each project to a varying degree.



typical condo buildings. Although highly cost-effective initially, any glazing beyond the 40 percent figure recommended by MNECB makes it progressively more difficult to achieve energy efficiency in an economical way.

The green market maturity factor is changing with the growing popularity of LEED buildings. At recent trade shows such as the Construct Canada 2006 convention, a majority of exhibitors had information on hand detailing how their products contribute to a project's ability to meet LEED. Furthermore, there are countless companies offering products and technologies that are tailored specifically to achieving LEED. Since its introduction to Canada in the autumn of 2004, the construction industry, including suppliers and sub-trades, has been quickly learning how LEED initiatives impact their scope of work. With this knowledge, they are bidding on the growing number of projects seeking LEED designation with more confidence which has reduced the amount of contingencies carried for the unknown implications of LEED.

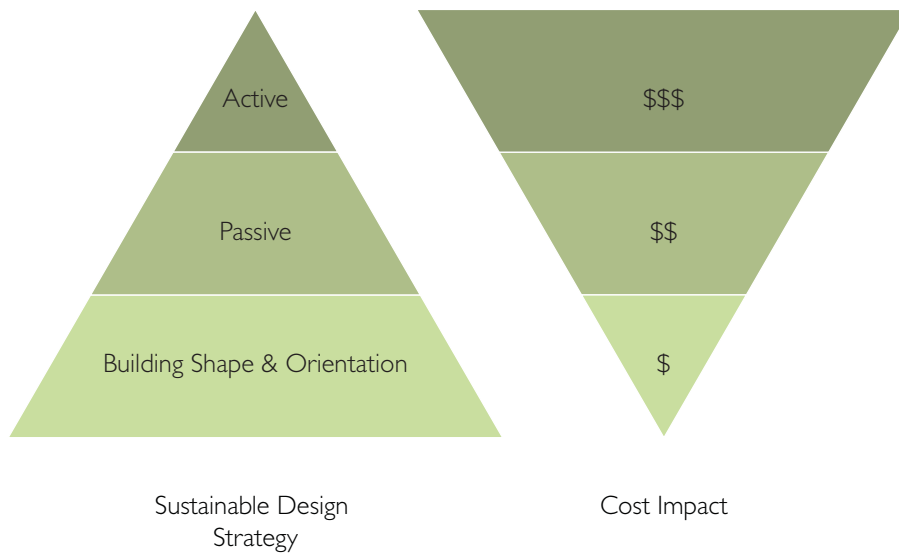


Figure 3.03 Energy Savings Strategy and Cost Impact The over-arching strategy proposed by the design team plays a significant role in determining the cost of meeting these energy savings objectives.

The experience of the project team, including the client, is the other significant factor in each of the case studies. The types of points targeted, and the strategies undertaken to achieve these points contribute significantly to the total LEED premium for any given project. This is especially true for energy savings strategies, which typically account for nearly half of the total LEED premium of a project. Figure 3.03 demonstrates the relationship between design approach to energy savings, and capital cost impact. Energy use reductions for most of the case studies are in the range of 30% less than the Model National Energy Code for Buildings (MNECB) and up to 58% for the Dorset Street apartments. With energy costs averaging \$1.50 - \$1.80/sf/year for conventional MURBs and \$1.70 – 2.10/sf/year for spec. commercial buildings¹, significant savings can accrue over the life span of an energy efficient building, far outweighing additional capital costs.

In each of the case study projects, the design team focused on both passive and active systems to achieve energy savings. Examples of passive systems include increasing the thermal performance of the building envelope, and designing buildings to maximize the potential for natural ventilation and solar heating. Active systems include higher efficiency mechanical equipment and on-site generated power through renewable energy technology. Case study B3 is the only building expressing a clear effort to achieve a level of efficiency through building orientation. Sustainable design approach decisions are typically made by the design team in accordance with the client's operational savings objectives, environmental impact expectations and construction budget.

In order to most effectively realize the client's objectives, the Canadian Green Building Council and other green building advocacies champion the Integrated Design Process (IDP) as a significant cost saving strategy with great potential to optimize building systems. Figure 3.04 illustrates

¹ Romm, Joseph and William D. Browning (1998). Greening the building and the bottom line: Increasing productivity through energy-efficient design. Snowmass, Colorado: Rocky Mountain Institute. Page 3.

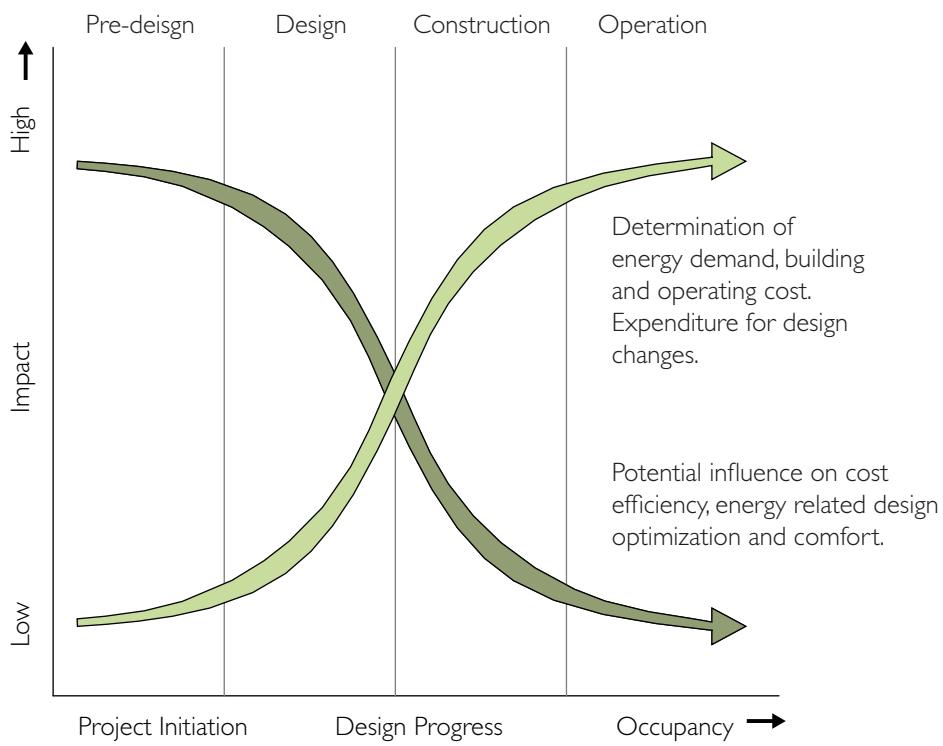


Figure 3.04 Design Phase vs. Design Impact
 Decisions made at the outset of a project have the most potential to optimize sustainable design objectives and integrate these strategies into the building at the least cost.

how decisions made at the outset of a project have the most potential to optimize sustainable design objectives and integrate them at the least cost. The reason that the IDP is not commonplace, despite its seemingly obvious benefits as a method of designing a building, stems from the traditional fee calculation structure. As architects and engineers are traditionally paid based directly on a percentage of construction cost itself, there is a financial disincentive on their part to reduce the cost of the building. Designers who attempt to eliminate costly equipment therefore end up with lower fees, or at best with the same fees, having put in the greater amount of work typically required to optimize a system.

Consultant teams inexperienced with the additional requirements of sustainable design have little incentive to change their standard approach, at the risk of spending more time designing and researching the additional requirements than the project fees allow. However, in a study prepared by the McGill Business Group, entitled *Succeeding by Design*, interviews conducted with many building owners exposed that a minimization of operating costs and project life cycle costs is important to most clients. Most clients also believe that consultant costs for sustainable design projects are higher than in conventional building projects, and they want to see enough savings in the building life-cycle costs to offset the extra design costs.² One potential solution to establishing consulting fees commensurate with the additional time required to optimize building systems would be to provide a bonus proportionate with the savings realized in the first year of building operations. This would work in the best interest of the client and reward the design team for optimizing the building systems.

Encouraging the design team to work collaboratively from the initial phases of design and having all members committed to meeting the additional measures required by high performance buildings, systems can be optimized or even eliminated while meeting the client's budget and

² The Ontario Association of Architects (OAA) (2003, November). *Succeeding by Design – A Perspective on Strengthening the Profession of Architecture in Ontario and Canada*. Montreal QC: McGill Business Consulting Group.

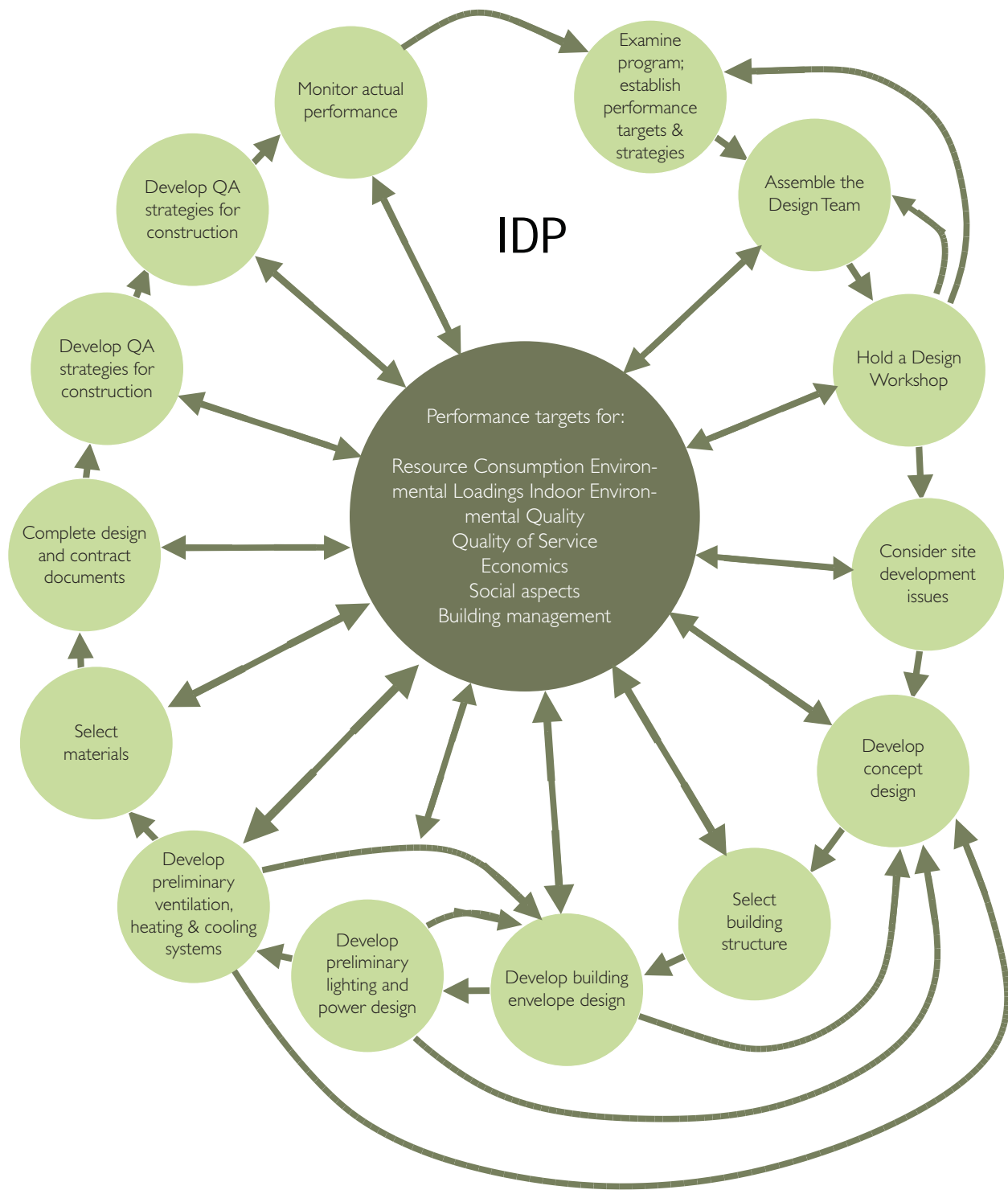


Figure 3.05 Integrated Design Process By making design decisions through a collaborative process the building systems can be integrated to optimize operational performance.

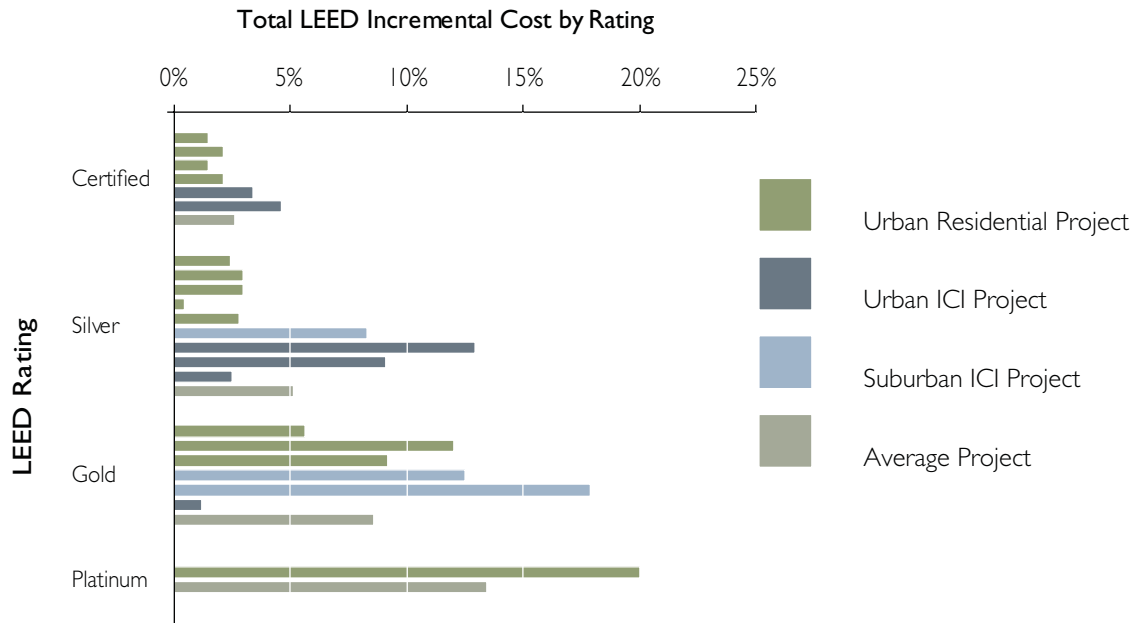
schedule expectations. This approach also reduces the number of revisions that need to be made later in the design process or during construction; these measures can create significant schedule delays and cause cost creep.

The International Institute for a Sustainable Built Environment (iiSBE) recommends the following key steps in the Integrated Design Process:³

- *Examine program; establish performance targets and strategies*
- *Assemble the design team*
- *Have the first design session with EVERYONE involved setting clear targets that EVERYONE buys into*
- *Consider the development issues*
- *Identify all brown-field areas of concern*
- *Develop concept design*
- *Select building structure*
- *Develop building envelope design*
- *Develop preliminary lighting and power system designs*
- *Select materials*
- *Complete site, building design and documentation*
- *Develop Q&A strategies for remediation and construction*
- *Develop Q&A strategies for operation*
- *Monitor actual performance*

Ideally, at the end of the design process the client group in consultation with the design team has a building that meets all of the environmental objectives at the lowest possible capital cost.

3 International Initiative for a Sustainable Built Environment, October 5, 2006 <<http://www.iisbe.org>>



LEED Rating	Points Required	Premium Range Sub. Residential	Premium Range Urban Residential	Premium Range Suburban ICI	Premium Range Urban ICI
Certified	26 - 32	3% - 5%	2% - 4%	3% - 5%	2% - 4%
Silver	33-38	6% - 9%	3% - 5%	5% - 8%	4% - 8%
Gold	39-51	10% - 14%	7% - 12%	9% - 13%	5% - 11%
Platinum	52+	15% +	13% +	14% +	12% +

Notes:

- Total LEED Cost Increment range is dependent on the definition of the Standard/Base building
- Total LEED cost increment excludes all soft costs including land costs and consulting fees

Figure 3.06 Total LEED Cost Increment by Level of Certification Each bar represents the total LEED Cost Increment for a project where a level of LEED Certification has been targeted.

3.1.2 LEED Cost Increment Trends

The following series of graphs (figures 3.06 - 3.11) are a sampling of LEED targeting or certified projects located in Canada that were estimated by Altus Helyar Cost Consulting between 2004 and 2006. These graphs demonstrate trends in LEED points typically targeted, and in the apportionment of capital costs for LEED buildings. Each of these graphs is broken down into Multi Unit Residential Buildings (MURB) and Industrial Commercial Institutional (ICI) buildings on urban and suburban sites. Because of the lack of MURBs seeking LEED certification on suburban properties, there are no reference buildings for this category. It is important to differentiate each project based on building type and siting, as the costs associated with achieving LEED, and points typically targeted for each project, vary significantly on these terms.

The first graph, figure 3.06, shows the total estimated incremental construction cost to achieve varying levels of LEED certification. These are the statistics that many people in the building industry talk about; however, it is important to understand in more detail where the total LEED cost increment is apportioned in the building so that designers can consider these components with an understanding of their impact on project budget.

Figure 3.07 demonstrates the trends in LEED points being targeted in each category as a percentage of the total score out of 70 possible points. There is a clear trend in all projects towards targeting the Sustainable Sites and Indoor Environment Quality points. This trend is in part due to the number of points available in this category, but is also related to relatively modest cost and ease of achieving these points. The other trend to note is the number of Sustainable Sites points targeted by projects on urban sites, while suburban projects appear to target more of the Materials and Resources points.

Figure 3.08 apportions the total estimated LEED cost increment cost across each of the LEED categories, clearly demonstrating that the Energy and Atmosphere points are a significant determinant of the total LEED cost increment of a project. The opposing axis indicates the potential

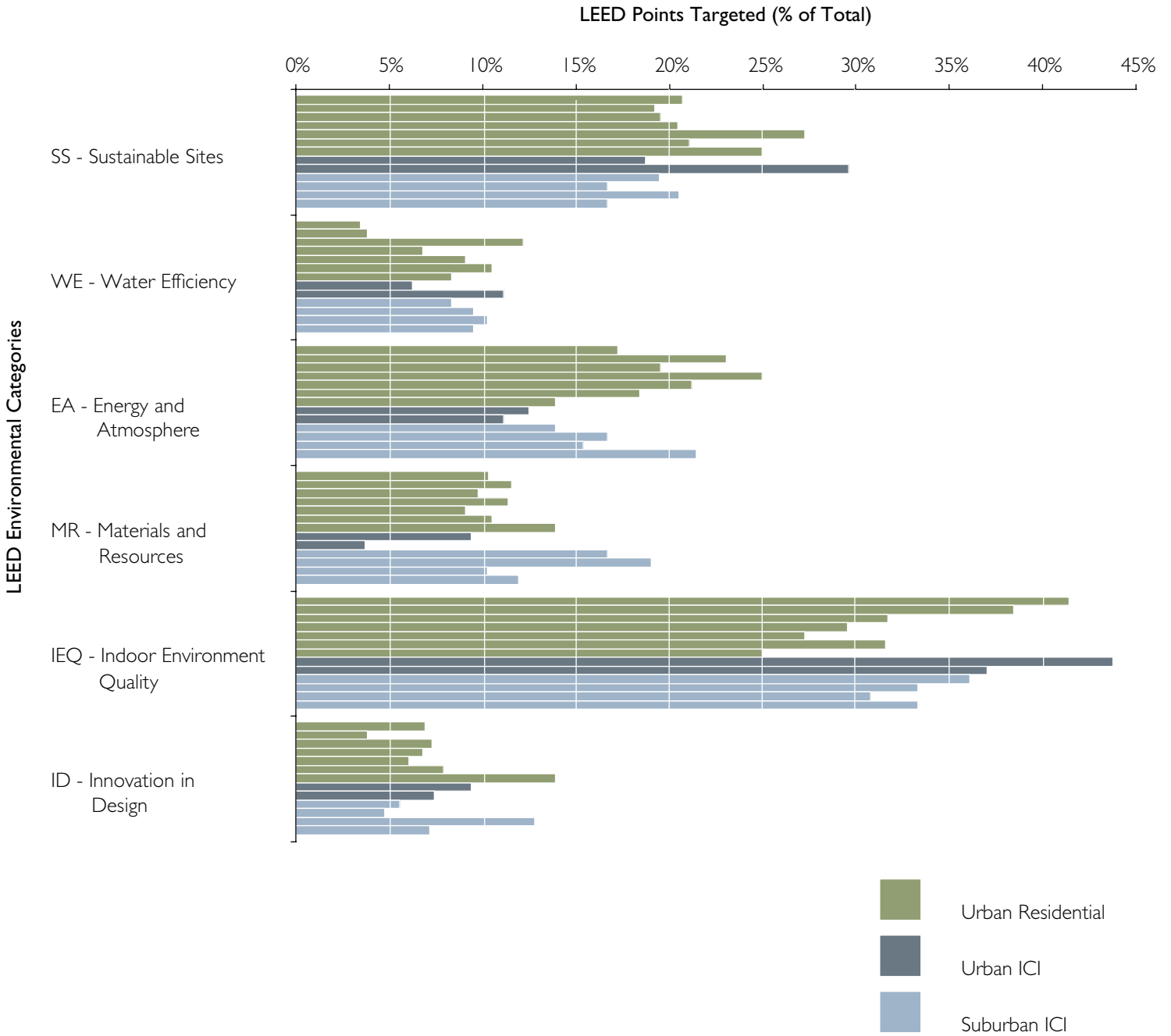


Figure 3.07 LEED Point Targets by Environmental Category Each bar represents a project where a level of LEED Certification has been targeted. Trends in LEED points being targeted reveal the different approach to achieving Certification.

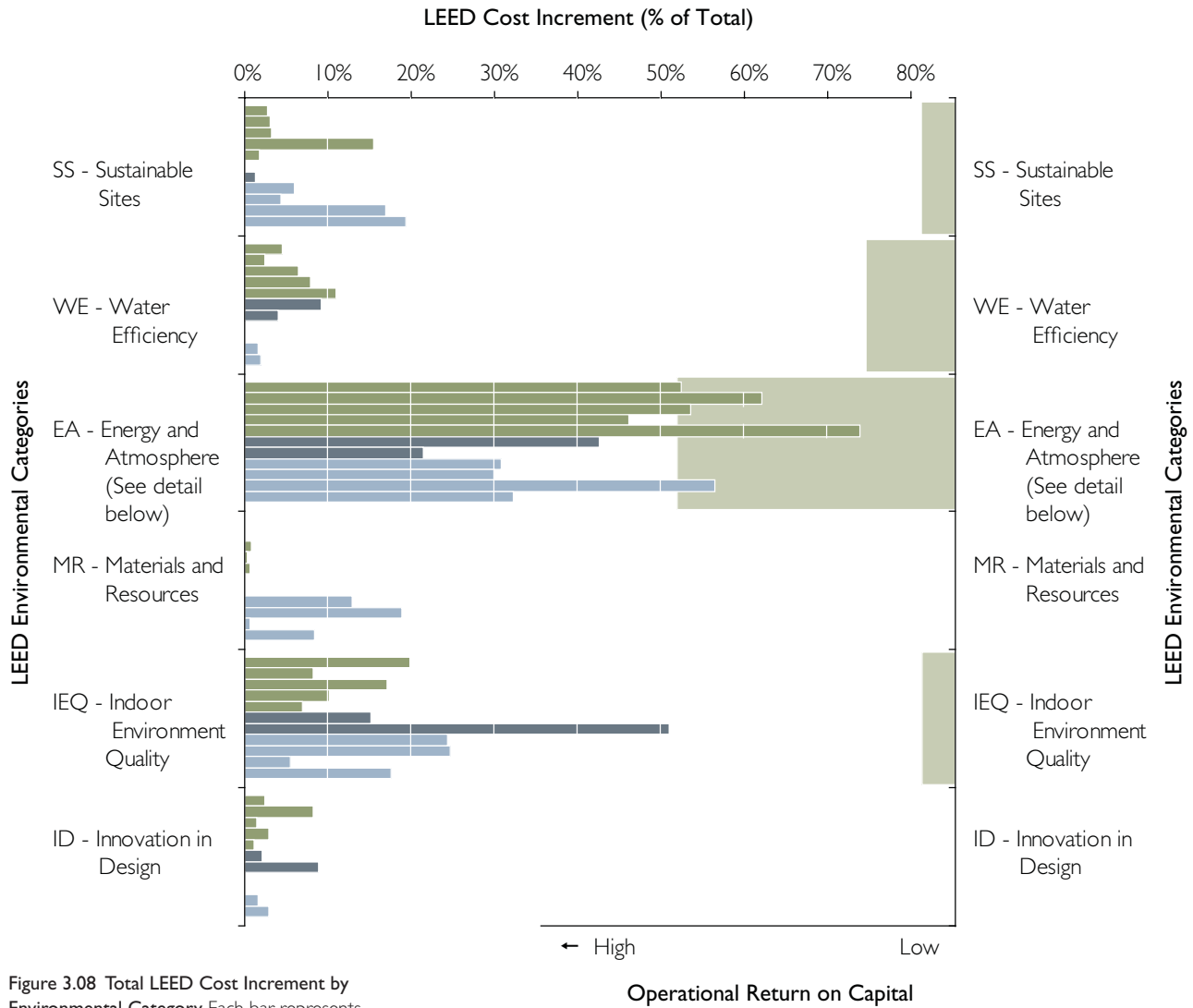
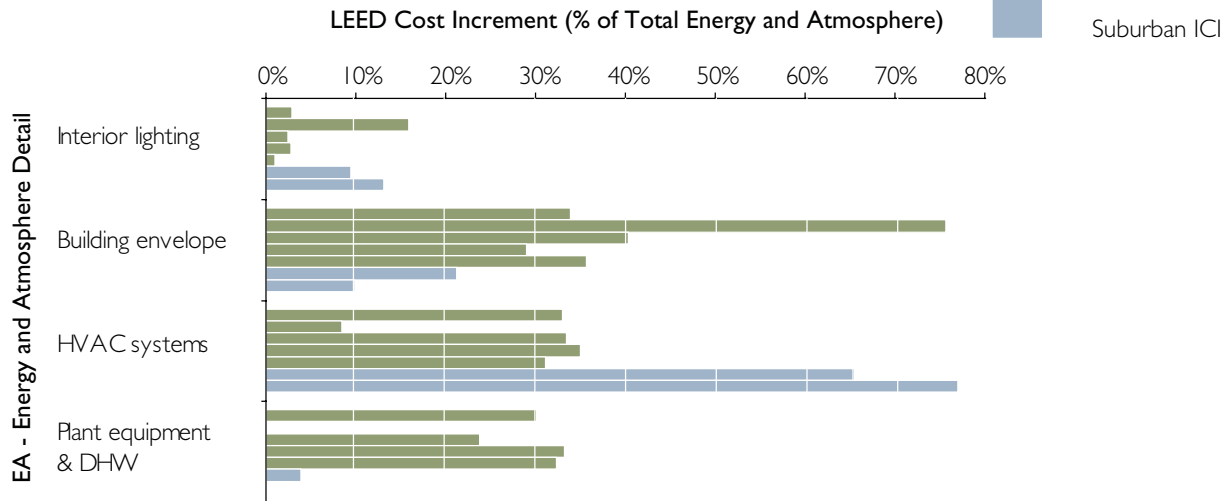


Figure 3.08 Total LEED Cost Increment by Environmental Category Each bar represents a project where a level of LEED Certification has been targeted. Trends in the apportionment of the total incremental cost by environmental category reveals where additional costs are focused.



Lower Figure 3.09 Apportionment of Energy and Atmosphere Cost The apportionment of the energy savings cost is broken down into four primary energy saving strategies.

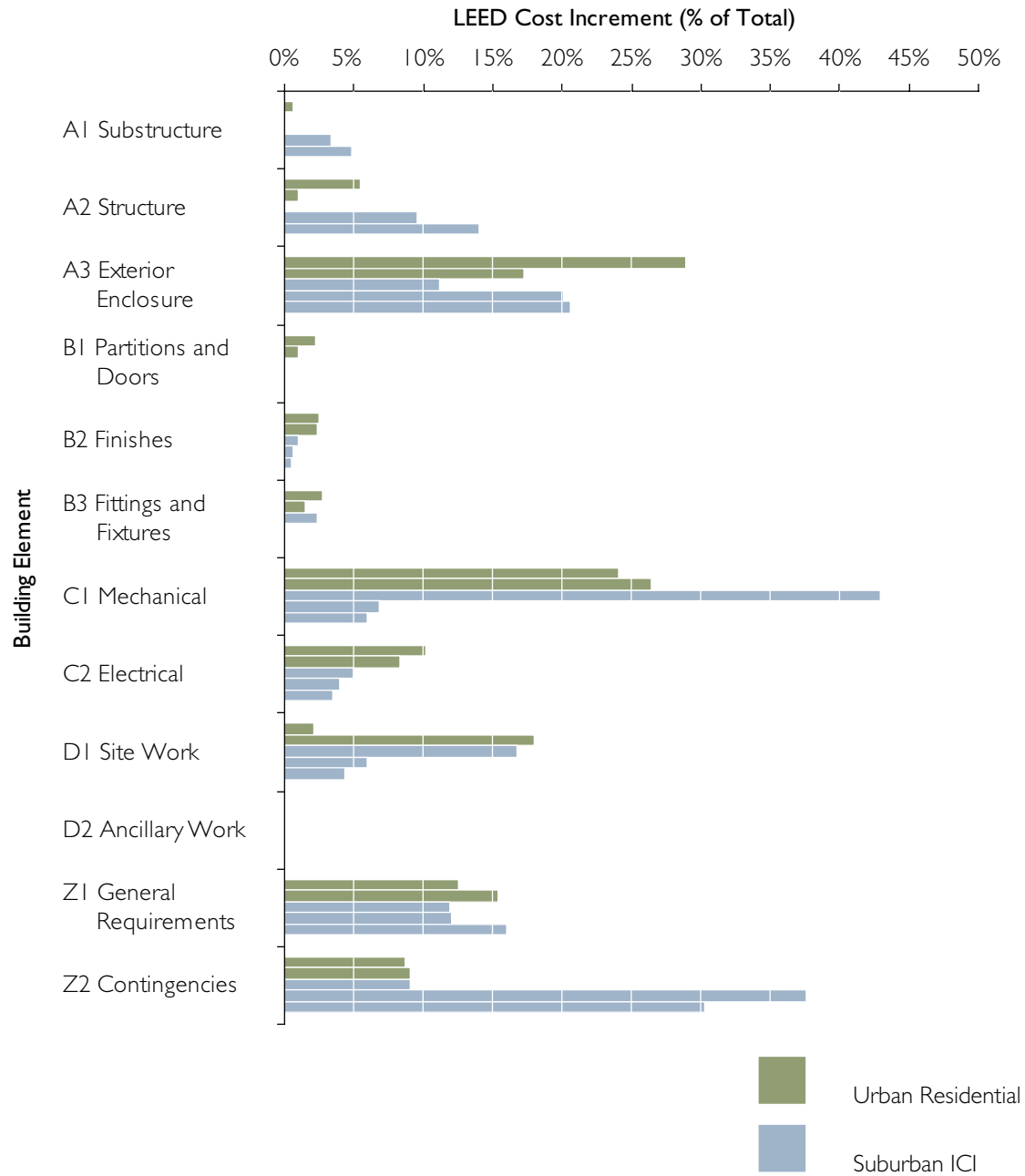


Figure 3.10 Total LEED Cost Increment by Building Element Each bar represents a project where a level of LEED Certification has been targeted. Trends in the apportionment of the total incremental cost by element shows where additional costs are focused.

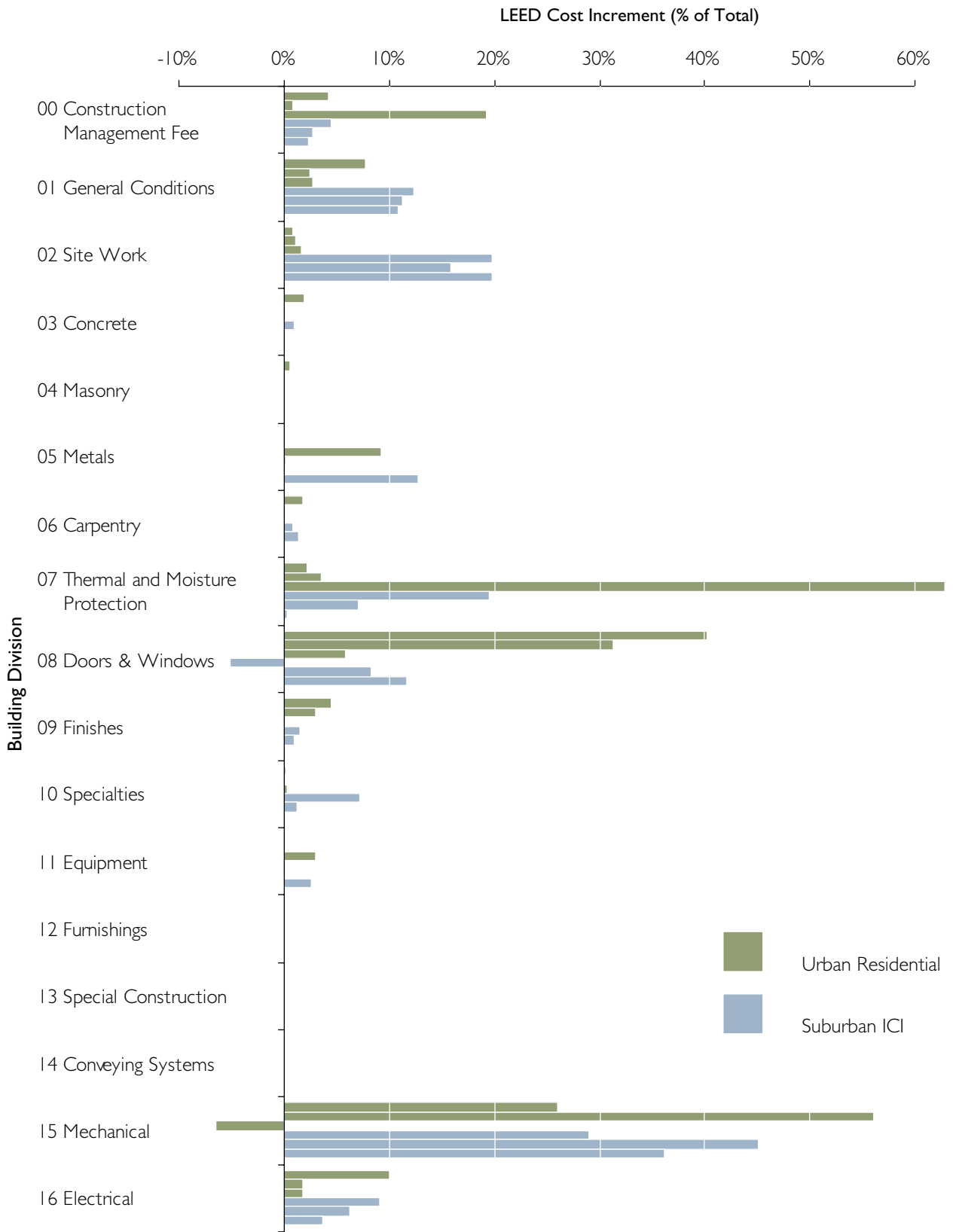


Figure 3.11 Total LEED Cost Increment by Building Division (Trade) Each bar represents a project where a level of LEED Certification has been targeted. Trends in the apportionment of the total incremental cost by building division reveals where additional costs are focused.

operational savings of each environmental category, where we see that the Energy and Atmosphere category is the primary means of recapturing capital investment through operational savings. The costs associated with Energy and Atmosphere category are detailed in figure 3.09, demonstrating that increasing the thermal performance of the building envelope and HVAC systems are significant costs associated with making a building more energy efficient.

Figure 3.10 apportions the total estimated LEED cost increment by Building Element to illustrate that the primary components of the building where there is typically an appreciable increase in cost are in A3 Exterior Enclosure and C1 Mechanical Systems. The final graph figure 3.11 apportions the total estimated LEED cost increment by Building Division (Trade) to illustrate that the primary building Divisions where additional costs are focused include: Division 00, Construction Management Fee; Division 07, Thermal and Moisture Protection; Division 08, Windows and Doors; and Division 15, Mechanical. Both the Elemental and Divisional formats are used in the case study analyses to examine what particular measures were implemented in each building to contribute to the additional costs.

3.1.3 Building Value Assessment Definitions and Methodology

In order to justify the additional capital costs of LEED Certified buildings, this section examines how a developer or building owner could quantify the increased value embodied in 'green' buildings. In addition to the direct economic benefits discussed in this section there are a number of indirect economic benefits such as higher public profile, increased productivity, and improved health and morale of employees. These attributes are discussed more fully in *Chapter 4, External Factors Effecting the Cost and Success of Sustainable Design*. The challenge has been to justify the potential increased costs of higher performance buildings to developers who typically make their return either before or shortly after building occupancy.

A primary difficulty in conveying this value to developers has been the lack of financial instruments to analyze the value of green building attributes. Building finance professionals will use

financial tools such as Project Pro-forma, Simple Payback, Life Cycle Costing/Net Present Value, and Life Cycle Analysis depending on the length of term considered and type of financial information expressed. Each of these estimating tools requires a number of assumptions that can significantly influence the projected value of the building or building systems.

The simplest financial tool used commonly by developers to determine residual land value and general project viability is known as the Project Pro-forma. This financial plan considers all the relevant variables including land costs, municipal fees, construction hard and soft costs, financing, allowable density, project schedule, risk profile, and expected rate of return. This tool is most useful in determining the larger implications of investment and is not generally used to identify variances between specific variations in building design strategies.

A second financial tool commonly used to evaluate capital investments is called Simple Payback. It is best used for isolated equipment or building attributes that are clearly defined and have measurable advantages, and can be expressed by the formula:

$$SPB = C_i / (B - C_a)$$

where

SPB = Time (in years) over which investment is recovered to the breakeven point.

C_i = Dollar value of initial investment costs, as of the base time.

B = Dollar value of annual benefits (or savings)

C_a = Dollar value of annual costs.

An example of an occasion where this tool would be effective, would be in comparing a low-efficiency water heater to a high-efficiency water heater. Here, the initial increased cost can be recovered in a short period of time through reduced energy consumption. The limitation of this calculation is that it does not account for fuel escalation or interest on additional capital; and it assumes that the equipment is worth nothing at the end of the pay-back period.

Life Cycle Costing (LCC) is one of the more prevalent means of analyzing the value of specific building measures given their operational cost benefits. The LCC practice is used to estimate the overall costs of project alternatives and to select the design that will provide the lowest overall cost of ownership consistent with the building's quality and function. The most challenging task initially is to determine the economic effects of alternative building systems and designs, and to quantify these effects in dollar amounts. Building-related costs usually fall into the following categories:

- Initial Costs - Purchase, Acquisition, Construction Costs
- Energy Costs
- Operation, Maintenance, and Repair Costs
- Replacement Costs
- Residual Values - Resale, Salvage Value or Disposal Costs at end of assessment period
- Finance Charges - Loan Interest Payments
- Non-Monetary Benefits or Costs (Generally excluded)

Costs in each of these categories are relevant to decision-making only when they are large enough to make a significant difference in the LCC of a project alternative.

In order to be able to compare cash flows that are encountered at different stages in the life-cycle of a project, they have to be made time-equivalent. To make cash flows time-equivalent, the LCC method converts each of the costs to present values by discounting them to a common point in time. The interest rate used for future expenditures is a rate that reflects an investor's opportunity for returns over time, as an investor wants to achieve a return at least as high as that of her next best investment. Hence, the discount rate (or cap rate) represents the investor's minimum acceptable rate of return. The historical discount rate may be obtained through the Bank of Canada, however it is difficult to predict how it will change over the study period.

After identifying all costs by year and amount and discounting them to present value, they are

added to arrive at total life-cycle cost for each alternative:⁴

$$\text{LCC} = I + \text{Repl} - \text{Res} + E + W + \text{OM\&R} + O$$

Where

LCC = Total LCC in present-value (PV) dollars of a given alternative

I = PV investment costs (if incurred at base date, they need not be discounted)

Repl = PV capital replacement costs

Res = PV residual value (resale value, salvage value) less disposal costs

E = PV of energy costs

W = PV of water costs

OM&R = PV of non-fuel operating, maintenance and repair costs.

O = PV of other costs (eg. contract costs for energy service companies)

This overview of LCC is a simplification of a critical and complicated process in the design of buildings that deliver cost effective performance. It is essential that appropriate measures of cost effectiveness are adopted and assumptions that are made in the analysis are clearly stated. Factors such as discount rates fuel escalation, and life span of building equipment are difficult to forecast and yet are critical to the accuracy of the analysis.

LCC is especially useful when comparing project alternatives that fulfill the same performance requirements, but differ with respect to initial costs and operating costs. For example, LCC will help determine whether the incorporation of a high-performance HVAC or glazing system, which may increase initial cost but result in reduced operating and maintenance costs, is cost-effective. However, LCC is less useful for budget allocation and rationalizing building value to short term investors such as developers, for whom more abstract green-building advantages need to be quantified.

LCC is often confused with the more rigorous Life Cycle Assessment (LCA) analysis, which

4 National Institute of Building Sciences, Whole Building Design Guide, 2006 <<http://www.wbdg.org>>

looks at costs and benefits over the life of a particular product, technology or system. LCA, in contrast, involves accounting for all upstream and downstream costs of a particular activity, and integrating them through a consistent application of financial discounting. The result of this intensive process is a total cradle to grave inventory, assessment and interpretation, which is beyond the scope of this thesis.

Measures that offer a financial benefit to the developer have been difficult to calculate using traditional methods such as those described above which calculate increased value following building occupancy. To address the question of value from a developers perspective an approach termed in this thesis as Building Value Assessment is used. This calculation measures value of a project prior to building occupancy, and considers some factors that are not typically identified in the more traditional formulas described above. This method is especially relevant in the case of Multi-unit Residential Buildings (MURB), where the only opportunity that developers have to make their return is during the initial unit sales, which often occur prior to the start of construction.

Two major factors critical to the success of the Building Value Assessment are that developers understand the additional financial benefits that can be realized and that marketing and sales professionals are able to promote the economic benefits of these buildings for occupants and purchasers. Attributes such as increased energy and water efficiency, building durability, and market differentiation could be sold to purchasers as building premiums that will have bottom line savings reflected in the operational costs of the building. In each of the sales centres for the case study projects, green building features are characterized as 'life-style' choices. If actual figures are instead attached to specific green building upgrades, purchasers are able to also make decisions based on their real value. Both energy and water savings gained through reduced condominium fees have been included into the Building Value Assessment calculation to demonstrate the potential value to the purchaser of increased efficiency.

For the MURB assessment, building value is calculated by collecting the value of potential increased site density permitted by municipality, LEED building project fast tracking, the value of a sales premium, increased sales velocity and value of reduced annual condominium fees (Figure 3.12). These factors are often not explicitly quantified in building investment decisions, but do exert real effects on bottom line revenue. The approach for commercial building case studies is to consider the value of energy and water savings alongside quantified figures which express green building attributes such as rent, occupancy and residual value premiums (Figure 3.13).

For financial advantages that can show an income in perpetuity for the owner, a cap rate of 8 percent is applied. A Cap (capitalization) rate is a measure of the ratio between the net income produced by an asset and its capital cost. The rate is calculated in a simple fashion as follows:

$$\text{Net Income/Capitalization Cost} = \text{Cap Rate}$$

The central assumption here is that buildings that incorporate the requirements of sustainable design are better buildings, and are therefore less risky to invest in, therefore an investor is willing to accept a lower cap rate in purchasing the property. Cap rates used commonly in North America to appraise the value of real-estate however determining the cap rate of a given site is an arbitrary process that is highly dependent on the specific circumstances of the investor. In the residual value premium calculation for commercial buildings, the cap rate is reduced from the industry standard 8 percent to 7.75 percent in the higher performance 'Green Building' to reflect the increased building value and reduced risk to the owner.

A limitation of the Building Value Assessment is that it does not take into account risks such as rapid fuel escalation, major building maintenance due to poor construction methods, or more social factors such as the growing trend towards a more environmentally conscious way of living. Furthermore, the rising costs of environmental inaction are hard to predict exactly. As an example, the estimates for energy savings are conservative if energy costs rise faster than the general rate of inflation or the discount rate. Such an eventuality would effectively result in

The Building Value Assessment for Multi-unit Residential Buildings (MURB) is broken down into four areas, each area having its own value formula. Building value calculations are considered from the perspective of the developer.

Value of Increased Site Density Permitted by Municipality	Rationale	A building where residents will place less demand on municipal infrastructure including water, and energy resources, and traffic patterns due to reduced reliance on passenger vehicle transportation, could be rewarded by allowing an increase in the allowable site density from existing zoning bylaw.
	Formula	Assume that allowable site density can be increased by 5 percent beyond existing bylaw for the LEED Certified building.
Value of Reduced Time in Gaining Project Approvals	Rationale	The schedule implications and consulting fees necessary to gain approvals for a project can represent a significant capital soft cost. If municipalities allowed 'fast-tracking' of LEED targeting projects there would be further incentive to incorporate the measures required by LEED. From the perspective of the municipality, this incentive would have minimal cost implications.
	Formula	Assume the LEED Registered MURB gains required approvals in for a project four months quicker than a standard building. The average carrying cost of a project at pre-construction phase is \$400/unit/month, including interest on equity of the land design fees and marketing costs for the project.
Value of Sales Premium	Rationale	A building that has better thermal comfort, is more efficient, provides higher indoor air quality and is marketed as a Green building can potentially be sold at a premium over a comparable 'Non-Green' MURB.
	Formula	The market value of a typical MURB is assumed to be \$3500/m ² with a \$50 premium for a LEED Certified building.
Value of Increased Sales Velocity	Rationale	A building that can be marketed as more environmentally sustainable will appeal to the growing number of purchasers who seek a lower environmental impact lifestyle. In turn this may increase the number of purchasers through market differentiation.
	Formula	Assume the LEED Registered MURB will pre-sell two months quicker than a standard building. The average carrying cost of a project at the pre-sales phase is calculated to be in the order of \$750/unit/month, including interest on the equity of the land, design fees and marketing costs for the project.
Value of Reduced Condominium Fees	Rationale	Typical MURB buildings allocate utility costs including suite space conditioning, domestic hot water, building reserve fund, insurance and other common area expenses on the basis of each tenants proportion of total Net Salable Area (NSA). Condo fees for typical condominiums total \$5.50/m ² /month, a building which incorporates higher efficiency mechanical and electrical systems that are more durable and will reduce energy consumption of the building would potentially reduce Condo fees by an estimated \$0.50/m ² /month.
	Formula	Assume the monthly condominium fees are reduced by 50 cents/m ² /month. These savings are translated into mortgageability of the purchaser over a typical 25 year term using the traditional means of calculating qualification for mortgage.
Total Increase in Building Value	Rationale	A total of the savings calculated above is provided for comparison purposes and to give a sense of the order of magnitude savings that could be realized by investing in the additional strategies required by LEED Certified buildings
	Formula	Add together each of the above Building Value Calculations.

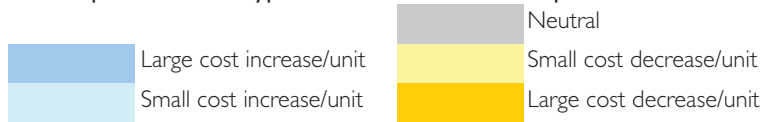
Figure 3.12 Multi-unit Residential Building Value Assessment Methodology To project the financial benefits of specifying the additional requirements of LEED four categories each with a specific formula are used to calculate the increase in building value from the perspective of the developer.

The Building Value Assessment for a Commercial Office Building is broken down into five areas, each area having its own value formula.

Value of Annual Energy Savings	Rationale	Energy costs are the electrical and gas costs based on energy modeling for each proposed case study. The cost of electricity and gas are based on actual 2006 energy costs for Toronto, Ontario.
	Formula	The annual energy savings projection is multiplied by a cap rate of 8%.
Value of Annual Water Savings	Rationale	Water costs for providing all the water needs to the building based on occupancy of each proposed case study. The cost of water is based on actual 2006 water costs for Toronto, Ontario.
	Formula	The annual water savings projection is multiplied by a cap rate of 8%.
Value of Rent Premium	Rationale	A building which maximizes day lighting in office areas, has better thermal comfort, and provides higher indoor air quality can potential secure a higher rate of rent then a comparable office building.
	Formula	The annual rent for a typical office building is assumed to be \$300/m ² with a 5% premium for a LEED office building. The annual rent premium over industry average building is multiplied by a cap rate of 8% to arrive at the increased value of the building.
Value of Occupancy Premium	Rationale	A Occupancy premium of 2% could be anticipated because of the positive effect on employee comfort health and productivity of day lighting, views of the outdoors, higher indoor air quality and other advantages.
	Formula	The annual rent for a typical office building is assumed to be \$300/m ² . An average occupancy of 90% and assume that a LEED building will have an occupancy premium of 2%. The occupancy premium over industry average building amortized over a typical 5 year lease period to arrive at the increased building value.
Residual Value Premium	Rationale	A building which is less costly to operate, has higher occupancy rate and possibly commands a rent premium should be perceived as having a higher overall Residual Value upon resale. For this analysis, it is assumed an exit cap rate benefit of 25 basis points or 7.75% (versus 8%). The building value would increase through the perception of value created by having a certified green building in the competitive-real estate market.
	Formula	The annual rent is assumed to be 8% of total capital costs. The annual net rent is multiplied by a cap rate of 8% to arrive at the increased value of the building. The building value is added to the LEED cost increment to arrive at the total value plus premium. Residual value of the LEED building is calculated by multiplying the net rent by 7.75%. The increased building value is the difference between the building value plus premium at 8% cap rate and 7.75% cap rate.
Total Increase in Building Value	Rationale	A total of the savings calculated above is provided for comparison purposes and to give a sense of the order of magnitude savings that could be realized by investing in the additional strategies required by LEED Certified buildings
	Formula	Add together each of the above Building Value Calculations.

Figure 3.13 Commercial Building Value Assessment Methodology To project the financial benefits of specifying the additional requirements of LEED, five categories each with a specific formula are used to calculate the increase in building value from the perspective of the developer.

Cost impact relative to typical urban residential development



\$ Impact to Project		\$ Impact to Municipality		Potential design impact commentary
Capital	Operation	Capital	Operation	

1. Neutral capital and operational cost impact to Project. Net decrease in capital and operation to Municipality

				Conditions such as these reflect a net neutral cost impact to the project both in terms of capital and operation, while the municipality could potentially benefit both in terms of initial costs and long term operation of the neighborhood. Policies that encourage these characteristics could be introduced with minimal implications for developers and potential long term economic benefit to the municipality.
				
				
				

2. Neutral capital and operational cost impact to Project and Municipality

				This condition reflects a net neutral cost impact to both the project and the municipality both in terms of capital and operation of the neighborhood. Policies that encourage these characteristics could be introduced with minimal implications for developers and potential long term social and environmental benefit to the municipality.
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3. Net increase in capital and operational cost to project. Net decrease in capital and operation to Municipality

				This condition reflects a net increased cost impact to the project both in terms of capital and operation, while the municipality could potentially benefit both in terms of initial costs and long term operation of the neighborhood. Policies that encourage these characteristics may need to be reinforced with subsidies or incentives initially in order to encourage these characteristics on a widespread basis. The municipality could recapture these costs through lower operation and/or increased tax revenue of the neighborhood.
				

4. Net increase in capital and operational cost to Project and Municipality.

				This condition reflects a increased capital cost impact and a neutral operational cost impact to both the project and the municipality. Policies that encourage these characteristics would rationalize pursuing these characteristics on the basis of social and/or environmental benefit. Funding to offset the capital cost implications may come from provincial or federal levels of government or private donations.
				
				

Figure 3.14 Neighbourhood Design Analysis Legend Typical relationships found in the LEED-ND analysis are described in terms of impact to the project and on the municipality.

even more savings to investors, reflected in either more stable condominium fees for MURBs or increased profit for commercial property owners as a result of energy savings.

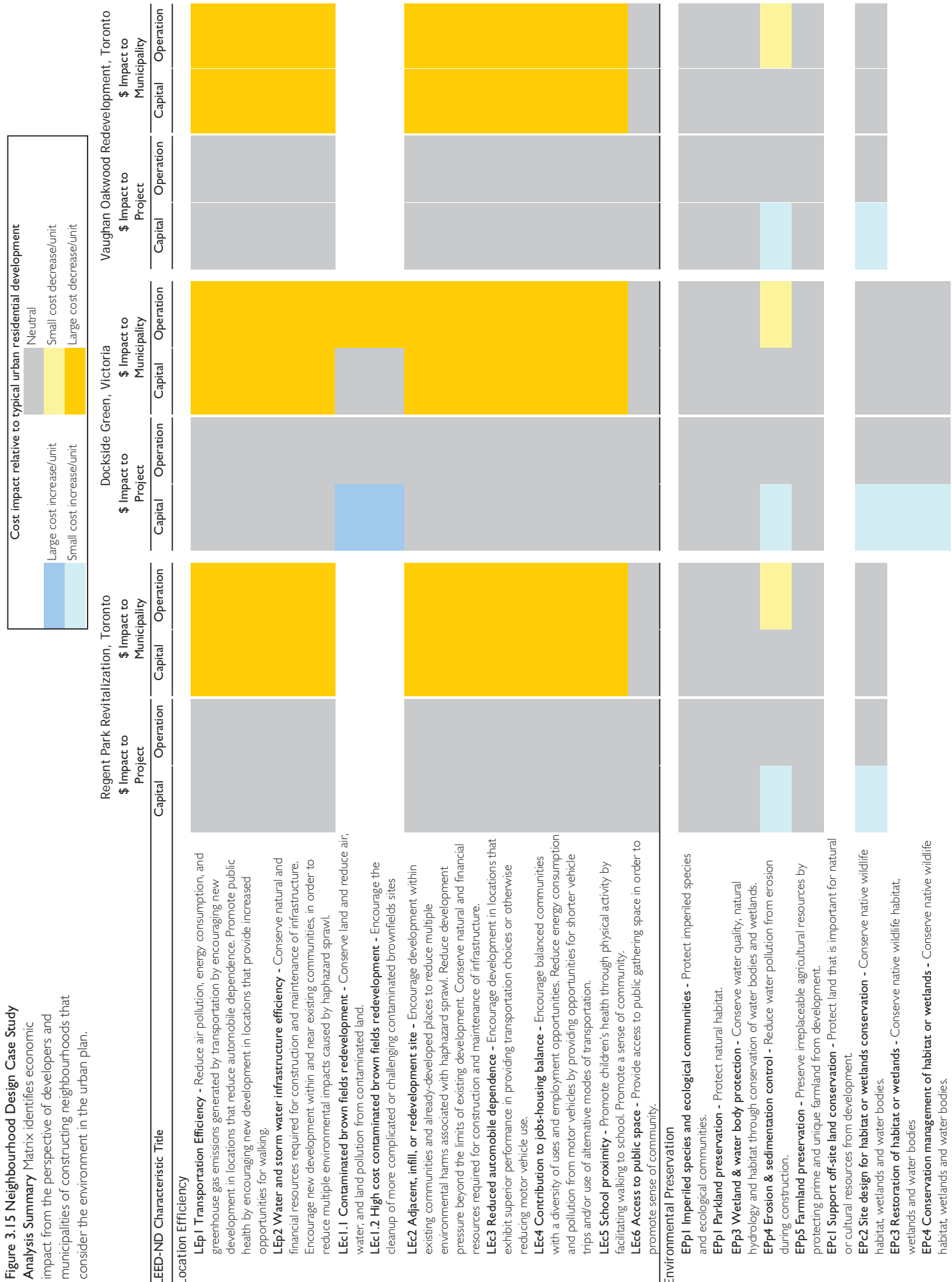
For the Neighbourhood design case studies, the advantages of sustainable design are difficult to quantify, given the diversity of characteristics that work together to create neighbourhoods that encourage sustainable living. For this reason the pilot version of LEED for Neighbourhood Developments (LEED-ND) has been used to analyze urban plans that make an effort to account for the environmental impact of design decisions. Capital and operational costs to both the developer and the municipality are contemplated on an order of magnitude basis for each of the LEED-ND points. Further analysis of the future economic viability of these neighbourhoods is examined in Chapter 4: *External Factors Effecting the Cost and Success of Sustainable Design*. Enumerating the actual economic advantages of sustainable neighbourhood design would be an exhaustive exercise that is beyond the scope of this thesis. Further information on this subject can be found in books cited in the bibliography such as *The Death and Life of Great American Cities*, written by Jane Jacobs.

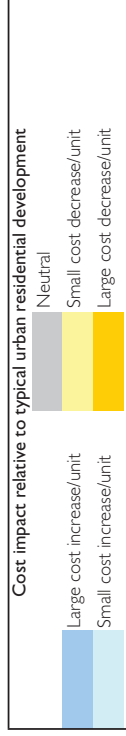
3.2 Neighbourhood Design Overview

This section focuses on the financial aspects of neighbourhood-scale developments through the analysis of case studies. The broader social, cultural, environmental and economic issues that confront Canadian municipalities are summarized in Chapter 4, however it is beyond the scope of this thesis to examine all of the factors that have resulted in the development paradigm that exists today.

In brief, the following case studies begin to redefine conventional Neighbourhood development strategies by adopting a more holistic view of their short and long term implications from the perspective of all stakeholders. They propose that sustainable Neighbourhood design can strive to do more than simply effect less environmental harm; it can actively rebuild community, restore pedestrian safety and access, and reduce the context for crime. And as the case studies demonstrate, it can even develop more profit for developers and municipalities.

Figure 3.15 Neighbourhood Design Case Study Analysis Summary Matrix identifies economic impact from the perspective of developers and municipalities of constructing neighbourhoods that consider the environment in the urban plan.



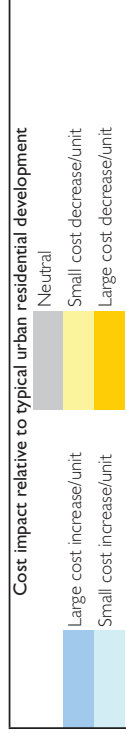


LEED-ND Characteristic Title	Regent Park Revitalization, Toronto			Dockside Green, Victoria			Vaughan Oakwood Redevelopment, Toronto		
	\$ Impact to Project	Capital	Operation	\$ Impact to Project	Capital	Operation	\$ Impact to Project	Capital	Operation

EPc5 Steep slope preservation - Minimize erosion to protect habitat, and reduce stress on natural water systems, by preserving steep slopes in a natural, vegetated state.	Light Blue	Grey	Grey	Light Blue	Grey	Grey	Light Blue	Grey	Grey
EPc6 Minimize site disturbance during construction - Conserve existing natural areas and protect trees to provide habitat and promote biodiversity.	Light Blue	Grey	Grey	Light Blue	Grey	Grey	Light Blue	Grey	Grey
EPc7 Minimize site disturbance through site design - Preserve existing tree canopy, native vegetation and pervious surfaces while encouraging high density, smart growth communities.	Light Blue	Grey	Grey	Light Blue	Grey	Grey	Light Blue	Grey	Grey
EPc8 Maintain storm water runoff rates - Reduce storm water pollution, prevent flooding, and promote aquifer recharge.	Light Blue	Grey	Grey	Light Blue	Grey	Grey	Light Blue	Grey	Grey
EPc9 Reduce storm water runoff rates - Reduce storm water pollution, prevent flooding, and promote aquifer recharge.	Light Blue	Grey	Grey	Light Blue	Grey	Grey	Light Blue	Grey	Grey
EPc10 Storm water treatment - Reduce surface water pollution from storm water.	Light Blue	Grey	Grey	Light Blue	Grey	Grey	Light Blue	Grey	Grey
EPc11 Outdoor hazardous waste pollution prevention - Reduce storm water pollution from the use of pesticides and fertilizers.	Light Blue	Grey	Grey	Light Blue	Grey	Grey	Light Blue	Grey	Grey
Complete, & Connected Neighborhoods									
CCCNp1 Open community - Promote developments that are good neighbors to their surrounding communities. Foster a sense of community and connectedness beyond the development.	Yellow	Grey	Grey	Yellow	Grey	Grey	Yellow	Grey	Grey
CCCNp2 Compact development - Conserve land. Promote livability, transportation efficiency, and walkability.	Light Blue	Grey	Grey	Light Blue	Grey	Grey	Light Blue	Grey	Grey
CCCNp3 Diversity of uses - Promote community livability, transportation efficiency, and walkability.	Light Blue	Grey	Grey	Light Blue	Grey	Grey	Light Blue	Grey	Grey
CCCNc1 Compact development - Conserve land. Promote community livability, transportation efficiency, and walkability.	Light Blue	Grey	Grey	Light Blue	Grey	Grey	Light Blue	Grey	Grey
CCCNc2 Transit-oriented compactness - Maximize walking trips to and from transit stops in the area immediately surrounding the transit stop.	Light Blue	Grey	Grey	Light Blue	Grey	Grey	Light Blue	Grey	Grey
CCCNc3 Diversity of uses - Promote community livability, transportation efficiency, and walkability.	Light Blue	Grey	Grey	Light Blue	Grey	Grey	Light Blue	Grey	Grey
CCCNc4 Housing diversity - To enable citizens from a wide range of economic levels and age groups to live within a community.	Light Blue	Grey	Grey	Light Blue	Grey	Grey	Light Blue	Grey	Grey
CCCNc5 Affordable rental housing - To enable citizens from a wide range of economic levels and age groups to live within a community.	Light Blue	Grey	Grey	Light Blue	Grey	Grey	Light Blue	Grey	Grey
CCCNc6 Affordable for-sale housing - To enable citizens from a wide range of economic levels and age groups to live within a community.	Light Blue	Grey	Grey	Light Blue	Grey	Grey	Light Blue	Grey	Grey
CCCNc7 Reduced parking footprint - Reduce storm water runoff per capita. Encourage neighborhood walkability and promote public health through physical activity.	Light Blue	Grey	Grey	Light Blue	Grey	Grey	Light Blue	Grey	Grey
CCCNc8 Community outreach and involvement - To encourage community participation in the project design and planning and involve the people who live in a community in deciding how it should be improved or how it should change over time.	Light Blue	Grey	Grey	Light Blue	Grey	Grey	Light Blue	Grey	Grey
CCCNc9 Block perimeter - To promote connectivity.	Light Blue	Grey	Grey	Light Blue	Grey	Grey	Light Blue	Grey	Grey
CCCNc10 Locating buildings to shape walkable streets - Encourage pedestrian-oriented streets.	Light Blue	Grey	Grey	Light Blue	Grey	Grey	Light Blue	Grey	Grey
CCCNc11 Designing buildings access to shape walkable streets - Encourage pedestrian-oriented streets.	Light Blue	Grey	Grey	Light Blue	Grey	Grey	Light Blue	Grey	Grey
CCCNc12 Designing buildings to shape walkable streets - Encourage pedestrian-oriented streets.	Light Blue	Grey	Grey	Light Blue	Grey	Grey	Light Blue	Grey	Grey



LEED-ND Characteristic Title	Regent Park Revitalization, Toronto			Dockside Green, Victoria			Vaughan Oakwood Redevelopment, Toronto		
	\$ Impact to Municipality			\$ Impact to Municipality			\$ Impact to Municipality		
	Capital	Operation	Project	Capital	Operation	Project	Capital	Operation	Project
CCCNc13 Comprehensively designed walkable streets - Encourage pedestrian-oriented streets.	Neutral	Neutral	Neutral	Neutral	Neutral	Neutral	Neutral	Neutral	Neutral
CCCNc14 Street network - Provide direct and safe connections, for pedestrians and bicyclists as well as drivers, to local destinations and neighborhood centers. Promote public health through increased physical activity.	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral
CCCNc15 Pedestrian network - Provide direct and safe connections, for pedestrians to local destinations and neighborhood centers. Promote public health through increased physical activity.	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral
CCCNc16 Maximize pedestrian safety and comfort - Provide direct, safe, and comfortable connections, for pedestrians and bicyclists to local destinations and neighborhood centers. Promote public health through increased physical activity.	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral
CCCNc17 Superior pedestrian experience - Provide appealing and comfortable pedestrian street environments in order to promote pedestrian activity.	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral
CCCNc18 Applying regional precedents in Urbanism and Architecture - Promote energy savings, respond to regional climate, increase the life of buildings and materials, provide cultural continuity, and reinforce local distinctiveness.	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral
CCCNc19 Transit subsidy - Reduce energy consumption and pollution from motor vehicles by encouraging use of public transit.	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral
CCCNc20 Transit amenities - Reduce energy consumption and pollution from motor vehicles by encouraging use of public transit.	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral
CCCNc21 Access to nearby communities - Provide direct and safe connections, for pedestrians and bicyclists as well as drivers, to local destinations and neighborhood centers. Promote public health by facilitating walking and bicycling.	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral
CCCNc22 Adaptive reuse of historic buildings - Encourage use of historic buildings in a manner that preserves their historic materials and character.	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral
Resource Efficiency									
REc1 Certified green buildings - Encourage the design and construction of buildings to utilize green building practices	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral
REc2 Energy efficiency in buildings - Encourage the design and construction of energy efficient buildings to reduce air, water, and land pollution and environmental impacts from energy production and consumption.	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral
REc3 Water efficiency in buildings - Encourage the design and construction of water efficient buildings to reduce the environmental impacts from water consumption.	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral
REc4 Heat island reduction - Reduce heat island effect to minimize impact on microclimate, human and wildlife habitat, and required energy for cooling.	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral
REc5 Infrastructure energy efficiency - Reduce air, water, and land pollution from energy consumption.	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral
REc6 On-site power generation - Reduce air, water, and land pollution from energy consumption and production by increasing the efficiency of the power delivery system. Increase the reliability of power.	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral
REc7 On-site renewable energy sources - Reduce environmental impacts associated with fossil fuel energy generation by increasing the use of on-site renewable energy sources.	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral
REc8 Efficient irrigation - Conserve potable water.	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral
REc9 Grey water & storm water reuse - Conserve potable water.	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral	Large cost increase/unit	Small cost increase/unit	Neutral



LEED-ND Characteristic Title	Regent Park Revitalization, Toronto		Dockside Green, Victoria		Vaughan Oakwood Redevelopment, Toronto	
	\$ Impact to Project	\$ Impact to Municipality	\$ Impact to Project	\$ Impact to Municipality	\$ Impact to Project	\$ Impact to Municipality
REc10 Wastewater management - Reduce pollution from wastewater and reuse nutrients from the wastewater stream.	Large cost increase/unit	Large cost decrease/unit	Large cost increase/unit	Large cost decrease/unit	Large cost increase/unit	Large cost decrease/unit
REc11 Reuse of materials - Promote reuse of materials and resources.	Large cost increase/unit	Large cost decrease/unit	Large cost increase/unit	Large cost decrease/unit	Large cost increase/unit	Large cost decrease/unit
REc12 Recycled content - Promote use of recycled materials.	Large cost increase/unit	Large cost decrease/unit	Large cost increase/unit	Large cost decrease/unit	Large cost increase/unit	Large cost decrease/unit
REc13 Regionally provided materials - Promote selection of regionally available materials and resources to build local economy and reduce embodied energy.	Large cost increase/unit	Large cost decrease/unit	Large cost increase/unit	Large cost decrease/unit	Large cost increase/unit	Large cost decrease/unit
REc14 Construction waste management - Promote efficient use of solid waste by diverting construction, demolition and land clearing debris from landfill disposal, and by redirecting resources for recycling and reuse.	Large cost increase/unit	Large cost decrease/unit	Large cost increase/unit	Large cost decrease/unit	Large cost increase/unit	Large cost decrease/unit
REc15 Comprehensive waste management - Promote safe and efficient disposal or reuse of waste streams generated by occupants.	Large cost increase/unit	Large cost decrease/unit	Large cost increase/unit	Large cost decrease/unit	Large cost increase/unit	Large cost decrease/unit
REc16 Light pollution reduction - Reduce light pollution.	Large cost increase/unit	Large cost decrease/unit	Large cost increase/unit	Large cost decrease/unit	Large cost increase/unit	Large cost decrease/unit
REc17 Contaminant reduction in brown fields remediation - Encourage brownfields cleanup methods that reduce contaminant volume or toxicity and thereby minimize long-term remediation or monitoring burdens.	Large cost increase/unit	Large cost decrease/unit	Large cost increase/unit	Large cost decrease/unit	Large cost increase/unit	Large cost decrease/unit
Other						
Accredited professional Innovation Credits						
Innovation in design						
Total LEED Points	83	88	85			

3.2.1 Case study Analysis Summary

Two of the three case study projects, including Regent Park and Dockside Green have aligned themselves with the LEED-ND pilot program, using it as a tool during the design process^{5,6}. Through a hypothetical LEED analysis, each of the projects could score a Gold rating based on current information on each of the projects.

An initial overview of each of the case study projects determined which of the 115 possible points could be achieved by each project, given the proposed design approach. For each of the targeted points, the economic impact on capital and operational costs were estimated from the perspective of both the developer and the municipality. The assessment of each credit is identified as having a net economic benefit, a net negative economic result, or a neutral economic effect on the project. Because of the inherent complexity in determining actual financial analysis of most of the credits, these broad definitions are used as guideline intended to demonstrate general trends for each of the case study projects.

The points exerting a net economic benefit are shaded in progressively brighter tones of yellow, while the credits that have the potential of producing a net negative economic result are shaded in progressively darker shades of blue. Credits that are considered neutral are shaded in grey and credits not pursued are white.

Figure 3.14 provides a narrative for some typical conditions found in the summary analysis, contrasting the economic impact of various points from the perspective of the project and municipality. This analysis is not intended to capture detailed cost, social or environmental implications of each case study, but to provide an overview of how development could become more environmentally sustainable within the current funding structure.

5 Valentine, Derek. Design Faculty Summit: Building Science and Housing Technology, CMHC, May 26, 27, 2006, University of Ryerson, University of Toronto, Toronto, Ontario.

6 Westeinde, Johnathan Windmill Development Group Ltd., August 10, 2005, Altus Helyar Cost Consulting 212 King Street W Office, Toronto, Ontario.

The Neighbourhood Design case study analysis summary in figure 3.15, comparing each of the projects with the LEED-ND rating system, reveals that the overall economic impact of sustainable design features is predominantly neutral (grey) from the perspective of the developer and predominantly of net benefit (yellow) to the municipality.

Focusing in on each of the four environmental categories, we see that in the *Location Efficiency* category there is a generally a neutral economic impact on the project cost, but a significant economic benefit to the municipality. In the *Environmental Preservation* and *Compact, Complete, & Connected Neighbourhoods* categories, we find a general, modest increase in costs to the project, and an economic benefit to the municipality once again. The fourth category, *Resource Efficiency*, shows a possibly significant increase in cost to the project in several categories, while the municipality derives economic benefit from these strategies.

From this analysis we can see that there is a significant economic benefit to the municipality for encouraging infill projects which, similar to the case studies cited, reduce the environmental impact of development. A more detailed analysis of each case study is provided in Appendix A, including a brief description of the potential strategies that contribute to the achievement of each of the credits.

3.3 Multi-unit Residential Buildings Overview

This section examines how sustainable design strategies can be incorporated into developer commissioned Multi-unit Residential Buildings (MURBs) while responding to constraints of the traditional industry approach.

The condominium market over the past three years has been one of the fastest growing sectors of LEED registered buildings. In the United States, between July 2003 and September 2005, the number of MURBs registered under LEED grew by 52%.⁷ In Canada, where the system was

⁷ Yudelson, Jerry. *Developing Green: Strategies for Success*. Herndon: National Association of Industrial and Office Properties (NAIOP), 2006. Page 21

introduced only two years ago (November 2004), there are three Certified Condominiums and 55 Registered⁸ buildings, indicating a growing level of interest in LEED among developers. In cities such as Toronto and Vancouver, resource saving features such as energy star appliances, dual flush toilets, and green roof areas are now commonly incorporated in building marketing material, alongside the usual interior finish upgrades. In addition to such fashionable interpretations of green features, the buildings identified in the case studies are reducing overall energy consumption by upwards of 30%, through specifying energy efficient HVAC, including in-suite HRV's and common area lighting systems, as well as individual suite metering of water, and heating and cooling loads. By investing in a higher performance building, residents are insulated from volatile energy prices, the costs of which have represented a significant portion of the rising condominium fees in some older, inefficient buildings.⁹

In Toronto, progressive developers like Tridel, Remington and Minto have committed to certifying all future projects under the LEED system^{10,11}. This move towards environmental responsibility is driven by competition between developers seeking to position themselves as market leaders in a climate of growing consumer environmental-awareness. Although MURB developers make their return upon building occupancy, their reputations hang on the success of past projects.

The three case study MURB projects cover a range of relationships between the developer and the end-user, from the most typical developer-buyer model to less common rental models. The important commonality is that, in all cases, the developer has absorbed the extra LEED costs within the typical proforma calculations.¹² Since the cancellation of the Federal Commercial Building Incentive Programme (CBIP) grant, significant sources of additional funding for sustainable features in condominiums are not available. Within the Toronto market, one of the first

8 Canadian Green Building Council. January, 2006 <<http://www.cagbc.org/>>

9 Altus Helyar Costing Database

10 Tridel Developments. January 10, 2007 <<http://www.tridel.com/>>

11 Minto Developments. January 10, 2007 <<http://www.mintocom/>>

12 Altus Helyar Costing Database

LEED condominiums, The Verve developed by Tridel, qualified for a \$1.4 million Green Loan from the Toronto Atmospheric Fund; however, this funding has not been available to subsequent developer projects. Although these incentives effectively initially worked to create awareness and demand to start transforming the market, it remains to be seen how this market trend will play out in the long term.

3.3.1 Multi-unit Residential Building (MURB) Graph Content Summary Information

Figure 3.16 - Provides key statistics for each of the three Multi-unit Residential Building (MURB) case studies.

Figure 3.17 - Detailed apportionment of LEED cost increment, apportioned by Building Division.

Figure 3.18 - Overview matrix of key building information, along with a capital cost summary and the building value assessment calculation summary for each case study.

Figure 3.19a,b - Detailed apportionment of LEED cost increment, apportioned by LEED Environmental Category.

A complete analysis specific to each project is provided in Appendix B including project diagrams, narrative on building features and detailed estimate of project costs including LEED cost increment.

3.3.2 Factors Influencing the Viability of Sustainable Design

As shown in Figure 3.02 pages 34-35 there are a number of factors that affect the viability of green measures in any project. Factors specific to MURBs include: density of mechanical distribution zones; amount of glazing typically designed/desired; and approach to ventilation which, if conventional, provides little opportunity for economical energy saving systems. Another issue is energy and water use, which in residential buildings is largely discretionary and influenced significantly by the occupants.

Some inherent advantages that most MURBs have in scoring LEED points include a preference

Ref.	Design Criteria/Characteristics - Multi-unit Residential Building (MURB)	Reference MURB Building	b1 Residential Case Study	b2 Residential Case Study	b3 Residential Case Study	Key Indicators
1.00	Project Statistics					
1.01	Location	Urban Canada	Toronto, Ontario	Toronto, Ontario	Waterloo, Ontario	
1.02	Gross Livable Area (m2 GLA)		21,332	38,598	1703	
1.03	Stories	Parking	-	3	6	-
1.04		Tower A	-	8	40	5
1.05		Tower B	-	22	-	-
1.06	Number of suites		221	424	11	
2.00	Construction Cost Estimate					
2.01	Below Grade (parking/basement)	-	\$3,465,000	\$15,360,200	\$149,960	
2.02	Podium	-	\$3,316,000	-	-	
2.03	Residential Floors Tower A	-	\$9,167,000	\$49,877,500	\$2,114,312	
2.04	Residential Floors Tower B	-	\$18,463,000	-	-	
2.05	Site Development	-	\$593,000	\$801,300	\$151,318	
2.06	Subtotal Excluding Contingencies	-	\$35,004,000	\$66,039,000	\$2,415,590	
2.07	Design Contingency/Allowance	-	\$1,750,000	\$1,320,780	\$0	
2.08	Escalation Contingency	-	\$0	\$0	\$0	
2.09	Post Contract	-	\$1,050,120	\$1,981,000	\$50,000	
2.10	Total Construction Cost (Excl. GST)	-	\$37,804,120	\$69,341,000	\$2,466,000	
2.11		\$/m2 (GLA)	\$1,772	\$1,796	\$1,448	
3.00	Estimated LEED Cost Increment (Included above)					
3.01	\$ Budget	-	\$3,983,000	\$1,487,000	\$184,000	
3.02	\$/m2	-	\$187	\$39	\$108	
3.03	\$/credit	-	\$90,523	\$41,306	\$4,600	
3.04	% increase	-	11.8%	2.2%	8.1%	
4.00	Exterior Enclosure (Overall System)					
4.01	Wall R-Value	R-12	R-17	R-12	R-20	
4.02	Roof R-Value	R-20	R-20	R-20	R-20	
4.03	Glazing U-factor / SHGC / visible light trans.	2.30/0.60/0.71	1.00/0.26/0.50	1.70/0.33/0.63	1.41/0.40/0.70	
4.04	Amount of glazing (% of building skin area)	85%	60%	90%	17%	
5.00	Building Environmental Performance					
5.01	Energy Intensity (Base/LEED)	KWh/m2/a	349/155		250/105	
5.02	Percent of MNECB baseline	MNECB	58.9% MNECB	35% MNECB	62% MNECB	
5.03	Water use (Base/LEED)	L/m2/a	-			
5.04	Percent water reduction	-	30%	20%	0%	
5.05	Greenhouse Gas reduction	tonnes CO2/a	-	787.9	-	-
5.06		tonnes CO2/a/unit	-	3.57	-	-
6.00	Sustainable Design Strategies by LEED Environmental Category					
6.01.00	SS - Sustainable Site Strategies					
6.01.01	Points targeted	0	9	9	9	
6.01.02	Rainwater tank	Volume (m3)	-	15	11.2	0
6.01.03	Green Roof	Area (m2)	-	1075	3851	293
6.02.00	WE - Water Efficiency Strategies					
6.02.01	Points targeted	0	3	3	3	
6.02.02	Reduce/eliminate municipal water irrigation	No	Yes	Yes	Yes	
6.02.03	Grey water sewage conveyance	No	Yes	No	No	

Ref.	Design Criteria/Characteristics - Multi-unit Residential Building (MURB)	Reference MURB Building	b1 Residential Case Study	b2 Residential Case Study	b3 Residential Case Study	Key Indicators
6.02.04	Low flow fixtures	None	Toilets, showers and faucets	Toilets, showers and faucets	showers and faucets	
6.03.00	EA - Energy and Atmosphere Strategies					
6.03.01	Points targeted	0	11	5	10	
6.03.02	Exterior enclosure	None	Increase thermal performance of envelope	Increase thermal performance of wall assembly	Increase thermal performance of envelope	
6.03.03	HVAC	None	In-suite ERV, CO2 controlled ventilation, District CHP	In-suite ERV, Condensing boiler, VSD on heating & cooling tower pumps	In-slab heating, ductless mini splits, power exhaust with passive make up	
6.03.04	Electrical	None	High efficiency fixtures, occupancy & daylight sensors	High efficiency fixtures in common areas, & occupancy sensors	High efficiency fixtures, occupancy & daylight sensors	
6.04.00	MR - Materials and Resources					
6.04.01	Points targeted	0	5	5	5	
6.04.02	Construction waste diversion	0%	75%	75%	50%	
6.04.03	Post-consumer recycled content materials	0%	25%	7.5%	7.5%	
6.04.04	Regionally manuf. & extracted materials	0%	20%	10%	10%	
6.05.00	IEQ - Indoor Environment Quality					
6.05.01	Points targeted	0	13	9	9	
6.05.02	Low emitting materials	None	Sealants, paints, carpet, composite wood	Sealants, paints, carpet	Sealants, paints, no carpet	
6.06.00	ID - Innovation & Design Process					
6.06.01	Points targeted	0	3	5	4	
6.06.02	Additional building features	None	Green building education, water efficiency exceptional performance	Green building education, suite metering, energy star appliances, chiller heat recovery	Building monitoring, Building durability, Passive ventilation	
7.00	Estimated LEED Score					
	Points Targeted of 70 potential	less than 26	44	36	40	

Figure 3.16 Multi-unit Residential Building (MURB) Comparison Summary Key points of each case study project are included for comparison purposes.

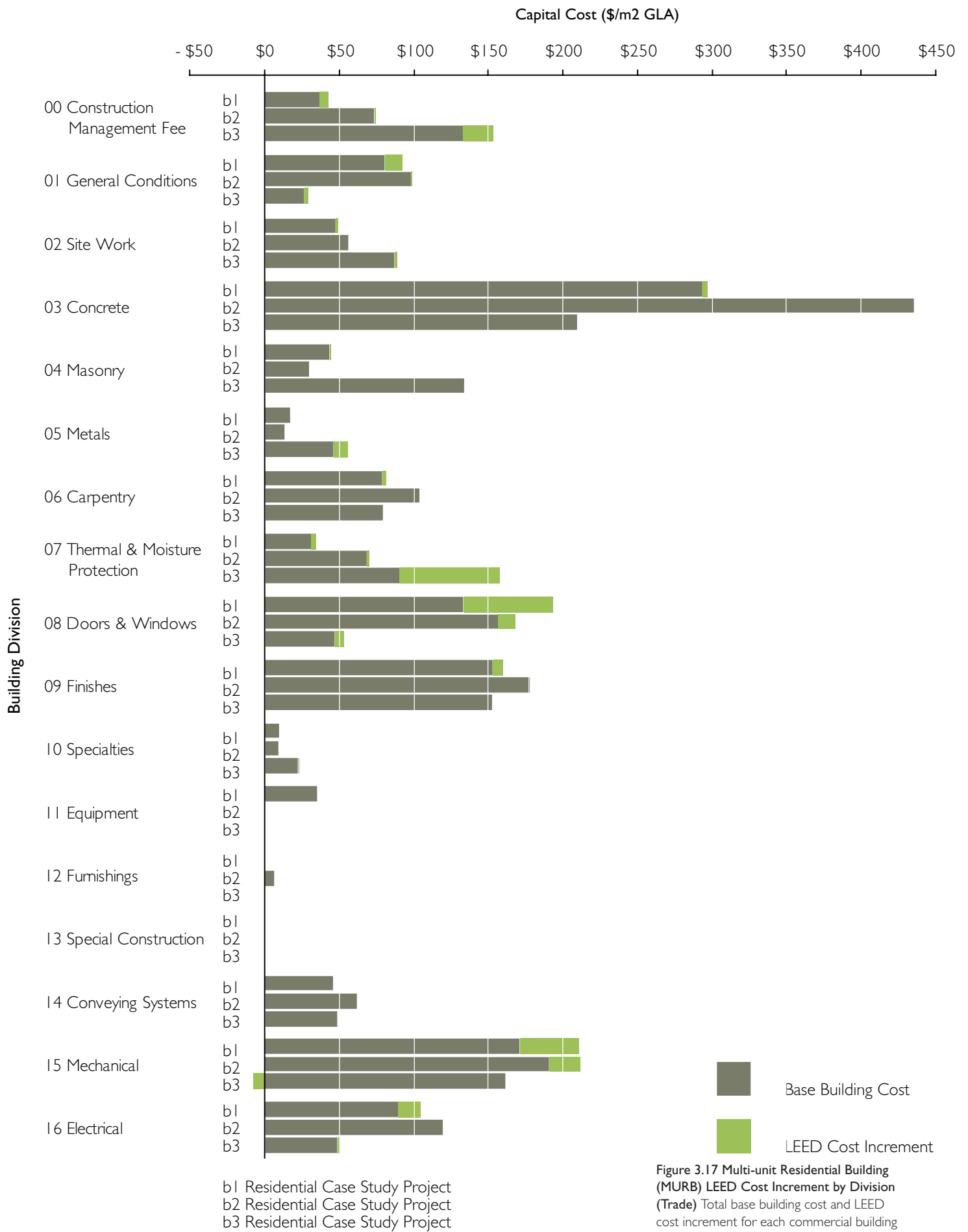
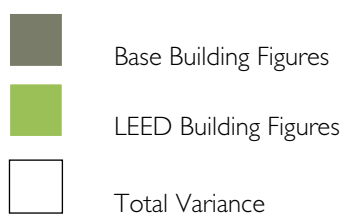


Figure 3.17 Multi-unit Residential Building (MURB) LEED Cost Increment by Division (Trade) Total base building cost and LEED cost increment for each commercial building case study allocated by building Division.



B1 - Residential Case Study

Toronto, Ontario

B2 - Residential Case Study

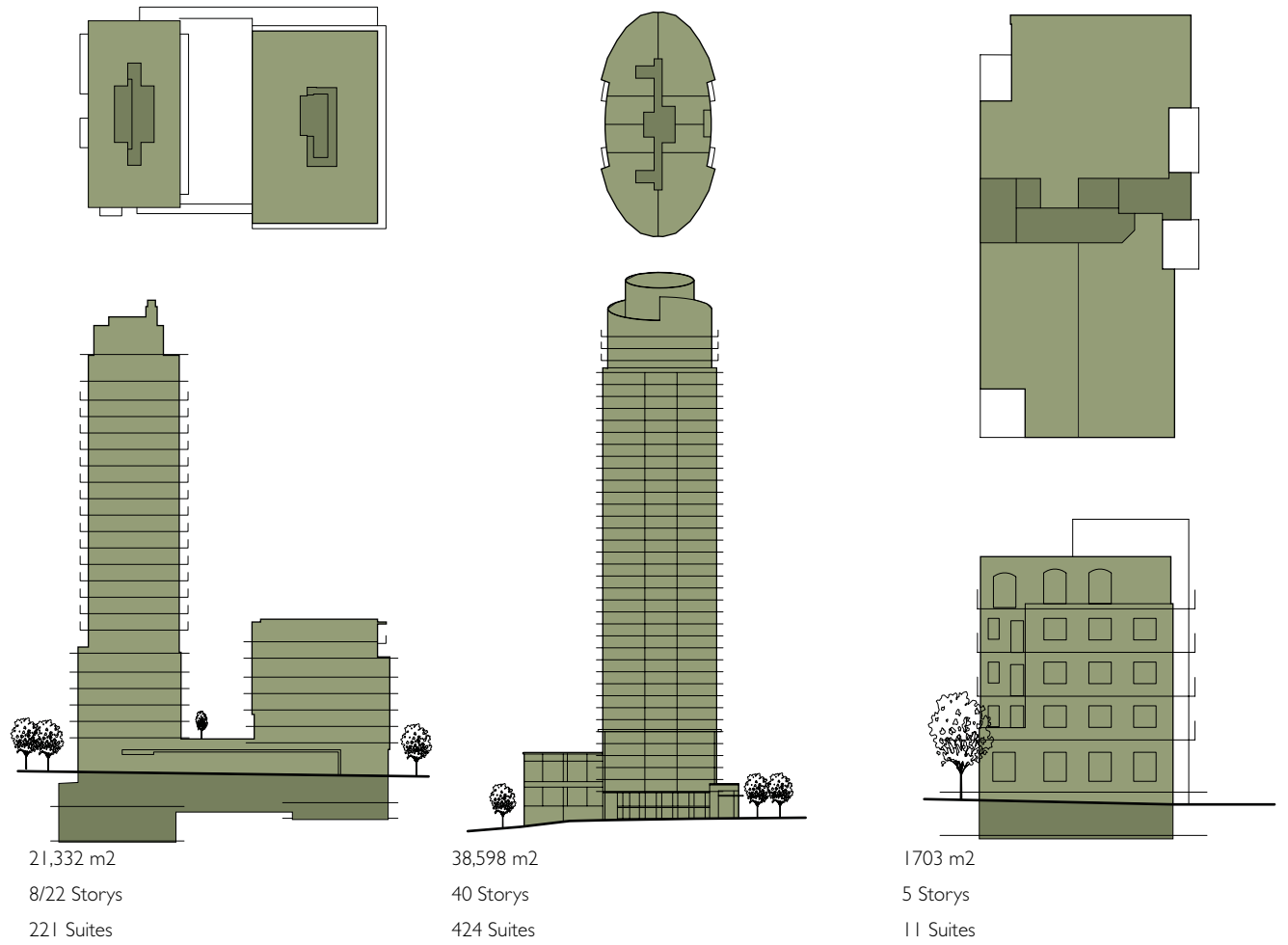
Toronto, Ontario

B3 - Residential Case Study

Waterloo, Ontario

Project Overview

Building Typical Floor Plan and Elevation Diagrams



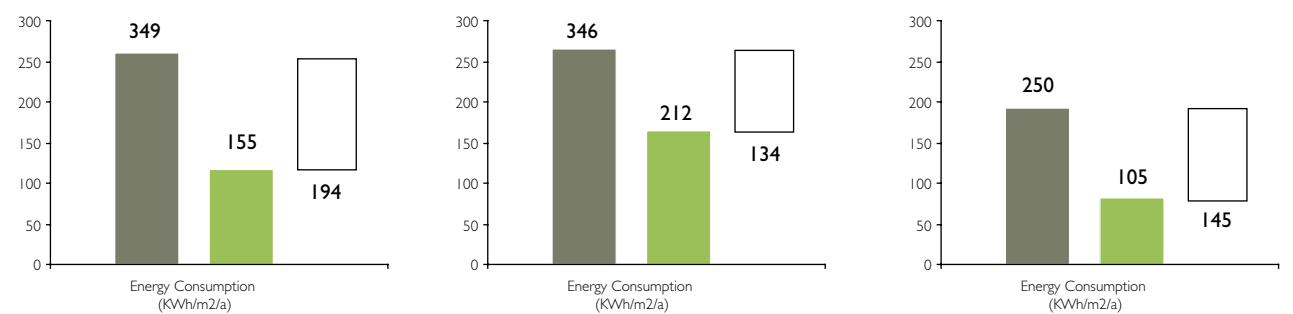
LEED Target Level



Environmental Performance

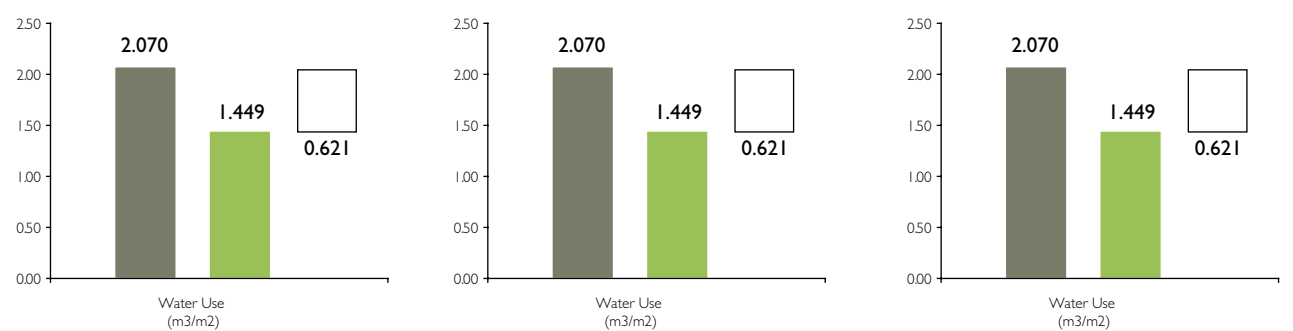
Energy Consumption

Total modeled energy consumption for the building operation in accordance with MNECB standards including electrical and on-site fuel consumption. Energy consuming components of the building including building envelope, heating ventilating and air conditioning, service water heater, electric power distribution, electric motors and drives, and lighting. Excludes on-site generated renewable energy, and non-regulated plug loads. Energy conservation strategies included increased thermal performance of building envelope, higher efficiency mechanical systems and lighting, occupancy and daylight sensors on lighting systems.



Municipal Water Consumption

Total modeled water consumption for building operation including drinking water, water for sewage conveyance and irrigation. Excludes water harvested on site from rain water catchment. Water conservation strategies included xeriscape landscaping, efficient fixtures including waterless urinals low flow toilets, grey water systems, and rainwater collection.



Capital Costs

Capital Cost Factors

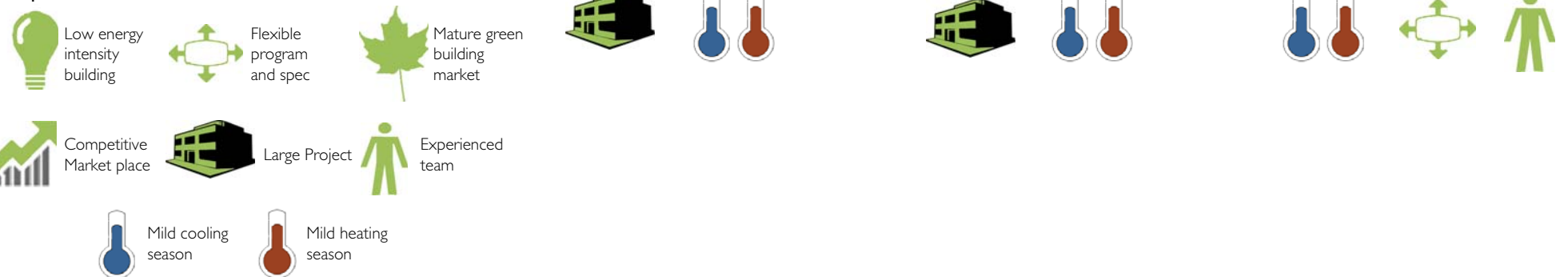
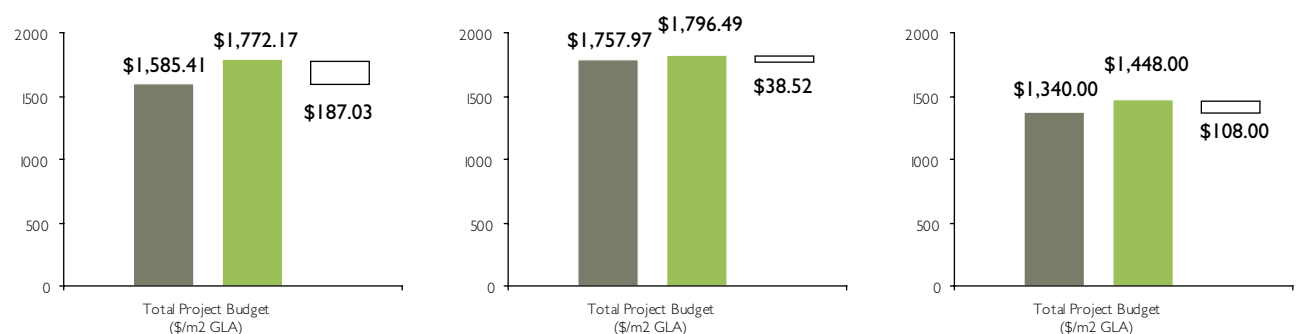


Figure 3.18 Multi-unit Residential Building (MURB) Matrix Comparison provides an overview of the building along with a summary of the capital costs and building value calculations for each of the case studies.

Capital Cost

Total Construction Costs including site work, construction and design contingencies and construction management fee. Excludes all soft costs, including land acquisition costs, consultant fees, and profit.



B1 - Residential Case Study

Toronto, Ontario

B2 - Residential Case Study

Toronto, Ontario

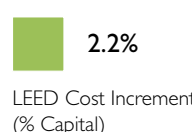
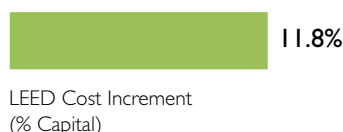
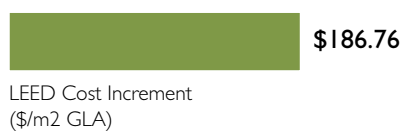
B3 - Residential Case Study

Waterloo, Ontario

LEED Cost Increment

LEED Cost Increment

Total building LEED Cost Increment compared with a building constructed to meet building code

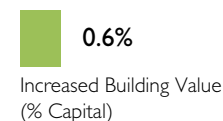
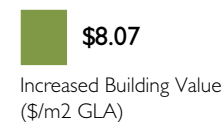
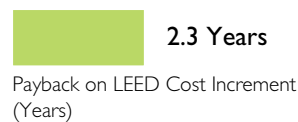
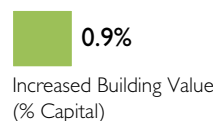
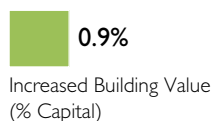


Building Value Assessment

Value of Increased Site Density Permitted by Municipality

Rational A building where residents will place less demand on municipal infrastructure including water, and energy resources, and traffic patterns due to reduced reliance on passenger vehicle transportation, could be rewarded by allowing an increase in the allowable site density from existing zoning bylaw.

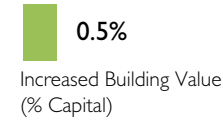
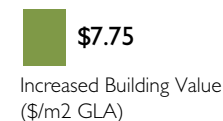
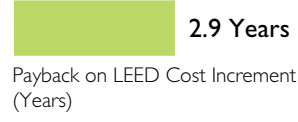
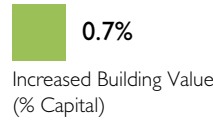
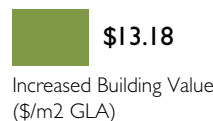
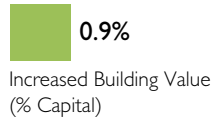
Formula Assume that allowable site density can be increased by 5 percent beyond existing bylaw for the LEED Certified building.



Value of Reduced Time in Gaining Project Approvals

Rational The schedule implications and consulting fees necessary to gain approvals for a project can represent a significant capital soft cost. If municipalities allowed 'fast-tracking' of LEED targeting projects there would be further incentive to incorporate the measures required by LEED. From the perspective of the municipality, this incentive would have minimal cost implications.

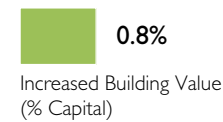
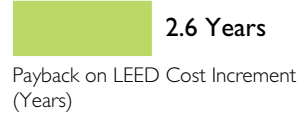
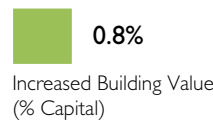
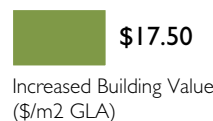
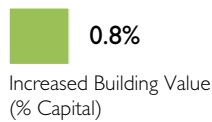
Formula Assume the LEED Registered MURB gains required approvals in for a project four months quicker than a standard building. The average carrying cost of a project at pre-construction phase is \$400/unit/month, including interest on equity of the land design fees and marketing costs for the project.



Value of Sales Premium

Rational A building that has better thermal comfort, is more efficient, provides higher indoor air quality and is marketed as a Green building can potentially be sold at a premium over a comparable 'Non-Green' MURB.

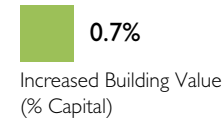
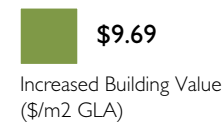
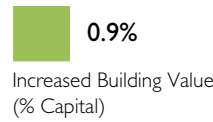
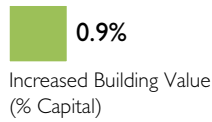
Formula The market value of a typical MURB is assumed to be \$3500/m2 with a \$50 premium for a LEED Certified building.



Value of Increased Sales Velocity

Rational A building that can be marketed as more environmentally sustainable will appeal to the growing number of purchasers who seek a lower environmental impact lifestyle. In turn this may increase the number of purchasers through market differentiation.

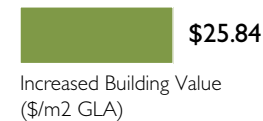
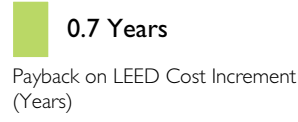
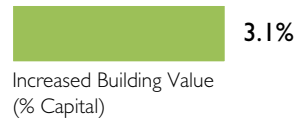
Formula Assume the LEED Registered MURB will pre-sell two months quicker than a standard building. The average carrying cost of a project at the pre-sales phase is calculated to be in the order of \$750/unit/month, including interest on the equity of the land, design fees and marketing costs for the project.



Value of Reduced Annual Condominium Fees

Rational Typical MURB buildings allocate utility costs including suite space conditioning, domestic hot water, building reserve fund, insurance and other common area expenses on the basis of each tenants proportion of total Net Salable Area (NSA). Condo fees for typical condominiums total \$5.50/m2/month, a building which incorporates higher efficiency mechanical and electrical systems that are more durable and will reduce energy consumption of the building would potentially reduce Condo fees by an estimated \$0.50/m2/month.

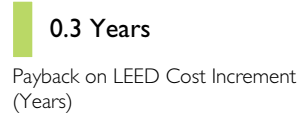
Formula Assume the monthly condominium fees are reduced by 50 cents/m2/month. These savings are translated into mortgagability of the purchaser over a typical 25 year term using the traditional means of calculating qualification for mortgage.



Total Increase in Building Value

Rational A total of the savings calculated above is provided for comparison purposes and to give a sense of the order of magnitude savings that could be realized by investing in the additional strategies required by LEED Certified buildings

Formula Add together each of the above Building Value Calculations.



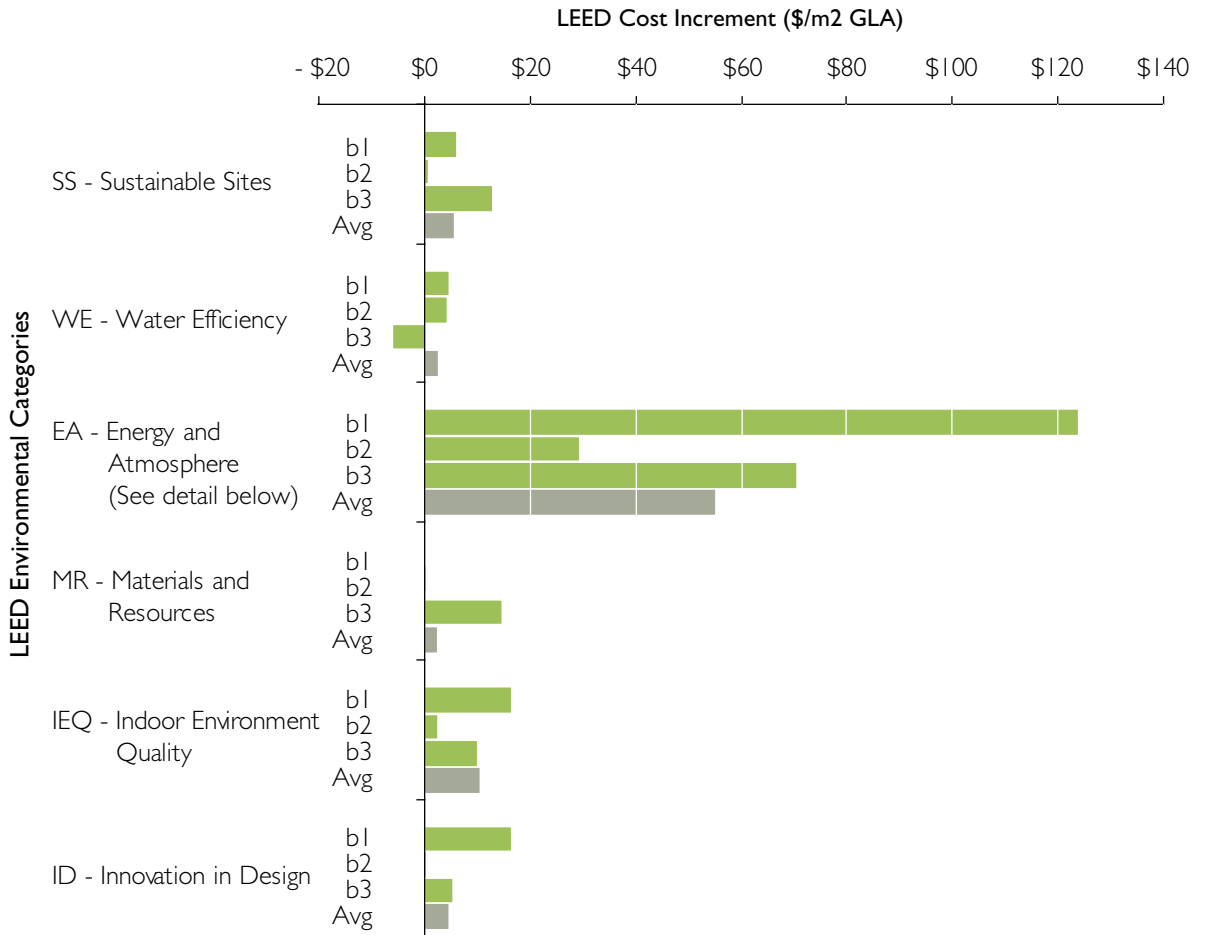


Figure 3.19a Multi-unit Residential Building (MURB) LEED Cost Increment by Category
 Total LEED cost increment for each commercial building case study allocated by LEED environmental category.

b1 Residential Case Study Project
 b2 Residential Case Study Project
 b3 Residential Case Study Project
 Avg Residential Project Average

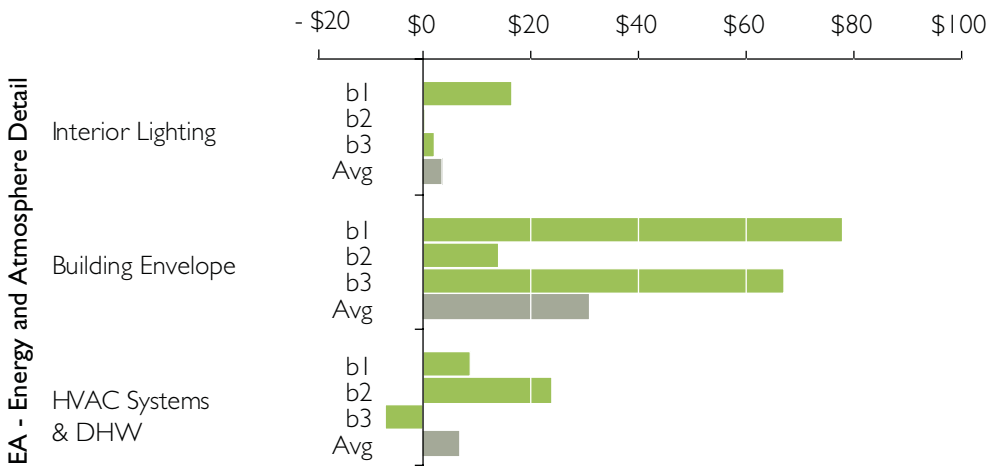


Figure 3.19b Multi-unit Residential Building (MURB) Apportionment of Energy and Atmosphere Cost
 The apportionment of the energy savings cost for each commercial building case study is broken down into three primary energy saving strategies.

for high-density urban sites with access to public transit, lower parking requirements, green roofs often incorporated as building amenity spaces, day lighting and natural ventilation. Another major advantage that residential buildings have over other building types is that people usually live in places that are consistent with personal values. With today's growing environmental consciousness, buildings that feature environmental attributes have another level of market differentiation within the highly competitive residential sector:

By appealing to a social desire to be identified with environmental stewardship through the building that one chooses to live in, it is anticipated that the residents of a 'green' building will collectively move towards a culture of environmentalism, where conservation becomes a communal goal.

3.4 Commercial Building Overview

The commercial market is perhaps the largest market for sustainable design and has the greatest scope to improve over current standards. We can see this trend towards higher performance commercial office buildings reflected in the number LEED Registered projects in Canada; commercial projects now make up 66 of 361, or 18 percent of the all buildings registered.¹³ The figure in the United States is 21%, excluding multiple use buildings.¹⁴ Another indicator of the size of this market is the type of client commissioning LEED buildings. The figures from the USGBC show that in 2005, for-profit corporations (26%), and non-profit corporations (20%), made up 46% of the total number of LEED Registered buildings.

Most of these buildings are commissioned under the traditional design-bid-build or construction management process, where the developer or general contractor passes off the building to a Real-estate Income Trust (REIT) or in some cases the building occupier/owner. The most significant advantage that the commercial sector has over other building sectors such as the aforementioned MURB sector is that commercial buildings are perceived as assets that provide

13 Canadian Green Building Council, January 15, 2006 <<http://www.cagbc.org/>>

14 Yudelso, Jerry. *Developing Green: Strategies for Success*. Herndon: National Association of Industrial and Office Properties (NAIOP), 2006. page 16.

income. For this reason, commercial building owners are generally interested in minimizing operational costs of buildings in order to remain competitive in the marketplace.

As outlined in the case studies section there is a great deal of evidence to support investment in sustainable design within this sector where a developer can realize higher returns in addition to providing valuable but less tangible benefits to the building occupier such as worker productivity, corporate branding, and attracting/retaining key employees.

3.4.1 Commercial Building Graph Content Summary Information

Figure 3.20 - Provides key statistics for each of the three Commercial Building case studies for comparison purposes

Figure 3.21 - Detailed apportionment of LEED cost increment, apportioned by Building Division

Figure 3.22 - Overview matrix of key building information, along with a capital cost summary and the building value assessment calculation summary for each case study.

Figure 3.23a,b - Detailed apportionment of LEED cost increment, apportioned by LEED Environmental Category.

A complete analysis specific to each project is provided in Appendix C including project diagrams, narrative on building features and detailed estimate of project costs including LEED cost increment.

3.4.2 Factors Influencing the Viability of Sustainable Design

As mentioned in chapter 2, current codes and regulations for buildings in Canada that fall outside of Part 9 of the building code, which deals primarily with residential buildings less than 3 stories in building height and under 560 square meters of Gross Floor Area, have extremely low energy performance targets and in practice are not enforced by building officials. The Model National Energy Code for Buildings (MNECB) provides a design guideline for minimum performance recommended for buildings; however, MURB and Commercial buildings constructed by

Ref.	Design Criteria/Characteristics - Commercial Building	Reference MURB Building	c1 Commercial Case Study	c2 Commercial Case Study	c3 Commercial Case Study	Key Indicators
1.00	Project Statistics					
1.01	Location	Urban Canada	Halifax, Nova Scotia	Markham, Ontario	Markham, Ontario	
1.02	Gross Floor Area (m2 GFA)	-	15,775	14,454	12,254	
1.03	Stories	-	3	6	5	
2.00	Construction Cost Estimate					
2.01	Office building (excl. tenant impr)	-	\$21,441,699	\$19,819,621	\$18,858,151	
2.02	Site Development	-	\$2,090,080	\$1,286,274	\$678,849	
2.03	Subtotal Excluding Contingencies	-	\$23,532,000	\$21,106,000	\$19,537,000	
2.04	Design Contingency/Allowance	-	\$1,177,000	\$1,055,000	\$586,000	
2.05	Escalation Contingency	-	\$0	\$0	\$0	
2.06	Post Contract	-	\$1,177,000	\$1,055,000	\$977,000	
2.07	Tenant Improvements Allowance	-	-	-	-	
2.08	Total Construction Cost (Excl. GST)	-	\$25,886,000	\$23,216,000	\$21,100,000	
2.09	\$/m2 (GLA)	-	\$1,641	\$1,606	\$1,722	
3.00	Estimated LEED Cost Increment (Included above)					
3.01	\$ Budget	-	\$2,673,000	\$1,636,000	\$1,554,000	
3.02	\$/m2	-	\$169	\$113	\$127	
3.03	\$/credit	-	\$63,643	\$41,949	\$48,563	
3.04	% increase	-	11.5%	7.6%	8.0%	
4.00	Exterior Enclosure (Overall System)					
4.01	Wall R-Value	R-12	R-17	R-17	R-20	
4.02	Roof R-Value	R-20	R-26	R-26	R-26	
4.03	Floor R-Value	R-12	R-15	R-15	R-15	
4.04	Glazing U-factor / SHGC / visible light trans.	2.30/0.60/0.71	2.16/0.55/0.65	1.66/0.43/0.60	1.66/0.43/0.60	
4.05	Amount of glazing (% of building skin area)	85%	40%	58%	62%	
5.00	Building Environmental Performance					
5.01	Energy Intensity (Base/LEED)	KWh/m2/a	-	260/149	219.1/144.7	
5.02	Percent of MNECB baseline	MNECB	40% MNECB	53.5% MNECB	38.6% MNECB	
5.03	Water use (Base/LEED)	L/m2/a	-	-	-	
5.04	Percent water reduction	-	30%	30%	30%	
5.05	Greenhouse Gas reduction	tonnes CO2/a	-	440.9	-	
5.06		tonnes CO2/a/m2	-	0.031	-	
6.00	Sustainable Design Strategies by LEED Environmental Category					
6.01.00	SS - Sustainable Site Strategies					
6.01.01	Points targeted	0	7	8	7	
6.01.02	Rainwater tank	Volume (m3)	0	45	60	
6.01.03	Green Roof	Area (m2)	0	0	584	
6.02.00	WE - Water Efficiency Strategies					
6.02.01	Points targeted	0	4	4	4	

Ref.	Design Criteria/Characteristics - Commercial Building	Reference MURB Building	c1 Commercial Case Study	c2 Commercial Case Study	c3 Commercial Case Study	Key Indicators
6.02.02	Reduce/eliminate municipal water irrigation	No	Yes	Yes	Yes	
6.02.03	Grey water sewage conveyance	No	Yes	Yes	No	
6.02.04	Low flow fixtures	None	Toilets, urinals, showers and faucets	Toilets, urinals, showers and faucets	Toilets, urinals, showers and faucets	
6.03.00	EA - Energy and Atmosphere Strategies					
6.03.01	Points targeted	0	9	6	6	
6.03.02	Exterior enclosure	None	Increase thermal performance of envelope	Increase thermal performance of envelope	Increase thermal performance of envelope	
6.03.03	HVAC	None	ERV, CO2 controlled ventilation, condensing boiler/water heater	ERV on fan coils, CO2 controlled ventilation, upgrade fan & pumping efficiency, district CHP	ERV on fan coils, CO2 controlled ventilation, upgrade fan & pumping efficiency, district CHP	
6.03.04	Electrical	None	High efficiency fixtures, occupancy & daylight sensors	High efficiency fixtures, occupancy & daylight sensors	High efficiency fixtures, occupancy & daylight sensors	
6.04.00	MR - Materials and Resources					
6.04.01	Points targeted	0	5	4	3	
6.04.02	Construction waste diversion	0%	75%	75%	50%	
6.04.03	Post-consumer recycled content materials	0%	7.5%	7.5%	7.5%	
6.04.04	Regionally manuf. & extracted materials	0%	10%	10%	10%	
6.05.00	IEQ - Indoor Environment Quality					
6.05.01	Points targeted	0	14	12	9	
6.05.02	Low emitting materials	None	Sealants, paints, carpet	Sealants, paints, carpet, composite wood	Sealants, paints, carpet	
6.06.00	ID - Innovation & Design Process					
6.06.01	Points targeted	0	3	5	3	
6.06.02	Additional building features	None	Green building education, green house keeping	Green building education, green house keeping, Low-emitting furniture, exceptional water usage reduction	Green building education, exceptional water usage reduction (47%)	
7.00	Estimated LEED Score					
	Points Targeted of 70 potential	less than 26	42	39	32	

Figure 3.20 Commercial Building Comparison Summary Key points of each case study project are included for comparison purposes.

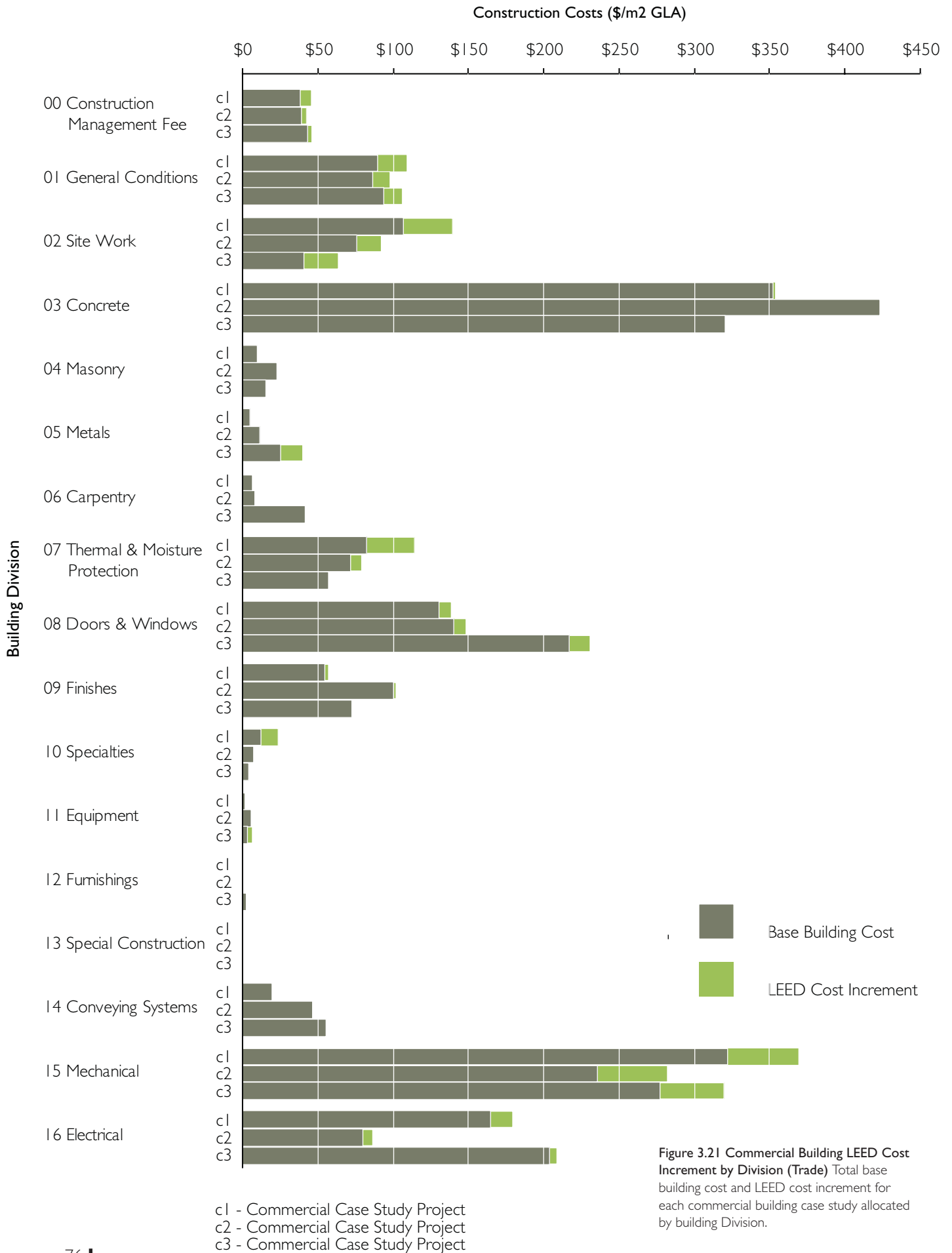


Figure 3.21 Commercial Building LEED Cost Increment by Division (Trade) Total base building cost and LEED cost increment for each commercial building case study allocated by building Division.

- Base Building Figures
- LEED Building Figures
- Total Variance

c1 Commercial Case Study

Halifax, Nova Scotia

c2 Commercial Case Study

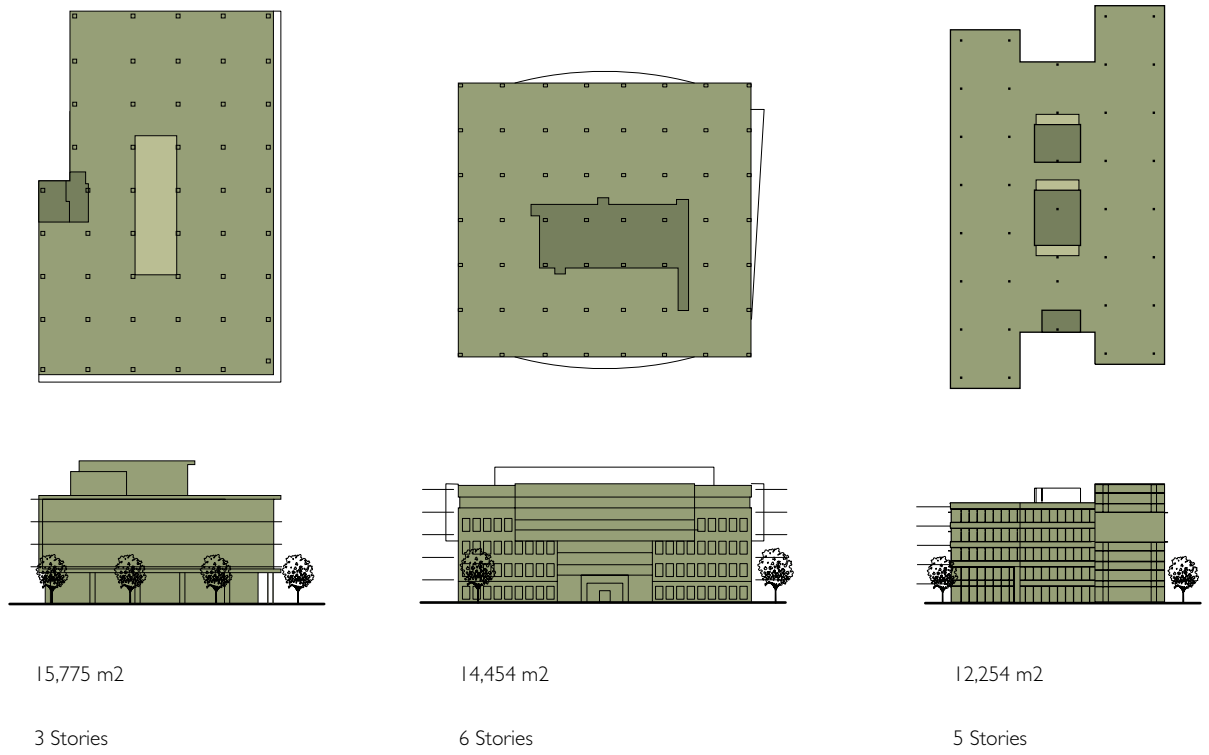
Marham, Ontario

c3 Commercial Case Study

Markham, Ontario

Project Overview

Building Typical Floor Plan and Elevation Diagrams



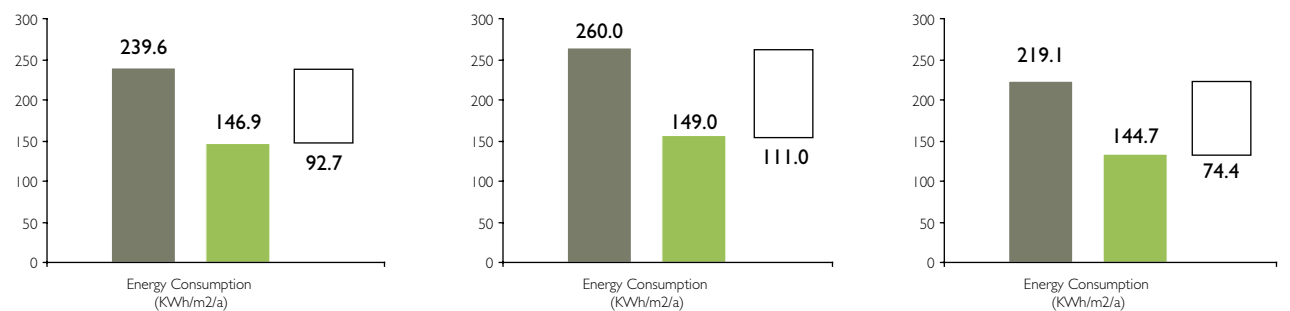
LEED Target Level



Environmental Performance

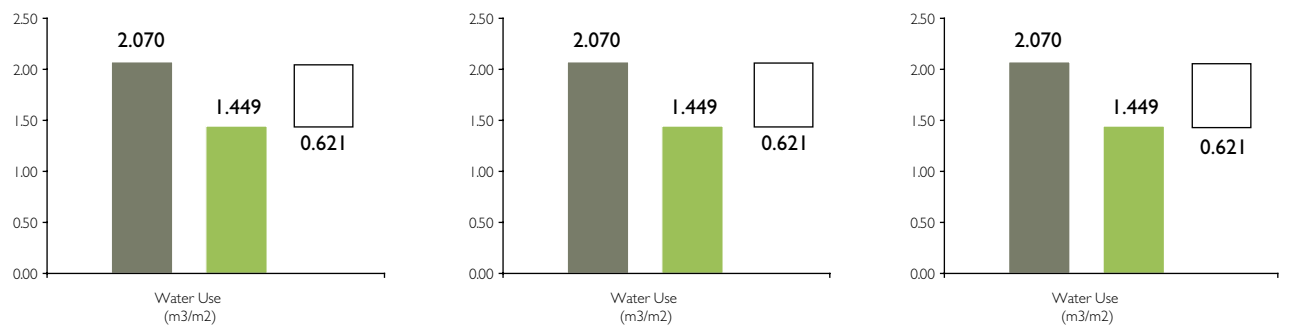
Energy Consumption

Total modeled energy consumption for the building operation in accordance with MNECB standards including electrical and on-site fuel consumption. Energy consuming components of the building including building envelope, heating ventilating and air conditioning, service water heater, electric power distribution, electric motors and drives, and lighting. Excludes on-site generated renewable energy, and non-regulated plug loads. Energy conservation strategies included increased thermal performance of building envelope, higher efficiency mechanical systems and lighting, occupancy and daylight sensors on lighting systems.



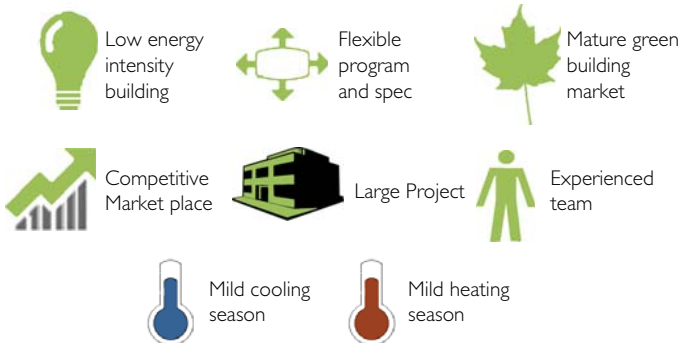
Municipal Water Consumption

Total modeled water consumption for building operation including drinking water, water for sewage conveyance and irrigation. Excludes water harvested on site from rain water catchment. Water conservation strategies included xeriscape landscaping, efficient fixtures including waterless urinals low flow toilets, grey water systems, and rainwater collection.



Capital Costs

Capital Cost Factors



Capital Cost

Total Construction Costs including site work, construction and design contingencies and construction management fee. Excludes all soft costs, including land acquisition costs, consultant fees, and profit.

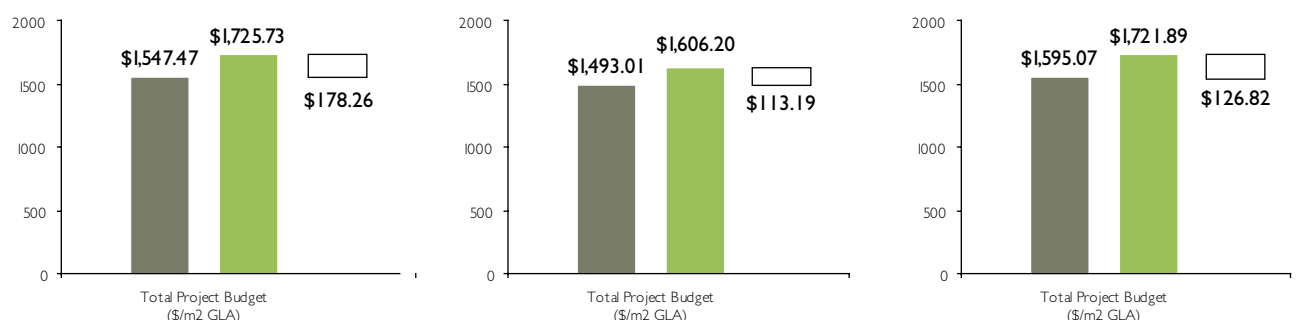


Figure 3.22 Commercial Building Matrix Comparison provides an overview of each of the case study buildings along with a summary of the capital costs and building value calculations for each.

c1 Commercial Case Study

Halifax, Nova Scotia

c2 Commercial Case Study

Marham, Ontario

c3 Commercial Case Study

Markham, Ontario

LEED Cost Increment

LEED Cost Increment

Total building LEED Cost Increment compared with a building constructed to meet building code



LEED Cost Increment (\$/m2 GLA)



LEED Cost Increment (\$/m2 GLA)



LEED Cost Increment (\$/m2 GLA)



LEED Cost Increment (% Capital)



LEED Cost Increment (% Capital)



LEED Cost Increment (% Capital)

Building Value Assessment

Value of Annual Energy Savings

Rational Energy costs are the electrical and gas costs based on energy modeling for each proposed case study. The cost of electricity and gas are based on actual 2006 energy costs for Toronto, Ontario

Formula The annual energy savings projection is multiplied by a cap rate of 8%



Increased Building Value (\$/m2/a GLA)



Increased Building Value (\$/m2/a GLA)



Increased Building Value (\$/m2/a GLA)



Increased Building Value (% Capital)



Increased Building Value (% Capital)



Increased Building Value (% Capital)



Payback on LEED Cost Increment (Years)



Payback on LEED Cost Increment (Years)

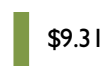


Payback on LEED Cost Increment (Years)

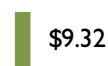
Value of Annual Water Savings

Rational Water costs for providing all the water needs to the building based on occupancy of each proposed case study. The cost of water is based on actual 2006 water costs for Toronto, Ontario.

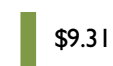
Formula The annual water savings projection is multiplied by a cap rate of 8%



Increased Building Value (\$/m2/a GLA)



Increased Building Value (\$/m2/a GLA)



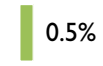
Increased Building Value (\$/m2/a GLA)



Increased Building Value (% Capital)



Increased Building Value (% Capital)



Increased Building Value (% Capital)



Payback on LEED Cost Increment (Years)



Payback on LEED Cost Increment (Years)



Payback on LEED Cost Increment (Years)

Value of Rent Premium

Rational A building which maximizes day lighting in office areas, has better thermal comfort, and provides higher indoor air quality can potential secure a higher rate of rent then a comparable office building.

Formula The annual rent for a typical office building is assumed to be \$300/m2 with a 5% premium for a LEED office building. The annual rent premium over industry average building is multiplied by a cap rate of 8% to arrive at the increased value of the building.



Increased Building Value (\$/m2/a GLA)



Increased Building Value (\$/m2/a GLA)



Increased Building Value (\$/m2/a GLA)



Increased Building Value (% Capital)



Increased Building Value (% Capital)



Increased Building Value (% Capital)



Payback on LEED Cost Increment (Years)



Payback on LEED Cost Increment (Years)



Payback on LEED Cost Increment (Years)

Value of Occupancy Premium

Rational A Occupancy premium of 2% could be anticipated because of the positive effect on employee comfort health and productivity of day lighting, views of the outdoors, higher indoor air quality and other advantages.

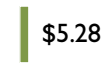
Formula The annual rent for a typical office building is assumed to be \$300/m2. An average occupancy of 90% and assume that a LEED building will have an occupancy premium of 2%. The occupancy premium over industry average building amortized over a typical 5 year lease period to arrive at the increased building value.



Increased Building Value (\$/m2/a GLA)



Increased Building Value (\$/m2/a GLA)



Increased Building Value (\$/m2/a GLA)



Increased Building Value (% Capital)



Increased Building Value (% Capital)



Increased Building Value (% Capital)



Payback on LEED Cost Increment (Years)



Payback on LEED Cost Increment (Years)



Payback on LEED Cost Increment (Years)

Residual Value Premium

Rational A building which is less costly to operate, has higher occupancy rate and possibly commands a rent premium should be perceived as having a higher overall Residual Value upon resale. For this analysis, it is assumed an exit cap rate benefit of 25 basis points or 7.75% (versus 8%). The building value would increase through the perception of value created by having a certified green building in the competitive-real estate market.

Formula The annual rent is assumed to be 8% of total capital costs. The annual net rent is multiplied by a cap rate of 8% to arrive at the increased value of the building. The building value is added to the LEED cost increment to arrive at the total value plus premium. Residual value of the LEED building is calculated by multiplying the net rent by 7.75%. The increased building value is the difference between the building value plus premium at 8% cap rate and 7.75% cap rate.



Increased Building Value (\$/m2/a GLA)



Increased Building Value (\$/m2/a GLA)



Increased Building Value (\$/m2/a GLA)



Increased Building Value (% Capital)



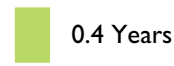
Increased Building Value (% Capital)



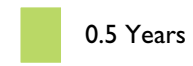
Increased Building Value (% Capital)



Payback on LEED Cost Increment (Years)



Payback on LEED Cost Increment (Years)



Payback on LEED Cost Increment (Years)

Total Increase in Building Value

Rational A total of the savings calculated above is provided for comparison purposes and to give a sense of the order of magnitude savings that could be realized by investing in the additional strategies required by LEED Certified buildings

Formula Add together each of the above Building Value Calculations.



Increased Building Value (\$/m2/a GLA)



Increased Building Value (\$/m2/a GLA)



Increased Building Value (\$/m2/a GLA)



Increased Building Value (% Capital)



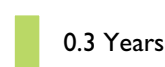
Increased Building Value (% Capital)



Increased Building Value (% Capital)



Payback on LEED Cost Increment (Years)



Payback on LEED Cost Increment (Years)



Payback on LEED Cost Increment (Years)

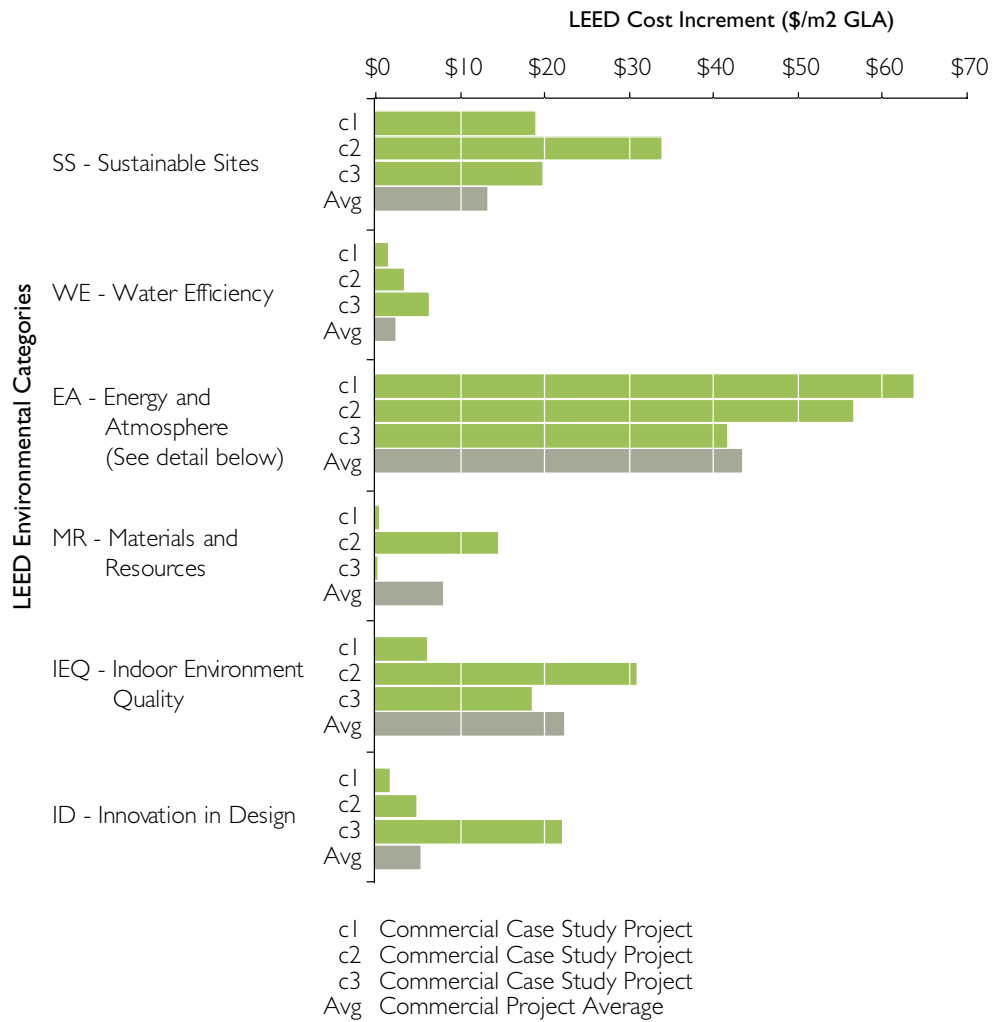


Figure 3.23a Commercial Building LEED Cost Increment by Environmental Category
 Total LEED cost increment for each commercial building case study allocated by LEED environmental category.

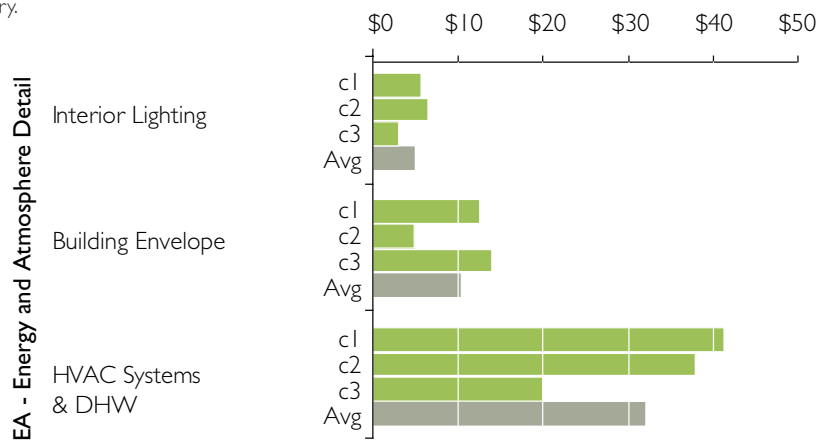


Figure 3.23b Commercial Building Apportionment of Energy and Atmosphere Cost
 The apportionment of the energy savings cost for each commercial building case study is broken down into three primary energy saving strategies.

the development industry do not commonly meet the voluntary standard.¹⁵

This is not to say that the MNECB standard sets an unreasonably high standard for what can be achieved using the traditional methods of construction, but that there is a lack of incentives to meet the code. Municipal building departments do not challenge mechanical engineering calculations, nor do they require testing to determine as-built energy consumption of the building. In effect, the standards meant to establish minimum performance requirements have, with time, come to be misinterpreted as best practice or as an economic optimum. This is an example of what Paul Hawken in his book *Natural Capitalism* refers to as a “split incentive,” where people who choose technologies often are not the same people who will pay the energy bills. He goes on to propose one possible incentive that has been used to encourage exceeding minimum code requirements:

Minimum acceptable conditions, like “meets code” (euphemism for “the worst building you can put up without being sent to jail”) ... should have provisions to reward even better performance. Regulators often have indirect ways to address such minimal-compliance issues. To encourage developers to exceed the minimal energy-saving requirements of building codes, Santa Barbara County entitled those over-complying by 15-45 percent to jump ahead in the queue for approvals, saving them a lot of time. This is a valuable reward for the builders, but it costs the county nothing.¹⁶

Some municipalities in Canada are starting to encourage developers to exceed applicable building codes, usually by referencing LEED as a supplementary guideline.¹⁷ However, there are no mechanisms to enforce these higher standards, as building codes are written by provincial level government and indirectly by the federal government.

15 Personal conversation with Mechanical engineer involved with energy modeling of MURB and Commercial buildings in the Southern Ontario market

16 Hawken, Paul, and Amory Lovins, and L. Hunter Lovins. *Natural Capitalism: Creating the Next Industrial Revolution*. New York: Back Bay Books/Little, Brown and Company, 1999. Page 274.

17 Municipal websites for Kingston, Toronto, Waterloo and Vancouver all make reference to the LEED green building rating system

Despite the low bar established by building codes, there is mounting evidence that the movement towards greater sustainability has been embraced, especially in the Class-A office space market. Large office towers such as Telus, Bay-Adelaide, and RBC towers in Toronto have all incorporated sustainable design measures and are registered under the LEED program.¹⁸ Smaller office buildings throughout the country are also following this trend. A survey conducted for the United States Green Building Council (USGBC) in the fall of 2005 projected near-term market growth of the LEED oriented commercial office building sector to be 48%.¹⁹ If even a fraction of this growth is realized in the Canadian market, a significant percentage of commercial building property owners will seek LEED certification in coming years.

As mentioned, the most significant advantage that the commercial market has in comparison to other sectors is that Real-Estate Income Trusts (REITs) typically own these buildings. The primary interest of these property owners is to maximize risk-adjusted return on investment for shareholders; recently, the risks associated with volatile and rising energy pricing have gained the potential of making energy-consumptive assets uncompetitive in the market. Within the structure of a typical gross office space lease, there are only a few factors that are variable and within the control of the REIT to make properties price-competitive. These factors include management fees, maintenance costs, and most significantly, the operating cost of the building. If the building owner can reduce the operational costs of the building by 30%, as many LEED office buildings do,²⁰ he can gain a significant competitive advantage in pricing. This 'hard' benefit, combined with the appeal of other 'softer' benefits that LEED buildings offer will generally tip the balance in the minds of most sophisticated office building developers.

In his book *Developing Green*, Jerry Yudelson explains how in the current economy, measuring

18 Canadian Green Building Council. December 15, 2006 <<http://www.cagbc.org/>>

19 Yudelson, Jerry. *Developing Green: Strategies for Success*. Herndon: National Association of Industrial and Office Properties (NAIOP), 2006. Page 15.

20 Canadian Green Building Council. December 15, 2006 <<http://www.cagbc.org/>>

energy efficiency as you would any investment shows that operational savings can provide an owner with a relatively low risk that currently tips the balance in favour of even greater investment in building efficiency.

Lower interest rates have the effect of encouraging capital investments that yield long-term operating cost savings, because the present value of future savings is larger today than in a higher-interest-rate environment. In addition, the relative lack of investment in energy-supply infrastructure in recent years may have the effect of guaranteeing higher future energy prices. As a result, the payback of capital investments for energy and water conservation, for example becomes more favorable with each passing year. It is fairly easy to justify a 10 year payback (return of initial investment in annual energy savings) for energy conservation and efficiency investments, at least on rational economic grounds, which could lead buildings to be built 30 to 50% more efficient than current codes.²¹

Following this macroeconomic perspective it could be pointed out that investing in more durable buildings with equipment and construction detailing that maximizes service life can also be advantageous from an building owners perspective; this stems from the fact that since 1998 capital has been relatively cheap to borrow and returns on more traditional forms of investment are low.²² At the same time, escalation of construction costs is high, approaching around 8% per year currently in Toronto and significantly higher in western Canada (see figure 2.03 on page 18).²³ Utility costs are also rising: current estimates range from 5 to 8 percent per year averaged over the next 25 years. Therefore it is important to show that money invested now in a better building will in fact produce a return. Annual savings translate into money available to pay back the cost of construction, and this amount will increase every year. By extending the service life of equipment installed initially, a building owner can delay costly retrofit of the building or

21 Yudelso, Jerry. *Developing Green: Strategies for Success*. Herndon: National Association of Industrial and Office Properties (NAIOP), 2006. Page 87.

22 Bank of Canada. January 10, 2007 <<http://www.boc.ca/>>

23 Altus Helyar Costing Database

replacement of expensive mechanical systems because of premature failure. In this way, the building will continue to be price competitive with newer energy efficient buildings that it will be competing with; so that first, second and possibly third lease contracts can be negotiated, before the need arises to invest in a major retrofit of the building.

3.4.3 Green Retrofit of Existing Building Stock

The case study section of the thesis has focused primarily on the need for improvements in construction standards of new buildings because of the primary focus on buildings commissioned by the development industry. However, new buildings only represent 0.06 percent of the total building stock in Canada each year. For this reason, it is clear that if the building sector is going to have a significant impact on the total GHG emissions in Canada there needs to be an equal focus on retrofitting existing buildings that are inefficient. Although this sub-section does not form a complete analysis of the problems and solutions it does give an overview of the economic potential of retrofitting buildings to be even more efficient than new, conventionally-constructed buildings.

When considering the total ecological footprint of a building, including embodied energy, a building retrofit can be the most environmentally benign option. For this reason, it is surprising that of the 43 LEED Certified buildings in Canada only 2 are listed as being retrofit projects.²⁴ Most buildings become functionally obsolete well in advance of becoming structurally unsafe to the point where the building needs to be demolished.²⁵ If the structure can be made to meet the requirements of the new use, significant cost savings can be put towards renovations. However, as all developers and contractors know, building retrofits are more prone to cost overruns and unforeseen complications that arise during construction. This is especially true when working with historic buildings, or where the character of the building is being retained, as is the case

24 Canadian Green Building Council. December 15, 2006 <<http://www.cagbc.org/>>

25 Canadian Green Building Council. (December 2004). LEED-NC 1.0 Reference Package (). Ottawa, ON: Canada. Canadian Green Building Council. Page 267

with many of the industrial-to-loft conversions that are happening across major cities in Canada. From an urban perspective, existing buildings are located in the urban fabric, with all the services and infrastructure already in place. These projects also have the potential of revitalizing entire communities that have fallen into disuse.

Depending on the type of building and intended new use, the scope of work involved in an energy retrofit varies drastically from replacing only the mechanical systems to stripping the building back to the shell and reusing only the primary structure. The LEED point system only addresses major retrofit in the Materials and Resources category, where one point is achieved for retaining 75 percent of the building shell, two points for retaining 95 percent of the building shell, and a total of three points for retaining 50 percent of the interior non-structural elements of the building.²⁶ These points likely do not adequately reflect the environmental benefit of reusing such a significant amount of material; however, the clear emphasis on new buildings in the Canadian version of LEED will hopefully be balanced by a future set of guidelines based on the American version of LEED for existing buildings.

Despite all of the clear environmental benefits of reusing buildings, the reasons behind a decision to retrofit versus demolish are generally more related to an aesthetic ideal than a desire to have the most positive impact on the environment. Independent of this, the following example of an energy saving retrofit demonstrates how a whole-systems approach to design can substantially increase the value of an existing building.

Analysis revealed that changing the renovation design to a whole-systems approach could dramatically improve comfort, quadruple energy efficiency, and cost about the same as normal renovations. Super-windows, deep day lighting, and efficient lights and office equipment could reduce the cooling load (except that caused by the occupants) by 85%. This in turn could make the replacement cooling equipment three-fourths smaller than the original sys-

26 Canadian Green Building Council. December 15, 2006 <<http://www.cagbc.org/>>

tem, four times as efficient, and \$200,000 cheaper – a energy bill would then fall by 75%, or by \$1.10 per square foot per year – at least ten times the competitive rent difference in the local market.²⁷

Studies such as these demonstrate a clear financial benefit to retrofitting existing building stock and investing in energy saving measures to increase the value of the asset to a building owner. Alongside these tangible energy savings, other advantages implicit with sustainable design are found in improved indoor environment quality, measured by access to daylight, better air quality, and exposure to fewer indoor pollutants that can have a significant influence on the health of building occupants.

3.5 Conclusion

As demonstrated in the case studies examined in this section, there is a strong case for developers to invest in sustainable design strategies in order to remain competitive in future markets.

In neighbourhood design, developers, and especially municipalities stand to gain significantly from encouraging infill development that incorporates sustainable urban planning practices. From the developer's perspective the return on investment for either the low or the high-density options is similar, leaving little incentive from their perspective to embark on a unique model that has an unproven market. This will continue to be the case as long as municipalities do not provide the necessary financial instruments to encourage developers to build higher density and reward residents of these projects through lower property tax assessments.

For multi-unit residential case study buildings, incorporating the necessary measures to achieve LEED Certification averaged 7.2 percent. Considering increased value to the developer alone the case study b2 would fully recapture the initial LEED costs and potentially increase their profit by \$77.41/m² GLA through advantages such project fast tracking, increased sales velocity,

²⁷ Hawken, Paul, and Amory Lovins, and L. Hunter Lovins. *Natural Capitalism: Creating the Next Industrial Revolution*. New York: Back Bay Books/Little, Brown and Company, 1999. Page 120.

and sales premiums related to higher quality building. These same advantages in the other two case studies did not show that the LEED cost increment could be fully recaptured in the current real-estate market. To rationalize the added cost in these projects a developer would have to recognize less tangible aspects of LEED buildings such as corporate branding as market leading developer, or considering more significant cost advantages than those listed in the building value assessment. It is noted that these projects could likely reduce the total LEED cost increment by prioritizing environmental building features through the design process or by targeting fewer of the more costly points and a lower level of Certification.

For the Commercial Building the capital cost data demonstrates that these case studies paid on average 9.0 percent more initially to incorporate the necessary measures to achieve LEED certification. Considering the increased value to the developer through tangible operational savings alone, after one year of occupancy on average 62 percent of this initial capital investment would be recaptured primarily in the form of energy savings. If a developer also considers the value of less tangible attributes such as rent or sales premium, increased building occupancy and residual value premium, the buildings on average would be worth \$258.75/m² GLA more than the conventionally constructed reference buildings.

This section focused on sustainable design factors internal to the building and development process, addressing them from the perspective key stakeholders of specific case study projects, including municipalities, building residents, developers and building owners. The challenge of appealing to the interests of all groups provides the greatest potential for widespread implementation of the principles of sustainable design within the shortest time period. This chapter begins to provide clues to the areas of appeal for each group, ultimately showing that in one way or another, everyone has something to gain from sustainable design initiatives.

04 External Factors Effecting Cost and Success of Sustainable Design

4.1 Introduction

This chapter explores sustainable design from the perspective of municipalities, residents and tenant groups who are typically not part of the design process. These external groups, however, can benefit significantly as residents of the neighbourhoods and occupants of buildings that incorporate the principles of sustainable design. Advantages include access to existing public transit, reduced operating costs, and a healthier indoor environment. Main areas of focus in this chapter include, conflicting policies that deter more sustainable development, potential of incentives for developers and residents that invest in sustainable design, and rationalizing investment in sustainable design from the perspective of the building industry.

From the perspective of municipalities, there are significant advantages to encouraging more infill developments that create more density within the existing urban fabric. These neighbourhoods have the potential to transform underutilized parts of the city and increase the tax revenue at minimal increased operating cost to the municipality. However, within the current paradigm of taxation and preferred development patterns, there are numerous mechanisms that encourage the development of neighbourhoods that can pose a long term burden the municipality. To address these obstacles, a series of incentives including land based property tax assessment, locationally efficient mortgages to address affordability of urban properties, and development fees that accurately reflect the cost of servicing new developments, and would directly reward developers who build more sustainable buildings and communities.

Motivations behind a developers decision to invest in more sustainable buildings vary significantly depending on the target market of the project. Beyond the tangible benefits cited in Chapter 3, intangible attributes of sustainable design such as, enhanced marketing capabilities, market positioning, and public relations that will all appeal to certain purchasers who are considering environmental issues.

From the perspective of the purchaser or building occupant sustainable design features can offer

significant advantages over conventional buildings. These are most pronounced in commercial buildings where sustainable design can enhance employee productivity, employee retention, recruitment of new staff, and corporate branding as a leader in environmental issues.

For sustainable design to achieve widespread marketability it is important that the interests of these external groups are understood and developers understand the broader implications that these projects will have on the viability of the larger context of the projects.

4.2 Detractors to Sustainable Neighbourhood Design

The constraints determined by urban-plan-level decisions are central to the movement towards sustainable design. Especially in the case of greenfield development the site has often been selected before the design team is involved in the project, predetermining allowable site density, property size, infrastructure, and sometimes building orientation. All these constraints may inhibit a project from achieving a measure of sustainability economically.

Even when the municipal planners and city councilors are committed to establishing official plans with environmental protection concerns at the forefront, municipalities in Ontario have not been able to successfully defend these policies when challenged at the Ontario Municipal Board (OMB). An example of this is currently working its way through the courts is a proposed 19 storey tower in the King Street West neighbourhood of Toronto. Despite strong opposition from the neighbourhood, city planners and the mayor, the OMB ruled in favor of the developer allowing another generic condominium tower to be built with little reference to the existing low-rise fabric of the surrounding buildings.¹

Ingrained in the policies and processes governing the way that neighbourhoods and buildings are planned and constructed is a lack of representation of the long term consequences that these types of 'communities' will have. Although property tax revenue is critical to the functioning

¹ Ross, Val. (2007, January 13). The Gladstone's birthday lament: After a year in business, the renovated hotel faces the massive urban change that is hot on its heels. *Globe and Mail*, pp. M3.



Figure 4.01 Annual Office Building Operating Costs Projected operating costs (excluding debt-service) for three office building scenarios

of municipalities, the correlation between the cost of providing municipal services to various types of development, and the potential tax revenue from these developments has not been clearly understood. Because of this, decisions made by the planning department in establishing master plans with an emphasis on single family dwellings, have had a long-term implications for tax revenues of the city, resulting in a legacy of suburban communities that can no longer sustain themselves without the financial support of more established neighbourhoods in their cities. In his book, *Natural Capitalism*, Paul Hawken summarizes some inherent disincentives to building more sustainable developments.

Sensible land use would make many trips unnecessary by clustering within walking distance the main places where people want to be. Developers who do this are actually succeeding in the marketplace. Many U.S. jurisdictions, however, prohibit clustering by enforcing obsolete zoning rules enacted, as the key 1927 Supreme Court decision put it, to “keep the pigs out of the parlor.” Current zoning typically mandates land-use patterns that maximize distance and dispersion, forbid proximity and density, segregate uses and income levels, and require universal car traffic on wide, highly engineered roads. Such zoning, once designed to increase amenity and protect from pollution, now makes every place polluted, costly, and unlivable.

Mortgage and tax rules that subsidize dispersed suburbs are another long-standing cause of sprawl. Especially since 1945 when they were reinforced by subsidized cars and roads, such provisions have encouraged America’s exodus to the suburbs. The suburbs thus have received roughly 86% percent of the nation’s growth since 1970. Europe largely avoided this decentralization, and now has four times the central-city density. In Europe, 40 to 50% of trips are taken by walking and biking, and about 10% by transit – versus America’s 87% by car and 3% by transit.²

In addition there are financial deterrents to living in urban communities; for example, the approval on a home mortgage does not account for the location of the home that can predispose

² Hawken, Paul, and Amory Lovins, and L. Hunter Lovins. *Natural Capitalism: Creating the Next Industrial Revolution*. New York: Back Bay Books/Little, Brown and Company, 1999. Page 45.

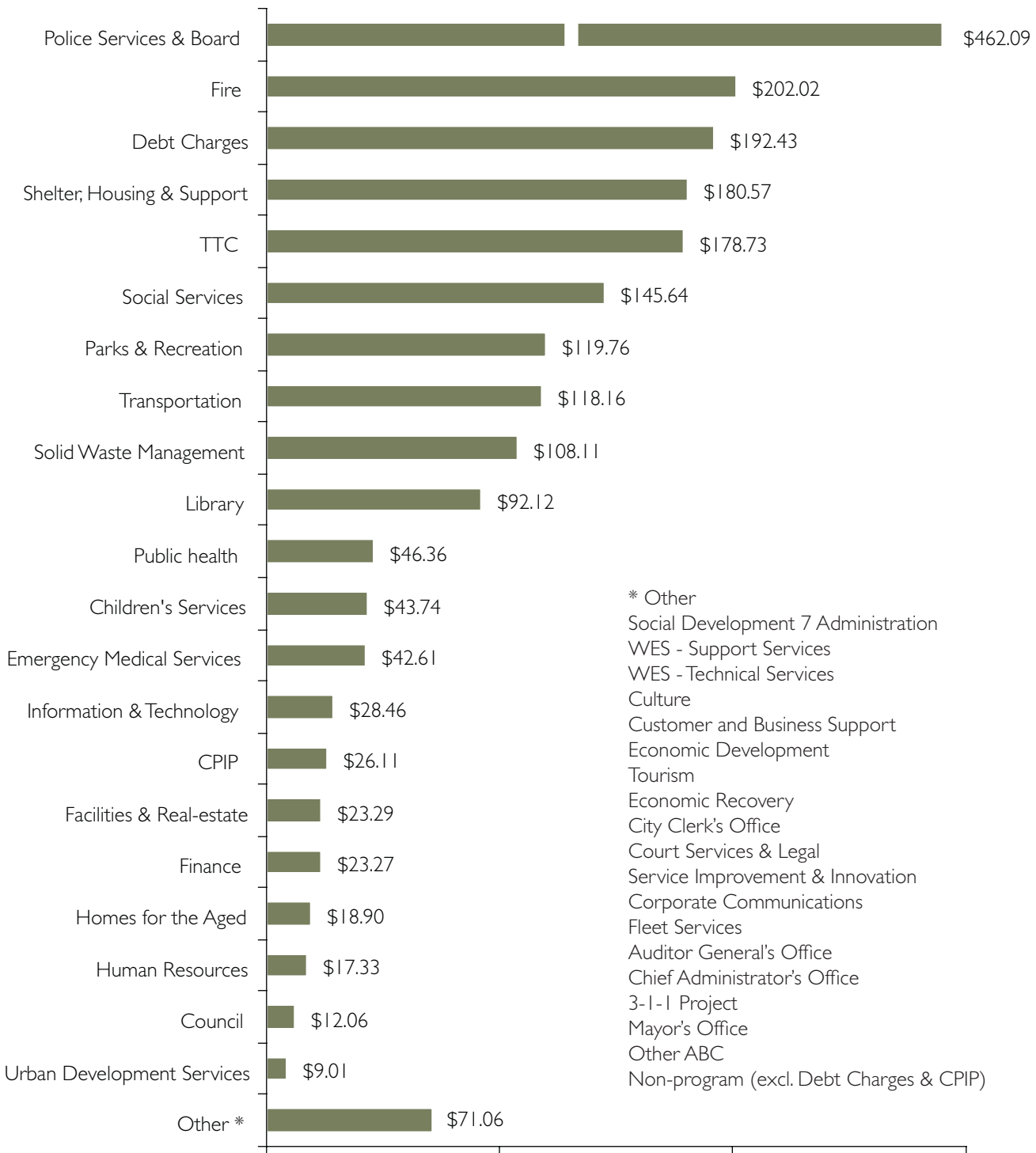
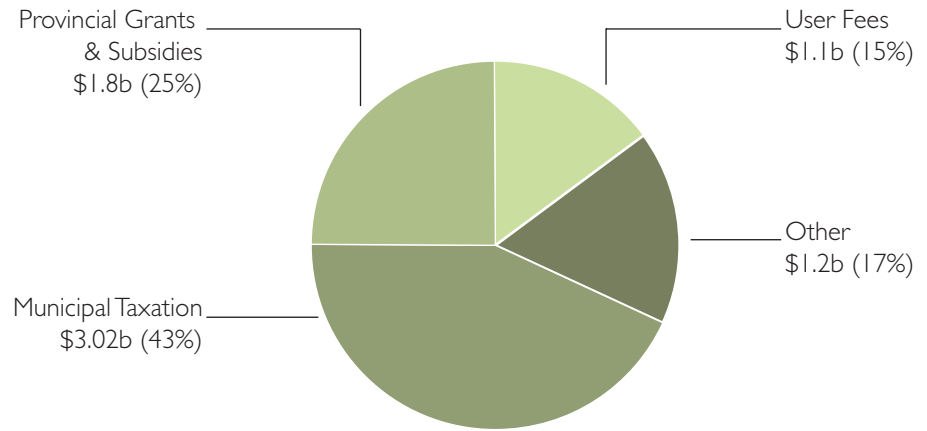
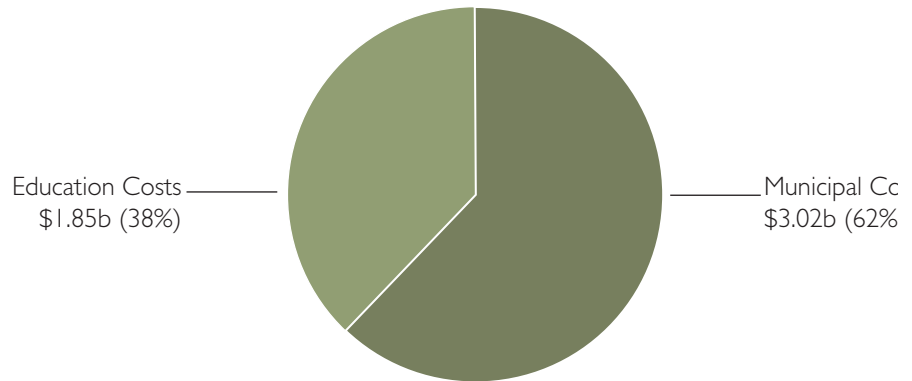


Figure 4.02 Residential Property Tax Dollar Apportionment Based on property tax of \$2019.70 for an average house in Toronto with an assessed value of \$330,700 the city's annual budget is allocated across these categories.

Revenue Breakdown by Source of Funding



Total Property Tax Levy - \$4.87b



Municipal \$3.02b

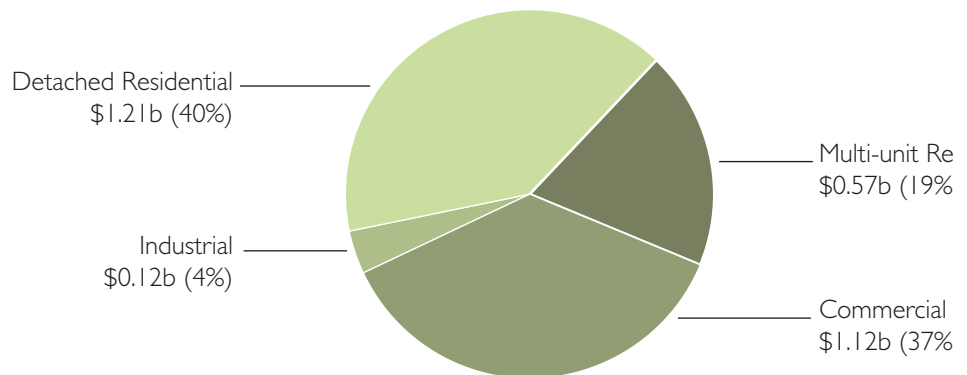


Figure 4.03 Municipal Revenue Sources
Sources of income for the City of Toronto operating budget.

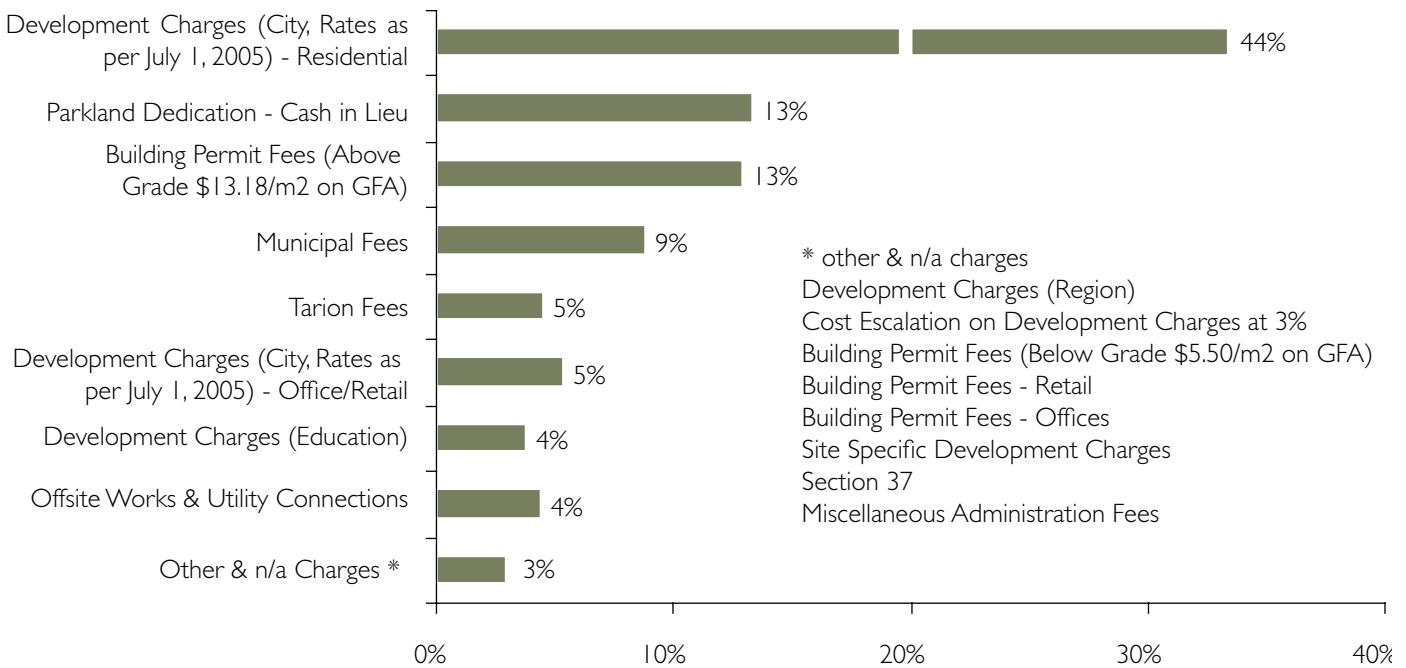


Figure 4.04 Municipal Development Fees Apportionment Based on Mid-rise Mixed use Development with a project budget of 4.7 million the fees are allocated across these categories.

the occupants to relying on the automobile as a primary means of transportation. The other more significant deterrent is that property taxes are assessed on the basis of property value and not the cost of providing services to that property resulting in low revenues for the city in low cost suburban properties.

4.3 Conflicting Regulations and Potential for Incentives

The current municipal tax system works on the premise that those who can pay the most are targeted independent of their impact on municipal infrastructure. Inherent in this system is a disincentive to buy property or locate business in urban areas where real-estate values are typically higher. Property taxes proportionate to the actual cost of providing municipal services are the most effective tool cities have for encouraging both home buyers and commercial tenants to live and work in areas where the cost to the environment and municipality is most internalized.

As shown in figure 4.01, property taxes for commercial buildings are traditionally the largest operating expense of a business aside from debt service.³ For this reason, property taxes are a primary consideration when businesses are deciding on where to locate an office. The other fact that this graph reveals is that a high performance building that incorporates the principles of sustainable design is taxed at a higher rate than a conventional office property because it has a higher value. These conflicting practices are also true for the residential market discussed later in this section.

To examine where municipal taxes are spent, the breakdown of the apportionment of a typical 2005 City of Toronto residential property tax assessment is provided in Figure 4.02. The breakdown of these figures would be different for each municipality, however we can conclude then that higher density communities, which condense and intensify services could lower many of the

3 Edwards, Brian. Green Buildings Pay. London: SPON press c/o Taylor and Francis Group. 2003.

key municipal expenses including police services, public transit, and transportation.

Related to this consideration is the fact that the potential municipal tax revenue from the high-density neighbourhood is significantly higher than that available from the low-density model, as is detailed in each of the Neighbourhood Design case studies in Appendix A. Figure 4.03 provides a breakdown of revenue sources for the City of Toronto, showing property tax as the primary income source at 43%. Cities would stand to gain significantly by encouraging communities that embrace densities described in the LEED-ND rating system, while capitalizing on the reduced long-term costs associated with providing services to these communities. This characteristic is shown in each of the case study examples summarized in figure 3.15 on pages 54-57.

One alternative to the current taxing system that has been used successfully in more than a dozen US cities, as well as in Australia and New Zealand, is a shift to systems that reduce or eliminate taxation on buildings and instead focus on land.⁴ The advantage being that property owners, especially landlords, would have a greater incentive to make improvements to buildings without the threat of the property being reassessed beyond what the local rental market will

4 Hawken, Paul, and Amory Lovins, and L. Hunter Lovins. *Natural Capitalism: Creating the Next Industrial Revolution*. New York: Back Bay Books/Little, Brown and Company, 1999. Page 45

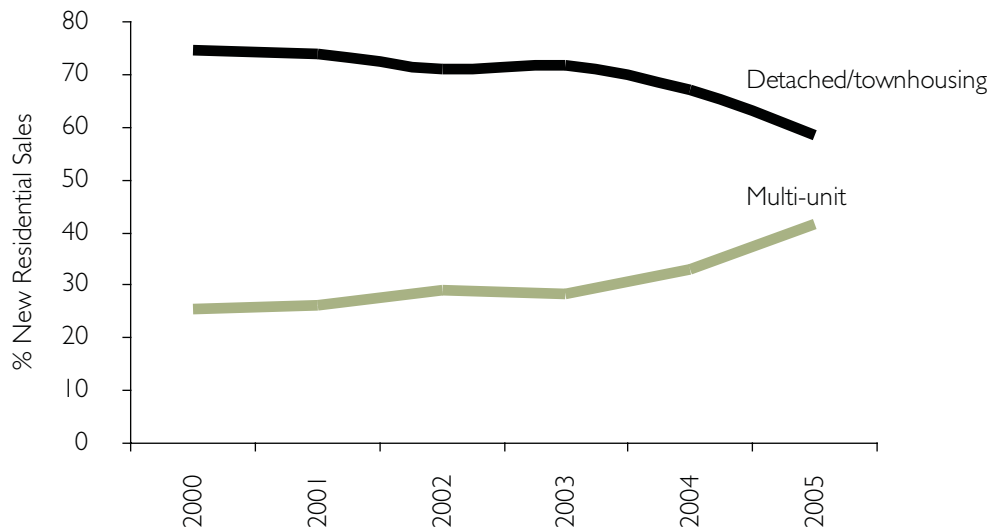


Figure 4.05 Residential Sales Mix in Toronto
Growth in multi-unit residential unit sales in Toronto since 2000.

bear. Development charges are another means of recognizing the impact of land use patterns, and can directly reward developers who build on sites with lower infrastructure costs, such as areas with existing urban fabric. As shown in figure 4.04, the current structure of development charges do not take into account the amount of land consumed. For example, the development charge for a detached home is the same if it is on a small lot or a large lot.⁵ As a result, development charges can also discourage efficient land use patterns. In addition, clear and reasonable development fee policies for innovative development do not exist at present; such policies could recognize the benefits of mixed-use buildings or green buildings recognized under programs such as CBIP, LEED or Energy Star.

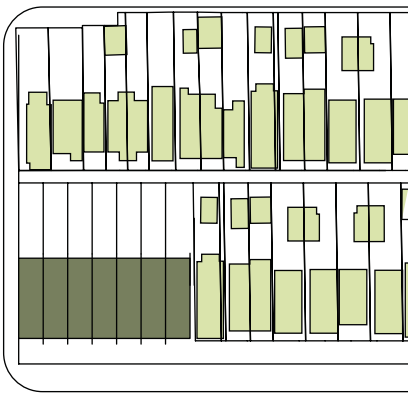
Paul Hawken, author of *Natural Capitalism*, provides a potential private sector solution to make higher density communities more financially attractive to home buyers.

“Locationally efficient mortgages” that effectively allow home-buyers to capitalize the avoided costs of the car they no longer need in order to get to work. Existing Fannie Mae and Freddie Mac rules qualify energy-efficient American homes for a bigger mortgage on less income, because their low energy costs can support more debt service with less risk of default. Dr. David Goldstein... suggested that including in the same formula a neighbourhood’s typical commuting costs (which are many fold larger per household than direct energy bills) would make urban housing cheaper and suburban sprawl more expensive, better reflecting their relative social impact.⁶

Alongside a financial imperative for higher residential densities, several independent factors are challenging current assumptions in the residential development paradigm. Firstly, residential unit sales in Toronto are at an all time high, reflecting strong economic and population growth. In this type of climate, new types of development can be introduced and gain exposure to a

5 Altus Helyar Costing database

6 Hawken, Paul, and Amory Lovins, and L. Hunter Lovins. *Natural Capitalism: Creating the Next Industrial Revolution*. New York: Back Bay Books/Little, Brown and Company, 1999. Page 45.

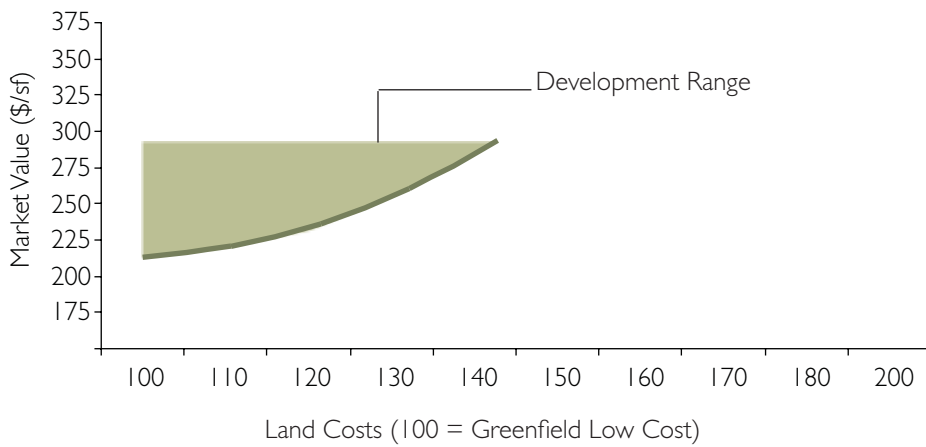


Development Type Statistics

Market Value	\$/sf	\$210 - \$280
Construction Hard Cost	\$/sf	\$95 - \$110
Units per Development Property Building	no.	8 - 100
Floor Area Ratio	sf site/sf gfa	0.5
Net Development Density	units/hectare	40 - 60
Gross Development Density	units/hectare	25 - 35
Typical Land Cost Range	\$/unit buildable	\$80,000
Typical 2 Bedroom (1200sf) Unit Cost	\$	\$320,000
Family Income to Support Typical Unit	\$/a	\$90,000



Land Cost vs Market Value



Percent Project Budget

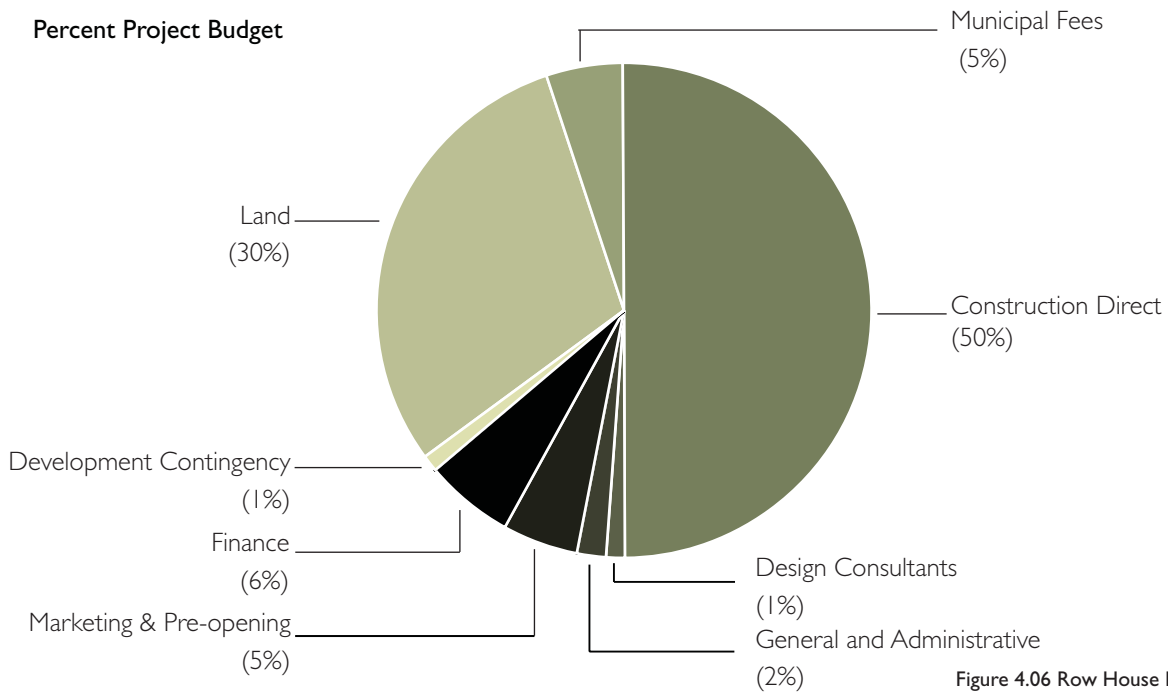
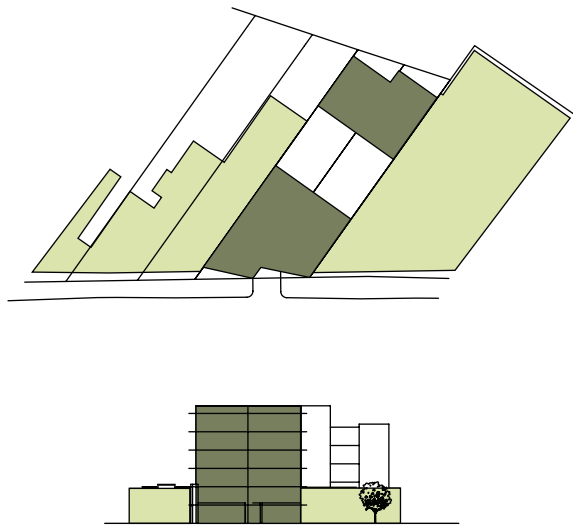


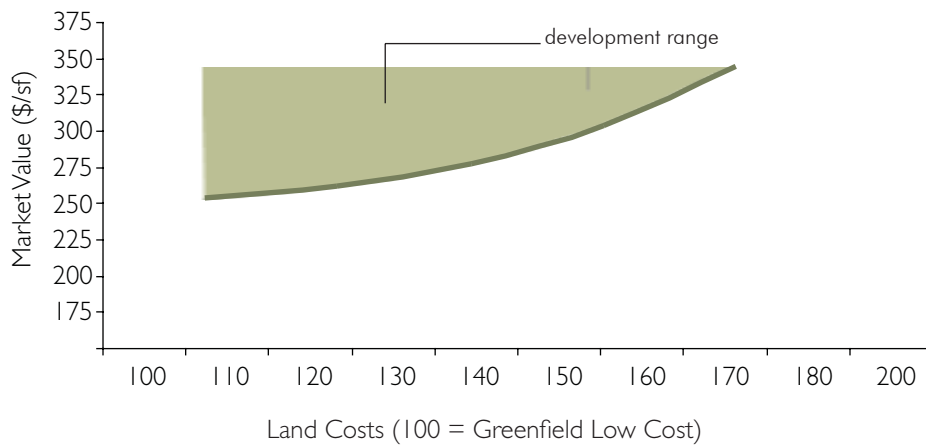
Figure 4.06 Row House Development Cost Factors Overview of comparable development costs for a typical row house scale project



Development Type Statistics

Market Value	\$/sf	\$250 - \$390
Construction Hard Cost	\$/sf	\$120 - \$150
Units per Development Property Building	no.	50 - 75
Floor Area Ratio	sf site/sf gfa	1.4
Net Development Density	units/hectare	160 - 190
Gross Development Density	units/hectare	75 - 100
Typical Land Cost Range	\$/sf buildable	\$30 - 60
Typical 2 Bedroom (1200sf) Unit Cost	\$	\$350,000
Family Income to Support Typical Unit	\$/a	\$98,000

Land Cost vs Market Value



Percent Project Budget

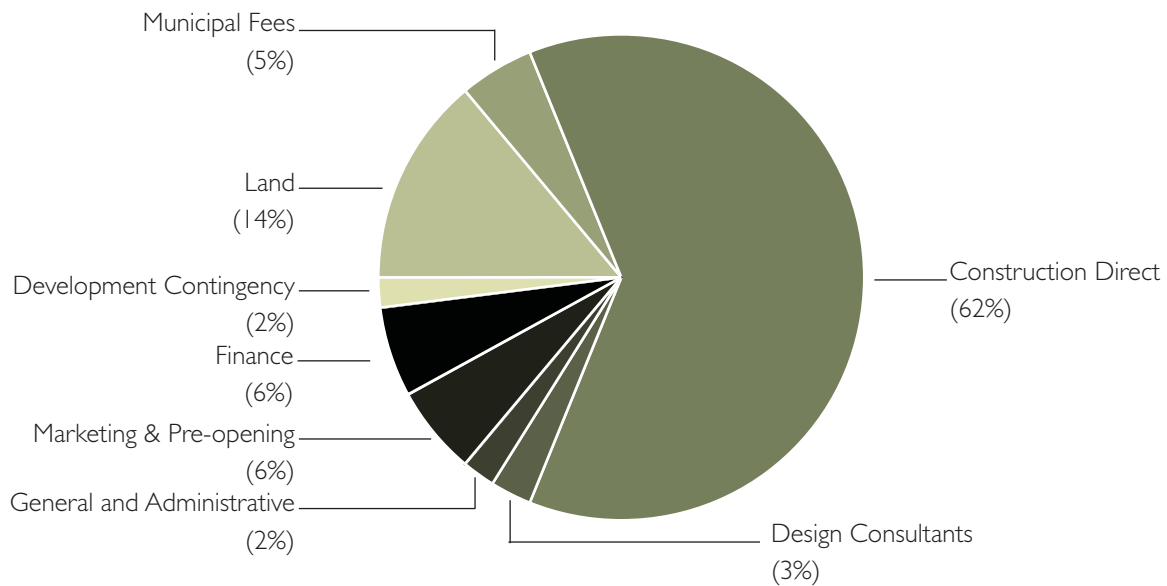
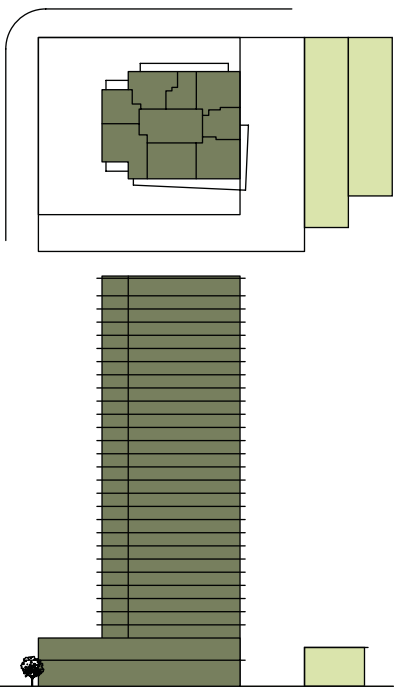


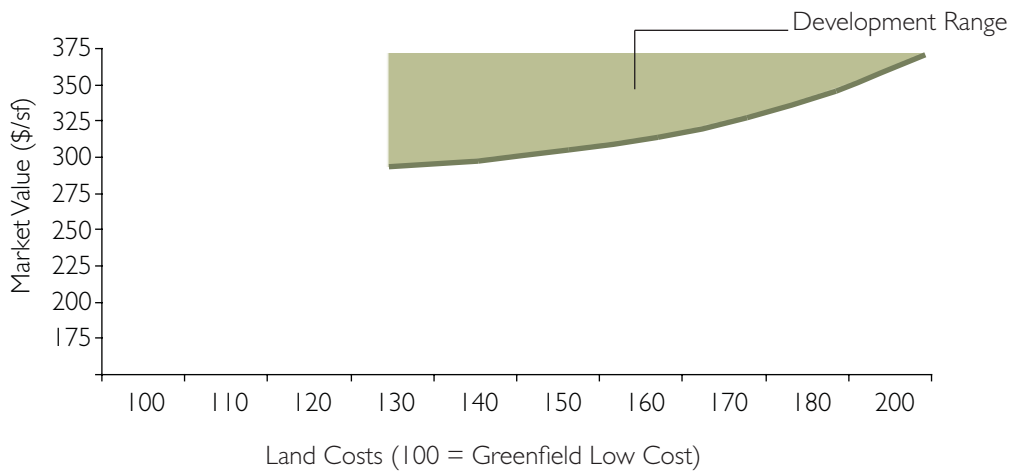
Figure 4.07 Mid-rise Development Cost Factors Overview of comparable development costs for a typical mid-rise scale project



Development Type Statistics

Market Value	\$/sf	\$300 - \$425+
Construction Hard Cost	\$/sf	\$140 - \$160
Units per Development Property Building	no.	300 - 450
Floor Area Ratio	sf site/sf gfa	7.34
Net Development Density	units/hectare	500 - 525
Gross Development Density	units/hectare	190 - 250
Typical Land Cost Range	\$/sf buildable	\$30 - \$75
Typical 2 Bedroom (1200sf) Unit Cost	\$	\$410,000
Family Income to Support Typical Unit	\$/a	\$137,000

Land Cost vs Market Value



Percent Project Budget

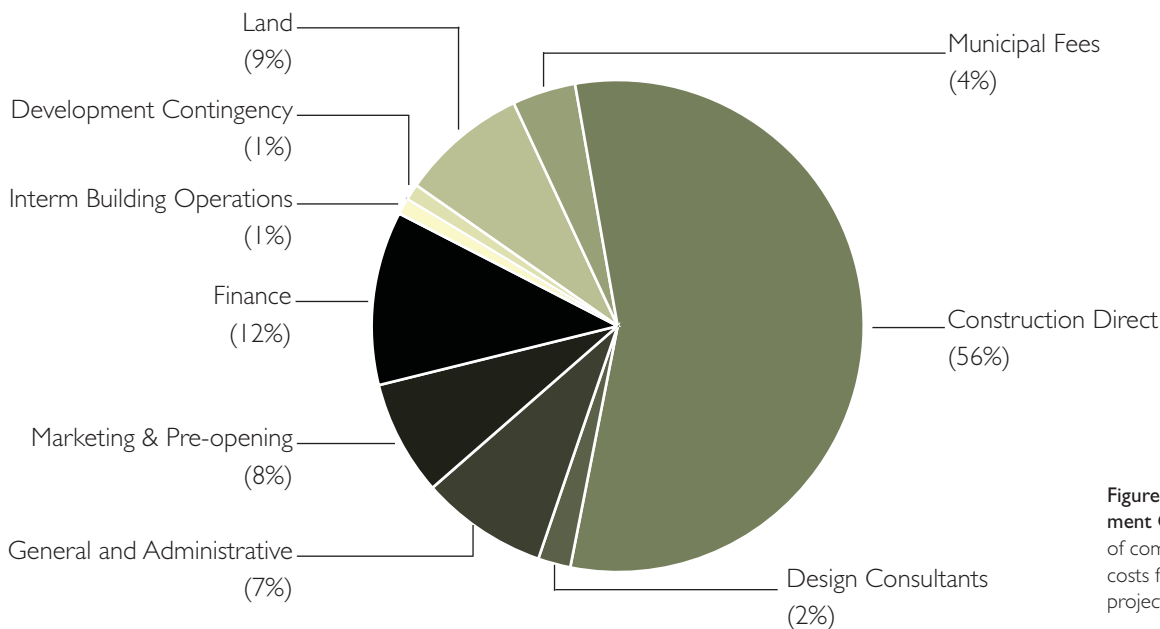


Figure 4.08 High-rise Development Cost Factors Overview of comparable development costs for a typical High-rise scale project

relatively large market. Secondly, as shown in Figure 4.05, over 40% of new unit sales in the GTA are in multi-unit buildings; this growth trend is inversely proportionate to a decline in the sale of detached units. These realities are indicative of the market trend, especially among first time home buyers, towards living in urban areas. Lastly, growing public awareness of environmental policy and the impact of rising energy costs have already had a major impact on the automotive and manufacturing sectors in Ontario adding significant costs to their operation. These factors will soon become important and necessary considerations for new home buyers, and neighbourhoods that demand a primary reliance on the car may become less attractive or financially feasible.

Not only have the suburbs proven to be an economic burden to cities in and of themselves, they also have contributed to the decline in population and health of established communities located in the post WWII, midtown section of many cities in Canada. An example of this on the site of the Vaughan and Oakwoods case study project where in the 2006 census the population had declined by 20 percent in the last five years. It was the only area in the Greater Toronto Area where the population was declining so rapidly and persistently.⁷ This effect has come to be known as the 'donut effect' where people leave the more costly midtown areas for the suburban alternatives. The result is that these areas become under utilized sections of the city prone to vacancy and ultimately lower tax revenues for the municipality.

Figure 4.06, 4.07 and 4.08 demonstrates that within the current real-estate and building climate, mid-rise housing is a feasible development strategy in midtown areas of large cities, if land costs are kept to a minimum. Land costs can be controlled by municipalities through neighbourhood-specific zoning bylaws that set standards such as minimum and maximum allowable densities for redevelopment of properties, specifying allowable building use, and by encouraging design practices such as those listed in the LEED for Neighbourhood Design checklist provided in the case study section.

7 Gerson, Jen. (2007, March 16). The Dufferin exodus. Toronto Star, pp.A1, A16.

By writing strict urban guidelines that mandate a mid-rise model, and forcing developers to adhere to these guidelines, municipalities can discourage the typical approach to providing new urban housing, which to date has been limited to either high-rise condominiums or row-housing alternatives. High-rise and row-house models of infill development have not been shown to provide affordable family-oriented housing, nor do they effectively revitalize neighbourhoods in the midtown fabric.⁸

The other prevalent pattern of transformation in these gentrified neighbourhoods is to tear down the post WWI bungalows and infill with a 3 storey luxury home. Although these new homes are larger, they do not incorporate higher densities into the existing fabric and are rarely an affordable alternative to the suburban house.

If cities are committed to building communities that can sustain themselves socially, environmental and financially, there needs to be an exploration of ways to encourage the regeneration of existing under-utilized areas of cities. These areas have the potential to accommodate the next generation of families who have traditionally looked to the suburbs for affordable safe communities in which to live.

4.4 Single Family Dwellings and Sustainable Design

As mentioned in the methodology section, green buildings in the detached residential sector have not been included in this analysis. Although the residential sector is shown to contribute 15.5% of the national GHG emissions⁹ through energy usage, this figure does not account for the systemic problems of low-density land use patterns. As the low-density of these communities predisposes residents to using the automobile as their primary means of transportation, and as they are inefficient to service, their effective emissions are perhaps double or even triple

8 Reasons for this are explored by several authors including: Russel Mawby, "Rethinking Ownership," A Practitioners Guide to Urban Intensification, Emeneau, Janice (ed.), (Toronto: Canadian Urban Institute, 1996)

9 Natural Resources Canada. (June 2005). Energy use data handbook (Cat. No. M141-11/2003). Gatineau, QC: Canada. Energy publications, Office of energy efficiency NRCAN.

this figure. The fact that the transportation sector's energy use is the second largest, is primarily due to the land use policies allowing for sprawling residential development. Currently there is insufficient information to allow for a true assessment of the environmental impact of sprawl however there is plenty of data that supports that this negative feedback loop has in large part contributed to the current climate crisis.

In addition to the environmental fallout, there is a growing awareness of the lack of community and social services that are available to residents in suburban communities which has led to significant social and health issues in these neighbourhoods. The Globe and Mail ran a four part series on this topic in the Fall of 2006 discussing the social impact that suburban communities are having especially for new immigrant families, lured to the suburbs of major Canadian cities like Vancouver, Calgary and Toronto by the dream of having their own home.¹⁰

The apparent conclusion, that low-density detached housing provide almost no positive long-term advantages over higher density alternatives, has been argued from many angles through countless books. One perspective that points out the economic realities of suburban living is given by professor Richard Harris, author of *Creeping Conformity: How Canada Became Suburban* who explains the suburban life in terms of a "package" of factors.

It really is a package, and it is not found only in suburbia. In suburbia, however, that's all there is: Middle-class families with long-term mortgage debt and high-consumption lifestyles, chained for life to at least two jobs per household in order to pay for both, enslaved to their cars in the absence of any other means of traversing increasingly long distances, helpless as steadily worsening congestions steals more and more of their over-structured lives.¹¹

10 Mahoney, Jill. (2006, July 31). *Suburban myths demolished*. *Globe and Mail*. Retrieved August 4, 2006, from <http://www.globeandmail.com>.

11 Barber, John. (2006, March 14). *There's no escaping our suburban mistake*. *Globe and Mail*. Retrieved March 21, 2006, from <http://www.globeandmail.com>.

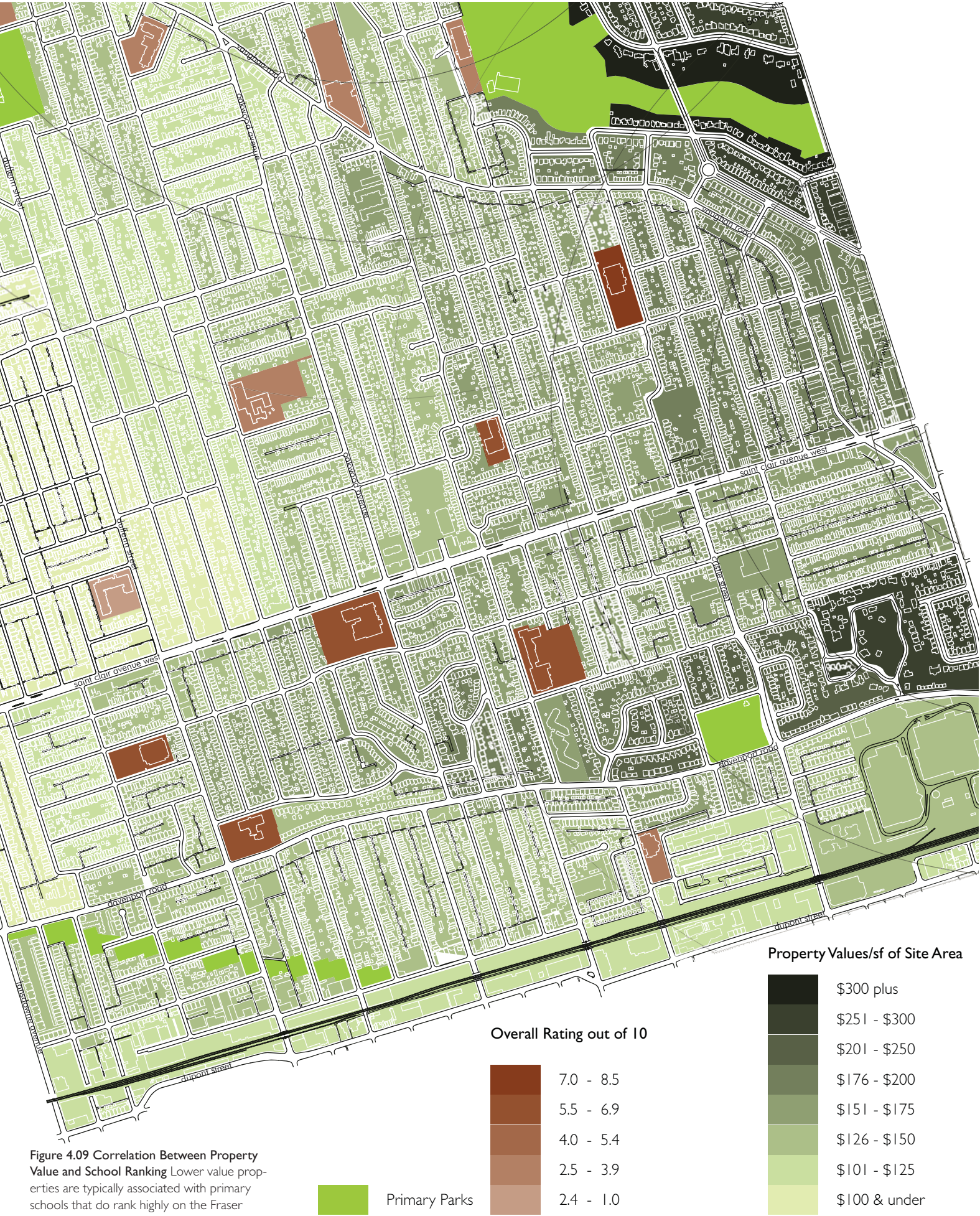


Figure 4.09 Correlation Between Property Value and School Ranking Lower value properties are typically associated with primary schools that do rank highly on the Fraser Institute Annual Report.

 Primary Parks

4.5 Attractors to Regeneration

In major cities in Canada, two primary factors that home buyers consider are proximity to public transit and the quality of education at the local public school as determined by the standardized testing system.¹² Each of the three case study projects is located in existing city fabric, with access to existing public transit corridors that have the capacity to become primary transit routes as density increases. The schools in these areas often vary drastically in ranking, closely following the property values within the geographical draw area of the school. Figure 4.09 provides a composite map for the Vaughan and Oakwood case study, showing the correlation between property value and overall school ranking on the site. This trend is likely relevant for each of the case studies and to some degree accurate of many cities in Canada.¹³

Within this backbone of municipal infrastructure is the capacity to increase density and update services with the tax revenue generated by new development. The other advantage is that at the densities proposed in each of the case studies, other community scale infrastructure services become feasible. These could include centralized, efficient, structured parking, rainwater catchment for irrigation and sewage conveyance, and community energy systems that provides heat and electricity to buildings in the community. All of these systems can benefit the community both in terms of the environmental impact of its residents and in potentially increasing the property values in the community. Through reducing demand on municipal services and increasing property value to home-buyers seeking environmentally preferable housing these neighbourhoods may become more attractive to future markets.

From the municipalities perspective, decentralizing services traditionally provided at a municipal level would reduce the cost of operating them and could extend the life of primary municipal

¹² These decisions are based on many variables however an informal poll of several home buyers and real-estate agents revealed that these were primary considerations. This is somewhat confirmed by the correlation between housing prices and proximity to high ranking schools and mass public transit stations.

¹³ Personal conversation with Celene McAuley, supply teacher in Barrie Ontario in February 2006.

Key Issue	% owners mentioning
Energy cost increases/utility rebates	74
Achieving superior energy performance	68
Lower life cycle operating costs	64
Have a positive environmental impact	60
Easier to get LEED certification now	54
Secure a competitive advantage	53
Respond to government regulations	53
Secure productivity benefits	53

Figure 4.10 Green Building Triggers for Building Owners Key issues that owners mentioned as having a significant influence in rationalizing sustainable design

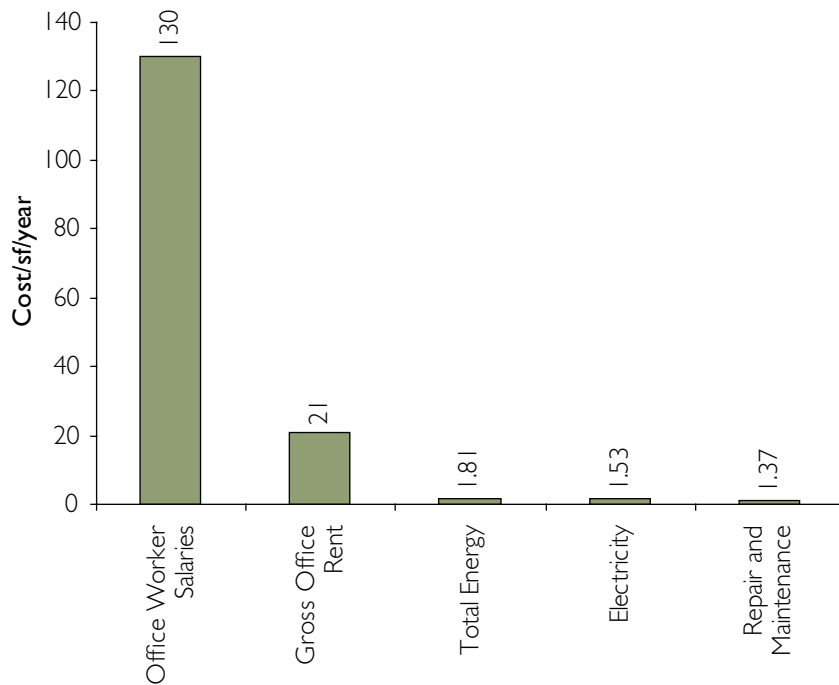


Figure 4.11 Breakdown of Typical Commercial Building Operating Costs Apportionment of building operating costs are dominated by employee salaries, however annual energy costs are a significant factor especially when projected over the life of the building.

services such as centralized transformer transfer stations, potable water services, sewage treatment plants, and storm water management systems.

A more significant economic benefit to the municipality that is more difficult to associate with the principles of sustainable design is the correlation between poor urban planning and criminal activity. In all three of the case studies, the development is occurring in areas where social problems have plagued the community, and as a result have a tendency to become centres where increased rates of criminal activity occur. This factor significantly increases the cost to the city of providing police services to the area, almost certainly exceeding the revenue generated through property taxes generated by the neighbourhood.

By encouraging infill development in these areas, municipalities could ideally benefit by both increasing the social health of the area and to reducing the cost of providing municipal services such as public transit, police services and public schools to the area, as well as potentially increasing the tax base of the area. In all three case study examples there is an emphasis on providing a family housing alternative to the suburban model.

These neighbourhoods have the potential to grow within the existing character of the neighbourhood and establish an alternative to the traditional housing model available to lower income families in major Canadian cities. Property values in central areas of many major Canadian cities put detached homes out of financial reach of most young families, who as a result look to the suburbs for affordable housing.

Given the choice between urban community models such as those described in the case studies, and conventional suburban family housing, a segment of the population would choose to live in the denser, urban condition. However, leadership in sustainable development is unlikely to occur without clear planning guidelines requiring higher site density and providing incentives to developers pursuing projects in these areas. Another challenge in the inherently conservative development sector is that few builders or developers will invest in research to arrive at a

Examples of Measurable Economic Benefits Inside the Building

Type of Benefit/ Building Owner Energy Savings Investment Water Savings Investment Productivity Enhancements Sales Enhancement

Commercial Buildings				
Speculative Developer	Justify only with higher rents	Justify only with higher rents	Must add to sales value	Not likely
Owner-occupied	Reduced operating costs	Reduced operating costs	Add day lighting and views to outside	Add day lighting to retail
Institutional				
Owned or Leased	Reduced operating costs	Reduced operating costs	Reduce number of employees	Not applicable

Examples of Measurable Economic Benefits Outside the Building

Type of Benefit/ Building Owner Public Relations Public Policy Marketing and Sales Company or Organization Brand/ Image

Commercial Buildings				
Speculative Developer	Somewhat important	Not applicable	May help with loans or leases	Could be useful for developers
Owner-occupied	Very important	Not applicable	Very important	Very important
Institutional				
Owned	Very important	Crucial	Not applicable	Very important
Leased	Very important	Crucial	Not applicable	Very important

Figure 4.12 Value of Green Building Features
Depending on the client type the economic benefits of sustainable design are rationalized in different ways.

product that has an unproven market. An understanding of the broader implications of zoning bylaws and the restrictions of the existing development paradigm in North America is essential for cities to establish clear master plans that will direct future development to meet both environmental and fiscal needs of the municipality.

4.6 Justification for Sustainable Design

A primary consideration for municipalities who establish master plans for future growth should be to understand the motivations behind a developer's decision to invest in more sustainable buildings. These reasons vary significantly. Perhaps not surprisingly, environmental benefit is not cited as the primary motivation. As shown in figure 4.10, the most recognized incentive to green building amongst building owners reflects the current focus on energy costs.¹⁴

Beyond the measurable energy and water conservation advantages that LEED buildings offer, there are many less tangible benefits. To organize these green building attributes identified by building owners, Yudelson suggests organizing these in two broad categories: those that occur inside the building, and those that occur outside the building.

Inside-the-building value may be created by increased productivity of workers or increased net operating income (NOI), while outside-the-building value may be created by the enhanced image of a company or institution. Other measures of value include risk management reductions, improved recruitment and retention of key employees and increased value of real estate investment.¹⁵

This approach is summarized in Figure 4.12 which outlines how clients will assign different value to inside and outside the building attributes. As shown, depending on the owner or developer, the intangible attributes of LEED buildings may be of more value than those that are easily quan-

14 Yudelson, Jerry. *Developing Green: Strategies for Success*. Herndon: National Association of Industrial and Office Properties (NAIOP), 2006. Page 62.

15 Yudelson, Jerry. *Developing Green: Strategies for Success*. Herndon: National Association of Industrial and Office Properties (NAIOP), 2006. Page 72.

tifiable and reflected in the building operation costs. LEED buildings can also offer clear advantages to the building occupants if direct non-economic benefits are considered such as:¹⁶

- Brand image
- Public relations
- Enhanced marketing capability
- Market positioning
- Reduced risk of lawsuits
- Employee productivity
- Employee loyalty and attractiveness to new employees
- Doing the right thing

Specific to worker productivity gains and employee retention, the relative cost of employee salaries in comparison to all other building costs makes even a modest advantage of a LEED building in these areas a very attractive investment with returns that would far outweigh the capital costs identified in the case study analysis projects.

4.7 Productivity and Sustainable Design

Another major advantage inherent with buildings that incorporate the principles of sustainable design is the focus in indoor environment quality. Emphasis of on these less tangible benefits afford occupants greater visual, thermal, and acoustic comfort which creates a low stress, high-performance environment which can yield valuable gains in labour productivity, retail sales, and manufacturing quality and output. These improvements in turn create a key competitive advantage, and hence further improve real-estate value and market performance.

¹⁶ Yudelso, Jerry. *Developing Green: Strategies for Success*. Herndon: National Association of Industrial and Office Properties (NAIOP), 2006. Page 74-76.

On the topic of indoor air quality and exposure to toxic substances the Canadian government has few regulations in place that control what types of chemicals can be used in appliances, carpets, wall paper adhesives, paints, building materials, insulation, or anything else.¹⁷ These combined make the average indoor air more contaminated than outdoor air. One study of household contaminants found that more than half of the households showed concentrations of seven toxic chemicals that are known to cause cancer in animals and are suspected to cause cancer in humans. Allergies, asthma, and sick building syndrome are on the rise. Yet legislation establishing mandatory standards for indoor air quality is practically nonexistent.

Measuring the exact financial impact of healthier and more comfortable buildings is difficult to quantify. The costs of poor indoor environmental and air quality - including higher absenteeism and increased respiratory ailments, allergies and asthma-are hard to measure and have generally been "hidden in sick days, lower productivity, and in some of the worst cases in unemployment insurance and medical costs.

However, four of the attributes associated with sustainable design including increased ventilation control, increased temperature control, increased lighting control and increased day-lighting have been positively and significantly correlated with increased productivity. Reports written on the subject have found that at the low end of the range a productivity gain of one to one and a half percent could be anticipated.¹⁸

Rationalizing even this modest increase in productivity becomes a surprisingly significant cost advantage over a short period. A one percent increase in productivity (equal to about 5 minutes per working day) is equal to \$600 to \$700 per employee per year, or \$3/sf per year. A one and a half percent increase in productivity translates to \$1000 per year, or \$4 to \$5/sf per year.

17 Canadian Green Building Council. (December 2004). LEED-NC 1.0 Reference Package (). Ottawa, ON: Canada. Canadian Green Building Council. Page 329.

18 Romm, Joseph and William D. Browning (1998). Greening the building and the bottom line: Increasing productivity through energy-efficient design. Snowmass, Colorado: Rocky Mountain Institute.

Over 20 years and at a 5 percent real discount rate, the present value of the productivity benefits is about \$35/sf assuming the one percent productivity increase and \$55/sf assuming a one and a half percent increase. The relatively large impact of productivity and health gains reflects the fact that the direct and indirect cost of employees is far larger than the cost of construction or energy consumption. Consequently, even small changes in productivity and health translate into large financial benefits.

4.8 Conclusion

The benefits of sustainable design to municipalities, residents and tenant groups who are typically not part of the design process can provide returns far in excess of those that benefit developers directly. Advantages include access to existing public transit, reduced operating costs, and a healthier indoor environment. However many of these attributes cannot be easily quantified by conventional measurements of value.

Despite these advantages there are several deterrents that exist with the current approach to development and municipal property tax assessments. To address these obstacles a series of incentives including land based property tax assessment, locationally efficient mortgages to address affordability of urban properties, and development fees that accurately reflect the cost of servicing new developments and would directly reward developers who build more sustainable buildings and communities. As shown, these incentives can be introduced into major Canadian cities at minimal cost but have the potential of significantly reducing the operating costs of providing service to these neighbourhoods in the future.

To encourage more sustainable design, incentives should consider motivations behind a developer's decision to invest in more environmental type projects. These less tangible aspects include enhanced marketing capabilities, market positioning, and public relations that will all appeal to certain purchasers who are considering environmental issues.

From the perspective of the purchaser or building occupant sustainable design features can offer

significant advantages over conventional buildings. These are most pronounced in commercial buildings where sustainable design can enhance worker productivity, employee retention, recruitment of new staff, and corporate branding as a leader in environmental issues. As an example one study found that the return on an increase in employee productivity in an office environment of just 1 percent could be worth \$30/m² annually. This type of savings goes a long way in paying for capital improvements required by higher performance buildings.

For sustainable design to reach a broader market, developers must also become advocates and be aware of the advantages that green strategies will offer purchasers and occupants of these projects. If the green attributes of a project are highlighted by the sales team and are expressed as advantages that building occupants will realize, any additional capital costs incurred by the developer could be recaptured up-front either through increased sales revenue, occupancy premiums, and reduced operating costs.

The purely financial analysis of sustainable design has its limitations. For this reason municipalities and other levels of government must actively encourage more people to and work in a more sustainable way.

05 Foundations for Market Transformation

5.1 Summary of Key Conclusions

The recent groundswell of public awareness and concern about the implications of climate change has overshadowed debate on every other public policy issue in Canada.¹ This interest has been reflected in the growth in mainstream media coverage of the topic and the recent political debate at all levels of government. Unfortunately there is no widespread understanding or consensus for a plan that could achieve measurable progress in slowing climate change. As a result, there is not only confusion about appropriate solutions which could make Canadian society more sustainable, but also a systemic failure to account for the social, economic and environmental costs of inaction.

If society is to build on this momentum of public support for the environment, it is imperative that we channel this awareness and provide opportunities for Canadians to curb their environmental impact. Leadership must come both from the Government and from progressive private enterprise who have the opportunity to capitalize on the good economics of more sustainable practices. Architects and engineers can play a key role in promoting sustainable initiatives by informing themselves about the full range of implications of green building and planning, so that they may be informed advocates of specific sustainable design strategies.

The development industry is well positioned to respond to this growth in public environmental concern, through providing people an alternative place to live and work where their environmental impact is minimized. As shown in the case study examples cited in this thesis, the additional capital costs required to transform typical developer driven projects into more progressive, sustainable developments can be incorporated within conventional pro-forma calculations, while offering marketing and sales advantages from the perspective of the developer:

The capital cost data presented in Chapter 3 demonstrates that the Multi-unit Residential Building (MURB) case studies paid on average 7.2 percent more initially to incorporate the necessary

¹ Poll by environics between November 2nd and 6th, 2006. Globe and Mail, Retrieved November 10, 2006, from www.globeandmail.com.

measures to achieve LEED certification. Considering increased value to the developer alone, it is estimated that in case study b2 would be fully recaptured and potentially increase the profit to the developer by as much as \$77.41/m² GLA through advantages such project fast tracking, increased sales velocity, and sales premiums related to higher quality building. These same advantages in the other two case studies did not show that the LEED cost increment could be fully recaptured in the current real-estate market. To rationalize the added cost in these projects a developer would have to recognize less tangible aspects of LEED buildings such as corporate branding as market leading developer, or considering more significant cost advantages than those listed in the building value assessment. It is noted that these projects could likely reduce the total LEED cost increment by prioritizing environmental building features through the design process or by targeting fewer of the more costly points and a lower level of Certification.

For the Commercial Building the capital cost data demonstrates that these case studies paid on average 9.0 percent more initially to incorporate the necessary measures to achieve LEED certification. Considering the increased value to the developer through tangible operational savings alone, after one year of occupancy on average 62 percent of this initial capital investment would be recaptured primarily in the form of energy savings. If a developer also considers the value of less tangible attributes such as rent or sales premium, increased building occupancy and residual value premium, the buildings on average would be worth \$258.75/m² GLA more than the conventionally constructed reference buildings.

Effectively, what the case studies reveal is that if a client is committed to achieving a measure of sustainability in their building, it will be the design choices that are made during design process which will ultimately determine whether a building will be sustainable, not the budget. With these types of returns it may be more useful to determine the theoretical break point or 'sweet-spot' where the maximum capital outlay could be recaptured during operation of a given project over a specified period of time.

For clients who are committed to sustainable design, the first question in budgeting should not be 'how much more will it cost?,' but 'how will we achieve this?' By approaching the design in

this way the design team is forced to identify the goals and build an appropriate cost model for them. If these measures are seen as upgrades or additions, the cost of the elements will also be seen as an addition. By prioritizing goals, such as a level of LEED certification or reduced operating costs, the approach to design will be focused more on optimizing systems and finding synergies between them, and less on focusing on isolated building components. Mark Rosenbaum of Energysmiths responds to the frequently asked question of 'how much more do green buildings cost' in the following way:

Buildings are like ecosystems - complex assemblages of interwoven, interacting elements. The best buildings result from consistent attention throughout the design process to the overall performance. Although the final performance is certainly dependent on many independent decisions, disaggregating the whole into component strategies, and attempting to individually quantify their cost/benefit, frequently undervalues those strategies. Often a price tag can't be assigned to the most significant benefits.²

In each of the case studies the LEED cost increment identified, reflects the components of the building that could be easily identified as contributing to the ability of the project to achieve LEED certification and had a measurable cost premium. The payback calculations also focused on measurable returns to the developer. Although it is clear that there are many advantages to building in a more sustainable way, the most significant benefits are typically to the building occupants where the traditional economic tools do not effectively express the advantages over conventional buildings.

5.2 Intangible Benefits of Sustainable Design

Although this thesis focuses primarily on financial issues, it acknowledges that the purely economic argument for sustainability has its limitations. As a result, the economic case needs to be underpinned by a sensitivity to the requirements of natural systems and by the consideration of

² Rosenbaum, Marc. Whole Systems Analysis as a Basis For Decision-Making in Green Buildings. BuildingGreen.com. Retrieved January 13, 2007, from <http://www.buildinggreen.com>.

future generations of life.³

To understand these intangible benefits, the concept of externalization of costs as applied to the current capital-cost-focused development paradigm can bring some clarity to the discussion. Externalization of cost can be defined as the ability of a process to off-load production costs to areas such as the environment where a society does not accurately account for the long term implications to society.⁴ This is a long established concept for industrial processes however buildings constructed using the principles of sustainable design, to one degree or another, internalize more of their real costs to the environment and future generations. Accounting fully for the cost benefit to society of providing healthy indoor environments, consuming less fossil fuel, fresh water resources or embodied energy, and rejecting toxic construction materials in favour of renewable materials may ultimately be impossible, but it is certainly of greater value than the incremental cost identified in any of the case study projects.

There are other intangible considerations that may swing the balance in favour of more sustainable type development. Market differentiation, which can be achieved by being able to claim LEED certification, is critical to maximizing the equity that a condominium unit owner has invested when she chooses to sell. The evolving awareness of environmental issues and willingness of purchasers to consider their ecological footprint when making key decisions such as where to live may make recognized green buildings even more attractive in the future.

From the developers' perspective, one of the key motivations for pursuing LEED certification on their buildings is the threat of not keeping up in the market.⁵ If we look to the auto industry as an indication of where the building industry could be in five years, the situation is dire for established developers who do not keep pace with the growing trend towards environmental buildings. For perhaps the first time the Federal government has proposed an incentive for

3 For a comprehensive discussion on the culture of environmentalism see Alex Lukachko's thesis titled: *A Culture of Environmentalism: An Ethics Based Response to to the Environmental Crisis*.

4 Wikipedia. March 2006 <http://wikipedia.org/>

5 Yudelson, Jerry. *Developing Green: Strategies for Success*. Herndon: National Association of Industrial and Office Properties (NAIOP), 2006. Page 62.

Canadians to buy imported fuel efficient vehicles while placing a levy on domestically produced high consumption vehicles.⁶ In the face of growing unemployment in the auto-industry the Conservative government effectively chose the environment over jobs.

With the recent growth in the green building sector; steadily rising public interest in sustainability, and the cost benefits available to experienced green building teams, investing in the additional requirements of sustainable design could at a minimum be considered investing in a learning process. With the growth in awareness of environmental issues we can anticipate a maturing and strengthening of public commitment to environmental responsibility. The market for providing solutions to people who want to mitigate their impact on the environment will follow quickly.

Currently the marketing material for LEED Certified buildings makes broad claims of 'green building' design or other vague references to sustainability. In the future the purchasers may actively look for figures that reflect the energy and water consumption of the suite, or even CO₂ emission reduction of the suite relative to standard construction. In one of the case studies presented here, the CO₂ reductions were 3.4 tonnes per year per suite. The Verve building being developed by Tridel, claims a 1.5 tonne reduction in CO₂ emissions per suite. Although these numbers may not resonate with most purchasers at present, they could become factors in decision making in the future and developers at the leading edge of this wave will have a marketing advantage over their competitors.

At present, few design teams or contractors have worked on even one project where environmental standards were a consideration. The slow growth in expertise within the building industry may soon find that it is being outpaced by demand for higher performance buildings. As mentioned earlier in Chapter 2, the Canadian construction industry lags behind many areas of the United States and especially European countries where countries like Sweden and the

⁶ Curry, Bill and Greg Keenan. (2007, March 20). Environment: New levy can add \$4000 to the price of SUVs: Fuel efficient cars get big discounts. Globe and Mail, Retrieved March 20, 2007, from <http://www.globeandmail.com>.

United Kingdom have a plan to tighten building regulations over the next decade to require all new homes be carbon neutral by 2016 before gaining approval for construction.⁷ To encourage early adoption, houses meeting the more stringent code in advance of 2016 do not have to pay building permit and development fees, giving developers a direct financial incentive to build high efficiency housing.

5.3 Constraints to Widespread Adoption of Sustainable Design

The terminology specific to climate change is just starting to be understood by the Canadian public, however solutions to help Canadians realize measurable change need to be offered so that there isn't a sudden move to a feeling of despair. The awareness in terminology also needs to be reinforced by keeping track of the progress so that people and business can be more accountable for their impact on the environment and organizations who do make progress are recognized for their accomplishments.

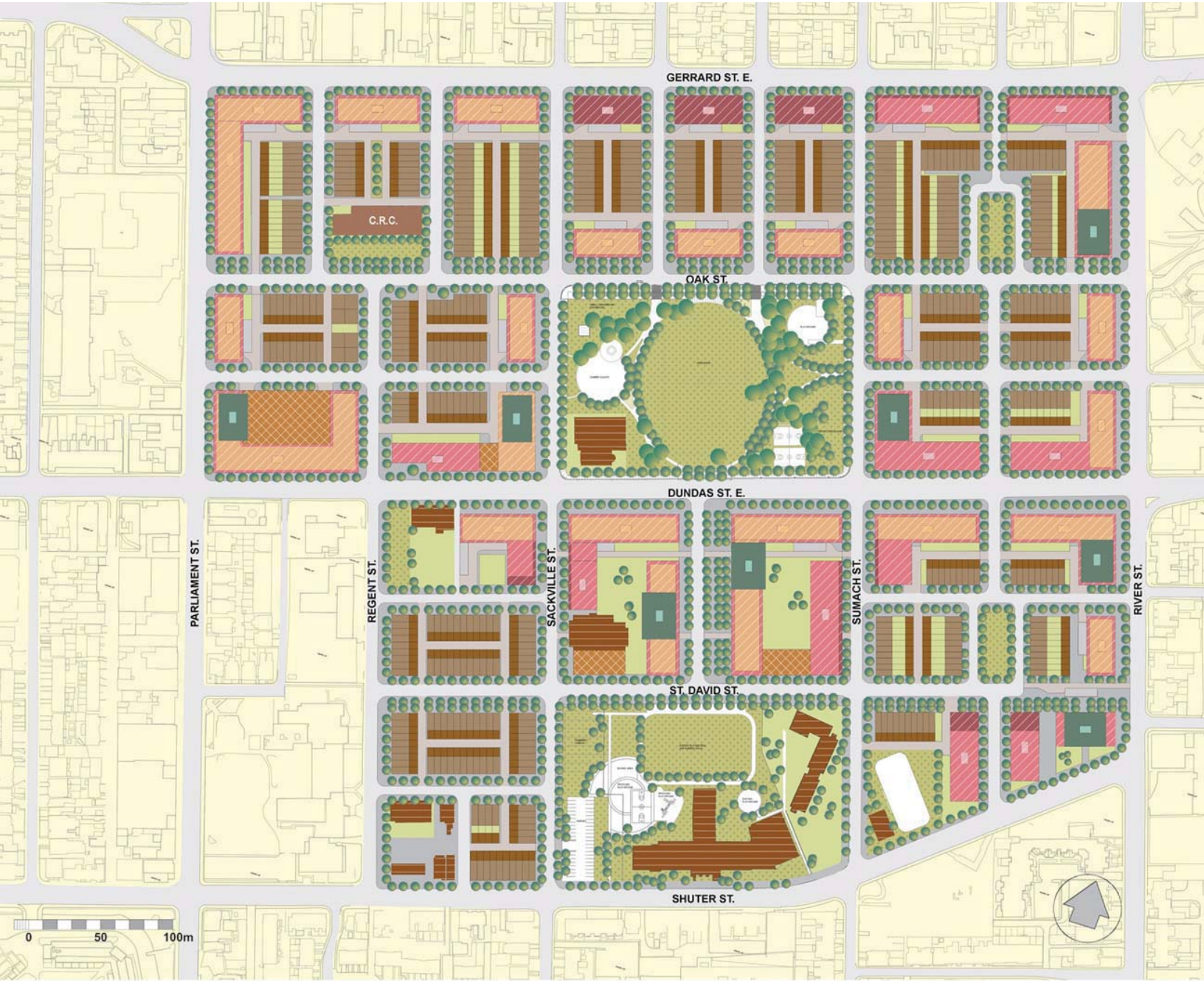
Legislation at all levels of government encouraging environmental conservation through a financial deterrent such as the carbon credit programme proposed as part of the Kyoto Protocol will foster a business solution to the problem, and encourage the creative free market to self organize given the right incentives. By pricing GHG intensive activities or products like fuel more accurately, consumers will naturally move away from discretionary GHG emission causing activities.

The construction industry and associated regulatory policy hold responsibility for a huge portion of national GHG emissions. If Canada is committed to meeting its commitments of reducing GHG emissions under the Kyoto protocol, buildings constructed today need to work in service of that goal. New constructions, which will be in service for the next century, will have a significant impact on the ability of future generations to continue to build a more sustainable society. It's in everyone's best interest to begin building that society today.

⁷ British Broadcasting Corporation (BBC). (2006, December 13). Zero carbon homes plan unveiled. BBC, Retrieved March 23, 2007, from <http://www.bbc.co.uk>

Appendix A
Neighbourhood Design Case
Study Analysis Back-up

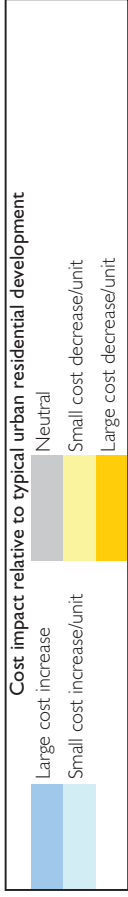
n1.1 Project Images



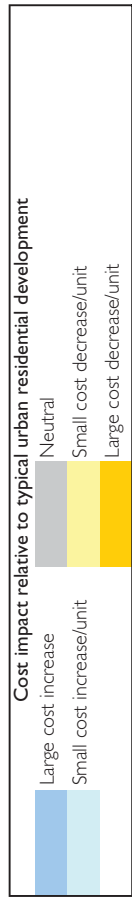
Townhouses	6-Storey Apartment Buildings	Residential Towers	Existing Buildings	Public Open & Green Spaces
4-Storey Buildings	8-Storey Apartment Buildings	2-Storey Building Bases	Proposed Christian Resource Centre	Private & Semi-private Open & Green Spaces



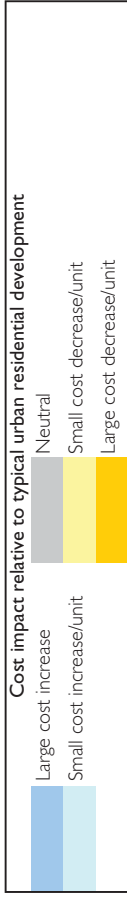
n1.3 LEED-ND Scorecard



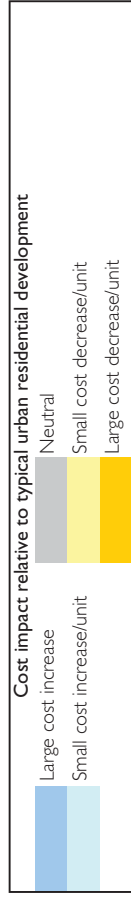
LEED-ND Characteristic Title	LEED Targets		\$ Impact to Project		\$ Impact to Municipality		Potential design impact commentary
	Y	N	Capital	Operation	Capital	Operation	
Location Efficiency							
LEp1 Transportation Efficiency - Reduce air pollution, energy consumption, and greenhouse gas emissions generated by transportation by encouraging new development in locations that reduce automobile dependence. Promote public health by encouraging new development in locations that provide increased opportunities for walking.	Y						Reduction in road construction and resulting maintenance
LEp2 Water and storm water infrastructure efficiency - Conserve natural and financial resources required for construction and maintenance of infrastructure. Encourage new development within and near existing communities, in order to reduce multiple environmental impacts caused by haphazard sprawl.	Y						Reduction in storm sewer network
LEc1.1 Contaminated brown fields redevelopment - Conserve land and reduce air, water, and land pollution from contaminated land.		4					Not pursued
LEc1.2 High cost contaminated brown fields redevelopment - Encourage the cleanup of more complicated or challenging contaminated brown fields sites		1					Not pursued
LEc2 Adjacent, infill, or redevelopment site - Encourage development within existing communities and already-developed places to reduce multiple environmental harms associated with haphazard sprawl. Reduce development pressure beyond the limits of existing development. Conserve natural and financial resources required for construction and maintenance of infrastructure.	8	2					Reduction in infrastructure construction and maintenance
LEc3 Reduced automobile dependence - Encourage development in locations that exhibit superior performance in providing transportation choices or otherwise reducing motor vehicle use.	5	1					Optimize use of existing public transit system
LEc4 Contribution to jobs-housing balance - Encourage balanced communities with a diversity of uses and employment opportunities. Reduce energy consumption and pollution from motor vehicles by providing opportunities for shorter vehicle trips and/or use of alternative modes of transportation.	4						Increase in local commercial property tax revenue
LEc5 School proximity - Promote children's health through physical activity by facilitating walking to school. Promote a sense of community.	1						Optimize use of existing education facilities
LEc6 Access to public space - Provide access to public gathering space in order to promote sense of community.	2						
Environmental Preservation							
EPp1 Imperiled species and ecological communities - Protect imperiled species and ecological communities.	Y						
EPp1 Parkland preservation - Protect natural habitat.	Y						
EPp3 Wetland & water body protection - Conserve water quality, natural hydrology and habitat through conservation of water bodies and wetlands.	Y						Reduction in maintenance cost of storm sewers downstream
EPp4 Erosion & sedimentation control - Reduce water pollution from erosion during construction.	Y						
EPp5 Farmland preservation - Preserve irreplaceable agricultural resources by protecting prime and unique farmland from development.	Y						Not pursued
EPc1 Support off-site land conservation - Protect land that is important for natural or cultural resources from development.		2					Not pursued
EPc2 Site design for habitat or wetlands conservation - Conserve native wildlife habitat, wetlands and water bodies.	1						Specification of native species landscaping
EPc3 Restoration of habitat or wetlands - Conserve native wildlife habitat, wetlands and water bodies	1						Not pursued



LEED ND Characteristic Title	LEED Targets		\$ Impact to Project		\$ Impact to Municipality		Potential design impact commentary
	Y	? N	Capital	Operation	Capital	Operation	
EPc4 Conservation management of habitat or wetlands - Conserve native wildlife habitat, wetlands and water bodies.		I					Not pursued
EPc5 Steep slope preservation - Minimize erosion to protect habitat, and reduce stress on natural water systems, by preserving steep slopes in a natural, vegetated state.		I					Not pursued
EPc6 Minimize site disturbance during construction - Conserve existing natural areas and protect trees to provide habitat and promote biodiversity.	I						Buildings on site targeting construction sedimentation controls
EPc7 Minimize site disturbance through site design - Preserve existing tree canopy, native vegetation and pervious surfaces while encouraging high density, smart growth communities.	I						Not pursued
EPc8 Maintain storm water runoff rates - Reduce storm water pollution, prevent flooding, and promote aquifer recharge.	I						Buildings on site targeting rainwater harvesting
EPc9 Reduce storm water runoff rates - Reduce storm water pollution, prevent flooding, and promote aquifer recharge.	I						Buildings on site targeting rainwater harvesting
EPc10 Storm water treatment - Reduce surface water pollution from storm water.	2						Buildings on site targeting rainwater harvesting
EPc11 Outdoor hazardous waste pollution prevention - Reduce storm water pollution from the use of pesticides and fertilizers.	I						Investment in pest resistant landscaping would reduce ongoing landscaping costs
Compact, Complete, & Connected Neighborhoods							
CCCNp1 Open community - Promote developments that are good neighbors to their surrounding communities. Foster a sense of community and connectedness beyond the development.	Y						
CCCNp2 Compact development - Conserve land. Promote livability, transportation efficiency, and walkability.	Y						Increased density allows more unit revenue and increase tax base
CCCNp3 Diversity of uses - Promote community livability, transportation efficiency, and walkability.	Y						Optimizing use of existing city services
CCCNc1 Compact development - Conserve land. Promote community livability, transportation efficiency, and walkability.	5						Increased density allows more unit revenue and increase tax base
CCCNc2 Transit-oriented compactness - Maximize walking trips to and from transit stops in the area immediately surrounding the transit stop.	I						Optimize use of existing public transit system
CCCNc3 Diversity of uses - Promote community livability, transportation efficiency, and walkability.	3						Optimizing use of existing city services
CCCNc4 Housing diversity - To enable citizens from a wide range of economic levels and age groups to live within a community.	4						Increased construction cost due to variability in unit layout
CCCNc5 Affordable rental housing - To enable citizens from a wide range of economic levels and age groups to live within a community.	2						Pending market conditions
CCCNc6 Affordable for-sale housing - To enable citizens from a wide range of economic levels and age groups to live within a community.	2						Pending market conditions
CCCNc7 Reduced parking footprint - Reduce storm water runoff per capita. Encourage neighborhood walkability and promote public health through physical activity.	2						Assume reduction in number of parking stalls required
CCCNc8 Community outreach and involvement - To encourage community participation in the project design and planning and involve the people who live in a community in deciding how it should be improved or how it should change over time.	I						Additional consulting and design
CCCNc9 Block perimeter - To promote connectivity.	3						



LEED-ND Characteristic Title	LEED Targets		\$ Impact to Project		\$ Impact to Municipality		Potential design impact commentary
	Y	? N	Capital	Operation	Capital	Operation	
CCCNc10 Locating buildings to shape walkable streets - Encourage pedestrian-oriented streets.			Capital	Operation	Capital	Operation	
CCCNc11 Designing buildings access to shape walkable streets - Encourage pedestrian-oriented streets.			Capital	Operation	Capital	Operation	Additional design costs
CCCNc12 Designing buildings to shape walkable streets - Encourage pedestrian-oriented streets.			Capital	Operation	Capital	Operation	Not pursued
CCCNc13 Comprehensively designed walkable streets - Encourage pedestrian-oriented streets.		2	Capital	Operation	Capital	Operation	Assume road widths are reduced and overall site density increases
CCCNc14 Street network - Provide direct and safe connections, for pedestrians and bicyclists as well as drivers, to local destinations and neighborhood centers. Promote public health through increased physical activity.			Capital	Operation	Capital	Operation	Modest increase in site development
CCCNc15 Pedestrian network - Provide direct and safe connections, for pedestrians to local destinations and neighborhood centers. Promote public health through increased physical activity.			Capital	Operation	Capital	Operation	Not pursued
CCCNc16 Maximize pedestrian safety and comfort - Provide direct, safe, and comfortable connections, for pedestrians and bicyclists, to local destinations and neighborhood centers. Promote public health through increased physical activity.			Capital	Operation	Capital	Operation	Not pursued
CCCNc17 Superior pedestrian experience - Provide appealing and comfortable pedestrian street environments in order to promote pedestrian activity.		2	Capital	Operation	Capital	Operation	Not pursued
CCCNc18 Applying regional precedents in Urbanism and Architecture - Promote energy savings, respond to regional climate, increase the life of buildings and materials, provide cultural continuity, and reinforce local distinctiveness.		1	Capital	Operation	Capital	Operation	Not pursued
CCCNc19 Transit subsidy - Reduce energy consumption and pollution from motor vehicles by encouraging use of public transit.		3	Capital	Operation	Capital	Operation	Not pursued
CCCNc20 Transit amenities - Reduce energy consumption and pollution from motor vehicles by encouraging use of public transit.			Capital	Operation	Capital	Operation	Not pursued
CCCNc21 Access to nearby communities - Provide direct and safe connections, for pedestrians and bicyclists as well as drivers, to local destinations and neighborhood centers. Promote public health by facilitating walking and bicycling.			Capital	Operation	Capital	Operation	Not pursued
CCCNc22 Adaptive reuse of historic buildings - Encourage use of historic buildings in a manner that preserves their historic materials and character.		2	Capital	Operation	Capital	Operation	Not pursued
Resource Efficiency							
REc1 Certified green buildings - Encourage the design and construction of buildings to utilize green building practices.	4		Capital	Operation	Capital	Operation	Increase in building costs/ reduced municipal service load
REc2 Energy efficiency in buildings - Encourage the design and construction of energy efficient buildings to reduce air, water, and land pollution and environmental impacts from energy production and consumption.	3		Capital	Operation	Capital	Operation	Increase in building costs/ reduced municipal service load
REc3 Water efficiency in buildings - Encourage the design and construction of water efficient buildings to reduce the environmental impacts from water consumption.	2		Capital	Operation	Capital	Operation	Increase in building costs/ reduced municipal service load
REc4 Heat island reduction - Reduce heat island effect to minimize impact on microclimate, human and wildlife habitat, and required energy for cooling.	1		Capital	Operation	Capital	Operation	U/G parking included in base
REc5 Infrastructure energy efficiency - Reduce air, water, and land pollution from energy consumption.		1	Capital	Operation	Capital	Operation	Not pursued



LEED-ND Characteristic Title	LEED Targets		\$ Impact to Project		\$ Impact to Municipality		Potential design impact commentary
	Y	N	Capital	Operation	Capital	Operation	
REC6 On-site power generation - Reduce air, water, and land pollution from energy consumption and production by increasing the efficiency of the power delivery system. Increase the reliability of power.			Large cost increase	Large cost increase	Small cost decrease/unit	Small cost decrease/unit	Reduced operating cost of municipal services
REC7 On-site renewable energy sources - Reduce environmental impacts associated with fossil fuel energy generation by increasing the use of on-site renewable energy sources.			Large cost increase	Large cost increase	Small cost decrease/unit	Small cost decrease/unit	Not pursued
REC8 Efficient irrigation - Conserve potable water.			Small cost increase/unit	Small cost increase/unit	Small cost decrease/unit	Small cost decrease/unit	Buildings on site targeting rainwater harvesting & drip irrigation
REC9 Grey water & storm water reuse - Conserve potable water.			Small cost increase/unit	Small cost increase/unit	Small cost decrease/unit	Small cost decrease/unit	Buildings on site targeting rainwater harvesting & drip irrigation
REC10 Wastewater management - Reduce pollution from wastewater and reuse nutrients from the wastewater stream.			Small cost increase/unit	Small cost increase/unit	Small cost decrease/unit	Small cost decrease/unit	Buildings on site targeting rainwater harvesting & drip irrigation
REC11 Reuse of materials - Promote reuse of materials and resources.			Small cost increase/unit	Small cost increase/unit	Small cost decrease/unit	Small cost decrease/unit	Demolition material used as aggregate in new buildings
REC12 Recycled content - Promote use of recycled materials.			Small cost increase/unit	Small cost increase/unit	Small cost decrease/unit	Small cost decrease/unit	Demolition material used as aggregate in new buildings
REC13 Regionally provided materials - Promote selection of regionally available materials and resources to build local economy and reduce embodied energy.			Small cost increase/unit	Small cost increase/unit	Small cost decrease/unit	Small cost decrease/unit	Not pursued
REC14 Construction waste management - Promote efficient use of solid waste by diverting construction, demolition and land clearing debris from landfill disposal, and by redirecting resources for recycling and reuse.			Small cost increase/unit	Small cost increase/unit	Small cost decrease/unit	Small cost decrease/unit	Buildings on site targeting
REC15 Comprehensive waste management - Promote safe and efficient disposal or reuse of waste streams generated by occupants.			Small cost increase/unit	Small cost increase/unit	Small cost decrease/unit	Small cost decrease/unit	Buildings on site targeting
REC16 Light pollution reduction - Reduce light pollution.			Small cost increase/unit	Small cost increase/unit	Small cost decrease/unit	Small cost decrease/unit	Buildings on site targeting
REC17 Contaminant reduction in brown fields remediation - Encourage brown fields cleanup methods that reduce contaminant volume or toxicity and thereby minimize long-term remediation or monitoring burdens.			Small cost increase/unit	Small cost increase/unit	Small cost decrease/unit	Small cost decrease/unit	Not pursued
Other							
Accredited professional Innovation Credits	2						LEED AP on design team - additional consulting
Innovation in design	3						TBD
Total LEED Points	83	0	31				

Certified 46 - 56 Points
Silver 57 - 67 Points
Gold 68 - 90 Points
Platinum 91 - 114 Points

n2.1 Project Images



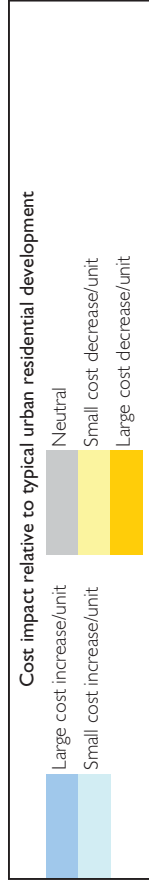




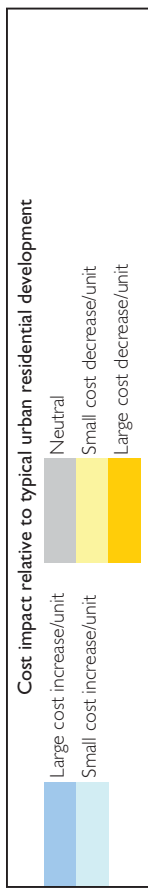
n2.3 LEED-ND Scorecard

138

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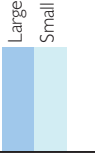
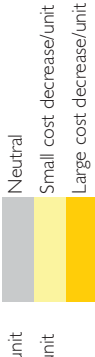


LEED-ND Characteristic Title	LEED Targets			\$ Impact to Project		\$ Impact to Municipality		Potential cost impact narrative
	Y	?	N	Capital	Operation	Capital	Operation	
Location Efficiency								
LEp1 Transportation Efficiency - Reduce air pollution, energy consumption, and greenhouse gas emissions generated by transportation by encouraging new development in locations that reduce automobile dependence. Promote public health by encouraging new development in locations that provide increased opportunities for walking.	Y							Reduction in road construction and resulting maintenance
LEp2 Water and storm water infrastructure efficiency - Conserve natural and financial resources required for construction and maintenance of infrastructure. Encourage new development within and near existing communities; in order to reduce multiple environmental impacts caused by haphazard sprawl.	Y							Reduction in storm sewer network
LEc1.1 Contaminated brown fields redevelopment - Conserve land and reduce air, water, and land pollution from contaminated land.	4							Providing property tax revenue on previously undeveloped land
LEc1.2 High cost contaminated brown fields redevelopment - Encourage the cleanup of more complicated or challenging contaminated brown fields sites	1							Providing property tax revenue on previously undeveloped land
LEc2 Adjacent, infill, or redevelopment site - Encourage development within existing communities and already-developed places to reduce multiple environmental harms associated with haphazard sprawl. Reduce development pressure beyond the limits of existing development. Conserve natural and financial resources required for construction and maintenance of infrastructure.	8		2					Reduction in infrastructure construction and maintenance
LEc3 Reduced automobile dependence - Encourage development in locations that exhibit superior performance in providing transportation choices or otherwise reducing motor vehicle use.	5		1					Optimize use of existing public transit system
LEc4 Contribution to jobs-housing balance - Encourage balanced communities with a diversity of uses and employment opportunities. Reduce energy consumption and pollution from motor vehicles by providing opportunities for shorter vehicle trips and/or use of alternative modes of transportation.	4							Increase in local commercial property tax revenue
LEc5 School proximity - Promote children's health through physical activity by facilitating walking to school. Promote a sense of community.	1							Optimize use of existing education facilities
LEc6 Access to public space - Provide access to public gathering space in order to promote sense of community.	2							
Environmental Preservation								
EPP1 Imperiled species and ecological communities - Protect imperiled species and ecological communities.	Y							
EPP1 Parkland preservation - Protect natural habitat.	Y							
EPP3 Wetland & water body protection - Conserve water quality, natural hydrology and habitat through conservation of water bodies and wetlands.	Y							
EPP4 Erosion & sedimentation control - Reduce water pollution from erosion during construction.	Y							Reduction in maintenance cost of storm sewers downstream
EPP5 Farmland preservation - Preserve irreplaceable agricultural resources by protecting prime and unique farmland from development.	Y							
EPC1 Support off-site land conservation - Protect land that is important for natural or cultural resources from development.			2					Not pursued
EPC2 Site design for habitat or wetlands conservation - Conserve native wildlife habitat, wetlands and water bodies.	1							Specification of native species landscaping
EPC3 Restoration of habitat or wetlands - Conserve native wildlife habitat, wetlands and water bodies	1							



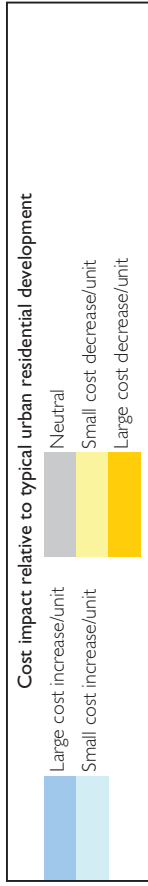
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	Y	?	N	Capital	Operation	Capital	Operation	Capital			
EPc4 Conservation management of habitat or wetlands - Conserve native wildlife habitat, wetlands and water bodies.	I									Not pursued	
EPc5 Steep slope preservation - Minimize erosion to protect habitat, and reduce stress on natural water systems, by preserving steep slopes in a natural, vegetated state.	I									Buildings on site targeting construction sedimentation controls Not pursued	
EPc6 Minimize site disturbance during construction - Conserve existing natural areas and protect trees to provide habitat and promote biodiversity.	I									Buildings on site targeting rainwater harvesting	
EPc7 Minimize site disturbance through site design - Preserve existing tree canopy, native vegetation and pervious surfaces while encouraging high density, smart growth communities.	I									Buildings on site targeting rainwater harvesting	
EPc8 Maintain storm water runoff rates - Reduce storm water pollution, prevent flooding, and promote aquifer recharge.	I									Buildings on site targeting rainwater harvesting	
EPc9 Reduce storm water runoff rates - Reduce storm water pollution, prevent flooding, and promote aquifer recharge.	I									Buildings on site targeting rainwater harvesting	
EPc10 Storm water treatment - Reduce surface water pollution from storm water.	2									Investment in pest resistant landscaping would reduce ongoing landscaping costs	
EPc11 Outdoor hazardous waste pollution prevention - Reduce storm water pollution from the use of pesticides and fertilizers.	I										
Compact, Complete, & Connected Neighborhoods											
CCCNp1 Open community - Promote developments that are good neighbors to their surrounding communities. Foster a sense of community and connectedness beyond the development.	Y										
CCCNp2 Compact development - Conserve land. Promote livability, transportation efficiency, and walkability.	Y										Increased density allows more unit revenue and increase tax base
CCCNp3 Diversity of uses - Promote community livability, transportation efficiency, and walkability.	Y										Optimizing use of existing city services
CCCNc1 Compact development - Conserve land. Promote community livability, transportation efficiency, and walkability.	5										Increased density allows more unit revenue and increase tax base
CCCNc2 Transit-oriented compactness - Maximize walking trips to and from transit stops in the area immediately surrounding the transit stop.	I										Optimize use of existing public transit system
CCCNc3 Diversity of uses - Promote community livability, transportation efficiency, and walkability.	3										Optimizing use of existing city services
CCCNc4 Housing diversity - To enable citizens from a wide range of economic levels and age groups to live within a community.	2										Increased construction cost due to variability in unit layout
CCCNc5 Affordable rental housing - To enable citizens from a wide range of economic levels and age groups to live within a community.	2										Not pursued
CCCNc6 Affordable for-sale housing - To enable citizens from a wide range of economic levels and age groups to live within a community.	2										Pending market conditions
CCCNc7 Reduced parking footprint - Reduce storm water runoff per capita. Encourage neighborhood walkability and promote public health through physical activity.	2										Assume reduction in number of parking stalls required
CCCNc8 Community outreach and involvement - To encourage community participation in the project design and planning and involve the people who live in a community in deciding how it should be improved or how it should change over time.	I										Additional consulting and design
CCCNc9 Block perimeter - To promote connectivity.	3										

Cost impact relative to typical urban residential development



\$ Impact to Project
\$ Impact to Municipality

LEED Target	LEED-ND Characteristic Title			Potential cost impact narrative		
	Y	?	N	Capital	Operation	Capital
1				Capital	Operation	Capital
1				Capital	Operation	Capital
1				Capital	Operation	Capital
1				Capital	Operation	Capital
1				Capital	Operation	Capital
1				Capital	Operation	Capital
1				Capital	Operation	Capital
2				Capital	Operation	Capital
1				Capital	Operation	Capital
3				Capital	Operation	Capital
1				Capital	Operation	Capital
2				Capital	Operation	Capital
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2				Capital	Operation	Capital
1				Capital	Operation	Capital
1				Capital	Operation	Capital

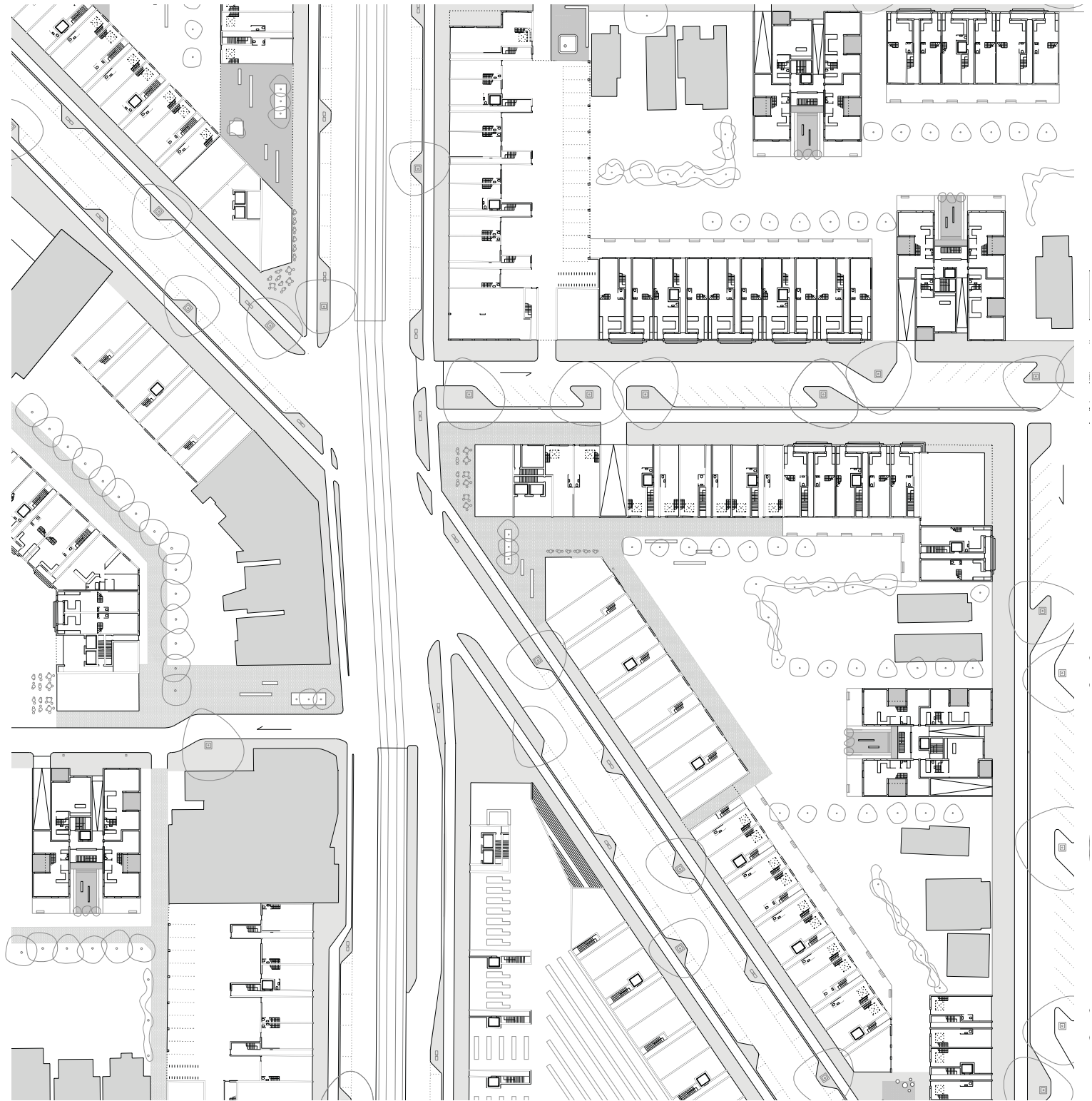


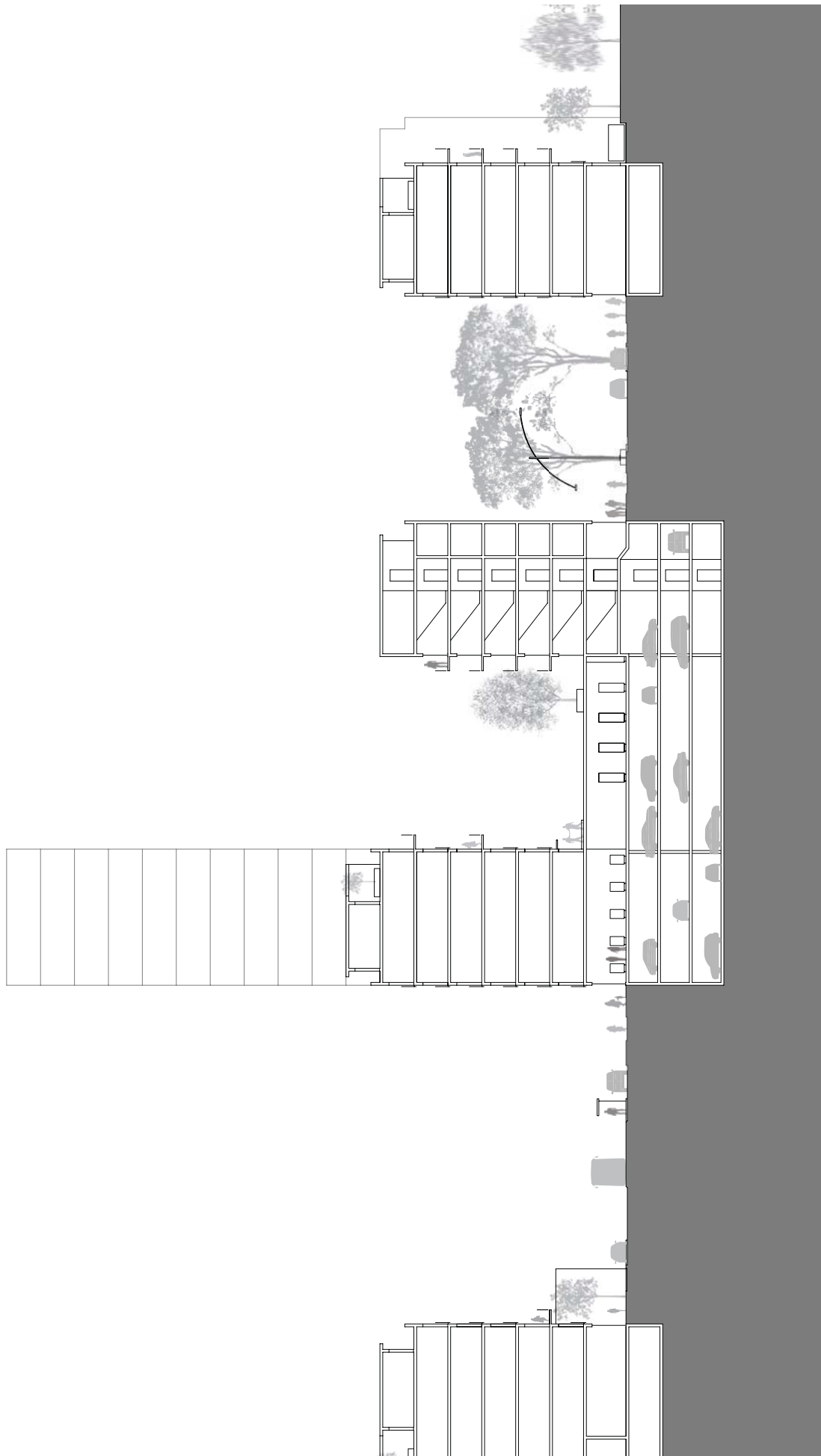
LEED-ND Characteristic Title	LEED Targets			\$ Impact to Project		\$ Impact to Municipality		Potential cost impact narrative
	Y	?	N	Capital	Operation	Capital	Operation	
REC7 On-site renewable energy sources - Reduce environmental impacts associated with fossil fuel energy generation by increasing the use of on-site renewable energy sources.				Large cost increase/unit		Large cost increase/unit		Reduced operating cost of municipal services
REC8 Efficient irrigation - Conserve potable water.				Small cost increase/unit		Small cost increase/unit		Buildings on site targeting rainwater harvesting & drip irrigation
REC9 Grey water & storm water reuse - Conserve potable water.	2			Small cost increase/unit		Small cost increase/unit		Buildings on site targeting rainwater harvesting & drip irrigation
REC10 Wastewater management - Reduce pollution from wastewater and reuse nutrients from the wastewater stream.				Small cost increase/unit		Small cost increase/unit		Demolition material used as aggregate in new buildings
REC11 Reuse of materials - Promote reuse of materials and resources.				Small cost increase/unit		Small cost increase/unit		Demolition material used as aggregate in new buildings
REC12 Recycled content - Promote use of recycled materials.				Small cost increase/unit		Small cost increase/unit		Not pursued
REC13 Regionally provided materials - Promote selection of regionally available materials and resources to build local economy and reduce embodied energy.				Small cost increase/unit		Small cost increase/unit		Not pursued
REC14 Construction waste management - Promote efficient use of solid waste by diverting construction, demolition and land clearing debris from landfill disposal, and by redirecting resources for recycling and reuse.				Small cost increase/unit		Small cost increase/unit		Buildings on site targeting
REC15 Comprehensive waste management - Promote safe and efficient disposal or reuse of waste streams generated by occupants.				Small cost increase/unit		Small cost increase/unit		Buildings on site targeting
REC16 Light pollution reduction - Reduce light pollution.				Small cost increase/unit		Small cost increase/unit		Buildings on site targeting
REC17 Contaminant reduction in brown fields remediation - Encourage brown fields cleanup methods that reduce contaminant volume or toxicity and thereby minimize long-term remediation or monitoring burdens.				Small cost increase/unit		Small cost increase/unit		Not pursued
Other								
Accredited professional Innovation Credits	2							LEED AP on design team - additional consulting
Innovation in design	3							TBD
Total LEED Points	88	0	26					

Certified 46 - 56 Points
Silver 57 - 67 Points
Gold 68 - 90 Points
Platinum 91 - 114 Points

n3.1 Project Images



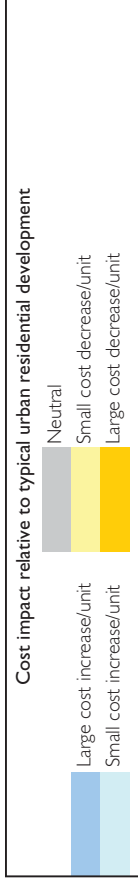




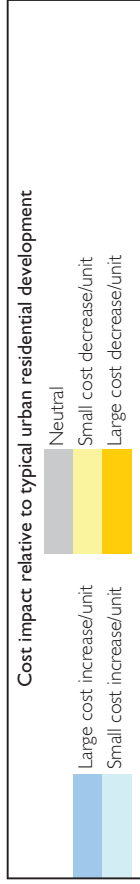
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146

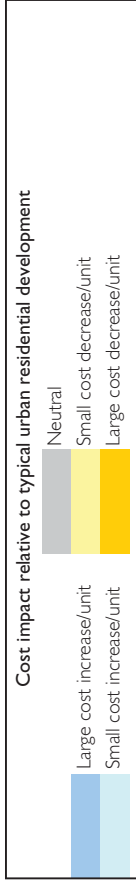
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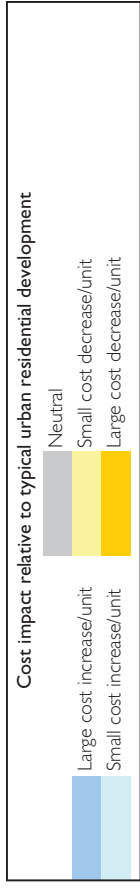
LEED-ND Characteristic Title	LEED Targets		\$ Impact to Project		\$ Impact to Municipality		Potential cost impact narrative
	Y	? N	Capital	Operation	Capital	Operation	
Location Efficiency							
LEp1 Transportation Efficiency - Reduce air pollution, energy consumption, and greenhouse gas emissions generated by transportation by encouraging new development in locations that reduce automobile dependence. Promote public health by encouraging new development in locations that provide increased opportunities for walking.	Y						Reduction in road construction and resulting maintenance
LEp2 Water and storm water infrastructure efficiency - Conserve natural and financial resources required for construction and maintenance of infrastructure. Encourage new development within and near existing communities; in order to reduce multiple environmental impacts caused by haphazard sprawl.	Y						Reduction in storm sewer network
LEc1.1 Contaminated brown fields redevelopment - Conserve land and reduce air, water, and land pollution from contaminated land.		4					Not pursued
LEc1.2 High cost contaminated brown fields redevelopment - Encourage the cleanup of more complicated or challenging contaminated brown fields sites		1					Not pursued
LEc2 Adjacent, infill, or redevelopment site - Encourage development within existing communities and already-developed places to reduce multiple environmental harms associated with haphazard sprawl. Reduce development pressure beyond the limits of existing development. Conserve natural and financial resources required for construction and maintenance of infrastructure.		10					Reduction in infrastructure construction and maintenance
LEc3 Reduced automobile dependence - Encourage development in locations that exhibit superior performance in providing transportation choices or otherwise reducing motor vehicle use.		5					Optimize use of existing public transit system
LEc4 Contribution to jobs-housing balance - Encourage balanced communities with a diversity of uses and employment opportunities. Reduce energy consumption and pollution from motor vehicles by providing opportunities for shorter vehicle trips and/or use of alternative modes of transportation.		4					Increase in local commercial property tax revenue
LEc5 School proximity - Promote children's health through physical activity by facilitating walking to school. Promote a sense of community.		1					Optimize use of existing education facilities
LEc6 Access to public space - Provide access to public gathering space in order to promote sense of community.		2					
Environmental Preservation							
EPP1 Imperiled species and ecological communities - Protect imperiled species and ecological communities.	Y						
EPP1 Parkland preservation - Protect natural habitat.	Y						
EPP3 Wetland & water body protection - Conserve water quality, natural hydrology and habitat through conservation of water bodies and wetlands.	Y						
EPP4 Erosion & sedimentation control - Reduce water pollution from erosion during construction.	Y						Reduction in maintenance cost of storm sewers downstream
EPP5 Farmland preservation - Preserve irreplaceable agricultural resources by protecting prime and unique farmland from development.	Y						
EPC1 Support off-site land conservation - Protect land that is important for natural or cultural resources from development.		2					Not pursued
EPC2 Site design for habitat or wetlands conservation - Conserve native wildlife habitat, wetlands and water bodies.		1					Specification of native species landscaping
EPC3 Restoration of habitat or wetlands - Conserve native wildlife habitat, wetlands and water bodies		1					Not pursued
EPC4 Conservation management of habitat or wetlands - Conserve native wildlife habitat, wetlands and water bodies.		1					Not pursued



LEED-ND Characteristic Title	LEED Targets			\$ Impact to Project		\$ Impact to Municipality		Potential cost impact narrative
	Y	?	N	Capital	Operation	Capital	Operation	
EPc5 Steep slope preservation - Minimize erosion to protect habitat, and reduce stress on natural water systems, by preserving steep slopes in a natural, vegetated state.			I					Not pursued
EPc6 Minimize site disturbance during construction - Conserve existing natural areas and protect trees to provide habitat and promote biodiversity.	I							Buildings on site targeting construction sedimentation controls
EPc7 Minimize site disturbance through site design - Preserve existing tree canopy, native vegetation and pervious surfaces while encouraging high density, smart growth communities.	I							Not pursued
EPc8 Maintain storm water runoff rates - Reduce stormwater pollution, prevent flooding, and promote aquifer recharge.	I							Can be incorporated into buildings on site by targeting rainwater harvesting
EPc9 Reduce storm water runoff rates - Reduce stormwater pollution, prevent flooding, and promote aquifer recharge.	I							Can be incorporated into buildings on site by targeting rainwater harvesting
EPc10 Storm water treatment - Reduce surface water pollution from stormwater.	2							Can be incorporated into buildings on site by targeting rainwater harvesting
EPc11 Outdoor hazardous waste pollution prevention - Reduce stormwater pollution from the use of pesticides and fertilizers.	I							Investment in pest resistant landscaping would reduce ongoing landscaping costs
Compact, Complete, & Connected Neighborhoods								
CCCNp1 Open community - Promote developments that are good neighbors to their surrounding communities; Foster a sense of community and connectedness beyond the development.	Y							
CCCNp2 Compact development - Conserve land. Promote livability, transportation efficiency, and walkability.	Y							Increased density allows more unit revenue and increase tax base
CCCNp3 Diversity of uses - Promote community livability, transportation efficiency, and walkability.	Y							Optimizing use of existing city services
CCCNc1 Compact development - Conserve land. Promote community livability, transportation efficiency, and walkability.	5							Increased density allows more unit revenue and increase tax base
CCCNc2 Transit-oriented compactness - Maximize walking trips to and from transit stops in the area immediately surrounding the transit stop.	I							Optimize use of existing public transit system
CCCNc3 Diversity of uses - Promote community livability, transportation efficiency, and walkability.	3							Optimizing use of existing city services
CCCNc4 Housing diversity - To enable citizens from a wide range of economic levels and age groups to live within a community.	4							Increased construction cost due to variability in unit layout. Low income housing subsidy provided by municipality
CCCNc5 Affordable rental housing - To enable citizens from a wide range of economic levels and age groups to live within a community.	I							Increased construction cost due to variability in unit layout. Low income housing subsidy provided by municipality
CCCNc6 Affordable for-sale housing - To enable citizens from a wide range of economic levels and age groups to live within a community.	2							Pending market conditions
CCCNc7 Reduced parking footprint - Reduce stormwater runoff per capita. Encourage neighborhood walkability and promote public health through physical activity.	2							Assume reduction in number of parking stalls required
CCCNc8 Community outreach and involvement - To encourage community participation in the project design and planning and involve the people who live in a community in deciding how it should be improved or how it should change over time.	I							Additional consulting and design
CCCNc9 Block perimeter - To promote connectivity.	3							
CCCNc10 Locating buildings to shape walkable streets - Encourage pedestrian-oriented streets.	I							



LEED-ND Characteristic Title	LEED Targets			\$ Impact to Project		\$ Impact to Municipality		Potential cost impact narrative
	Y	?	N	Capital	Operation	Capital	Operation	
CCCNc11 Designing buildings access to shape walkable streets - Encourage pedestrian-oriented streets.	I							Additional design costs
CCCNc12 Designing buildings to shape walkable streets - Encourage pedestrian-oriented streets.	I							
CCCNc13 Comprehensively designed walkable streets - Encourage pedestrian-oriented streets.	I							
CCCNc14 Street network - Provide direct and safe connections, for pedestrians and bicyclists as well as drivers, to local destinations and neighborhood centers. Promote public health through increased physical activity.	I							Assume road widths are reduced and overall site density increases
CCCNc15 Pedestrian network - Provide direct and safe connections, for pedestrians to local destinations and neighborhood centers. Promote public health through increased physical activity.	I							Modest increase in site development
CCCNc16 Maximize pedestrian safety and comfort - Provide direct, safe, and comfortable connections, for pedestrians and bicyclists, to local destinations and neighborhood centers. Promote public health through increased physical activity.	I							
CCCNc17 Superior pedestrian experience - Provide appealing and comfortable pedestrian street environments in order to promote pedestrian activity.		2						Not pursued
CCCNc18 Applying regional precedents in Urbanism and Architecture - Promote energy savings, respond to regional climate, increase the life of buildings and materials, provide cultural continuity, and reinforce local distinctiveness.		I						Not pursued
CCCNc19 Transit subsidy - Reduce energy consumption and pollution from motor vehicles by encouraging use of public transit.		3						Not pursued
CCCNc20 Transit amenities - Reduce energy consumption and pollution from motor vehicles by encouraging use of public transit.		I						Not pursued
CCCNc21 Access to nearby communities - Provide direct and safe connections, for pedestrians and bicyclists as well as drivers, to local destinations and neighborhood centers. Promote public health by facilitating walking and bicycling.		I						
CCCNc22 Adaptive reuse of historic buildings - Encourage use of historic buildings in a manner that preserves their historic materials and character.		2						Not pursued
Resource Efficiency								
REc1 Certified green buildings - Encourage the design and construction of buildings to utilize green building practices.	4							Increase in building costs/ reduced municipal service load
REc2 Energy efficiency in buildings - Encourage the design and construction of energy efficient buildings to reduce air, water, and land pollution and environmental impacts from energy production and consumption.	3							Increase in building costs/ reduced municipal service load
REc3 Water efficiency in buildings - Encourage the design and construction of water efficient buildings to reduce the environmental impacts from water consumption.	2							Increase in building costs/ reduced municipal service load
REc4 Heat island reduction - Reduce heat island effect to minimize impact on microclimate, human and wildlife habitat, and required energy for cooling.	1							U/G parking included in base
REc5 Infrastructure energy efficiency - Reduce air, water, and land pollution from energy consumption.		I						Not pursued
REc6 On-site power generation - Reduce air, water, and land pollution from energy consumption and production by increasing the efficiency of the power delivery system. Increase the reliability of power.		I						Not pursued

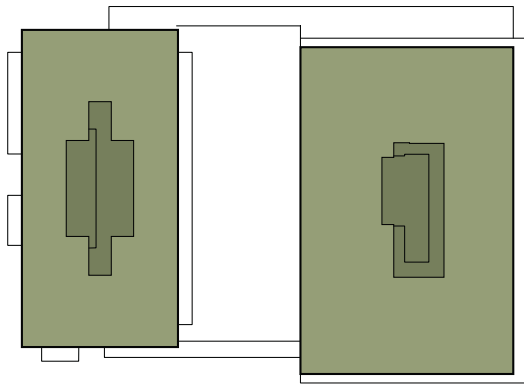


LEED-ND Characteristic Title	LEED Targets			\$ Impact to Project		\$ Impact to Municipality		Potential cost impact narrative
	Y	?	N	Capital	Operation	Capital	Operation	
REC7 On-site renewable energy sources - Reduce environmental impacts associated with fossil fuel energy generation by increasing the use of on-site renewable energy sources.	1							Not pursued
REC8 Efficient irrigation - Conserve potable water.	1							Buildings on site could target rainwater harvesting & drip irrigation
REC9 Grey water & storm water reuse - Conserve potable water.	2							Buildings on site could target rainwater harvesting & drip irrigation
REc10 Wastewater management - Reduce pollution from wastewater and reuse nutrients from the wastewater stream.	1							Buildings on site could target rainwater harvesting & drip irrigation
REc11 Reuse of materials - Promote reuse of materials and resources.	1							Demolition material used as aggregate in new buildings
REc12 Recycled content - Promote use of recycled materials.	1							Demolition material used as aggregate in new buildings
REc13 Regionally provided materials - Promote selection of regionally available materials and resources to build local economy and reduce embodied energy.	1							Buildings on site could target with minimal cost impact
REc14 Construction waste management - Promote efficient use of solid waste by diverting construction, demolition and land clearing debris from landfill disposal, and by redirecting resources for recycling and reuse.	1							Buildings on site targeting
REc15 Comprehensive waste management - Promote safe and efficient disposal or reuse of waste streams generated by occupants.	1							Buildings on site could target
REc16 Light pollution reduction - Reduce light pollution.	1							Buildings on site could target
REc17 Contaminant reduction in brown fields remediation - Encourage brown fields cleanup methods that reduce contaminant volume or toxicity and thereby minimize long-term remediation or monitoring burdens.	1							Not pursued
Other								
Accredited professional Innovation Credits	2							LEED AP on design team - additional consulting excluded
Innovation in design	3							TBD
Total LEED Points	85	0	29					

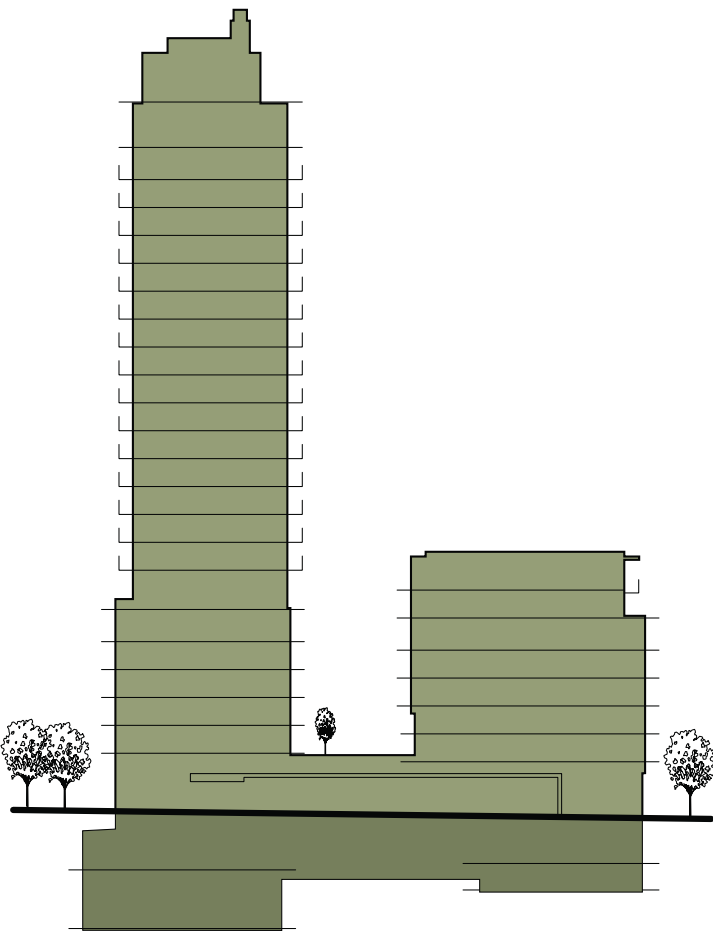
Certified 46 - 56 Points
Silver 57 - 67 Points
Gold 68 - 90 Points
Platinum 91 - 114 Points

Appendix B
Multi-unit Residential
Buildings Case Study
Analysis Back-up

b1.1 Project Diagrams and Overview



Typical Floor Plan Diagram



Building Section Diagram

Ref.	Design Criteria/Characteristics	b1 Residential Case Study	Key Indicators
1.00 Project Statistics			
1.01	Location	Toronto, Ontario	
1.02	Gross Livable Area (m2 GLA)	21,332	
1.03	Stories	Parking	3
1.04		Tower A	8
1.05		Tower B	22
1.06	Number of suites		221
2.00 Construction Cost Estimate			
2.01	Below Grade (parking/basement)		\$3,465,000
2.02	Podium		\$3,316,000
2.03	Residential Floors Tower A		\$9,167,000
2.04	Residential Floors Tower B		\$18,463,000
2.05	Site Development		\$593,000
2.06	Subtotal Excluding Contingencies		\$35,004,000
2.07	Design Contingency/Allowance		\$1,750,000
2.08	Escalation Contingency		\$0
2.09	Post Contract		\$1,050,120
2.10	Total Construction Cost (Excl. GST)		\$37,804,120
2.11		\$/m2 (GLA)	\$1,772
3.00 Estimated LEED Cost Increment (Included above)			
3.01	\$ Budget		\$3,983,000
3.02	\$/m2		\$187
3.03	\$/credit		\$90,523
3.04	% increase		11.8%
4.00 Exterior Enclosure (Overall System)			
4.01	Wall R-Value		R-17
4.02	Roof R-Value		R-20
4.03	Glazing U-factor / SHGC / visible light trans.		1.00/0.26/0.50
4.04	Amount of glazing (% of building skin area)		60%
5.00 Building Environmental Performance			
5.01	Energy Intensity (Base/LEED)	KWh/m2/a	349/155
5.02	Percent of MNECB baseline		58.9% MNECB
5.03	Water use (Base/LEED)	L/m2/a	
5.04	Percent water reduction		30%
5.05	Greenhouse Gas reduction	tonnes CO2/a	787.9
5.06		tonnes CO2/a/unit	3.57

b1.2 Project Statistics

Ref.	Item	Unit	Case Study Value	Industry Standard Value	Key Indicators
1.00	Project Totals				
1.01	Below Grade Area (GPA)	sf	68,372	186,234	
1.02	GLA	sf	228,387	393,275	
1.03	GFA (TCA)	sf	296,759	579,509	
1.04	# Levels Below Grade	no	3	3	
1.05	# Towers	no	2	1	
1.06	# Floors Tower A/Tower B	no	22/8	27	
1.07	# Suites	no	224	384	
1.08	# Parking	no	90	454	
1.09	# Lockers	no	-	335	
1.10	Site Area	sf	11,260	80,238	
2.00	Below Grade (Including CHP Shell Space)				
2.01	Total Area Parking	sf	68,372	186,234	
2.01.01	Net Parking Area (incl. Circulation)	sf	36,651	168,926	
2.01.02	Service / Mechanical	sf	30,623	7,200	
2.01.03	Lockers / Storage	sf	1,098	10,107	
2.01.04	Amenity	sf	0	-	
2.02	Stalls	no	90	454	
2.03	No. of levels	no	3	3	
2.04	Gross Parking Area / Stall	sf	760	410	
2.05	Net parking area / Stall	sf	407	372	
2.06	Stalls / Unit	no	0.40	1.18	
2.07	Exterior Wall Area	sf	87,552	31,744	
2.08	Exterior wall / GPA (Below Grade)	ratio	1.28	0.17	
2.09	Excavation Volume	m3	24,548	58,653	
2.10	Excavation/Parking Area ratio (M3/M2)	m3/m2	2.79	3.18	
2.11	Below Grade (GPA) / Total Construction Area(TCA)	ratio	0.23	0.32	
2.12	# Elevator Cabs	no	4	4	
2.13	# Elevator Stops	no	78	108	
3.00	Above Grade				
3.01	Total Above Grade Area (GLA)	sf	228,387	393,275	
3.01.01	Residential - High Rise	sf	109,727	326,598	
3.01.02	Residential - Low Rise	sf	59,492	-	
3.01.03	Retail /Commercial	sf	0	-	
3.01.04	Amenity	sf	12,884	10,202	
3.01.05	Storage / Lockers	sf	0	-	
3.01.06	Service Areas (mechanical/electric)	sf	17,082	10,185	
3.01.07	Circulation	sf	29,202	46,290	
3.02	Net saleable area	sf	169,219	326,598	
3.05	Suite Breakdown				
3.05.01	Bachelor / Studio	no	0	5	
3.05.02	1 bedroom	no	149	62	
3.05.03	1 bedroom + Den	no	8	100	
3.05.04	2 bedroom	no	34	117	
3.05.05	2 bedroom + Den / Study	no	2	85	
3.05.06	3 bedroom	no	20	8	
3.05.07	3 bedroom + Den	no	6	6	
3.05.08	4 bedroom + den	no	5	0	
3.05.09	Penthouse	no	0	3	
3.06	No. of units	no	224	384	
3.07	GLA / Unit	sf	490	850	
3.08	2 bedroom / 1 bedroom Ratio		0.23	1.25	

Ref.	Item	Unit	Case Study Value	Industry Standard Value	Key Indicators
3.12	Floors				
3.12.01	No. of Floors - Tower 1 / Tower 2	no	22/8	27	
3.12.02	Typical floor to floor height	lf	9.51	8.71	
3.12.03	Window Area	sf	102,160	94,324	
3.12.04	Exterior wall area	sf	115,571	164,848	
3.12.05	Exterior wall / GLA (Above Grade)		0.51	0.42	
3.12.06	# Elevator Cabs	no	4	4	
3.12.07	# Elevator Stops	no	78	108	
3.13	Saleable				
3.13.01	Total Saleable Area	sf	109,727	326,598	
3.13.02	Residential	sf	109,727	326,598	
3.13.03	Retail/Commercial	sf	0	0	
3.14	Statistical Efficiency Ratios				
3.15	Building Efficiency (Net Saleable / GLA)	ratio	0.48	0.83	
3.16	Typical floor Efficiency (Net Saleable / GLA)	ratio	0.89	0.89	
3.17	Average Selling Area/Unit (Average Unit Size)	sf	490	850	
3.18	Exterior wall / Net Saleable Area (Above Grade)	ratio	1.05	0.50	
3.19	Window / Ext.wall ratio	ratio	0.88	0.57	
3.22	Retail ratio - (Retail area / GLA)	ratio	0.00	0.00	
3.23	GFA / Unit	sf	1,325	1,508	
3.26	Construction Ratios				
3.27	Formwork contact area	m2	697,815	1,078,230	
3.28	Concrete volume (including Waste)	m3	9,245	20,332	
3.29	Rebar Weight	kg	1,256,734	1,905,831	
3.30	Rebar / Concrete Volume ratio	kg/m3	135.9	93.7	
3.31	Rebar / GLA	kg/m2	5.50	4.85	
3.32	Rebar / GFA	kg/m2	4.23	3.29	
3.33	Formwork / GFA	m2/m3	2.35	1.96	
3.34	Concrete / GFA	m3/m2	0.34	0.38	
3.35	Concrete / GLA	m3/m2	0.44	0.56	
3.36	Number of fan coils/heat pump units	no	276	489	
3.37	Fan Coils / unit, heat pumps/unit	no	1.23	1.27	
3.38	Net saleable area per Fan coil	sf	398	668	
4.00	Site				
4.01	Gross Site Area (55768sf)	acre	0.26	1.84	
4.02	Site Density (UPA)	unit/acre	868.71	209	
4.03	Site Area/Unit	sf	50.27	208.73	
5.00	Construction Cost (Including CHP Shell Space)				
6.00.01	Below Grade Cost	\$	\$5,241,000	\$8,965,725	
6.00.02	Above Grade Cost (Incl Site Work)	\$	\$27,360,000	\$39,513,933	
6.01	Total Cost	\$	\$32,601,000	\$48,479,658	
6.02	Cost / Stall	\$/Unit	\$58,233.33	\$19,759	
6.03	Cost / GLA	\$/sf	\$142.74	\$123	
6.04	Cost / GFA	\$/sf	\$109.86	\$84	
6.05	Cost / Unit	\$/Unit	\$145,540.18	\$126,112	
6.06	Cost / Saleable Area	\$/sf	\$297.11	\$148	

b1.3 Project Narrative - By Building Element

A1 Sub-Structure

Parking Garage

Standard Condo

- Conventional foundations with spread footing.
- Shoring to all sides.
- Allowance for dewatering. Under slab and perimeter drainage.
- Allowance for obstructions during excavation.

LEED Initiatives:

- Use fly-ash as partial substitute of Portland cement in concrete mix
- Use portion of slag as aggregate for concrete mix.

A2 Structure

Parking Garage

Standard Condo

- Reinforced concrete structure with columns
- Pre-cast exit stairs
- Ground floor slab above parking garage included in Parking estimate

LEED Initiatives:

- Use fly-ash as partial substitute of Portland cement in concrete mix
- Use slag as aggregate for concrete mix.
- Use of rebar with recycled content

Condo Building

Standard Condo

- Concrete slab on grade.
- Reinforced concrete structure with columns and shear walls.
- Transfer beams at ground level.
- Pre-cast exit stairs ground floor to roof.

LEED Initiatives:

- Use fly-ash as partial substitute of Portland cement in concrete mix
- Use slag as aggregate for concrete mix.
- Use of rebar with recycled content

A3 Exterior Enclosure

Parking Garage

Standard Condo

- Cast in place concrete perimeter basement wall.
- Overhead garage door and insulated hollow metal doors and frames.
- Ground floor slab over parking garage included in Parking estimate

LEED Initiatives:

- Use fly-ash as partial substitute of Portland cement in concrete mix
- Use slag as aggregate for concrete mix.
- Use of rebar with recycled content
- Two doors with vestibule provided at all doors into the parking garage

Standard Condo

Walls

- Architectural brick veneer (metric module size) wall with drywall / concrete wall back up.
- Prefinished metal clad wall with drywall/concrete wall back up.
- Window wall system with Low-E coating and operable awning type sections
- Insulated hollow metal doors and frames.

Roof

- Built-up insulated roof finish.

LEED Initiatives:

Walls

- Increase thermal performance of wall assemblies including details to minimize thermal bridging
- Provide minimum of R-6 over all structural members
- Increase thermal performance of window assemblies to include 19mm thermal break, 38mm triple glazing with 2 soft coat low-E coatings, argon and warm edge spacers, overall u value 1.25
- Recycled content specified for aluminum framing
- Two doors with vestibule provided at all exterior doors including doors into the parking garage

- Allowance for additional air and water leakage testing of sample units

- Allowance for durable building details and construction methods

- Allowance for Low VOC Materials

Roof

- Inverted roof fully adhered to structural deck

- Extensive green roof system

- Allowance for additional water leakage testing

- Allowance for durable building details and construction methods

- Allowance for Low VOC materials inside of air barrier

- Increase thermal performance of wall assemblies to overall R-17

- Increase spandrel panel insulation to R-12

B1 Partitions and Doors

Parking Garage

Standard Condo

- Concrete shear wall, concrete block walls and drywall partitions.

- Fire rated Hollow metal doors

LEED Initiatives:

- Recycled content specified for Gypsum board

- Recycled content specified for steel framing

Condo Building

Standard Condo

- Concrete shear wall, concrete block walls and drywall partitions.

- Fire rated stairwell doors. Solid core suite entry doors.

- Hollow core wood interior doors.

- Hard board sliding closet doors

- Hollow metal doors and solid core wood doors to common areas.

LEED Initiatives:

- Power operators on doors to Laundry room, common washrooms, all doors leading from entrance or elevator to above rooms

- Power outlet for barrier-free accessible units located inside, above the door head to accommodate future power operator

- Floor sweep and air tight seals around all suite

entry doors.

- Hollow core sliding doors to closets

- 19mm plywood sheathing provided behind drywall in all suite washrooms for wall hung fixtures and grab bars

- Plywood blocking for closet shelving wall hung washroom fixtures and grab bars in all common washrooms

- Specification of FSC Certified wood

- Recycled content specified for Gypsum board

- Recycled content specified for steel framing

- Allowance for durable building details and construction methods

- Allowance for Low VOC Materials

B2 Finishes

Parking Garage

Standard Condo

- Concrete sealer to slab on grade and traffic topping to parking garage suspended slabs.

- Painted concrete soffit to garage with insulated drywall to underside of podium

Condo Building

Standard Condo

Floors

- Carpet/wood floor to Amenity areas.

- Premium plank laminate wood floor to foyer, living, dining, den/kitchen.

- Ceramic floor tiles to washrooms, and showers. Ceramic to laundry & garbage chute.

- Carpet to bedrooms in town homes and towers.

Ceilings

- Suspended drywall ceiling to kitchen, and bath. Suspended drywall ceiling to Corridors, amenity rooms, lobby to tower.

- Sprayed texture to concrete soffit in suites.

Walls

- Paint to drywall and concrete block walls.

- Vinyl wall covering to corridors.

- Ceramic tile to tub and shower surrounds in suites.

- Paint finish, contemporary styled baseboards and door casing to suites.

LEED Initiatives:

- Engineered wood flooring in place of laminate and carpeting
- Acoustical/thermal underlayment where radiant ceiling heating/cooling used (Tower B).
- Linoleum sheet flooring in place of VCT tile
- Specification of FSC Certified wood
- Allowance for durable building details and construction methods
- Allowance for Low VOC Materials
- Materials that have recycled and/or post consumer/industrial content.
- Materials that have FSC wood content
- Materials that have been manufactured and/or harvested regionally.

B3 Fittings and Equipment

B31 Fittings and Fixtures

Parking Garage

Standard Condo

- Allowance for storage lockers at parking garage.

LEED Gold Initiatives:

- None

Condo Building

Standard Condo

- Medium quality washroom accessories to bathrooms
- Kitchen cabinets with granite counter tops and vanities with cultured marble counter tops.
- \$500,000 Allowance

LEED Gold Initiatives:

- Low VOC millwork
- Acrylic solid-surface counter tops
- Specification of FSC Certified wood
- Allowance for durable building details and construction methods

B32 Equipment

Parking Garage

- None

Condo Building

Standard Condo

- Allowance for 1 no Garbage compactor and garbage bins.
- Allowances of \$3,000 for five appliances per suite in tower units and six appliances per suite in town homes.
- Allowances for window washing roof anchors.
- Allowance for exercise equipment

LEED Gold Initiatives:

- High efficiency refrigerator, and cloths washer in tower suites and town homes
- High efficiency dishwasher in town homes

B33 Conveying Systems

Parking Garage

Standard Condo

- 4 nos x 3 stop = 12 stop passenger elevators to parking garage

LEED Gold Initiatives:

- None

Condo Building

Standard Condo

- Building A: 2nos x 11 stop = 16 stop passenger elevators to Tower/podium
- Building B: 2nos x 25 stop = 50 stop passenger elevators to Tower/podium

LEED Initiatives:

- None

CI Mechanical

Parking Garage

Standard Condo

- Parking garage areas to be sprinklered.

LEED Initiatives:

- Allowance for CO controlled ventilation

Condo Building

Standard Condo

- Medium quality plumbing fixtures.
- Residential floors to have full standpipe cover-

age.

- Make up air units
- Vertical 2-pipe fan-coil unit in each suite
- Kitchen and washroom exhaust directly vented
- Microwave with built-in hood fan (cost included in architectural)
- A gas hot water boiler provides domestic hot water
- Gas fired building heating

EXCLUDED

- Allowance for storm water retention tank and grey water piping
- Allowance for water softener
- Allowance for green roof irrigation
- Allowance for CO₂ demand control
- Individual suite metering
- Heat recovery ventilator
- Suite dishwasher rough-ins

LEED Initiatives:

- Dual flush toilets in suites
- Domestic hot water supplied by CES
- Allowance for domestic booster pump
- Allowance for duplex sanitary and storm pump
- Common area electronic faucet lavatory and low flow urinal
- Allowance for rough-ins for common area laundry
- Building heating and chilled water supply by CES
- Allowance for tie in to incoming services and metering corridor fresh air unit with HRV
- Variable frequency drives
- Common area fan coil unit individual heating and cooling metering for suite
- Allowance for silencers
- Allowance for glycol snow melting system
- Allowance for DDC controls on major equipment
- Medium/high quality plumbing fixtures
- Low-flow lavatory and shower heads
- Allowance for storm water retention tank and grey water piping
- Individual suite water metering
- Allowance for water softener

- Allowance for green roof irrigation
- Allowance for silencers and duct insulation

EXCLUDED

- Same as above

C2 Electrical

Parking Garage

Standard Condo

- Incoming power service connected to the local hydro authority.
- Lighting and power as per standard condo parking garage specifications.
- Fire alarm system provided.
- Security system is included

LEED Initiatives:

- Lighting control system
- Occupancy sensors in corridors and stair cases

Condo Building

Standard Condo

- Medium quality lighting fixtures
- Suite devices are assumed to be standard condominium quality
- Building access control system is included
- Digital metering is included
- Lighting control system is included
- Allowance for glycol snow melting system
- Allowance for tie in to incoming services

EXCLUDED

- Hydro charges
- Communication cables – are provided by local provider
- Lighting protection
- H.V. substation
- Suite security system
- TPA requirements in the parking garage
- In slab heating and cooling
- Variable frequency drives
- DDC controls on major equipment

LEED Gold Initiatives:

- Connection to common area electronic faucet lavatory and urinal controls

- Allowance for rough-ins for common area laundry
- Medium/High quality lighting fixtures
- Perimeter lighting photo control
- Occupancy sensors in corridors/stair cases and amenity
- Efficient lighting design in amenity, corridors, suites, and bedrooms
- Daylight sensors for lighting in common areas
- Suite master switch

EXCLUDED

- Same as above

D1 Site Development

Standard Condo

- Allowances for site development includes unit pavers, concrete paving and soft landscaping, site improvements.
- Allowance made for Mechanical site services.
- Allowance made for Electrical site services.

LEED Initiatives:

- Size parking to meet but not exceed local bylaw requirements
- Reduce site disturbance to vicinity immediately around proposed building footprint and site work completed
- Provide storm water retention cistern for sewage conveyance and site irrigation
- Atlantis storm water management filtration system
- Grey water irrigation
- Adaptive species landscaping
- Limit the amount of light trespass from the site and limit up lighting to enhance night sky and nocturnal environs
- Perimeter lighting photo control
- Erosion and sedimentation control documentation and implementation
- Atlantis rainwater infiltration/detention system

D2 Ancillary Work

- None

b1.4 Project Cost Summary

		Total Project Excluding LEED & Central Heating Plant (CHP)			Total Project Including LEED Excluding Central Heating Plant (CHP)				
Construction Cost Item	GFA(M2)	\$ Budget	\$/m2	\$ Budget	\$/m2	No. Units/ Spaces	\$/Unit	% increase	Key incremental cost factors
U/G Parking - 2 levels	3,453	\$3,465,000	\$1,003	\$3,465,000	\$1,003	89	\$38,900	0.0%	
U/G Central Plant Shell Space - 3 levels	-	Excluded	-	Excluded	-	-	-	-	
U/G Central Plant Shell Equipment	-	Excluded	-	Excluded	-	-	-	-	
Podium - 2 Storey	2,640	\$3,046,000	\$1,154	\$3,316,000	\$1,256	4	\$829,000	8.9%	Additional requirements of LEED
Residential Floors - South Tower - 7 Storey	6,421	\$8,094,000	\$1,261	\$9,167,000	\$1,428	61	\$150,300	13.3%	Additional requirements of LEED
Residential Floors - North Tower - 21 Storey	12,271	\$16,172,000	\$1,318	\$18,368,000	\$1,497	156	\$117,700	13.6%	Additional requirements of LEED
Site Development - Allowance	1,046	\$546,000	\$522	\$593,000	\$567	221	\$2,700	8.6%	Additional requirements of LEED
General Conditions - LEED	21,332	n/a	-	\$95,000	\$4	221	\$400	-	
Subtotal Construction Costs	21,332	\$31,315,000	\$1,468	\$35,004,000	\$1,641	221	\$158,400	11.8%	
Design Contingency-Allowance	5.0%	\$1,565,750	\$73	\$1,750,200	\$82	221	\$7,900	11.8%	Contingency on incremental costs
Subtotal - GIA (including Design Allowance)	21,332	\$32,880,800	\$1,541	\$36,754,200	\$1,723	221	\$166,300	11.8%	
Escalation Contingency	0.0%	\$0	\$0	\$0	\$0	221	\$0	0.0%	
Post-contract Construction Contingency	3.0%	\$939,450	\$44	\$1,050,120	\$49	221	\$4,800	11.8%	Contingency on incremental costs
Total Construction Costs	21,332	\$33,820,000	\$1,585	\$37,804,000	\$1,772	221	\$171,100	11.8%	
Project Soft Costs									
Land (Reality taxes only)	-	Excluded	-	Excluded	-	-	-	-	
Municipal Fees	-	Excluded	-	Excluded	-	-	-	-	
Construction (Excluded above)	-	Excluded	-	Excluded	-	-	-	-	
Design Consultants	-	Excluded	-	Excluded	-	-	-	-	
General and Administrative	-	Excluded	-	Excluded	-	-	-	-	
Furniture Fixtures and Equipment	-	Excluded	-	Excluded	-	-	-	-	
Marketing and Sales	-	Excluded	-	Excluded	-	-	-	-	
Finance	-	Excluded	-	Excluded	-	-	-	-	
Interim Building Operations	-	Excluded	-	Excluded	-	-	-	-	
Government Taxes	-	Excluded	-	Excluded	-	-	-	-	
Development Contingency	-	Excluded	-	Excluded	-	-	-	-	
Total Soft Costs	-	Excluded	-	Excluded	-	-	-	-	
Total Project Budget	21,332	\$33,820,000	\$1,585	\$37,804,000	\$1,772	221	\$171,100	11.8%	

Notes
 1. GST is excluded
 2. Removal of any contaminated material and abnormal soil conditions are excluded
 3. Any construction cost escalation beyond January 2007 has been excluded
 4. LEED consulting costs are Excluded

b1.5 Elemental Cost Summary - Total Project

Element	Total Project Excluding LEED & Central Heating Plant (CHP)			Total Project Including LEED Excluding Central Heating Plant (CHP)			LEED % Increase	Key/Incremental Cost Factor
	Elemental Amount	Cost/m2	Total %	Elemental Amount	Cost/m2	Total %		
A SHELL								
A1 SUBSTRUCTURE								
A11 Foundation	\$322,170	\$47.97	3.0%	\$322,170	\$82.98	2.7%		
A12 Basement Excavation	\$701,150	\$32.87	3.0%	\$701,150	\$26.12	0.0%		
A2 STRUCTURE								
A21 Lowest Floor Construction	\$71,672	\$3.36		\$71,672	\$5.81			
A22 Upper Floor Construction	\$3,617,233	\$169.57		\$3,617,233	\$29.332			
A23 Roof Construction	\$1,157,906	\$54.28	14.3%	\$1,157,906	\$93.89	12.8%		
A3 EXTERIOR ENCLOSURE								
A31 Walls Below Grade	\$301,257	\$239.92		\$301,257	\$553.41			
A32 Walls Above Grade	\$441,027	\$20.67		\$448,109	\$36.34			
A33 Windows & Entrance	\$3,199,121	\$149.97		\$4,877,376	\$395.51			
A34 Roof Covering	\$283,320	\$13.28		\$288,640	\$23.41			
A35 Projections	\$893,227	\$41.87	15.1%	\$909,286	\$73.73	18.1%		
B INTERIORS								
B1 PARTITIONS & DOORS								
B11 Partitions	\$3,666,556	\$205.46		\$3,666,556	\$355.40			
B12 Doors	\$71,6265	\$171.88	13.0%	\$71,6265	\$297.32	0.0%		
B2 FINISHES								
B21 Floor Finishes	\$1,460,264	\$120.58		\$1,602,321	\$224.32			
B22 Ceiling Finishes	\$446,805	\$68.45		\$455,189	\$129.93			
B23 Wall Finishes	\$665,250	\$20.95	7.6%	\$708,846	\$36.91	7.3%		
B3 FITTING & EQUIPMENT								
B31 Fitting & Fixtures	\$1,713,950	\$175.04		\$1,785,350	\$308.58			
B32 Equipment	\$876,000	\$80.35		\$876,000	\$144.77			
B33 Conveying Systems	\$1,144,000	\$41.07	11.0%	\$1,144,000	\$71.03	1.9%		
C SERVICES								
C1 MECHANICAL								
C11 Plumbing & Drainage	\$1,505,447	\$192.57		\$1,743,120	\$405.37			
C21 Fire Protection	\$411,722	\$70.57		\$81,710	\$81.71			
C13 HVAC	\$2,108,697	\$19.30		\$453,679	\$21.27			
C14 Controls	\$81,988	\$98.85	12.1%	\$127,113	\$127.11	13.2%		
C2 ELECTRICAL								
C21 Service & distribution	\$1,546,060	\$100.02		\$1,770,758	\$201.10			
C22 Lighting Devices & Heating	\$587,557	\$72.48		\$709,256	\$143.59			
C23 Systems & Ancillaries	\$0	\$27.54	6.3%	\$0	\$57.51	16.2%		
NET BUILDING COST (Excluding Site)		\$1,308.77	82.5%	\$27,919,000	\$2,524.19	82.3%		
D SITE								
D1 SITE WORK								
D11 Site Development	\$306,717	\$23.23		\$306,717	\$43.63			
D12 Mechanical Site Services	\$117,500	\$14.38		\$160,000	\$24.87			
D13 Electrical Site Services	\$71,360	\$5.51	1.5%	\$71,360	\$12.97	1.4%		
D2 ANCILLARY WORK								
D21 Demolition	\$0	\$0.00		\$0	\$7.70			
D22 Alterations	\$0	\$0.00	0.0%	\$0	\$7.70	0.0%		
NET BUILDING COST (Including Site)		\$1,332.00	84.0%	\$31,666,000	\$2,575.53	83.8%		
Z MARKUPS								
Z1 GENERAL REQUIREMENTS	\$1,989,000	\$136.00	9.5%	\$95,000	\$262.96			
Z11 General Requirements	\$93.24	\$93.24	9.5%	\$2,223,300	\$180.29			
Z12 Fee	\$912,100	\$42.76	0.0%	\$1,019,500	\$82.67	8.8%		
TOTAL CONSTRUCTION ESTIMATE (Excluding Contingencies)		\$1,468.00	92.6%	\$35,004,000	\$2,838.49	92.6%		
Z2 CONTINGENCIES								
Z21 Design Contingency	\$1,565,800	\$117.44	6.0%	\$1,750,200	\$227.08	11.8%		
Z22 Escalation Contingency	\$0	\$73.40	1.0%	\$141,920	\$141.92			
Z23 Construction Contingency	\$939,500	\$0.00	2.5%	\$0	\$0.00			
GOOD & SERVICES TAX	\$0	\$0.00	7.4%	\$1,050,100	\$85.15	7.4%		
TOTAL CONSTRUCTION ESTIMATE (Including Allowances)		\$1,585.44	100.0%	\$37,804,000	\$3,065.56	100.0%		

GLA : 21,332 m2
 GLA : 229,616 sf
 Unit/Spa : 244 no
 Cost/m2
 \$1,585.46
 \$147.29
 \$138,610.66
 \$1,772.17
 \$164.64
 \$154,934.43
 11.8%
 11.8%
 11.8%

b1.6 Trade Summary

Division	Total Project Excluding LEED & Central Heating Plant (CHP)			Total Project Including LEED Excluding Central Heating Plant (CHP)			% of Total	LEED/TPHC % Increase	Comments
	Budget	GLA (m2)	Cost/	Budget	GLA (m2)	Cost/			
0 Construction Management Fee	\$912,096	\$42.78		\$1,067,143	\$50.05	\$4,829	2.82%	0.0%	
1 General Conditions	\$1,988,995	\$93.28		\$2,272,161	\$106.56	\$10,281	6.01%	14.2%	Includes LEED documentation
2 Site Work	\$1,178,989	\$55.29		\$1,212,012	\$56.84	\$5,484	3.21%	2.8%	Drip irrigation and raing water harvesting
3 Concrete	\$7,242,160	\$339.66		\$7,313,838	\$343.02	\$33,094	19.35%	1.0%	Durable construction details
4 Masonry	\$1,074,022	\$50.37		\$1,094,115	\$51.31	\$4,951	2.89%	1.9%	Durable construction details
5 Metals	\$432,650	\$20.29		\$432,650	\$20.29	\$1,958	1.14%	0.0%	
6 Carpentry	\$1,942,509	\$91.10		\$2,009,366	\$94.24	\$9,092	5.32%	3.4%	Low VOC millwork
7 Thermal and Moisture Protection	\$771,703	\$36.19		\$849,936	\$39.86	\$3,846	2.25%	10.1%	Increased thermal performance
8 Doors & Windows	\$3,278,800	\$153.78		\$4,764,273	\$223.44	\$21,558	12.60%	45.3%	Increased thermal performance glazing
9 Finishes	\$3,777,204	\$177.15		\$3,942,100	\$184.88	\$17,838	10.43%	4.4%	Low VOC finishes
10 Specialties	\$248,850	\$11.67		\$253,950	\$11.91	\$1,149	0.67%	2.0%	
11 Equipment	\$876,000	\$41.08		\$876,000	\$41.08	\$3,964	2.32%	0.0%	
12 Furnishings	\$9,000	\$0.42		\$9,000	\$0.42	\$41	0.02%	0.0%	
13 Special Construction	\$8,000	\$0.38		\$8,000	\$0.38	\$36	0.02%	0.0%	
14 Conveying Systems	\$1,144,000	\$53.65		\$1,144,000	\$53.65	\$5,176	3.03%	0.0%	
15 Mechanical	\$4,225,354	\$198.17		\$5,182,249	\$243.05	\$23,449	13.71%	22.6%	Increased mechanical equipment costs
16 Electrical	\$2,204,977	\$103.41		\$2,573,330	\$120.69	\$11,644	6.81%	16.7%	Increased energy efficiency
Subtotal	\$31,315,000	\$1,468.69		\$35,004,000	\$1,641.69	\$158,390	92.59%	11.8%	
Design Contingency	\$1,565,750	\$73.43	5.0 %	\$1,750,200	\$82.08	\$7,919	4.63%	11.8%	Contingency on incremental Costs
Escalation Contingency	\$0	\$0.00	0.0 %	\$0	\$0.00	\$0	0.00%	0.0%	
Post Contract Contingency	\$939,450	\$44.06	3.0 %	\$1,050,120	\$49.25	\$4,752	2.78%	11.8%	Contingency on incremental Costs
Subtotal	\$33,820,000	\$1,586.18		\$37,804,000	\$1,773.03	\$171,061	100.00%	11.8%	
GST (Excluded)	\$0	\$0.00		\$0	\$0.00	\$0	0.00%	0.0%	
Total Project Construction Cost	\$33,820,000	\$1,586.18		\$37,804,000	\$1,773.03	\$171,061	100.00%	11.8%	

b1.7 LEED Incremental Costing - Total Project

Total Gross Floor Area: 21,218 m²

LEED prerequisite/credit	LEED points		cost factor description	quantity	Incremental from Standard Condo to LEED			comments
	Y	N			unit rate	sub total	total	
SSp1 Erosion & Sedimentation Control - Control erosion to reduce negative impacts on water and air quality.	Y		None	0 m ²	\$0.00	\$0	\$0	Included in base - municipal requirement
SSc1 Site Selection - Avoid development of inappropriate sites and reduce the environmental impact from the location of a building on a site.	1		None	0 m ²	\$0.00	\$0	\$0	Included in base
SSc2 Development Density - Channel development to urban areas with existing infrastructure, protect green fields and preserve habitat and natural resources.	1		None	0 m ²	\$0.00	\$0	\$0	Included in base
SSc3 Brownfield Redevelopment - Rehabilitate damaged sites where development is complicated by real or perceived environmental contamination, reducing pressure on undeveloped land.	1		Not pursued	0 m ²	\$0.00	\$0	\$0	Pending ESA/MOE report
SSc4.1 Alternative Transportation - Public Transportation Access - Reduce pollution and land development impacts from automobile use.	1		None	0 m ²	\$0.00	\$0	\$0	Included in base
SSc4.2 Alternative Transportation - Bicycle Storage & Changing Rooms - Reduce pollution and land development impacts from automobile use.	1		Bike racks	34 no	\$150.00	\$5,100	\$5,100	53 racks shown in base building additional 34 req'd for credit
SSc4.3 Alternative Transportation - Alternative Fuel Refueling Stations - Reduce pollution and land development impacts from automobile use.	1		Not pursued	0 m ²	\$0.00	\$0	\$0	EXCLUDED
SSc4.4 Alternative Transportation - Parking Capacity - Reduce pollution and land development impacts from single occupancy vehicle use.	1		Not pursued	0 m ²	\$0.00	\$0	\$0	EXCLUDED
SSc5.1 Reduced Site Disturbances - Protect or restore open space - Conserve existing natural areas and restore damaged areas to provide habitat and promote biodiversity.	1		Not pursued	0 m ²	\$0.00	\$0	\$0	EXCLUDED
SSc5.2 Reduced Site Disturbances - Development Footprint - Conserve existing natural areas and restore damaged areas to provide habitat and	1		Included in SSc7.2	0 m ²	\$0.00	\$0	\$0	See SSc7.2
SSc6.1 Storm water Management - Rate And Quantity - Limit disruption and pollution of natural water flows by managing storm water runoff.	1		Storm water tank, grey piping, pumps, etc	1 sum	\$100,000.00	\$100,000	\$100,000	\$4.71 related to SSc7.2
SSc6.2 Storm water Management - Treatment - Limit disruption of natural water flows by eliminating storm water runoff, increasing on-site infiltration and eliminating contaminants.	1		Not pursued	0 m ²	\$0.00	\$0	\$0	EXCLUDED
SSc7.1 Landscape & Exterior Design to Reduce Heat Island Effect - Non-Roof - Reduce heat islands to minimize impact on microclimate and human and wildlife habitat.	1		None	0 m ²	\$0.00	\$0	\$0	50% U/G parking - included in base
SSc7.2 Landscape & Exterior Design to Reduce Heat Islands - Roof - Reduce heat islands to minimize impact on microclimate and human and wildlife habitat.	1		Allowance for green roof irrigation	0 m ²	\$0.00	\$0	\$25,320	\$1.19
SSc8 Light Pollution Reduction - Eliminate light trespass from the building and site, improve night sky access and reduce development impact on nocturnal environments.	1		Extensive green roof	1 sum	\$20,000.00	\$20,000	\$20,000	\$0.94
	1		None	19 m ²	\$280.00	\$5,320	\$5,320	\$0.25
WEc1.1 Water Efficient Landscaping - Reduce by 50% - Limit or eliminate the use of potable water for landscape irrigation.	1		Allentis Irrigation system Increase size of storm water tank and pumps - Incl in SSc6.1	1 sum	\$70,000.00	\$70,000	\$70,000	\$3.30
WEc1.2 Water Efficient Landscaping - No potable use or no irrigation - Limit or eliminate the use of potable water for landscape irrigation.	1		Included in WEc1.1	0 m ²	\$0.00	\$0	\$0	\$0.00
WEc2 Innovative Wastewater Technologies - Reduce generation of wastewater and potable water demand, while increasing the local aquifer recharge.	1		Dual flush toilets (suits and amenity)	1 sum	\$30,600.00	\$30,600	\$30,600	\$1.44
WEc3.1 Water Use Reduction - 20% - Maximize water efficiency within buildings to reduce the burden on municipal water supply and wastewater systems.	1		Low-flow shower heads & faucets	1 sum	\$37,950.00	\$37,950	\$37,950	\$1.79
WEc3.2 Water Use Reduction - 30% - Maximize water efficiency within buildings to reduce the burden on municipal water supply and wastewater	1		Included in WEc3.1	0 m ²	\$0.00	\$0	\$0	\$0.00

LEED prerequisites/credit		LEED points		cost factor description		quantity		Incremental from Standard Condo to LEED			comments	
Y	?	Y	N	Y	N	Y	N	unit rate	sub total	total	cost/m ² total gfa	comments
Y		Y		None		0 m ²		\$0.00	\$0	\$0	\$0.00	Included in base
Y		Y		Included in EAc1.1		0 m ²		\$0.00	\$0	\$0	\$0.00	See EAc1.1
Y		Y		None		0 m ²		\$0.00	\$0	\$0	\$0.00	Included in base
2		2		Interior lighting		1 sum		\$346,475.00	\$346,475	\$2,185,638	\$103.01	
				Building envelope		1 sum		\$1,654,023.00	\$1,654,023		\$16.33	
				HVAC systems		1 sum		\$185,140.00	\$185,140		\$8.73	
				Plant equipment & DHW		1 sum		\$0.00	\$0		\$0.00	See detail in Scenario comparison spreadsheet
2		2		Included in EAc1.1		0 m ²		\$0.00	\$0	\$0	\$0.00	See EAc1.1
2		2		Included in EAc1.1		0 m ²		\$0.00	\$0	\$0	\$0.00	See EAc1.1
2		2		Included in EAc1.1		0 m ²		\$0.00	\$0	\$0	\$0.00	See EAc1.1
				Not pursued	2	0 m ²		\$0.00	\$0	\$0	\$0.00	EXCLUDED
				Not pursued	1	0 m ²		\$0.00	\$0	\$0	\$0.00	EXCLUDED
				Not pursued	1	0 m ²		\$0.00	\$0	\$0	\$0.00	EXCLUDED
				Not pursued	1	0 m ²		\$0.00	\$0	\$0	\$0.00	EXCLUDED
				Engage a independent commissioning authority	1	0 m ²		\$30,000.00	\$30,000	\$30,000	\$1.41	
				None	1	0 m ²		\$0.00	\$0	\$0	\$0.00	Included in base
				Individual suite cold/hot water metering	1	1 sum		\$143,650.00	\$143,650	\$143,650	\$6.77	
				Not pursued	1	0 m ²		\$0.00	\$0	\$0	\$0.00	EXCLUDED
Y		Y		None		0 m ²		\$0.00	\$0	\$0	\$0.00	Included in base
				Not pursued	1	0 m ²		\$0.00	\$0	\$0	\$0.00	EXCLUDED
				Not pursued	1	0 m ²		\$0.00	\$0	\$0	\$0.00	EXCLUDED
				Not pursued	1	0 m ²		\$0.00	\$0	\$0	\$0.00	EXCLUDED

Energy & Atmosphere

Total Gross Floor Area: 21,218 m²

LEED prerequisite/credit	LEED points		cost factor description	quantity	unit rate	sub total	total	cost/m ² total gfa	comments
	Y	N							
MRc1.3 Building Reuse: Maintain 50% of Interior Non-Structural Elements - Extend the life cycle of existing building stock, conserve resources, retain cultural resources, reduce waste and reduce environmental impacts of new buildings as they relate to materials manufacturing and transport.		1	Not pursued	0 m ²	\$0.00	\$0	\$0	\$0.00	
MRc2.1 Construction Waste Diversion: Divert 50% From Landfill - Divert construction, demolition and land clearing debris from landfill disposal. Redirect recyclable recovered resources back to the manufacturing process. Redirect reusable materials to appropriate sites.	1		Included in Gen. Requirements	0 m ²	\$0.00	\$0	\$0	\$0.00	EXCLUDED
MRc2.2 Construction Waste Diversion: Divert 75% from Landfill - Divert construction, demolition and land clearing debris from landfill disposal. Redirect recyclable recovered resources back to the manufacturing process. Redirect reusable materials to appropriate sites.	1		Included in Gen. Requirements	0 m ²	\$0.00	\$0	\$0	\$0.00	See General Requirements
MRc3.1 Resource Reuse: 5% - Reuse building materials and products in order to reduce demand for virgin materials and to reduce waste, thereby reducing impacts associated with the extraction and processing of virgin resources.	1		Not pursued	0 m ²	\$0.00	\$0	\$0	\$0.00	See General Requirements
MRc3.2 Resource Reuse: 10% - Reuse building materials and products in order to reduce demand for virgin materials and to reduce waste, thereby reducing impacts associated with the extraction and processing of virgin resources.	1		Not pursued	0 m ²	\$0.00	\$0	\$0	\$0.00	EXCLUDED
MRc4.1 Recycled Content: 7.5% (Post-Consumer + 1/2 Post-Industrial) - Increase demand for building products that incorporate recycled content materials, therefore reducing impacts resulting from extraction and processing of new virgin materials and by-passing energy and green house gas-intensive industrial and manufacturing processes.	1		15 - 25% slag or fly-ash	12000 m ³	\$0.00	\$0	\$0	\$0.00	EXCLUDED Subject to weather and schedule conditions
MRc4.2 Recycled Content: 15% (Post-Consumer + 1/2 Post-Industrial) - Increase demand for building products that incorporate recycled content materials, therefore reducing impacts resulting from extraction and processing of new virgin materials and by-passing energy and green house gas-intensive industrial and manufacturing processes.	1		Not pursued	0 m ²	\$0.00	\$0	\$0	\$0.00	EXCLUDED
MRc5.1 Regional Material: 10% Extracted and Manufactured Regionally - Increase demand for building materials and products that are extracted and manufactured within the region, thereby supporting the use of indigenous resources and reducing the environmental impacts resulting from transportation.	1		None	0 m ²	\$0.00	\$0	\$0	\$0.00	EXCLUDED
MRc5.2 Regional Materials: 20% Extracted and Manufactured Regionally - Increase demand for building materials and products that are extracted and manufactured within the region, thereby supporting the use of indigenous resources and reducing the environmental impacts resulting from transportation.	1		None	0 m ²	\$0.00	\$0	\$0	\$0.00	Included in base - proximity to industry
MRc6 Rapidly Renewable Materials: Reduce the use and depletion of finite raw materials and long-cycle renewable materials by replacing them with rapidly renewable materials.	1		Not pursued	0 m ²	\$0.00	\$0	\$0	\$0.00	Included in base - proximity to industry
MRc7 Certified Wood: Encourage environmentally responsible forest management.	1		Not pursued	0 m ²	\$0.00	\$0	\$0	\$0.00	EXCLUDED
MRc8 Durable Building: Minimize materials use and construction waste over a building's life resulting from premature failure of the building and its constituent components and assemblies.	1		Not pursued	0 m ²	\$0.00	\$0	\$0	\$0.00	EXCLUDED
EQp1 Minimum IAQ Performance: Establish minimum indoor air quality (IAQ) performance to enhance indoor air quality in buildings, thus contributing to the comfort and well-being of the occupants.	Y		None	0 m ²	\$0.00	\$0	\$0	\$0.00	Included in base
EQp2 Environmental Tobacco Smoke (ETS) Control: Prevent or minimize exposure of building occupants, indoor surfaces, and systems to Environmental Tobacco Smoke (ETS).	Y		Suite upgrades Blower door testing	221 no 17 no	\$200.00 \$700.00	\$44,200 \$11,900	\$56,100	\$0.56	Weather stripping and floor sweep for residential units Sampling of units
EQc1 Carbon Dioxide (CO2) Monitoring: Provide capacity for indoor air quality (IAQ) monitoring to help sustain long-term occupant comfort and well-being.	1		Install CO sensors at combustion equipment CO2 demand control Indoor air quality testing	0 no 1 sum 17 no	\$0.00 \$48,500.00 \$400.00	\$0 \$48,500 \$6,800	\$55,300	\$2.61	No combustions equipment in condo, CHP excluded from estimate

Materials & Resources

LEED prerequisite/credit	LEED points		cost factor description	quantity	unit rate	sub total	total	cost/m ² total gfa	comments
	Y	Q							
EQc2 Increase Ventilation Effectiveness: Provide for effective delivery and mixing of supply air to support the safety, comfort and well-being of building occupants.		1	Not pursued	0 m ²	\$0.00	\$0	\$0	\$0.00	EXCLUDED
EQc3.1 Construction IAQ Management Plan: During Construction - Prevent indoor air quality problems resulting from the construction/renovation process in order to help sustain the comfort and well-being of construction workers and building occupants.	1		Completion of standardized schedules. Photograph documentation.	1 sum 1 sum	\$2,000.00 \$500.00	\$2,000	\$2,500	\$0.12	
EQc3.2 Construction IAQ Management Plan: Testing Before Occupancy - Minimize indoor air quality problems resulting from the construction/renovation process in order to help sustain the comfort and well-being of construction workers and building occupants.	1		Includes testing for; particulate matter (PM10), formaldehyde, total volatile organic compounds, carbon monoxide, 4-phenylcyclohexane (4pc)	17 no	\$600.00	\$10,200	\$10,200	\$0.48	
EQc4.1 Low-Emitting Materials: Adhesives & Sealants - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1		None	0 m ²	\$0.00	\$0	\$0	\$0.00	Included in base
EQc4.2 Low-Emitting Materials: Paints & Coatings - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1		Low-VOC paint to wall and ceiling in common areas and in suites	68285 m ²	\$1.32	\$89,839	\$89,839	\$4.23	
EQc4.3 Low-Emitting Materials: Carpet - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1		CRI Green label to common areas and residential suites	7929 m ²	\$7.44	\$58,989	\$58,989	\$2.78	
EQc4.4 Low-Emitting Materials: Composite Wood & Laminates - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1		Low-VOC flooring Low-VOC cabinets	10343 m ² 221 sum	\$7.90 \$300.00	\$81,710 \$66,300	\$148,010	\$6.98	Engineered wood flooring in lieu of base laminate
EQc5 Indoor Chemical & Pollutant Source Control - Minimize exposure of building occupants to potentially hazardous particulates, biological contaminants and chemical pollutants that adversely impact air and water quality.	1		Permanent entryway systems to capture dirt Provide contaminant drains for areas with hazardous liquid waste and/or chemical mixing will occur MERV 13 filters in all air-handling equipment	2 no 0 no 4 no	\$0.00 \$0.00 \$2,000.00	\$0 \$0 \$8,000	\$8,000	\$0.38	Included in base Requirement of LEED Gold Assume no hazardous waste and/or chemical mixing will occur in building - CHP associated costs excluded
EQc6.1 Controllability of Systems: Perimeter Spaces - Provide a high level of thermal, ventilation and lighting system control by individual occupants or specific groups in multi-occupant spaces to promote the productivity, comfort and well-being of building occupants.	1		Operable windows in residential suites Provide operable windows in common room, seminar room, and computer classroom Provide operable windows classroom, residential amenity senior amenity, senior lobby	0 m ² 0 no 0 no	\$0.00 \$0.00 \$0.00	\$0 \$0 \$0	\$0	\$0.00	Included in base Included in EAc1.1 Scenario 10c Included in EAc1.1 Scenario 10c
EQc6.2 Controllability of Systems: Non-Perimeter Spaces - Provide a high level of thermal, ventilation and lighting system control by individual occupants or specific groups in multi-occupant spaces to promote the productivity, comfort and well-being of building occupants.	1		None	0 m ²	\$0.00	\$0	\$0	\$0.00	Dependent on finalized floor plans and program for common amenity spaces
EQc7.1 Thermal Comfort: Compliance - Provide a thermally comfortable environment that supports the productivity and well-being of building occupants.	1		None	0 m ²	\$0.00	\$0	\$0	\$0.00	Included in base
EQc7.2 Thermal Comfort: Monitoring - Provide a thermally comfortable environment that supports the productivity and well-being of building occupants.	1		Not pursued	0 m ²	\$0.00	\$0	\$0	\$0.00	EXCLUDED
EQc8.1 Daylight and Views: Daylight 75% of Spaces - Provide for the building occupants a connection between indoor spaces and the outdoors through the introduction of daylight and views into the regularly occupied area of the building.	1		None	0 m ²	\$0.00	\$0	\$0	\$0.00	Included in base

Indoor Environmental Quality

Total Gross Floor Area: 21,218 m²

LEED prerequisite/credit		LEED points		cost factor description		quantity		Incremental from Standard Condo to LEED		comments	
Y	Z	N						unit rate	sub total	total	cost/m ² total gfa
1				None		0 m ²		\$0.00	\$0	\$0	\$0.00
<p>EQc8.2 Daylight and Views: Daylight 90% of Spaces - Provide for the building occupants a connection between indoor spaces and the outdoors through the introduction of daylight and views into the regularly occupied area of the building.</p>											
1				Instate a public education program that includes: An interactive kiosk / display describing LEED features; Distributed signage highlighting building LEED features; A case study or design manual about LEED features.		1 sum	\$15,000.00	\$15,000	\$15,000	\$0.71	\$0.71
<p>IDc1.1 Innovation in Design: Green Building Education</p>											
1				Additional measures to use 100% non potable water for sewage conveyance, or reduce potable water use by 40% relative to baseline (not including irrigation).		0 m ²		\$0.00	\$0	\$0	\$0.00
<p>IDc1.2 Innovation in Design: Water Efficiency Exceptional Performance</p>											
1				Not pursued		0 m ²		\$0.00	\$0	\$0	\$0.00
<p>IDc1.3 Innovation in Design: Specific Title</p>											
1				Not pursued		0 m ²		\$0.00	\$0	\$0	\$0.00
<p>IDc1.4 Innovation in Design: Specific Title</p>											
1				LEED® Consulting EXCLUDED LEED® Registration LEED® Certification		1 sum 1 sum 1 sum	\$0 \$2,581.00 \$13,959.00	\$16,540	\$16,540	\$0.78	\$0.78
<p>IDc2 LEED® Accredited Professional:</p>											
<p>Miscellaneous implications of LEED Initiatives</p>											
				Implications of CHP shell space		1 sum	\$0	\$0	\$0	\$0	\$0.00
				Arch Req'ts not above		1 sum	\$0	\$0	\$0	\$0	\$0.00
				Mech Req'ts not above		1 sum	\$257,697	\$257,697	\$257,697	\$12.15	\$12.15
				Elec Req'ts not above		1 sum	\$0	\$0	\$0	\$0	\$0.00
<p>NET COST INCLUDING SITE</p>											
44						26		\$3,346,433	\$3,346,433	\$157.72	\$157.72
<p>General Requirements & Fees</p>											
				General requirements on additional cost (7.0%)					\$234,250	\$341,671	
				Construction Management Fees (3%)					\$107,420		
				LEED Consulting/ Design Fees (Excluded)					\$0		
<p>TOTAL ESTIMATE (Excluding Allowances)</p>											
				Design Allowances (5%)					\$184,400	\$3,688,000	\$173.81
				Escalation Allowances (Excluded)					\$0	\$295,040	
				Construction Allowances (3%)					\$110,640		
<p>TOTAL ESTIMATE (Including Allowances)</p>											
								\$3,983,000	\$3,983,000	\$187.72	\$187.72

GFA: 21218
 GFA: 228,389 /sf
 Suites: 221 /suite
 Points: 44 /credit

b1.8 EAc1.1 Optimize Energy Performance Strategies

Total Gross Floor Area

21,332 m²

Energy Saving Scenario		Quantity	Unit Rate	Sub-Total	Incremental from Standard Condo to LEED Gold	Comments	
Interior Lighting	1. Efficient Lighting Design in Amenity Corridor Reduce installed lighting power to meet ASHRAE 90.1-2004	0 m ²	\$0.00	\$0	\$0	Included in base	
	2. Efficient Lighting design in apartment Install compact fluorescent in living room, dining room, kitchen and bathroom (2-13W bulbs/bathroom)	1 105 no	\$225.00	\$248,625	\$248,625		
	3. Efficient lighting design in bedroom Install compact fluorescent in bedrooms	327 no	\$225.00	\$73,575	\$73,575		
	4. Occupancy sensors for lighting Installed in utility rooms, ground floor and 7th floor amenity areas and corridors	65 no	\$325.00	\$21,125	\$21,125		
	5. Daylighting sensors for Lighting Installed in lobby and 7th floor amenity. Multiple step dimming control.	7 no	\$450.00	\$3,150	\$3,150		
Total Interior Lighting							
Building Envelope	6. Increase roof insulation Increase from R-20 to R-32 (add 50mm polyisocyanurate insulation)	-	-	-	-	Not pursued	
	7. Increase brick wall insulation Increase from R-12 to R-17 (add 25mm XPS)	1 210 m ²	\$5.84	\$7,068	\$7,068	Included in 10b/c	
	8. Increase spandrel insulation Increase from R-6 to R-12 (add 38mm XPS)	-	-	-	-	Not pursued	
	9. Change window-wall to curtainwall Install R12 Spandrel	-	-	-	-	Included in 10c	
	10a. Upgrade window glazing Add argon and warm-edge spacers	-	-	-	-	Included in 10c	
	10b. Upgrade window frames and glazing Increase thermal break to 19mm and add argon and warm edge spacers U-value = 1.7	-	-	-	-	Included in 10c	
	10c. Upgrade window glazing to triple glazed Triple glazing window with 2 soft-coat low-e coatings, argon and warm-edge spacers, 19mm thermal break	8543 m ²	\$185.00	\$1,646,955	\$1,646,955		
	11. Reduce window-to wall ratio to 40% Replace vision glass with spandrel Mechanical equipment resized	-	-	-	-	Not pursued	
	Total Building Envelope						
	HVAC Systems	12. Energy recovery ventilator for townhouse Ventilation for townhouses provided by ERV located in each townhouse	4 no	\$4,000.00	\$16,000	\$16,000	
		13. Energy recovery ventilator for common areas enthalpy wheel (75% effective) in central make-up air unit serving apartments	2640 m ²	\$12.00	\$31,680	\$31,680	
14. Energy recovery ventilator for apartments enthalpy wheel (75% effective) in central make-up air unit serving apartments		18692 m ²	\$5.00	\$93,460	\$93,460		
15. Upgrade overall fan efficiency Central supply and exhaust fans - 57%		-	-	-	-	EXCLUDED - Associated with CHP	
16. Demand control ventilation in common areas		-	-	-	\$44,000		
					\$1,654,023		

Energy Saving Scenario		Quantity	Unit Rate	Sub-Total	Incremental from Standard Condo to LEED Gold	Comments
Use CO2 sensors to control ventilation for common areas		1 sum	\$44,000.00	\$44,000	-	Not pursued
17. Radiant floors in townhouses Replace fan coil units with radiant floor for heating and cooling		-	-	-	-	Not pursued
18. Radiant floors in common areas Replace fan coil units with radiant floor for heating and cooling		-	-	-	-	Not pursued
Total HVAC Systems					\$185,140	
19a. Modulating boiler Fully-modulating burner.		-	-	-	-	Included in 19c
19b. High efficiency boiler Fully-modulating burner + efficiency = 85%		-	-	-	-	Included in 19c
19c. Condensing boiler Fully-modulating burner + efficiency = 85%		-	-	-	-	EXCLUDED - Associated with CHP
20. Double bundle chiller Waste heat from chiller used to cool building		-	-	-	-	Not pursued
21. Increase pumping efficiency Combined impeller/motor efficiency - 70%		-	-	-	-	EXCLUDED - Associated with CHP
22a. Low-flow fixtures Shower heads 5.7 L/min. Lavatory faucets 1.9 L/min.		-	-	-	-	Included in WEC3.1
22b. Low-flow fixtures and GFX Same as above with 50% efficient drainwater heat recovery to preheat cold water for domestic use		-	-	-	-	Included in EAc5
23. Condensing water heater Increase water heater efficiency to 93%		-	-	-	-	EXCLUDED - Associated with CHP
24. High efficiency appliances Refrigerator = 417 kWh, Dishwasher = 365 kWh (only in townhouses), cloths washer = 282 kWh		-	-	-	-	
Total Plant Equipment & DHW					\$0	

NET COST EXCLUDING GENERAL REQUIREMENTS AND ALLOWANCES

21,332 m² \$102.46
 229,616 sf \$9.52
 221 suites \$9,889.76

\$2,185,638

\$0

b1.9 Building Value Assessment

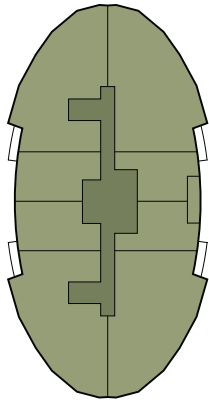
Ref.	Design Criteria/Characteristics		MNECB Reference Building		b1 - Multi-unit Residential Case Study		Key Indicators
1.00	Construction Cost Summary						
1.01	Building Area (GLA)		21,332 m2		21,332 m2		
1.02	Number of Suites		221 no		221 no		
1.03	Total Construction Hard Costs (Excl. LEED)		\$33,820,000	\$1,585.41 /m2	\$33,820,000	\$1,585.41 /m2	
1.04	Total LEED Incremental Construction Cost		\$0	\$0.00 /m2	\$3,984,000	\$186.76 /m2	
1.05	Total Construction Hard Costs (Incl. LEED)		\$33,820,000	\$1,585.41 /m2	\$37,804,000	\$1,772.17 /m2	
1.06	Total Project Soft Costs		Excluded	- /m2	Excluded	- /m2	
1.07	Total Project Budget		\$33,820,000	\$1,585.41 /m2	\$37,804,000	\$1,772.17 /m2	
2.00	Building Environmental Performance						
2.01	Energy Use per year	KWh/a	7,444,868	349.0 /m2	3,306,460	155.0 /m2	
2.02	Energy Cost per year	\$	\$435,905	\$20.43 /m2	\$220,065	\$10.32 /m2	
2.03	Percent of MNECB baseline		100.0%		58.9%		
2.04	Water Use per year	m3	44,157	2.070 m3/m2	30,910	1.449 m3/m2	
2.05	Water Cost per year (@ \$1.20/m3)	\$	\$52,989	\$2.48 /m2	\$37,092	\$1.74 /m2	
2.06	Percent water reduction		0%		30%		
2.07	Greenhouse Gas reduction	Tonnes CO2/a	0.0	0.00 /m2	787.9	0.04 /m2	
2.08		Tonnes CO2/a/unit	0.0		3.57		
3.00	Value of Increased Site Density Permitted by Municipality						
3.01	Number of suites permitted by zoning	no	221		232		
3.02	Increase in site density beyond zoning	%	0.0%		5.0%		
3.03	Developer revenue	\$	\$6,630,000	\$30,000 /suite	\$6,961,500	\$30,000 /suite	
3.04	Increased developer revenue	\$	\$0	\$0.00 /m2	\$331,500	\$15.54 /m2	
3.05	Increased building value (% of Capital)	%	0%		0.9%		
3.06	Payback on LEED Cost Increment	Years	0.0		12.0		
4.00	Value of Reduced time in Gaining Project Approvals						
4.01	Duration of Permitting and Approvals	Months	14		10		
4.02	Carrying costs of pre-construction	\$/Month	\$88,400	\$400 /suite	\$88,400	\$400 /suite	
4.03	Estimated carrying cost pre-construction	\$	\$1,237,600	\$58.02 /m2	\$884,000	\$41.44 /m2	
4.04	Savings from Schedule Advantage	\$	\$0	\$0.00 /m2	\$353,600	\$16.58 /m2	
4.05	Increased building value (% of Capital)	%	0%		0.9%		
4.06	Payback on LEED Cost Increment	Years	0.0		11.3		
5.00	Value of Sales Premium (Note 1)						
5.01	Sales Revenue (GSA = 85% of GLA)	\$	\$6,346,270	\$350.00 /m2 (GSA)	\$6,663,584	\$367.50 /m2 (GSA)	
5.02	Sales Revenue Premium	%	0.0%		5.0%		
5.03	Additional Sales Revenue	\$	\$0	\$0.00 /m2 (GSA)	\$317,314	\$17.50 /m2 (GSA)	
5.06	Increased building value (% of Capital)	%	0%		0.8%		
5.07	Payback on LEED Cost Increment	Years	0.0		12.6		
6.00	Value of Increased Sales Velocity						
6.01	Duration of Pre-Construction Sales	Months	8		6		
6.02	Carrying costs during pre-sales	\$/Month	\$165,750	\$750 /suite	\$165,750	\$750 /suite	
6.03	Estimated carrying cost pre-const. sales	\$	\$1,326,000	\$62.16 /m2	\$994,500	\$46.62 /m2	
6.04	Savings from Schedule Advantage	\$	\$0	\$0.00 /m2	\$331,500	\$15.54 /m2	
6.05	Increased building value (% of Capital)	%	0%		0.9%		
6.06	Payback on LEED Cost Increment	Years	0.0		12.0		
7.00	Value of Reduced Condominium Fees (Note 2, 3)						
7.01	Condo fees (GSA = 85% of GLA)	\$/Month	\$99,727.10	\$5.50 /m2	\$90,661.00	\$5.00 /m2	
7.02	Condo fees	\$/Year	\$1,196,725	\$5,415 /suite	\$1,087,932	\$4,923 /suite	
7.03	Savings available for debt service	\$/Month	\$0	\$0.00 /suite	\$9,066	\$41.02 /suite	
7.04	Value of reduced condo fee in qualifying for additional mortgage	\$	\$0	\$0.00 /m2	\$884,000	\$4,000 /suite	
7.05	Building premium on condo fee savings	\$	\$0	\$0.00 /m2	\$884,000	\$41.44 /m2	
7.06	Increased building value (% of Capital)	%	0%		2.3%		
7.07	Payback on LEED Cost Increment	Years	0.0		4.5		
8.00	Total Increase in Building Value						
8.01	Increase in building value (sum 3 to 7)	\$	\$0	\$0.00 /m2	\$2,217,914	\$103.97 /m2	
8.02	Increased building value (% of Capital)	%	0%		5.9%		
8.03	Payback on LEED Cost Increment	Years	0.0		1.8		

1. Sales revenue based on similar building sales information provided by Altus Helyar Valuation Consulting

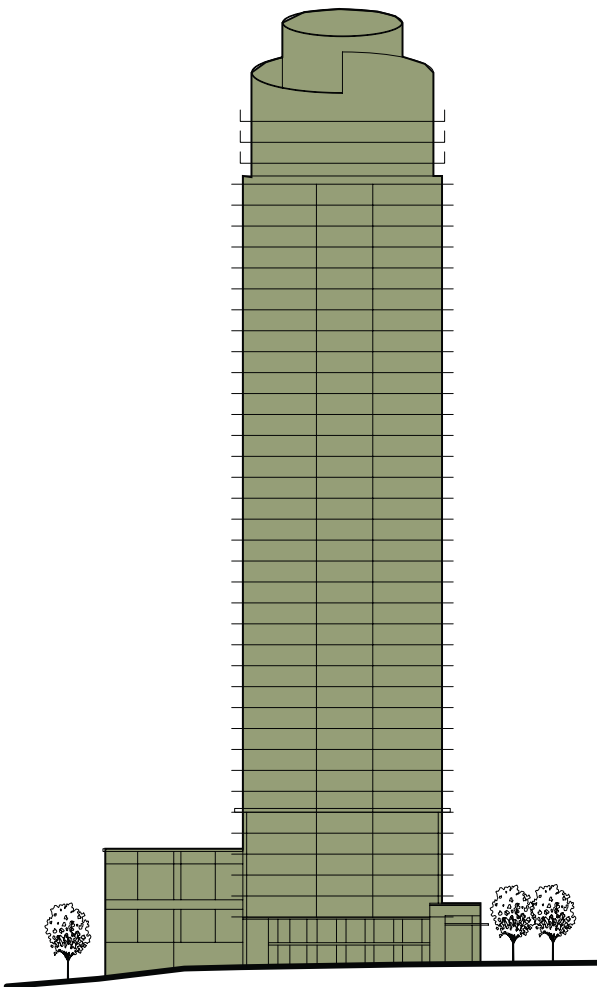
2. Condo fees based on Altus Helyar Cost Consulting data

3. Mortgage qualification figures by Invis Financial on-line calculator

b2.1 Project Diagrams and Overview



Typical Floor Plan Diagram



Building Section Diagram

Ref.	Design Criteria/Characteristics	b2 Residential Case Study	Key Indicators
1.00 Project Statistics			
1.01	Location	Toronto, Ontario	
1.02	Gross Livable Area (m ² GLA)	38,598	
1.03	Stories	Parking	6
1.04		Tower A	40
1.05		Tower B	-
1.06	Number of suites		424
2.00 Construction Cost Estimate			
2.01	Below Grade (parking/basement)	\$15,360,200	
2.02	Podium	-	
2.03	Residential Floors Tower A	\$49,877,500	
2.04	Residential Floors Tower B	-	
2.05	Site Development	\$801,300	
2.06	Subtotal Excluding Contingencies	\$66,039,000	
2.07	Design Contingency/Allowance	\$1,320,780	
2.08	Escalation Contingency	\$0	
2.09	Post Contract	\$1,981,000	
2.10	Total Construction Cost (Excl. GST)	\$69,341,000	
2.11		\$/m² (GLA)	\$1,796
3.00 Estimated LEED Cost Increment (Included above)			
3.01	\$ Budget	\$1,487,000	
3.02	\$/m ²	\$39	
3.03	\$/credit	\$41,306	
3.04	% increase	2.2%	
4.00 Exterior Enclosure (Overall System)			
4.01	Wall R-Value	R-12	
4.02	Roof R-Value	R-20	
4.03	Glazing U-factor / SHGC / visible light trans.	1.70/0.33/0.63	
4.04	Amount of glazing (% of building skin area)	90%	
5.00 Building Environmental Performance			
5.01	Energy Intensity (Base/LEED)	KWh/m ² /a	
5.02	Percent of MNECB baseline	35% MNECB	
5.03	Water use (Base/LEED)	L/m ² /a	
5.04	Percent water reduction	20%	
5.05	Greenhouse Gas reduction	tonnes CO ₂ /a	-
5.06		tonnes CO ₂ /a/unit	-

b2.2 Project Statistics

Ref.	Item	Unit	Case Study Value	Industry Standard Value	Key Indicators
1.00	Project Totals				
1.01	Below Grade Area (GPA)	sf	275,654	186,234	
1.02	GLA	sf	415,466	393,275	
1.03	GFA (TCA)	sf	691,120	579,509	
1.04	# Levels Below Grade	no	6	3	
1.05	# Towers	no	1	1	
1.06	# Floors Tower	no	40	27	
1.07	# Suites	no	424	384	
1.08	# Parking	no	776	454	
1.09	# Lockers	no	424	335	
1.10	Site Area	sf	124,011	80,238	
2.00	Below Grade (Including CHP Shell Space)				
2.01	Total Area Parking	sf	275,654	186,234	
2.01.01	Net Parking Area (incl. Circulation)	sf	259,174	168,926	
2.01.02	Service / Mechanical	sf	7,297	7,200	
2.01.03	Lockers / Storage	sf	3,100	10,107	
2.01.04	Retail	sf	6,083	-	
2.02	Stalls	no	776	454	
2.03	No. of levels	no	6	3	
2.04	Gross Parking Area / Stall	sf	355	410	
2.05	Net parking area / Stall	sf	334	372	
2.06	Stalls / Unit	no	1.83	1.18	
2.07	Exterior Wall Area	sf	52,374	31,744	
2.08	Exterior wall / GPA (Below Grade)	ratio	0.19	0.17	
2.09	Excavation Volume	m3	32,831	58,653	
2.10	Excavation/Parking Area ratio (m3/m2)	m3/m2	1.28	3.18	
2.11	Below Grade (GPA) / Total Construction Area(TCA)	ratio	0.40	0.32	
2.12	# Elevator Cabs	no	5	4	
2.13	# Elevator Stops	no	200	108	
3.00	Above Grade				
3.01	Total Above Grade Area (GLA)	sf	415,466	393,275	
3.01.01	Residential - High Rise	sf	325,275	326,598	
3.01.02	Residential - Low Rise	sf	0	-	
3.01.03	Retail /Commercial	sf	0	-	
3.01.04	Amenity	sf	12,852	10,202	
3.01.05	Storage / Lockers	sf	11,647	-	
3.01.06	Service Areas (mechanical/electrical)	sf	10,775	10,185	
3.01.07	Circulation	sf	54,917	46,290	
3.02	Net saleable area	sf	325,275	326,598	
3.05	Suite Breakdown				
3.05.01	Bachelor / Studio	no	0	5	
3.05.02	1 bedroom	no	71	62	
3.05.03	1 bedroom + Den	no	108	100	
3.05.04	2 bedroom	no	161	117	
3.05.05	2 bedroom + Den / Study	no	51	85	
3.05.06	3 bedroom	no	33	8	
3.05.07	3 bedroom + Den	no	0	6	
3.05.08	4 bedroom + den	no	0	0	
3.05.09	Penthouse	no	0	3	
3.06	No. of units	no	424	384	
3.07	GLA / Unit	sf	767	850	
3.08	2 bedroom / 1 bedroom Ratio		1.18	1.25	

Ref.	Item	Unit	Case Study Value	Industry Standard Value	Key Indicators
3.12	Floors				
3.12.01	No. of Floors - Tower 1 / Tower 2	no	40	27	
3.12.02	Typical floor to floor height	lf	8.66	8.71	
3.12.03	Window Area	sf	147,715	94,324	
3.12.04	Exterior wall area	sf	164,128	164,848	
3.12.05	Exterior wall / GLA (Above Grade)		0.40	0.42	
3.12.06	# Elevator Cabs	no	5	4	
3.12.07	# Elevator Stops	no	200	108	
3.13	Saleable				
3.13.01	Total Saleable Area	sf	331,358	326,598	
3.13.02	Residential	sf	325,275	326,598	
3.13.03	Retail/Commercial	sf	6,083	0	
3.14	Statistical Efficiency Ratios				
3.15	Building Efficiency (Net Saleable / GLA)	ratio	0.80	0.83	
3.16	Typical floor Efficiency (Net Saleable / GLA)	ratio	0.88	0.89	
3.17	Average Selling Area/Unit (Average Unit Size)	sf	767	850	
3.18	Exterior wall / Net Saleable Area (Above Grade)	ratio	0.50	0.50	
3.19	Window / Ext.wall ratio	ratio	0.90	0.57	
3.22	Retail ratio - (Retail area / GLA)	ratio	0.01	0.00	
3.23	GFA / Unit	sf	1,630	1,508	
3.26	Construction Ratios				
3.27	Formwork contact area	m2	1,269,119	1,078,230	
3.28	Concrete volume (including Waste)	m3	23,767	20,332	
3.29	Rebar Weight	kg	2,376,693	1,905,831	
3.30	Rebar / Concrete Volume ratio	kg/m3	100.0	93.7	
3.31	Rebar / GLA	kg/m2	5.72	4.85	
3.32	Rebar / GFA	kg/m2	3.44	3.29	
3.33	Formwork / GFA	m2/m3	1.84	1.96	
3.34	Concrete / GFA	m3/m2	0.37	0.38	
3.35	Concrete / GLA	m3/m2	0.62	0.56	
3.36	Number of fan coils/heat pump units	no	440	489	
3.37	Fan Coils / unit, heat pumps/unit	no	1.04	1.27	
3.38	Net saleable area per Fan coil	sf	753	668	
4.00	Site				
4.01	Gross Site Area (55768sf)	acre	2.84	1.84	
4.02	Site Density (UPA)	unit/acre	149.30	209	
4.03	Site Area/Unit	sf	292.48	208.73	
5.00	Construction Cost				
6.00.01	Below Grade Cost	\$	\$8,912,900	\$8,965,725	
6.00.02	Above Grade Parking Cost	\$	\$7,013,000	-	
6.00.03	Above Grade Cost (Incl Site Work)	\$	\$51,356,300	\$39,513,933	
6.01	Total Cost	\$	\$67,282,200	\$48,479,658	
6.02	Cost / Stall	\$/Unit	\$20,523	\$19,759	
6.03	Cost / GLA	\$/sf	\$161.94	\$123	
6.04	Cost / GFA	\$/sf	\$97.35	\$84	
6.05	Cost / Unit	\$/Unit	\$121,123	\$126,112	
6.06	Cost / Saleable Area	\$/sf	\$203.05	\$148	

b2.3 Project Narrative - By Building Element

A1 Sub-Structure

Parking Garage

Standard Condo

- Conventional foundations with spread footing.
- Shoring assumed to three sides.

LEED Gold Initiatives:

- Use fly-ash as partial substitute of Portland cement in concrete mix
- Use portion of slag as aggregate for concrete mix.

A2 Structure

Parking Garage (above & below grade)

Standard Condo

- Reinforced concrete structure with columns
- Pre-cast exit stairs
- Ground floor slab above parking garage included in Parking estimate

LEED Initiatives:

- Use fly-ash as partial substitute of Portland cement in concrete mix
- Use slag as aggregate for concrete mix.
- Use of rebar with recycled content

Condo Building

Standard Condo

- Reinforced concrete structure with columns and shear walls.
- Transfer beams at ground level.
- Pre-cast exit stairs ground floor to roof.

LEED Initiatives:

- Use fly-ash as partial substitute of Portland cement in concrete mix
- Use slag as aggregate for concrete mix.
- Use of rebar with recycled content

A3 Exterior Enclosure

Parking Garage

Standard Condo

- Cast in place concrete perimeter basement wall.

- Overhead garage door and insulated hollow metal doors and frames.
- Ground floor slab over parking garage included in Parking estimate
- Architectural precast with concrete back-up
- Commercial storefront glazing
- Waterproof membrane on protection board

LEED Initiatives:

- Use fly-ash as partial substitute of Portland cement in concrete mix
- Use slag as aggregate for concrete mix.
- Use of rebar with recycled content
- Vestibule provided at all doors into the parking garage

Standard Condo

Walls

- Architectural precast with drywall/concrete wall back-up.
- Prefinished metal clad wall with drywall/concrete wall back up.
- Window-wall system with Low-E coating and operable awning type sections
- Insulated hollow metal doors and frames.

Roof

- 4-ply built-up insulated roof finish.
- Terrace pavers in areas.
- Balconies/terraces
- Allowance for roof feature.

LEED Initiatives:

Walls

- Increase thermal performance of wall assemblies including details to minimize thermal bridging
- Provide minimum of R-6 over all structural members
- Increase thermal performance of window assemblies to include 19mm thermal break, Cavity space (13mm) to include warm edge spacer, soft coat low-E coating ($e=0.05$), argon filled, overall U-value 1.94, SHGC 0.39
- Recycled content specified for aluminum framing
- Two doors with vestibule provided at all exterior doors including doors into the parking garage

- Allowance for additional air and water leakage testing of sample units
- Allowance for durable building details and construction methods
- Allowance for Low VOC Materials

Roof

- Inverted roof fully adhered to structural deck
- Extensive green roof system
- Allowance for additional water leakage testing
- Allowance for durable building details and construction methods
- Allowance for Low VOC materials inside of air barrier
- Increase thermal performance of wall assemblies to overall R-17
- Increase spandrel panel insulation to R-12

B1 Partitions and Doors

Parking Garage

Standard Condo

- Concrete shear wall, concrete block walls and drywall partitions.
- Fire rated Hollow metal doors

LEED Initiatives:

- Recycled content specified for Gypsum board
- Recycled content specified for steel framing

Condo Building

Standard Condo

- Concrete shear wall, concrete block walls and drywall partitions.
- Fire rated stairwell doors. Solid core suite entry doors.
- Hollow core wood interior doors.
- Hard board sliding closet doors
- Hollow metal doors and solid core wood doors to common areas.

LEED Initiatives:

- Floor sweep and air tight seals around all suite entry doors.
- 19mm plywood sheathing provided behind drywall in all suite washrooms and for closet shelving for wall hung fixtures and grab bars
- Recycled content specified for Gypsum board
- Recycled content specified for steel framing

- Allowance for durable building details and construction methods
- Allowance for Low VOC Materials

B2 Finishes

Parking Garage

Standard Condo

- Concrete sealer to slab on grade and traffic topping to parking garage suspended slabs.
- Painted concrete soffit to garage with insulated drywall to underside of podium
- Ceramic tile to elevator lobbies

Condo Building

Standard Condo

Floors

- Carpet to corridors.
- Carpet and wood floor to amenity areas.
- Engineered hardwood floor to foyer, living, dining, den/kitchen.
- Carpet to bedrooms in town homes and towers.
- Ceramic floor tiles to washrooms, and showers. Ceramic to laundry & garbage chute.

Ceilings

- Suspended drywall ceiling to kitchen, and bath. Suspended drywall ceiling to Corridors, amenity rooms, lobby to tower.
- Sprayed texture to concrete soffit in suites.
- Allowance for feature ceilings.

Walls

- Paint to drywall and concrete block walls.
- Ceramic tile to tub and shower surrounds in suites.
- Paint finish, contemporary styled baseboards and door casing to suites.

LEED Initiatives:

- Allowance for durable building details and construction methods
- Allowance for Low VOC Materials
- Materials that have recycled and/or post consumer/industrial content.
- Materials that have been manufactured and/or harvested regionally.

B3 Fittings and Equipment

B31 Fittings and Fixtures

Parking Garage

Standard Condo

- Allowance for storage lockers, misc. metals, signage, bike racks.

LEED Initiatives:

- Additional signage for LEED requirements

Condo Building

Standard Condo

- Medium quality washroom accessories to bathrooms
- Kitchen cabinets with granite counter tops and vanities with cultured marble counter tops.
- Allowance for steam room and whirlpool.

LEED Initiatives:

- Allowance for durable building details and construction methods

B32 Equipment

Parking Garage

- Garbage compactor and tri-sorter.
- Control equipment at entry.

Condo Building

Standard Condo

- Allowances for suite appliances
- Allowances for window washing roof anchors.
- Allowance for exercise equipment

LEED Initiatives:

- High efficiency refrigerator, and cloths washer in suites

B33 Conveying Systems

Parking Garage

Standard Condo

- 5 nos x 6 stop = 30 stop passenger elevators to parking garage

LEED Initiatives:

- None

Condo Building

Standard Condo

- 5nos x 40 stop = 200 stop passenger elevators to tower/podium

LEED Initiatives:

- None

CI Mechanical

Parking Garage

Standard Condo

- Parking garage areas to be sprinklered.

LEED Gold Initiatives:

- Allowance for CO2 controlled ventilation

Condo Building

Standard Condo

- Medium quality plumbing fixtures.
- Residential floors to have full standpipe coverage.
- Make up air units gas heat & DX cooled
- Vertical 2-pipe fan-coil unit in each suite
- Kitchen and washroom exhaust directly vented.
- Microwave with built-in hood fan (cost included in architectural)
- A gas hot water boiler provides domestic hot water
- Gas fired building heating
- Allowance for swimming pool equipment, pumps, piping
- Allowance for pool Dry-O-Tron unit
- Allowance for rough-ins to retail
- Allowance for rough-in to steam room
- Allowance for common area fancoil unit
- Allowance for water softener
- Allowance for silencers
- Allowance for green roof irrigation
- Allowance for glycol snow melting system

EXCLUDED

- Individual suite metering
- Site service connections

LEED Initiatives:

- Allowance for storm water retention tank and grey water piping for irrigation
- Allowance for duplex sanitary and storm pump
- Common area electronic faucet lavatory and low flow urinal
- Allowance for tie in to incoming services and metering corridor fresh air unit with HRV
- Variable frequency drives
- Individual heating and cooling metering for suite
- Individual suite water metering
- Medium/high quality plumbing fixtures
- Dual flush toilets in suites
- Low-flow lavatory and shower heads

EXCLUDED

- Site service connections

C2 Electrical

Parking Garage

Standard Condo

- Incoming power service connected to the local hydro authority.
- Lighting and power as per standard condo parking garage specifications.
- Fire alarm system provided.
- Security system is included

LEED Initiatives:

- Lighting control system
- Occupancy sensors in corridors and stair cases

Condo Building

Standard Condo

- Medium quality lighting fixtures
- Suite devices are assumed to be standard condominium quality
- Pipe tracing is included
- Lightning protection is included
- Building access control system is included
- Digital metering is included
- Lighting control system is included
- Allowance for tie in to incoming services
- H.V. substation

EXCLUDED

- Hydro charges
- Communication cables – assumed by local provider
- Suite security system
- In slab heating
- DDC controls on major equipment

LEED Initiatives:

- Connection to common area electronic faucet lavatory and urinal controls
- Occupancy sensors in corridors/stair cases and amenity
- Efficient lighting design in amenity, corridors, suites, and bedrooms

EXCLUDED

- Same as above

D1 Site Development

Standard Condo

- Allowances for site development includes unit pavers, concrete paving and soft landscaping, site improvements.
- Allowance made for Mechanical site services.
- Allowance made for Electrical site services.

LEED Initiatives:

- Size parking to meet but not exceed local bylaw requirements
- Reduce site disturbance to vicinity immediately around proposed building footprint and site work completed
- Rain water harvesting system for site irrigation
- Drip irrigation in lieu of standard sprinklers
- Adaptive species landscaping
- Erosion and sedimentation control documentation and implementation

D2 Ancillary Work

- None

b2.4 Project Cost Summary

Construction Cost Item	Total Project Excluding LEED			Total Project Including LEED			% increase	Key incremental cost factors	
	GFA(M2)	\$ Budget	\$/m2	\$ Budget	\$/m2	No. Units/ Spaces			\$/Unit
Parking (2 levels below grade)	13,193	\$8,591,300	\$651	\$8,574,100	\$650	384	\$22,300	-0.2%	Reduction in painted area
Parking (4 levels above grade)	12,412	\$6,764,900	\$545	\$6,786,100	\$547	392	\$17,300	0.3%	Additional vestibule requirements
Residential tower - 40 floors (excl. MPH)	38,598	\$48,509,400	\$1,257	\$49,877,500	\$1,292	424	\$117,600	2.8%	Additional requirements of LEED
Site Development		\$757,600		\$801,300		424	\$1,900	5.8%	Rainwater harvesting and drip irrigation
Subtotal Construction Costs	38,598	\$64,623,200	\$1,674	\$66,039,000	\$1,711	424	\$155,800	2.2%	
Design Contingency-Allowance	38,598	\$1,292,464	\$33	\$1,320,780	\$34	424	\$3,100	2.2%	Contingency on incremental costs
Subtotal - GLA (including Design Allowance)	38,598	\$65,915,700	\$1,708	\$67,359,800	\$1,745	424	\$158,900	2.2%	
Escalation Contingency		\$0	\$0	\$0	\$0	424	\$0	0.0%	
Post-contract Construction Contingency	38,598	\$1,938,696	\$50	\$1,981,170	\$51	424	\$4,700	2.2%	Contingency on incremental costs
Total Construction Costs	38,598	\$67,854,000	\$1,758	\$69,341,000	\$1,796	424	\$163,500	2.2%	
Project Soft Costs									
Land (Reality taxes only)	-	Excluded	-	Excluded	-	-	-	-	-
Municipal Fees	-	Excluded	-	Excluded	-	-	-	-	-
Construction (Excluded above)	-	Excluded	-	Excluded	-	-	-	-	-
Design Consultants	-	Excluded	-	Excluded	-	-	-	-	-
General and Administrative	-	Excluded	-	Excluded	-	-	-	-	-
Furniture Fixtures and Equipment	-	Excluded	-	Excluded	-	-	-	-	-
Marketing and Sales	-	Excluded	-	Excluded	-	-	-	-	-
Finance	-	Excluded	-	Excluded	-	-	-	-	-
Interim Building Operations	-	Excluded	-	Excluded	-	-	-	-	-
Government Taxes	-	Excluded	-	Excluded	-	-	-	-	-
Development Contingency	-	Excluded	-	Excluded	-	-	-	-	-
Total Soft Costs	-	Excluded	-	Excluded	-	-	-	-	-
Total Project Budget	38,598	\$67,854,000	\$1,758	\$69,341,000	\$1,796	424	\$163,500	2.2%	

Notes

- GST is excluded
- Removal of any contaminated material and abnormal soil conditions are excluded
- Any construction cost escalation beyond January 2007 has been excluded
- LEED consulting costs are Excluded

b2.5 Elemental Cost Summary - Total Project

Gross Livable Area (GLA): 38,598 m2

Element	Total Project Excluding LEED			Total Project Including LEED			LEED % increase	Key incremental cost factors
	Elemental Amount	Cost/m2	Total	Elemental Amount	Cost/sf	Total		
A SHELL								
A1 SUBSTRUCTURE								
A11 Foundation	\$535,700	\$13.88		\$535,700	\$134.14			
A12 Basement Excavation	\$1,234,000	\$31.97	\$1,769,700	\$1,234,000	\$93.53	\$1,769,700	2.6%	
A2 STRUCTURE								
A21 Lowest Floor Construction	\$245,400	\$298.85		\$245,400	\$594.48			
A22 Upper Floor Construction	\$8,365,100	\$216.72		\$8,365,100	\$371.38			
A23 Roof Construction	\$2,924,700	\$75.77	\$11,535,200	\$2,924,700	\$204.50	\$11,535,200	16.6%	
A3 EXTERIOR ENCLOSURE								
A31 Walls Below Grade	\$224,100	\$5.81		\$224,100	\$16.99			
A32 Walls Above Grade	\$1,440,200	\$37.31		\$1,440,200	\$82.30			
A33 Windows & Entrance	\$5,202,000	\$134.77		\$5,644,500	\$168.56			
A34 Roof Covering	\$1,235,900	\$32.02		\$1,235,900	\$80.81			
A35 Projections	\$1,358,300	\$35.19	\$9,460,500	\$1,358,300	\$54.22	\$9,903,000	4.7%	Increase thermal performance of building envelope Increase thermal performance of glazing
B INTERIORS								
B1 PARTITIONS & DOORS								
B11 Partitions	\$726,140	\$225.16		\$731,200	\$259.73			
B12 Doors	\$1,429,400	\$37.03	\$8,690,800	\$1,429,400	\$38.17	\$8,741,600	12.6%	Additional partitions for vestibules at all entrances Additional doors for vestibules at all entrances
B2 FINISHES								
B21 Floor Finishes	\$2,599,400	\$125.36		\$2,627,200	\$94.72			
B22 Ceiling Finishes	\$1,041,300	\$26.98		\$1,041,300	\$40.76			
B23 Wall Finishes	\$1,198,100	\$31.04	\$4,838,800	\$1,212,300	\$33.85	\$4,880,800	7.0%	Low VOC specification Low VOC specification Low VOC specification
B3 FITTING & EQUIPMENT								
B31 Fitting & Fixtures	\$3,769,400	\$97.66		\$3,769,400	\$102.80			
B32 Equipment	\$1,761,400	\$45.63		\$1,761,400	\$49.06			
B33 Conveying Systems	\$2,385,000	\$61.79	\$7,915,800	\$2,385,000	\$67.28	\$7,915,800	11.4%	
C SERVICES								
C1 MECHANICAL								
C11 Plumbing & Drainage	\$2,699,200	\$190.82		\$2,836,300	\$255.08			
C12 Fire Protection	\$738,200	\$19.13		\$738,200	\$39.18			
C13 HVAC	\$3,780,800	\$97.95		\$4,412,600	\$121.66			
C14 Controls	\$1,470,000	\$38.81	\$7,365,200	\$1,470,000	\$51.10	\$8,134,100	11.7%	Low-flow plumbing fixtures Energy saving equipment DDC controls for major equipment
C2 ELECTRICAL								
C21 Service & distribution	\$1,769,400	\$127.23		\$1,769,400	\$170.98			
C22 Lighting, Devices & Heating	\$2,275,600	\$58.96		\$2,301,000	\$54.23			
C23 Systems & Ancillaries	\$865,800	\$22.43	\$4,910,800	\$865,800	\$39.03	\$4,936,200	7.1%	Energy savings fixtures
NET BUILDING COST (Excluding Site)	\$0	\$1,463.46	\$56,486,800	\$0	\$2,205.73	\$57,816,400	83.4%	
D SITE								
D1 SITE WORK								
D11 Site Development	\$500,000	\$17.36		\$500,000	\$61.64			
D12 Mechanical Site Services	\$87,500	\$2.27		\$127,500	\$43.40			
D13 Electrical Site Services	\$82,600	\$2.14	\$670,100	\$82,600	\$11.07	\$710,100	1.0%	Rainwater harvesting system for irrigation Drip irrigation in lieu of standard sprinklers
D2 ANCILLARY WORK								
D21 Demolition	\$0	\$0.00		\$0	\$0.00			
D22 Alterations	\$0	\$0.00	\$0	\$0	\$0.00	\$0	0.0%	
NET BUILDING COST (Including Site)	\$0	\$1,480.83	\$57,157,000	\$0	\$2,267.37	\$58,526,500	84.4%	
Z MARKUPS								
Z1 GENERAL REQUIREMENTS								
Z11 General Requirements	\$4,626,200	\$193.44		\$4,661,300	\$291.05			
Z12 Fee (Excluding LEED Consulting)	\$2,840,100	\$73.58	\$7,466,300	\$2,851,200	\$110.46	\$7,512,500	10.8%	Contingency on incremental costs
TOTAL CONSTRUCTION ESTIMATE (Excluding Contingencies)								
Z2 CONTINGENCIES	\$0	\$83.71	\$64,623,000	\$0	\$2,558.42	\$66,039,000	95.2%	
Z21 Design Contingency	\$1,292,500	\$33.49		\$1,320,800	\$51.17			
Z22 Escalation Contingency	\$0	\$0.00		\$0	\$0.00			
Z23 Construction Contingency	\$1,938,600	\$50.23	\$3,231,100	\$1,981,100	\$76.75	\$3,301,900	4.8%	Contingency on incremental costs
GOOD & SERVICES TAX (EXCLUDED)	\$0	\$0.00	\$0	\$0	\$0.00	\$0	0.0%	
TOTAL CONSTRUCTION ESTIMATE (Including Allowances)								
		\$1,757.97	\$67,854,000		\$2,686.33	\$69,341,000	100.0%	

Cost
 Cost/m2
 Cost

GLA : 38,598 m2
 GLA : 415,465 sf
 Unit/Sqa : 424 no

\$1,757.97
 \$163.32
 \$160,033.02

\$1,796.49
 \$166.90
 \$163,540

2.2%
 2.2%
 2.2%

b2.6 Trade Summary - Total Project

Division	Total Project Excluding LEED			Total Project Including LEED			% of Total	LEED % Increase	Key incremental cost factors
	Budget	GLA (m2)	Cost/	Budget	GLA (m2)	Cost/			
0 Construction Management Fee	2,840,110	\$73.58		2,851,110	\$73.87		4.11%	0.0%	
1 General Conditions	3,778,200	\$97.89		3,813,160	\$98.79		5.50%	0.9%	Includes LEED documentation (excl. consulting)
2 Site Work	2,145,020	\$55.57		2,160,020	\$55.96		3.12%	0.7%	Storm water management and drip irrigation
3 Concrete	16,806,669	\$435.43		16,806,669	\$435.43		24.24%	0.0%	
4 Masonry	1,140,025	\$29.54		1,140,025	\$29.54		1.64%	0.0%	
5 Metals	497,700	\$12.89		497,700	\$12.89		0.72%	0.0%	
6 Carpentry	4,009,930	\$103.89		4,009,930	\$103.89		5.78%	0.0%	
7 Thermal and Moisture Protection	2,633,760	\$68.24		2,684,640	\$69.55		3.87%	1.9%	Increased thermal performance
8 Doors & Windows	6,036,255	\$156.39		6,478,665	\$167.85		9.34%	7.3%	Increased thermal performance glazing
9 Finishes	6,824,154	\$176.80		6,866,153	\$177.89		9.90%	0.6%	
10 Specialties	339,000	\$8.78		339,000	\$8.78		0.49%	0.0%	
11 Equipment	2,082,200	\$53.95		2,082,200	\$53.95		3.00%	0.0%	
12 Furnishings	245,000	\$6.35		245,000	\$6.35		0.35%	0.0%	
13 Special Construction	57,000	\$1.48		57,000	\$1.48		0.08%	0.0%	
14 Conveying Systems	2,385,000	\$61.79		2,385,000	\$61.79		3.44%	0.0%	
15 Mechanical	7,365,143	\$190.82		8,159,023	\$211.38		11.77%	10.8%	Increased mechanical equip. costs
16 Electrical	4,589,943	\$118.92		4,615,343	\$119.57		6.66%	0.6%	Increased energy efficiency
19 Suite Deficiency - Pre PDI	212,000	\$5.49		212,000	\$5.49		0.31%	0.0%	
30 Suite Deficiency	636,000	\$16.48		636,000	\$16.48		0.92%	0.0%	
Subtotal	\$64,623,000	\$1,674.26		\$66,039,000	\$1,710.93		95.24%	2.2%	
Design Contingency	\$1,292,460	\$33.49	2.0 %	\$1,320,780	\$34.22		1.90%	2.2%	Contingency on incremental costs
Escalation Contingency	\$0	\$0.00	0.0 %	\$0	\$0.00		0.00%	0.0%	
Post Contract Contingency	\$1,938,690	\$50.23	3.0 %	\$1,981,170	\$51.33		2.86%	2.2%	Contingency on incremental costs
Subtotal	\$67,854,000	\$1,757.97		\$69,341,000	\$1,796.48		100.00%	2.2%	
GST (Excluded)	\$0	\$0.00		\$0	\$0.00		0.00%	0.0%	
Total Project Construction Cost	\$67,854,000	\$1,757.97		\$69,341,000	\$1,796.48		100.00%	2.2%	

b2.7 LEED Incremental Costing - Total Project

Total Gross Floor Area
suites
38,598 m²
474 no

LEED prerequisite/credit	Targeted	Not Pursued	cost factor description	quantity	Incremental from Standard Condo to LEED			Division impact
					unit rate	sub total	total	
SS1.1 Erosion & Sedimentation Control - Control erosion to reduce negative impacts on water and air quality.	Y		None	0 m2	\$0.00	\$0	\$0	2000
SS1.1 Site Selection - Avoid development of inappropriate sites and reduce the environmental impact from the location of a building on a site.	1		None	0 m2	\$0.00	\$0	\$0.00	1000
SS2.2 Development Density - Channel development to urban areas with existing infrastructure, protect green fields and preserve habitat and natural resources.	1		None	0 m2	\$0.00	\$0	\$0.00	1000
SS3.3 Brownfield Redevelopment - Rehabilitate damaged sites where development is complicated by real or perceived environmental contamination, reducing pressure on undeveloped land.	1		Further documentation required	0 m2	\$0.00	\$0	\$0.00	1000
SS4.1.1 Alternative Transportation : Public Transportation Access - Reduce pollution and land development impacts from automobile use.	1		None	0 m2	\$0.00	\$0	\$0.00	1000
SS4.2 Alternative Transportation : Bicycle Storage & Changing Rooms - Reduce pollution and land development impacts from automobile use.	1		None	0 no	\$0.00	\$0	\$0.00	10000
SS4.3 Alternative Transportation : Alternative Fuel Refueling Stations - Reduce pollution and land development impacts from automobile use.	1		None	0 m2	\$0.00	\$0	\$0.00	-
SS4.4 Alternative Transportation : Parking Capacity - Reduce pollution and land development impacts from single occupancy vehicle use.	1		Additional signage	1 sum	\$3,000.00	\$3,000	\$3,000	10000
SS5.1 Reduced Site Disturbance : Protect or restore open space - Conserve existing natural areas and restore damaged areas to provide habitat and promote biodiversity.	1		Not Pursued	0 m2	\$0.00	\$0	\$0.00	2000
SS5.2 Reduced Site Disturbance : Development Footprint - Conserve existing natural areas and restore damaged areas to provide habitat and promote biodiversity.	1		Not Pursued	0 m2	\$0.00	\$0	\$0.00	2000
SS6.1 Storm water Management : Rate And Quantity - Limit disruption and pollution of natural water flows by managing storm water runoff.	1		Documentation and report Precast cistern Additional piping to irrigation	0 sum 1 sum 1 sum	\$0.00 \$15,000.00 \$10,000.00	\$0 \$15,000 \$10,000	\$0.65 \$0.00 \$0.39 \$0.26	1000 15000 15000
SS6.2 Storm water Management : Treatment - Limit disruption of natural water flows by eliminating storm water runoff, increasing on-site infiltration and eliminating contaminants.	1		Not Pursued	0 m2	\$0.00	\$0	\$0.00	2000
SS7.1 Landscape & Exterior Design to Reduce Heat Island Effect : Non-Roof - Reduce heat islands to minimize impact on microclimate and human and wildlife habitat.	1		None	0 m2	\$0.00	\$0	\$0.00	2000
SS7.2 Landscape & Exterior Design to Reduce Heat Islands : Roof - Reduce heat islands to minimize impact on microclimate and human and wildlife habitat.	1		None	0 m2	\$0.00	\$0	\$0.00	2000, 7100
SS8 Light Pollution Reduction - Eliminate light trespass from the building and site, improve night sky access and reduce development impact on nocturnal environments.	1		Not Pursued	0 m2	\$0.00	\$0	\$0.00	-
9								
WE1.1 Water Efficient Landscaping : Reduce by 50% - Limit or eliminate the use of potable water for landscape irrigation.	1		Documentation and report Drip irrigation system	0 sum 1 sum	\$0.00 \$15,000.00	\$0 \$15,000	\$0.39 \$0.39	2000
WE1.2 Water Efficient Landscaping : No potable use or no irrigation - Limit or eliminate the use of potable water for landscape irrigation.	1		Included in WE1.1	0 m2	\$0.00	\$0	\$0.00	1000
WE2 Innovative Wastewater Technologies - Reduce generation of wastewater and potable water demand, while increasing the local aquifer recharge.	1		Not Pursued	0 m2	\$0.00	\$0	\$0.00	2000, 15000
WE3.1 Water Use Reduction : 20% - Maximize water efficiency within buildings to reduce the burden on municipal water supply and wastewater systems.	1		Dual-flush w/c: 3/6 LPF Urinals: 1.9 LPF Kitchen/lav faucet: 1.9 L/min. Showerhead: 6.8L/min.	682 no 2 no 1105 no 145 no	\$65.00 \$0.00 \$82,875 \$10,875	\$44,330 \$0 \$82,875 \$10,875	\$3.58 \$1.15 \$2.15 \$0.28	15000 15000 15000 15000
WE3.2 Water Use Reduction : 30% - Maximize water efficiency within buildings to reduce the burden on municipal water supply and wastewater systems.	1		Not Pursued	0 m2	\$0.00	\$0	\$0.00	15000
3								
EAp1 Fundamental Commissioning - Verify and ensure that fundamental building elements and systems are designed, installed and calibrated to operate as intended.	Y		Engage a commissioning authority	1 sum	\$2,000.00	\$2,000	\$0.05	1000
EAp2 Minimum Energy Performance - Establish the minimum level of energy efficiency for the base building and systems.	Y		Included in EA1.1	0 m2	\$0.00	\$0	\$0.00	misc
EAp3 CFC Reduction and Elimination of Halons - Reduce ozone depletion.	Y		None	0 m2	\$0.00	\$0	\$0.00	15000
EA1.1 Optimize Energy Performance : 20% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associate with excessive energy use.	2		Interior Lighting Building Envelope HVAC Systems Plant Equipment & DHW	1 sum 1 sum 1 sum 1 sum	\$15,400.00 \$442,410.00 \$449,000.00 \$162,800.00	\$15,400 \$442,410 \$449,000 \$162,800	\$23.49 \$0.40 \$11.46 \$11.63 \$4.22	16000 misc 15000 15000
EA1.2 Optimize Energy Performance : 30% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associate with excessive energy use.			Not Pursued	0 m2	\$0.00	\$0	\$0.00	misc

Total Gross Floor Area
suites
38,598 m2
424 no

LEED prerequisite/credit	Targeted		Not Pursued		cost factor description	quantity	unit rate	sub total	total	cost/m2 total gfa	comments	Division impact		
	1	2	1	2										
Energy & Atmosphere	Incremental from Standard Condo to LEED													
	EA1.3 Optimize Energy Performance: 40% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associated with excessive energy use.	2	Not Pursued	0 m2	\$0.00	Not Pursued	0 m2	\$0.00	\$0	\$0	\$0.00	EXCLUDED	misc	
	EA1.4 Optimize Energy Performance: 50% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associated with excessive energy use.	2	Not Pursued	0 m2	\$0.00	Not Pursued	0 m2	\$0.00	\$0	\$0	\$0.00	EXCLUDED	misc	
	EA1.5 Optimize Energy Performance: 60% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associated with excessive energy use.	2	Not Pursued	0 m2	\$0.00	Not Pursued	0 m2	\$0.00	\$0	\$0	\$0.00	EXCLUDED	misc	
	EA2.1 Renewable Energy: 5% - Encourage and recognize increasing levels of on-site renewable energy self-supply in order to reduce environmental impacts associated with fossil fuel energy use.	1	Not Pursued	0 m2	\$0.00	Not Pursued	0 m2	\$0.00	\$0	\$0	\$0.00	EXCLUDED	misc	
	EA2.2 Renewable Energy: 10% - Encourage and recognize increasing levels of on-site renewable energy self-supply in order to reduce environmental impacts associated with fossil fuel energy use.	1	Not Pursued	0 m2	\$0.00	Not Pursued	0 m2	\$0.00	\$0	\$0	\$0.00	EXCLUDED	16000	
	EA2.3 Renewable Energy: 20% - Encourage and recognize increasing levels of on-site renewable energy self-supply in order to reduce environmental impacts associated with fossil fuel energy use.	1	Not Pursued	0 m2	\$0.00	Not Pursued	0 m2	\$0.00	\$0	\$0	\$0.00	EXCLUDED	16000	
	EA3 Best Practice Commissioning - Verify and ensure that the entire building is designed, constructed and calibrated to operate as intended.	1	Engage a independent commissioning authority	1 sum	\$10,000.00		1 sum	\$10,000.00	\$10,000	\$10,000	\$0.26	Related to EAp1	1000	
	EA4 Ozone Protection: Elimination of HCFCs - Reduce ozone depletion and support early compliance with the Montreal Protocol.	1	Specification of no HCFC HVAC&R equipment	1 sum	\$10,000.00		1 sum	\$10,000.00	\$10,000	\$10,000	\$0.26	Related to EAp3	15000	
	EA5 Measurement & Verification - Provide for the ongoing accountability and optimization of building energy and water consumption performance over time.	1	Lighting system and controls Air distribution static pressures/ ventilation air volumes Boiler efficiencies	1 sum 0 sum 0 sum	\$10,000.00 \$0.00 \$0.00		1 sum 0 sum 0 sum	\$10,000.00 \$0.00 \$0.00	\$10,000 \$0 \$0	\$10,000	\$0.26 \$0.00 \$0.00	Cost includes meters for all major base building systems and 1-year analysis to compare actual performance to anticipated performance Included in base - Standard BAS requirement	16000 15000 15000	
	EA6 Green Power - Encourage the development and use of grid-source, renewable energy technologies on a net zero pollution basis.	1	Not pursued	0 m2	\$0.00	Not pursued	0 m2	\$0.00	\$0	\$0	\$0.00	EXCLUDED	-	
	Materials & Resources	MR1 Storage & Collection of Recyclables - Facilitate the reduction of waste generated by building occupants that is hauled to and disposed of in landfills.												
		MR1.1 Building Reuse: Maintain 75% of Existing Walls, Floors, and Roof - Extend the life cycle of existing building stock, conserve resources, retain cultural resources, reduce waste and reduce environmental impacts of new buildings as they relate to materials manufacturing and transport.	1	Permanent recycling area in the building	0 m2	\$0.00	Not pursued	0 m2	\$0.00	\$0	\$0	\$0.00	EXCLUDED	misc
		MR1.2 Building Reuse: Maintain 95% of Existing Walls, Floors and Roof - Extend the life cycle of existing building stock, conserve resources, retain cultural resources, reduce waste and reduce environmental impacts of new buildings as they relate to materials manufacturing and transport.	1	Not pursued	0 m2	\$0.00	Not pursued	0 m2	\$0.00	\$0	\$0	\$0.00	EXCLUDED	misc
		MR1.3 Building Reuse: Maintain 50% of Interior Non-Structural Elements - Extend the life cycle of existing building stock, conserve resources, retain cultural resources, reduce waste and reduce environmental impacts of new buildings as they relate to materials manufacturing and transport.	1	Not pursued	0 m2	\$0.00	Not pursued	0 m2	\$0.00	\$0	\$0	\$0.00	EXCLUDED	misc
MR2.1 Construction Waste Diversion: Divert 50% From Landfill - Divert construction, demolition and land clearing debris from landfill disposal. Redirect recyclable recovered resources back to the manufacturing process. Redirect reusable materials to appropriate sites.		1	Additional lifting and dumpster rental fees Documentation and sorting of Wood, Masonry, Metal, and GYB	0 sum 1 sum	\$0.00 \$10,000.00		0 sum 1 sum	\$0.00 \$10,000.00	\$0 \$10,000	\$10,000	\$0.26 \$0.26	Additional costs assumed to be absorbed by reduced tipping fees for recyclable materials Photographs and LEED standard documents See MR2.1	1000 1000	
MR2.2 Construction Waste Diversion: Divert 75% from Landfill - Divert construction, demolition and land clearing debris from landfill disposal. Redirect recyclable recovered resources back to the manufacturing process. Redirect reusable materials to appropriate sites.		1	Included in MR2.1	0 m2	\$0.00	Not pursued	0 m2	\$0.00	\$0	\$0	\$0.00	EXCLUDED	1000	
MR3.1 Resource Reuse: 5% - Reuse building materials and products in order to reduce demand for virgin materials and to reduce waste, thereby reducing impacts associated with the extraction and processing of virgin resources.		1	Not pursued	0 m2	\$0.00	Not pursued	0 m2	\$0.00	\$0	\$0	\$0.00	EXCLUDED	misc	
MR3.2 Resource Reuse: 10% - Reuse building materials and products in order to reduce demand for virgin materials and to reduce waste, thereby reducing impacts associated with the extraction and processing of virgin resources.		1	Not pursued	0 m2	\$0.00	Not pursued	0 m2	\$0.00	\$0	\$0	\$0.00	EXCLUDED	misc	
MR4.1 Recycled Content: 7.5% (Post-Consumer + 1/2 Post-Industrial) - Increase demand for building products that incorporate recycled content materials, therefore reducing impacts resulting from extraction and processing of new virgin materials and by-passing energy and green house gas-intensive industrial and manufacturing processes.		1	25% slag or flyash Specification of high recycled content materials such as asphalt GYB steel and Brick Misc. materials and finishes Documentation and report	0 m2 0 m2 0 m2 0 sum	\$0.00 \$0.00 \$0.00 \$0.00		0 m2 0 m2 0 m2 0 sum	\$0.00 \$0.00 \$0.00 \$0.00	\$0 \$0 \$0 \$0	\$0	\$0.00 \$0.00 \$0.00 \$0.00	Subject to weather and schedule constraints. Material cost savings assumed to be offset by accelerator admixtures. Documentation costs allowed for in DC-2. Minimal cost impact Minimal cost impact Included in General requirements	misc misc misc 1000	

LEED prerequisite/credit	Targeted	Pending	Not Pursued	cost factor description	quantity	Incremental from Standard Condo to LEED			Division impact	
						unit rate	sub total	total		
MRc4.2 Recycled Content: 15% Post-Consumer + 1/2 Post-Industrial - Increase demand for building products that incorporate recycled content materials, therefore reducing impacts resulting from extraction and processing of new virgin materials and by-passing energy and green house gas-intensive industrial and manufacturing processes.			1	Not pursued			\$0	\$0.00	EXCLUDED	
MRc5.1 Regional Material: 10% Extracted and Manufactured Regionally - Increase demand for building materials and products that are extracted and manufactured within the region, thereby supporting the use of indigenous resources and reducing the environmental impacts resulting from transportation.	1			None	0 m2	\$0	\$0	\$0.00	Minimal cost impact - proximity to industry	misc
MRc5.2 Regional Materials: 20% Extracted and Manufactured Regionally - Increase demand for building materials and products that are extracted and manufactured within the region, thereby supporting the use of indigenous resources and reducing the environmental impacts resulting from transportation.			1	Not pursued	0 m2	\$0	\$0	\$0.00	EXCLUDED	misc
MRc6 Rapidly Renewable Materials: Reduce the use and depletion of finite raw materials and long-cycle renewable materials by replacing them with rapidly renewable materials.	1			Not pursued	0 m2	\$0	\$0	\$0.00	EXCLUDED	misc
MRc7 Certified Wood - Encourage environmentally responsible forest management.			1	Not pursued	0 m2	\$0	\$0	\$0.00	EXCLUDED	6000
MRc8 Durable Building - Minimize materials use and construction waste over a building's life resulting from premature failure of the building and its constituent components and assemblies.	1			None	0 m2	\$0	\$0	\$0.00	Minimal cost impact - Standard Tridel specification - Documentation costs included in general requirements	misc
5										
EQc1 Minimum IAQ Performance - Establish minimum indoor air quality (IAQ) performance to enhance indoor air quality in buildings, thus contributing to the comfort and well-being of the occupants.	Y			None	0 m2	\$0	\$0	\$0.00	Minimal cost impact - Standard building specification	15000, misc
EQc2 Environmental Tobacco Smoke (ETS) Control - Prevent or minimize exposure of building occupants, indoor surfaces, and systems to Environmental Tobacco Smoke (ETS).	Y			Suite weather-stripping Blower door testing of sample units	424 no 42 no	\$21,200 \$29,680	\$50,880	\$1.32 \$0.55 \$0.77	Weather stripping and floor sweep for residential units Sampling of units	15000, misc
EQc1 Carbon Dioxide (CO2) Monitoring - Provide capacity for indoor air quality (IAQ) monitoring to help sustain long-term occupant comfort and well-being.			1	Not Pursued	0 m2	\$0	\$0	\$0.00	EXCLUDED	15000
EQc2 Increase Ventilation Effectiveness: Provide for effective delivery and mixing of supply air to support the safety, comfort and well-being of building occupants.	1			Not Pursued	0 m2	\$0	\$0	\$0.00	EXCLUDED	15000
EQc3.1 Construction IAQ Management Plan: During Construction - Prevent indoor air quality problems resulting from the construction/renovation process in order to help sustain the comfort and well-being of construction workers and building occupants.	1			Not Pursued	0 m2	\$0	\$0	\$0.00	EXCLUDED	15000
EQc3.2 Construction IAQ Management Plan: Testing Before Occupancy - Minimize indoor air quality problems resulting from the construction/renovation process in order to help sustain the comfort and well-being of building occupants.	1			Not pursued	0 m2	\$0	\$0	\$0.00	EXCLUDED	1000
EQc4.1 Low-Emitting Materials: Adhesives & Sealants - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1			Low VOC spec - all regularly occupied areas	0 m2	\$0	\$0	\$0.00	Minimal cost impact - additional costs for documentation included in General Requirements	7920
EQc4.2 Low-Emitting Materials: Paints & Coatings - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1			Low VOC spec - all regularly occupied areas	1,41,513 m2	\$14,151	\$14,151	\$0.37	Low VOC Specification	9900
EQc4.3 Low-Emitting Materials: Carpet - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1			Green seal carpet common area Green seal carpet to suites	2950 m2 8189 m2	\$7,375 \$20,473	\$27,848	\$0.19 \$2.50 \$0.53	Low VOC Specification	9685 9685
EQc4.4 Low-Emitting Materials: Composite Wood & Laminates - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1			Not Pursued	0 m2	\$0	\$0	\$0.00	EXCLUDED	6400
EQc5 Indoor Chemical & Pollutant Source Control - Minimize exposure of building occupants to potentially hazardous particulates, biological contaminants and chemical pollutants that adversely impact air and water quality.	1			Completion of standardized schedules. Allowance for premium filters in AHU Testing of sample suites	0 m2 2 no 3 no	\$0 \$4,000 \$6,000	\$10,000	\$0.26 \$0.00 \$0.10 \$0.16	Additional costs for documentation included in General Requirements Allowance for MERV filters on AHUs	15000
EQc6.1 Controllability of Systems: Perimeter Spaces - Provide a high level of thermal, ventilation and lighting system control by individual occupants or specific groups in multi-occupant spaces to promote the productivity, comfort and well-being of building occupants.	1			None	0 m2	\$0	\$0	\$0.00	Operable windows included in base - additional costs for documentation included in General Requirements	8520
EQc6.2 Controllability of Systems: Non-Perimeter Spaces - Provide a high level of thermal, ventilation and lighting system control by individual occupants or specific groups in multi-occupant spaces to promote the productivity, comfort and well-being of building occupants.	1			None	0 m2	\$0	\$0	\$0.00	Minimal cost impact - Standard Tridel specification	15000
EQc7.1 Thermal Comfort: Compliance - Provide a thermally comfortable environment that supports the productivity and well-being of building occupants.	1			None	0 m2	\$0	\$0	\$0.00	Minimal cost impact - Standard Tridel specification	15000
EQc7.2 Thermal Comfort: Monitoring - Provide a thermally comfortable environment that supports the productivity and well-being of building occupants.			1	Not Pursued	0 no	\$0	\$0	\$0.00	EXCLUDED	15000

Indoor Environmental Quality

Total Gross Floor Area
suites
38,598 m2
424 no

Incremental from Standard Condo to LEED

LEED prerequisite/credit	Targeted		Not Pursued		cost factor description	quantity	unit rate	sub total	total	cost/m2 total gfa	comments	Division impact
	1											
EQc8.1 Daylight and Views: Daylight 75% of Spaces - Provide for the building occupants a connection between indoor spaces and the outdoors through the introduction of daylight and views into the regularly occupied area of the building.	1				None	0 m2	\$0.00	\$0	\$0	\$0.00	Included in base - additional costs for documentation included in General Requirements	n/a
EQc8.2 Daylight and Views: Daylight 90% of Spaces - Provide for the building occupants a connection between indoor spaces and the outdoors through the introduction of daylight and views into the regularly occupied area of the building.	1				None	0 m2	\$0.00	\$0	\$0	\$0.00	Included in base - additional costs for documentation included in General Requirements	n/a
9												
IDc1.1 Innovation in Design: Breathing wall demonstration	1				In-suite metering	0 m2	\$0.00	\$0	\$0	\$0.00	EXCLUDED Owner to confirm breathing wall fulfills requirements of ID point	10900
IDc1.2 Innovation in Design: Specific Title	1				Chiller Heat Recovery	0 m2	\$0.00	\$0	\$0	\$0.00	Included in EAcl.1	15000
IDc1.2 Innovation in Design: Specific Title	1				Green living guide	0 m2	\$0.00	\$0	\$0	\$0.00	Marketing costs excluded	-
IDc1.4 Innovation in Design: Specific Title	1				Energy star washing machines	424 no	\$0.00	\$0	\$0	\$0.00	Included in base	11451
IDc2 LEED® Accredited Professional:					LEED® Consulting - EXCLUDED LEED® Registration LEED® Certification	1 sum 1 sum 1 sum	\$0.00 \$2,650.00 \$14,310.00	\$0 \$2,650 \$14,310	\$16,960	\$0.44 \$0.00 \$0.07 \$0.37		1000 1000 1000
NET COST (Including Site)	36	2	32						\$1,412,529	\$36.60		
General Requirements & Fees.												
General requirements on additional cost (Excluded) Construction Management Fees (Excluded) Design Fees (Excluded)												
TOTAL ESTIMATE (Excluding Contingencies)									\$1,412,529	\$36.60		
Allowances												
Design Allowances Escalation Allowances (Excluded) Construction Allowances												
TOTAL ESTIMATE (Including Allowances)									\$1,487,129	\$38.53		

GFA: 38,598 /m2
GFA: 415,465 /sf
Suites: 424
Points: 36

\$38.53 /m2
\$3.58 /sf
\$3,507.38 /suite
\$41,309 /credit

b2.8 EAc1 - Optimize Energy Performance Strategies

Total Gross Floor Area 38,598
suites 424

Scenario	Quantity	Unit Rate	Sub-Total	\$ Budget	Comments
1. Efficient Lighting Design Reduce installed lighting power to meet ASHRAE 90.1-2004 Use fluorescent (T8 and/or T5 with electronic ballasts), 4-pin compact fluorescent, LED and HID fixtures to avoid high lighting power densities. Eliminate halogen, incandescent and mercury vapour fixtures.	0 m2	\$0.00	\$0	\$0	Included in base
				\$15,400	
2. Occupancy sensors for lighting Provide occupancy sensors to control lighting in the building (e.g. exit stairwells, amenity areas, parking garage storage rooms, utility rooms and maintenance closets). Exceptions may included reception areas, areas where safety may be a concern and areas prohibited under the Ontario Building Code	140 no	\$110.00	\$15,400	\$15,400	
Total Interior Lighting					
1. Increase thermal performance of spandrel panel Increase spandrel R-Value from R6 to R12 by adding 25mm of extruded polystyrene or spray applied polyurethane to interior surface of metal back pan. Alternatively, add 50mm of rigid mineral fibre or rigid fibreglass	4096 m2	\$0.00	\$0	\$0	Included in base
2. Increase thermal performance of exterior brick wall assemblies Upgrade effective R-value (i.e. including effects of thermal bridging) from R-12 to R-17 by adding 25mm of extruded polystyrene outboard of the dens glass gold sheathing	0 m2	\$15.00	\$0	\$0	Not Pursued
3. Increase thermal performance of exterior precast panels Upgrade effective R-value (i.e. including effects of thermal bridging) from R-12 to R-17 by adding 25mm of extruded polystyrene	0 m2	\$15.00	\$0	\$0	Included in base
4. Upgrade Window Performance Specify windows with the following thermal performance in accordance with CSA-A440.2: U = 1.94 W/m2C, SHGC = 0.39 Note: Cavity space (13mm) to include insulating non-metal spacer and argon fill. Frames to include 19mm thermal break. Glazing to include soft coat low-e (e=0.05).	2167 m2	\$0.00	\$0	\$442,410	Base assumes double glazing with low E coating and 3/8" thermal break
Total Building Envelope					
				\$442,410	
1. Outdoor Air Reset Control the supply air temperature using outdoor air reset. Additional filters for outdoor air	2 no 2 no	\$5,000.00 \$2,000.00	\$10,000 \$4,000	\$14,000	
2. Energy Recovery Ventilator in VAV systems Add enthalpy wheel (7.5% effective) to serve all ventilation air. Note: this measure must be implemented with measure #1 (Outdoor Air Reset) to maximize energy recovery savings.	58000 cfm	\$7.50	\$435,000	\$435,000	No VAV System
3. Upgrade Fan Efficiency in VAV Systems Specify supply fans 55% efficiency Specify central exhaust fans: 35% efficiency	0 no 8 no	\$0.00 \$0.00	\$0 \$0	\$0	
Total HVAC Systems					
				\$449,000	
1. In-suite energy recovery ventilator 75% effective ERV to be installed in apartments, recovering heat from bathrooms & kitchen exhaust. Downsizing of corridor make-up air unit for towers Reduce kitchen exhaust ductwork and perimeter penetration Elimination of bathroom exhaust fan and ducting to perimeter	424 no 1 sum 424 no 669 no	\$0.00 \$0.00 \$0.00 \$0.00	\$0 \$0 \$0 \$0	\$0	Included in base

Scenario	Quantity	Unit Rate	Sub-Total	\$ Budget	Comments
2. Modulating Boiler Add fully-modulating burner to the boiler to standard efficiency DHW boiler. Add fully-modulating burner to the boiler to standard efficiency Building Heating boiler.	0 no 0 no	\$0.00 \$0.00	\$0 \$0	\$0	Not Pursued
3. Condensing Boiler Upgrade from standard efficiency boiler to condensing boiler for DHW system (efficiency = 93%) Upgrade from standard efficiency boiler to condensing boiler for Building Heating system (efficiency = 93%)	2 no 4 no	\$5,500.00 \$12,500.00	\$11,000 \$50,000	\$60,800	For building hot water For domestic hot water
4. VSD on Pumps Add variable speed drives on all heating pumps.	8 m2	\$8,500.00	\$68,000	\$68,000	
5. Increase Pumping Efficiency Increased combined impeller/motor efficiency to 70% for all heating pumps.	0 sum	\$0.00	\$0	\$0	Not Pursued
6. High Efficiency Water Cooled Chiller Upgrade water cooled chiller to a high efficiency model with a COP = 7.0 Note: This measure will only apply if a central chiller system is used as opposed to high efficiency DX cooling roof top units (see measure 3.2). This measure assumes a standard efficiency water cooled chiller is part of the base design.	0 m2	\$0.00	\$0	\$0	Not Pursued
7. VSD on Cooling Tower Pump Add variable speed drive to cooling tower pump.	4 no	\$8,500.00	\$34,000	\$34,000	
8. Low-Flow Fixtures Upgrade to lavatory faucets with a flow rate of 1.9L/min. @552KPa (0.5 gpm@80psi).	0 m2	\$0.00	\$0	\$0	Included in WfEc3.1
Total Plant Equipment & DHW				\$162,800	

NET COST EXCLUDING GENERAL REQUIREMENTS AND ALLOWANCES				\$1,069,610	
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38,598 m2
415,465 sf
424 suites

\$27.71
\$2.57
\$2,522.67

b2.9 Building Value Assessment

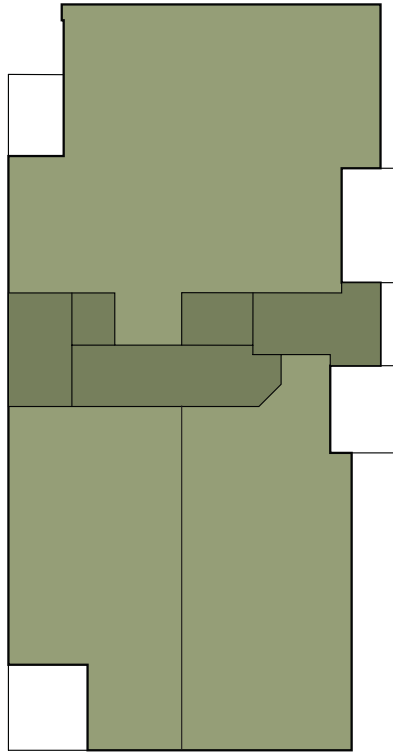
Ref.	Design Criteria/Characteristics		MNECB Reference Building		b2 - Multi-unit Residential Case Study		Key Indicators
1.00	Construction Cost Summary						
1.01	Building Area (GLA)		38,598 m2		38,598 m2		
1.02	Number of Suites		424 no		424 no		
1.03	Total Construction Hard Costs (Excl. LEED)		\$67,854,000	\$1,757.97 /m2	\$67,854,000	\$1,757.97 /m2	
1.04	Total LEED Incremental Construction Cost		\$0	\$0.00 /m2	\$1,487,000	\$38.53 /m2	
1.05	Total Construction Hard Costs (Incl. LEED)		\$67,854,000	\$1,757.97 /m2	\$69,341,000	\$1,796.49 /m2	
1.06	Total Project Soft Costs		Excluded	- /m2	Excluded	- /m2	
1.07	Total Project Budget		\$67,854,000	\$1,757.97 /m2	\$69,341,000	\$1,796.49 /m2	
2.00	Building Environmental Performance						
2.01	Energy Use per year	KWh/a	13,354,908	346 /m2	8,182,776	212 /m2	
2.02	Energy Cost per year	\$	\$859,984	\$22.28 /m2	\$551,893	\$14.30 /m2	
2.03	Percent of MNECB baseline		100.0%		58.9%		
2.04	Water Use per year	m3	79,898	2.070 m3/m2	55,929	1.449 m3/m2	
2.05	Water Cost per year (@ \$1.20/m3)	\$	\$95,877	\$2.48 /m2	\$67,114	\$1.74 /m2	
2.06	Percent water reduction		0%		30%		
2.07	Greenhouse Gas reduction	Tonnes CO2/a	-		-		
2.08		Tonnes CO2/a/unit	-		-		
3.00	Value of Increased Site Density Permitted by Municipality						
3.01	Number of suites permitted by zoning	no	424		445		
3.02	Increase in site density beyond zoning	%	0.0%		5.0%		
3.03	Developer revenue	\$	\$12,720,000	\$30,000 /suite	\$13,356,000	\$30,000 /suite	
3.04	Increased developer revenue	\$	\$0	\$0.00 /m2	\$636,000	\$16.48 /m2	
3.05	Increased building value (% of Capital)	%	0%		0.9%		
3.06	Payback on LEED Cost Increment	Years	0.0		2.3		
4.00	Value of Reduced time in Gaining Project Approvals						
4.01	Duration of Permitting and Approvals	Months	14		10		
4.02	Carrying costs of pre-construction	\$/Month	\$127,200	\$300 /suite	\$127,200	\$300 /suite	
4.03	Estimated carrying cost pre-construction	\$	\$1,780,800	\$46.14 /m2	\$1,272,000	\$32.96 /m2	
4.04	Savings from Schedule Advantage	\$	\$0	\$0.00 /m2	\$508,800	\$13.18 /m2	
4.05	Increased building value (% of Capital)	%	0%		0.7%		
4.06	Payback on LEED Cost Increment	Years	0.0		2.9		
5.00	Value of Sales Premium (Note 1)						
5.01	Sales Revenue (GSA = 85% of GLA)	\$	\$11,482,905	\$350.00 /m2 (GSA)	\$12,057,050	\$367.50 /m2 (GSA)	
5.02	Sales Revenue Premium	%	0.0%		5.0%		
5.03	Additional Sales Revenue	\$	\$0	\$0.00 /m2 (GSA)	\$574,145	\$17.50 /m2 (GSA)	
5.06	Increased building value (% of Capital)	%	0%		0.8%		
5.07	Payback on LEED Cost Increment	Years	0.0		2.6		
6.00	Value of Increased Sales Velocity						
6.01	Duration of Pre-Construction Sales	Months	8		6		
6.02	Carrying costs during pre-sales	\$/Month	\$318,000	\$750 /suite	\$318,000	\$750 /suite	
6.03	Estimated carrying cost pre-const. sales	\$	\$2,544,000	\$65.91 /m2	\$1,908,000	\$49.43 /m2	
6.04	Savings from Schedule Advantage	\$	\$0	\$0.00 /m2	\$636,000	\$16.48 /m2	
6.05	Increased building value (% of Capital)	%	0%		0.9%		
6.06	Payback on LEED Cost Increment	Years	0.0		2.3		
7.00	Value of Reduced Condominium Fees (Note 2, 3)						
7.01	Condo fees (GSA = 85% of GLA)	\$/Month	\$180,445.65	\$5.50 /m2	\$164,041.50	\$5.00 /m2	
7.02	Condo fees	\$/Year	\$2,165,348	\$5,107 /suite	\$1,968,498	\$4,643 /suite	
7.03	Savings available for debt service	\$/Month	\$0	\$0.00 /suite	\$16,404	\$38.69 /suite	
7.04	Value of reduced condo fee in qualifying for additional mortgage	\$	\$0	\$0.00 /m2	\$2,120,000	\$5,000 /suite	
7.05	Building premium on condo fee savings	\$	\$0	\$0.00 /m2	\$2,120,000	\$54.93 /m2	
7.06	Increased building value (% of Capital)	%	0%		3.1%		
7.07	Payback on LEED Cost Increment	Years	0.0		0.7		
8.00	Total Increase in Building Value						
8.01	Increase in building value (sum 3 to 7)	\$	\$0	\$0.00 /m2	\$4,474,945	\$115.94 /m2	
8.02	Increased building value (% of Capital)	%	0%		6.5%		
8.03	Payback on LEED Cost Increment	Years	0.0		0.3		

1. Sales revenue based on similar building sales information provided by Altus Helyar Valuation Consulting

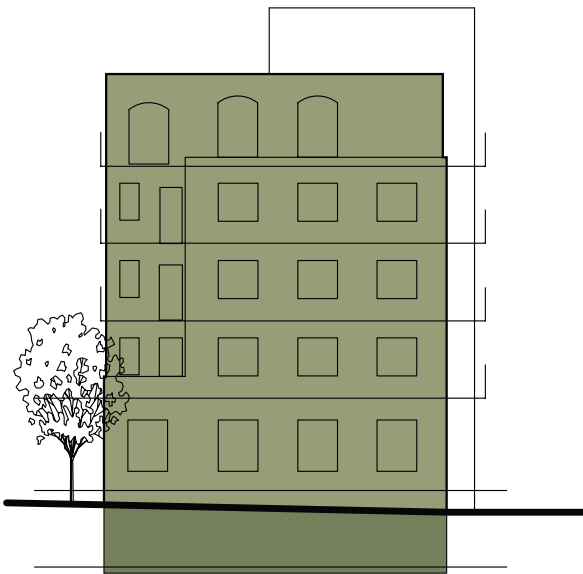
2. Condo fees based on Altus Helyar Cost Consulting data

3. Mortgage qualification figures by Invis Financial on-line calculator

b3.1 Project Diagrams and Overview



Typical Floor Plan Diagram



Building Elevation Diagram

Ref.	Design Criteria/Characteristics	b3 Residential Case Study	Key Indicators
1.00 Project Statistics			
1.01	Location	Waterloo, Ontario	
1.02	Gross Livable Area (m2 GLA)	1703	
1.03	Stories	Parking	-
1.04		Tower A	5
1.05		Tower B	-
1.06	Number of suites		11
2.00 Construction Cost Estimate			
2.01	Below Grade (parking/basement)		\$149,960
2.02	Podium		-
2.03	Residential Floors Tower A		\$2,114,312
2.04	Residential Floors Tower B		-
2.05	Site Development		\$151,318
2.06	Subtotal Excluding Contingencies		\$2,415,590
2.07	Design Contingency/Allowance		\$0
2.08	Escalation Contingency		\$0
2.09	Post Contract		\$50,000
2.10	Total Construction Cost (Excl. GST)		\$2,466,000
2.11		\$/m2 (GLA)	\$1,448
3.00 Estimated LEED Cost Increment (Included above)			
3.01	\$ Budget		\$184,000
3.02	\$/m2		\$108
3.03	\$/credit		\$4,600
3.04	% increase		8.1%
4.00 Exterior Enclosure (Overall System)			
4.01	Wall R-Value		R-20
4.02	Roof R-Value		R-20
4.03	Glazing U-factor / SHGC / visible light trans.		1.41/0.40/0.70
4.04	Amount of glazing (% of building skin area)		17%
5.00 Building Environmental Performance			
5.01	Energy Intensity (Base/LEED)	KWh/m2/a	250/105
5.02	Percent of MNECB baseline		62% MNECB
5.03	Water use (Base/LEED)	L/m2/a	
5.04	Percent water reduction		0%
5.05	Greenhouse Gas reduction	tonnes CO2/a	-
5.06		tonnes CO2/a/unit	-

b3.2 Project Statistics

Ref.	Item	Unit	Case Study Value	Industry Standard Value	Key Indicators
1.00	Project Totals				
1.01	Below Grade Area (GPA)	sf	3,175	33,229	
1.02	GLA	sf	18,332	70,630	
1.03	GFA (TCA)	sf	21,507	103,859	
1.04	# Levels Below Grade	no	1	2	
1.05	# Towers	no	1	1	
1.06	# Floors Tower	no	5	7	
1.07	# Suites	no	11	39	
1.08	# Parking	no	0	64	
1.09	# Lockers	no	0	64	
1.10	Site Area	sf	9,178	18,558	

Ref.	Item	Unit	Case Study Value	Industry Standard Value	Key Indicators
2.00	Below Grade				
2.01	Total Below Grade Area	sf	3,175	33,229	
2.01.01	Net Parking area	sf	0	29,058	
2.01.02	Service / Mechanical	sf	2,917	765	
2.01.03	Circulation	sf	258	1,372	
2.01.04	Storage / Lockers	sf	0	2,035	
2.02	Stalls	no	0	64	
2.03	No. of levels	no	1	2	
2.04	Gross Parking Area / Stall	sf	-	522	
2.05	Net parking area / Stall	sf	-	451	
2.06	Stalls / Unit	no	0.00	1.62	
2.07	Exterior Wall Area	sf	2,379	8,681	
2.08	Exterior wall / GPA (Below Grade)	ratio	0.75	0.26	
2.09	Excavation Volume	m3	1,168	10,213	
2.10	Excavation/Parking Area ratio (m3/m2)	m3/m2	3.96	3.33	
2.11	Below Grade (GPA) / Total Construction Area(TCA)	ratio	0.15	0.32	
2.12	# Elevator Cabs	no	1	2	
2.13	# Elevator Stops	no	1	9	

Ref.	Item	Unit	Case Study Value	Industry Standard Value	Key Indicators
3.00	Above Grade				
3.01	Total Above Grade Area (GLA)	sf	18,332	70,630	
3.01.01	Residential - High Rise	sf	0	0	
3.01.02	Residential - Low Rise	sf	12,742	56,739	
3.01.03	Retail /Commercial	sf	2,196	2,175	
3.01.04	Amenity	sf	108	942	
3.01.05	Storage / Lockers	sf	0	0	
3.01.06	Service Areas (mechanical/electric)	sf	444	2,153	
3.01.07	Circulation	sf	2,842	8,622	
3.02	Net saleable area	sf	14,938	58,913	

Ref.	Item	Unit	Case Study Value	Industry Standard Value	Key Indicators
3.05	Suite Breakdown				
3.05.01	Bachelor / Studio	no	0	1	
3.05.02	1 bedroom	no	3	5	
3.05.03	1 bedroom + Den	no	0	4	
3.05.04	2 bedroom	no	8	15	
3.05.05	2 bedroom + Den / Study	no	0	15	
3.05.06	3 bedroom	no	0	1	
3.05.07	3 bedroom + Den	no	0	0	
3.05.08	4 bedroom + den	no	0	0	
3.05.09	Penthouse	no	0	0	
3.06	No. of units	no	11	39	
3.07	GLA / Unit	sf	0	0	
3.08	2 bedroom / 1 bedroom Ratio		2.67	3.47	

3.12 Floors

Ref.	Item	Unit	Case Study Value	Industry Standard Value	Key Indicators
3.12.02	Typical floor to floor height	lf	9.67	9.00	
3.12.03	Window Area	sf	2,217	11,738	
3.12.04	Exterior wall area	sf	12,734	35,743	
3.12.05	Exterior wall / GLA (Above Grade)		0.69	0.50	
3.12.06	# Elevator Cabs	no	1	2	
3.12.07	# Elevator Stops	no	1	9	

Ref.	Item	Unit	Case Study Value	Industry Standard Value	Key Indicators
3.13	Saleable				
3.13.01	Total Saleable Area	sf	14,938	58,913	
3.13.02	Residential	sf	12,742	56,739	
3.13.03	Retail/Commercial	sf	2,196	2,175	

Ref.	Item	Unit	Case Study Value	Industry Standard Value	Key Indicators
3.14	Statistical Efficiency Ratios				0.00
3.15	Building Efficiency (Net Saleable / GLA)	ratio	0.81	0.83	
3.16	Typical floor Efficiency (Net Saleable / GLA)	ratio	0.88	0.88	
3.17	Average Selling Area/Unit (Average Unit Size)	sf	1,158	1,455	
3.18	Exterior wall / Net Saleable Area (Above Grade)	ratio	0.85	0.61	
3.19	Window / Ext.wall ratio	ratio	0.17	0.32	
3.22	Retail ratio - (Retail area / GLA)	ratio	0.12	0.06	
3.23	GFA / Unit	sf	1,955	2,660	

Ref.	Item	Unit	Case Study Value	Industry Standard Value	Key Indicators
3.26	Construction Ratios				
3.27	Formwork contact area	m2	7,496	23,320	
3.28	Concrete volume (including Waste)	m3	749	5,016	
3.29	Rebar Weight	kg	61,545	419,297	
3.30	Rebar / Concrete Volume ratio	kg/m3	82.2	82.3	
3.31	Structural Steel	kg	?	0.0	
3.32	Rebar / GLA	kg/m2	3.36	5.85	
3.32	Rebar / GFA	kg/m2	2.86	3.97	
3.33	Formwork / GFA	m2/m3	0.35	0.22	
3.34	Concrete / GFA	m3/m2	0.37	0.52	
3.35	Concrete / GLA	m3/m2	0.44	0.76	
3.36	Structural Steel/GLA	kg	?	?	
3.37	Number of fan coils/heat pump units	no	0	39	
3.38	Fan Coils / unit, heat pumps/unit	no	0.00	1.00	
3.39	Net saleable area per Fan coil	sf	-	1,514	

Ref.	Item	Unit	Case Study Value	Industry Standard Value	Key Indicators
4.00	Site				
4.01	Gross Site Area	acre	0.21	0.42	
4.02	Site Density (UPA)	unit/acre	52.34	94.44	
4.03	Site Area/Unit	sf	834.36	469.79	

Ref.	Item	Unit	Case Study Value	Industry Standard Value	Key Indicators
5.00	Construction Cost				
6.00.01	Below Grade Cost	\$	\$149,960	\$2,110,000	
6.00.03	Above Grade Cost (Incl Site Work)	\$	\$2,315,630	\$6,868,722	
6.01	Total Cost	\$	\$2,465,590	\$8,978,722	
6.02	Cost / Stall	\$/Unit	-	\$33,168	
6.03	Cost / GLA	\$/sf	\$134.50	\$126.44	
6.04	Cost / GFA	\$/sf	\$114.64	\$86.12	
6.05	Cost / Unit	\$/Unit	\$224,145	\$229,175	
6.06	Cost / Saleable Area	\$/sf	\$165.05	\$151.59	

b3.3 Project Narrative - By Building Element

A1 Sub-Structure

Standard Building

- Conventional foundations with spread footing.
- Open cut excavation

LEED Gold Initiatives:

- Use fly-ash as partial substitute of Portland cement in concrete mix
- Use portion of slag as aggregate for concrete mix.

A2 Structure

Standard Building

- Core-slab floor with concrete block structure and shear walls.
- Steel transfer beams and lintels
- Pre-cast exit stairs

LEED Initiatives:

- 250 Durisol insulated concrete formwork
- Use fly-ash as partial substitute of Portland cement in concrete mix
- Use slag as aggregate for concrete mix.
- Use of rebar with recycled content

A3 Exterior Enclosure

Below Grade

Standard Building

- Cast in place concrete perimeter basement wall.
- Waterproof membrane on protection board

LEED Initiatives:

- Use fly-ash as partial substitute of Portland cement in concrete mix
- Use slag as aggregate for concrete mix.
- Use of rebar with recycled content
- 50mm spray foam insulation under slab on grade

Above Grade

Standard Building

Walls

- Brick veneer with steel framing/concrete block wall back-up.

- Polymer EIFS with 50mm EPS and field applied 3 coat finish with steel framing/concrete block wall back up.
- Vinyl windows with Low-E coating and operable casement type sections
- Insulated hollow metal doors and frames.

Roof

- 4-ply built-up insulated roof finish.
- Terrace pavers in areas.
- Balconies/terraces
- Allowance for roof feature.

LEED Initiatives:

Walls

- Increase thermal performance of wall assemblies including details to minimize thermal bridging
- Provide minimum of R-6 over all structural members
- Increase thermal performance of window assemblies to include fiberglass windows with 19mm thermal break, Cavity space (13mm) to include warm edge spacer, soft coat low-E coating ($e=0.05$), argon filled, overall U-value 1.94, SHGC 0.39
- Provision for cross ventilation and natural lighting in common areas
- Two doors with vestibule provided at all exterior doors including doors into the parking garage
- Allowance for additional air and water leakage testing of sample units
- Allowance for durable building details and construction methods
- Allowance for Low VOC Materials inside of air barrier

Roof

- Inverted roof fully adhered to structural deck
- Extensive green roof system
- Allowance for additional water leakage testing
- Allowance for durable building details and construction methods
- Allowance for Low VOC materials inside of air barrier
- Increase thermal performance of wall assemblies to overall R-17
- Increase spandrel panel insulation to R-12

B1 Partitions and Doors

Standard Building

- Concrete shear wall, concrete block walls and drywall partitions.
- Fire rated stairwell doors. Solid core suite entry doors.
- Hollow core wood interior doors.
- Hard board sliding closet doors
- Hollow metal doors and solid core wood doors to common areas.

LEED Initiatives:

- Floor sweep and air tight seals around all suite entry doors.
- Recycled content specified for Gypsum board
- Recycled content specified for steel framing
- Allowance for durable building details and construction methods
- Allowance for Low VOC Materials

B2 Finishes

Standard Building

Floors

- Carpet to corridors.
- Carpet and ceramic to amenity areas.
- Engineered hardwood floor to foyer, living, dining, den/kitchen.
- Carpet to bedrooms
- Ceramic floor tiles to washrooms, and showers. Ceramic to laundry & garbage chute.

Ceilings

- Suspended drywall ceiling to kitchen, and bath. Suspended drywall ceiling to Corridors, amenity rooms, lobby to tower.
- Sprayed texture to concrete soffit in suites.
- Allowance for feature ceilings.

Walls

- Paint to drywall and concrete block walls.
- Ceramic tile to tub and shower surrounds in suites.
- Paint finish, contemporary styled baseboards and door casing to suites.

LEED Initiatives:

- Ceramic to common areas including corridors
- Solid wood flooring to suites

- Allowance for durable building details and construction methods
- Allowance for Low VOC Materials
- Materials that have recycled and/or post consumer/industrial content.
- Materials that have been manufactured and/or harvested regionally.

B3 Fittings and Equipment

B31 Fittings and Fixtures

Standard Condo

- Medium quality washroom accessories to bathrooms
- Kitchen cabinets with granite counter tops and vanities with cultured marble counter tops.

LEED Initiatives:

- Allowance for durable building details and construction methods

B32 Equipment

Standard Building

- Garbage compactor and tri-sorter.
- Allowances for suite appliances
- Allowances for window washing roof anchors.

LEED Initiatives:

- Energy Star refrigerator, and cloths washer in suites

B33 Conveying Systems

Standard Building

- 1 nos x 5 stop = 5 stop passenger elevator to above grade

LEED Initiatives:

- None

C1 Mechanical

Standard Condo

- Medium quality plumbing fixtures.
- Residential floors to have full standpipe cover-

age.

- Make up air units gas heat & DX cooled
- Vertical 2-pipe fan-coil unit in each suite
- Kitchen and washroom exhaust directly vented.
- Microwave with built-in hood fan (cost included in architectural)
- A gas hot water boiler provides domestic hot water
- Gas fired building heating
- Allowance for common area fancoil unit
- Allowance for water softener

LEED Initiatives:

- Radiant floor heating and utilizing thermal mass effect
- Elimination of suite air conditioning
- Ductless mini-split provides fresh air to each suite
- Medium/high quality plumbing fixtures
- Low-flow lavatory and shower heads

C2 Electrical

Standard Condo

- Medium quality lighting fixtures
- Suite devices are assumed to be standard apartment quality
- Pipe heat tracing is included

EXCLUDED

- Hydro charges
- Communication cables – assumed by local provider
- Suite security system
- In slab heating
- DDC controls on major equipment

LEED Initiatives:

- Occupancy sensors in corridors/stair cases and amenity
- Efficient lighting design in amenity, corridors, suites, and bedrooms

EXCLUDED

- Same as above

D1 Site Development

Standard Building

- Allowances for site development includes unit pavers, concrete paving and soft landscaping, site improvements.
- Allowance made for Mechanical site services.
- Allowance made for Electrical site services.

LEED Initiatives:

- Size parking to meet but not exceed local bylaw requirements
- Reduce site disturbance to vicinity immediately around proposed building footprint and site work completed
- Elimination of irrigation
- Adaptive species landscaping
- Erosion and sedimentation control documentation and implementation

D2 Ancillary Work

- None

b3.4 Project Cost Summary

196

Construction Cost Item	Total Project Excluding LEED			Total Project Including LEED				
	GFA(M2)	\$ Budget	\$/m2	\$ Budget	\$/m2	No. Units/ Spaces	\$ /Unit	% increase
Below Grade	295	\$149,960	\$508	\$149,960	\$508	1	\$150,000	0.0%
Above Grade - 5 Storey	1,703	\$1,933,381	\$1,135	\$2,114,312	\$1,242	11	\$192,200	9.4%
Site Development	853	\$148,299	\$174	\$151,318	\$177	11	\$13,800	2.0%
Subtotal Construction Costs	1,703	\$2,231,640	\$1,310	\$2,415,590	\$1,418	11	\$219,600	8.2%
Design Contingency-Allowance	1,703	\$0	\$0	\$0	\$0	11	\$0	0.0%
Subtotal - GLA (including Design Allowance)	1,703	\$2,231,600	\$1,310	\$2,415,600	\$1,418	11	\$219,600	8.2%
Escalation Contingency	1,703	\$0	\$0	\$0	\$0	11	\$0	0.0%
Post-contract Construction Contingency	1,703	\$50,000	\$29	\$50,000	\$29	11	\$4,500	0.0%
Total Construction Costs	1,703	\$2,282,000	\$1,340	\$2,466,000	\$1,448	11	\$224,200	8.1%
Project Soft Costs								
Land (Reality taxes only)	-	Excluded	-	Excluded	-	-	-	-
Municipal Fees	-	Excluded	-	Excluded	-	-	-	-
Construction (Excluded above)	-	Excluded	-	Excluded	-	-	-	-
Design Consultants	-	Excluded	-	Excluded	-	-	-	-
General and Administrative	-	Excluded	-	Excluded	-	-	-	-
Furniture Fixtures and Equipment	-	Excluded	-	Excluded	-	-	-	-
Marketing and Sales	-	Excluded	-	Excluded	-	-	-	-
Finance	-	Excluded	-	Excluded	-	-	-	-
Interim Building Operations	-	Excluded	-	Excluded	-	-	-	-
Government Taxes	-	Excluded	-	Excluded	-	-	-	-
Development Contingency	-	Excluded	-	Excluded	-	-	-	-
Total Soft Costs	-	Excluded	-	Excluded	-	-	-	-
Total Project Budget	1,703	\$2,282,000	\$1,340	\$2,466,000	\$1,448	11	\$224,200	8.1%

Notes

1. See project narrative for description of LEED initiatives
2. Based on September 2005 Budget
3. GST is Excluded.

b3.5 Trade Summary - Total Project

Division	Total Project Excluding LEED			Total Project Including LEED			LEED % Increase	Comments
	Budget	GLA (m2)	Cost/	Budget	GLA (m2)	Cost/		
0 Construction Management Fee	\$226,690	\$133.11	\$153.85	\$226,000	\$153.85	\$23,818	10.62%	
1 General Conditions	\$45,000	\$26.42	\$29.36	\$50,000	\$29.36	\$4,545	2.03%	Documentation and mark-up Includes LEED documentation
2 Site Work	\$148,299	\$87.08	\$88.85	\$151,318	\$88.85	\$13,756	6.14%	
3 Concrete	\$356,892	\$209.57	\$209.57	\$356,892	\$209.57	\$32,445	14.47%	
4 Masonry	\$228,209	\$134.00	\$134.00	\$228,209	\$134.00	\$20,746	9.25%	
5 Metals	\$78,408	\$46.04	\$55.96	\$95,308	\$55.96	\$8,664	3.86%	Solar shading canopy at ground floor
6 Carpentry	\$135,000	\$79.27	\$79.27	\$135,000	\$79.27	\$12,273	5.47%	
7 Thermal and Moisture Protection	\$154,021	\$90.44	\$158.27	\$269,542	\$158.27	\$24,504	10.93%	Increased thermal performance and durability
8 Doors & Windows	\$79,640	\$46.76	\$53.12	\$90,460	\$53.12	\$8,224	3.67%	Increased thermal performance glazing
9 Finishes	\$260,500	\$152.97	\$152.97	\$260,500	\$152.97	\$23,682	10.56%	
10 Specialties	\$38,810	\$22.79	\$23.08	\$39,310	\$23.08	\$3,574	1.59%	
11 Equipment	\$37,000	\$21.73	\$24.96	\$42,500	\$24.96	\$3,864	1.72%	Energy Star appliances
12 Furnishings	\$0	\$0.00	\$0.00	\$0	\$0.00	\$0	0.00%	
13 Special Construction	\$0	\$0.00	\$0.00	\$0	\$0.00	\$0	0.00%	
14 Conveying Systems	\$83,050	\$48.77	\$48.77	\$83,050	\$48.77	\$7,550	3.37%	
15 Mechanical	\$276,921	\$162.61	\$155.61	\$265,000	\$155.61	\$24,091	10.75%	Elimination of suite air conditioning
16 Electrical	\$83,200	\$48.85	\$50.79	\$86,500	\$50.79	\$7,864	3.51%	Occupancy sensors on light fixtures
Subtotal (Excl. Contingencies)	\$2,232,000	\$1,310.42	\$1,418.43	\$2,416,000	\$1,418.43	\$219,599	97.97%	8.2%
Design Contingency (Excl.)	\$0	\$0.00	\$0.00	\$0	\$0.00	\$0	0.00%	0.0%
Escalation Contingency (Excl.)	\$0	\$0.00	\$0.00	\$0	\$0.00	\$0	0.00%	0.0%
Post Contract Contingency	\$50,000	\$29.36	\$29.36	\$50,000	\$29.36	\$4,545	2.03%	0.0%
Subtotal	\$2,282,000	\$1,339.78	\$1,447.79	\$2,466,000	\$1,447.79	\$224,145	100.00%	8.1%
GST (Excluded)	\$0	\$0.00	\$0.00	\$0	\$0.00	\$0	0.00%	0.0%
Total Project Construction Cost	\$2,282,000	\$1,339.78	\$1,447.79	\$2,466,000	\$1,447.79	\$224,145	100.00%	8.1%

b3.6 LEED Incremental Costing - Total Project

Total Gross Floor Area 1,703 m2
 suites 11 no

LEED prerequisite/credit	Targeted	Pending	Not Pursued	cost factor description	quantity	Incremental from Standard Building to LEED			Division Impact	
						unit rate	sub total	total		
SSp1 Erosion & Sedimentation Control - Control erosion to reduce negative impacts on water and air quality.	Y			None	0 m2	\$0.00	\$0	\$0.00	Included in Base - Municipal Requirement, Good practice	2000
SSc1 Site Selection - Avoid development of inappropriate sites and reduce the environmental impact from the location of a building on a site.	1			None	0 m2	\$0.00	\$0	\$0.00	Minimal cost impact - additional documentation included in General requirements.	1000
SSc2 Development Density - Channel development to urban areas with existing infrastructure, protect green fields and preserve habitat and natural resources.	1			None	0 m2	\$0.00	\$0	\$0.00	Included in Base - site location meets requirements - documentation included in General Requirements	1000
SSc3 Brownfield Redevelopment - Rehabilitate damaged sites where development is complicated by real or perceived environmental contamination, reducing pressure on undeveloped land.	1			Not Pursued	0 m2	\$0.00	\$0	\$0.00	EXCLUDED	
SSc4.1 Alternative Transportation: Public Transportation Access - Reduce pollution and land development impacts from automobile use.	1			None	0 m2	\$0.00	\$0	\$0.00	Minimal cost impact - additional documentation included in General requirements.	1000
SSc4.2 Alternative Transportation: Bicycle Storage & Changing Rooms - Reduce pollution and land development impacts from automobile use.	1			None	0 m2	\$0.00	\$0	\$0.00	Bike racks included in base	1000
SSc4.3 Alternative Transportation: Alternative Fuel Refueling Stations - Reduce pollution and land development impacts from automobile use.	1			None	0 no	\$0.00	\$0	\$0.00	EXCLUDED	
SSc4.4 Alternative Transportation: Parking Capacity - Reduce pollution and land development impacts from single occupancy vehicle use.	1			Not Pursued	0 m2	\$0.00	\$0	\$0.00	EXCLUDED	n/a
SSc5.1 Reduced Site Disturbances: Protect or restore open space - Conserve existing natural areas and restore damaged areas to provide habitat and promote biodiversity.	1			Additional signage	1 sum	\$500.00	\$500	\$0.00	Current parking capacity meets requirements. Additional signage and documentation for LEED	10000
SSc5.2 Reduced Site Disturbances: Development Footprint - Conserve existing natural areas and restore damaged areas to provide habitat and promote biodiversity.	1			None	0 m2	\$0.00	\$0	\$0.00	Downton infill project on previously developed site	n/a
SSc6.1 Storm water Management: Rate And Quantity - Limit disruption and pollution of natural water flows by managing storm water runoff.	1			Not Pursued	0 m2	\$0.00	\$0	\$0.00	EXCLUDED	n/a
SSc6.2 Storm water Management: Treatment - Limit disruption of natural water flows by eliminating storm water runoff; increasing on-site infiltration and eliminating contaminants.	1			Documentation and report Green roof	0 sum 0 m2	\$0.00 \$0.00	\$0	\$0.00	Included in General requirements Included in SSc7.2	1000 15000
SSc7.1 Landscape & Exterior Design to Reduce Heat Island Effect: Non-Roof - Reduce heat islands to minimize impact on microclimate and human and wildlife habitat.	1			Not Pursued	0 m2	\$0.00	\$0	\$0.00	EXCLUDED	2000, 15000
SSc7.2 Landscape & Exterior Design to Reduce Heat Islands: Roof - Reduce heat islands to minimize impact on microclimate and human and wildlife habitat.	1			Under building parking Inverted roof fully adhered Extensive green roof soil Extensive green roof system	293 m2 293 m2 293 m2	\$30.00 \$17.06 \$27.37	\$8,790 \$5,000 \$8,019	\$4.71	Included in base Base assumes built-up asphalt \$5.16 \$2.94 \$4.71 Assume no structural premium for additional dead load	2000 1000 15000 2, 7 100
SSc8 Light Pollution Reduction - Eliminate light trespass from the building and site, improve night sky access and reduce development impact on nocturnal environments.	1			Not Pursued	0 m2	\$0.00	\$0	\$0.00	EXCLUDED	16000
WEc1.1 Water Efficient Landscaping: Reduce by 50% - Limit or eliminate the use of potable water for landscape irrigation.	1			Documentation and report Savings from hp. Irrigation system	0 sum 1 sum	\$0.00 -\$10,000.00	\$0	-\$5.87	Related to SSc6.1 Included in General requirements (\$5.87) No irrigation at grade or on green roof included	2000 15000
WEc1.2 Water Efficient Landscaping: No potable use or no irrigation - Limit or eliminate the use of potable water for landscape irrigation.	1			Included in WEc1.1	0 m2	\$0.00	\$0	\$0.00		1000
WEc2 Innovative Wastewater Technologies - Reduce generation of wastewater and potable water demand, while increasing the local aquifer recharge.	1			Not Pursued	0 m2	\$0.00	\$0	\$0.00	EXCLUDED	2000, 15000
WEc3.1 Water Use Reduction: 20% - Maximize water efficiency within buildings to reduce the burden on municipal water supply and wastewater systems.	1			Low flow showers and faucets	0 m2	\$0.00	\$0	\$0.00	Minimal cost impact	15000
WEc3.2 Water Use Reduction: 30% - Maximize water efficiency within buildings to reduce the burden on municipal water supply and wastewater systems.	1			Not Pursued	0 m2	\$0.00	\$0	\$0.00	EXCLUDED	15000
EAp.1 Fundamental Commissioning - Verify and ensure that fundamental building elements and systems are designed, installed and calibrated to operate as intended.	Y			Engage a commissioning authority	1 sum	\$0.00	\$0	\$0.00	Related to EAc3	1000
EAp.2 Minimum Energy Performance - Establish the minimum level of energy efficiency for the base building and systems.	Y			Included in EAc1.1	0 m2	\$0.00	\$0	\$0.00	See EAc1.1	misc
EAp.3 CFC Reduction and Elimination of Halons - Reduce ozone depletion.	Y			None	0 m2	\$0.00	\$0	\$0.00	Standard for new building equipment	15000
EAc1.1 Optimize Energy Performance: 20% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associate with excessive energy use.	2			Interior Lighting Building Envelope HVAC Systems Plant Equipment & DHW	1 sum 1 sum 1 sum 1 sum	\$3,300.00 \$113,859.00 -\$11,921.00 \$0.00	\$3,300 \$113,859 -\$11,921 \$0	\$105,238	See Scenarios for detail \$1.94 \$66.86 (\$7.00) \$0.00	16000 misc. 15000 15000
EAc1.2 Optimize Energy Performance: 30% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associate with excessive energy use.	2			Included in EAc1.1	0 m2	\$0.00	\$0	\$0.00	See EAc1.1	
EAc1.3 Optimize Energy Performance: 40% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associate with excessive energy use.	2			Included in EAc1.1	0 m2	\$0.00	\$0	\$0.00	See EAc1.1	

sphere

Energy & Atmosphere	LEED prerequisite/credit	Targeted	Pending	Not Pursued	cost factor description	quantity	Incremental from Standard Building to LEED			Division impact	
							unit rate	sub total	total		cost/m2 total gfa
	EAc1.4 Optimize Energy Performance: 50% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associated with excessive energy use.	2			Included in EAc1.1	0 m2		\$0	\$0.00	See EAc1.1	
	EAc1.5 Optimize Energy Performance: 60% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associated with excessive energy use.		2		Not pursued			\$0	\$0.00	EXCLUDED	
	EAc2.1 Renewable Energy: 5% - Encourage and recognize increasing levels of on-site renewable energy self-supply in order to reduce environmental impacts associated with fossil fuel energy use.			1	Not pursued			\$0	\$0.00	EXCLUDED	
	EAc2.2 Renewable Energy: 10% - Encourage and recognize increasing levels of on-site renewable energy self-supply in order to reduce environmental impacts associated with fossil fuel energy use.			1	Not pursued			\$0	\$0.00	EXCLUDED	
	EAc2.3 Renewable Energy: 20% - Encourage and recognize increasing levels of on-site renewable energy self-supply in order to reduce environmental impacts associated with fossil fuel energy use.			1	Not pursued			\$0	\$0.00	EXCLUDED	
	EAc3 Best Practice Commissioning - Verify and ensure that the entire building is designed, constructed and calibrated to operate as intended.	1			Engage a independent commissioning authority	1 sum	\$15,000.00	\$15,000	\$8.81	Related to EAp1	16000
	EAc4 Ozone Protection: Elimination of HCFCs - Reduce ozone depletion and support early compliance with the Montreal Protocol.	1			None	0 m2	\$0.00	\$0	\$0.00	Standard for system specified	15000
	EAc5 Measurement & Verification - Provide for the ongoing accountability and optimization of building energy and water consumption performance over time.	1			Not pursued	1 sum	\$0.00	\$0	\$0.00	EXCLUDED	15000
	EAc6 Green Power - Encourage the development and use of grid-source, renewable energy technologies on a net zero pollution basis.	1			Not pursued	0 m2	\$0.00	\$0	\$0.00	EXCLUDED	n/a
	MRp1 Storage & Collection of Recyclables - Facilitate the reduction of waste generated by building occupants that is hauled to and disposed of in landfills.	10	Y		Permanent recycling area in the building	0 m2	\$0.00	\$0	\$0.00	Minimal cost impact - assume no increase in area	misc
	MRc1.1 Building Reuse: Maintain 75% of Existing Walls, Floors, and Roof - Extend the life cycle of existing building stock, conserve resources, retain cultural resources, reduce waste and reduce environmental impacts of new buildings as they relate to materials manufacturing and transport.			1	Not pursued			\$0	\$0.00	EXCLUDED	misc
	MRc1.2 Building Reuse: Maintain 95% of Existing Walls, Floors and Roof - Extend the life cycle of existing building stock, conserve resources, retain cultural resources, reduce waste and reduce environmental impacts of new buildings as they relate to materials manufacturing and transport.			1	Not pursued			\$0	\$0.00	EXCLUDED	misc
	MRc1.3 Building Reuse: Maintain 50% of Interior Non-Structural Elements - Extend the life cycle of existing building stock, conserve resources, retain cultural resources, reduce waste and reduce environmental impacts of new buildings as they relate to materials manufacturing and transport.			1	Not pursued			\$0	\$0.00	EXCLUDED	misc
	MRc2.1 Construction Waste Diversion: Divert 50% From Landfill - Divert construction, demolition and land clearing debris from landfill disposal. Redirect recyclable recovered resources back to the manufacturing process. Redirect reusable materials to appropriate sites.	1			Additional lifting and dumpster rental fees Documentation and sorting of Wood, Masonry, Metal, and GWB	0 sum 1 sum	\$0.00 \$5,000.00	\$5,000	\$2.94	Additional costs assumed to be absorbed by reduced tipping fees for recyclable materials Photographs and LEED standard documents	1000
	MRc2.2 Construction Waste Diversion: Divert 75% from Landfill - Divert construction, demolition and land clearing debris from landfill disposal. Redirect recyclable recovered resources back to the manufacturing process. Redirect reusable materials to appropriate sites.	1			Included in MRc2.1			\$0	\$0.00	See MRc2.1	1000
	MRc3.1 Resource Reuse: 5% - Reuse building materials and products in order to reduce demand for virgin materials and to reduce waste, thereby reducing impacts associated with the extraction and processing of virgin resources.			1	Not pursued			\$0	\$0.00	EXCLUDED	1000
	MRc3.2 Resource Reuse: 10% - Reuse building materials and products in order to reduce demand for virgin materials and to reduce waste, thereby reducing impacts associated with the extraction and processing of virgin resources.			1	Not pursued			\$0	\$0.00	EXCLUDED	misc
	MRc4.1 Recycled Content: 7.5% (Post-Consumer + 1/2 Post-Industrial) - Increase demand for building products that incorporate recycled content materials, therefore reducing impacts resulting from extraction and processing of new virgin materials and by-passing energy and green house gas-intensive industrial and manufacturing processes.			1	Durisol blocks with recycled wood content Specification of high recycled content materials such as asphalt GWB steel and Brick Documentation and report	0 m2 0 m2 0 sum	\$0.00 \$0.00 \$0	\$0	\$0.00	Minimal cost impact Minimal cost impact, T.1. costs excluded from estimate Included in General requirements	misc misc 1000
	MRc4.2 Recycled Content: 15% (Post-Consumer + 1/2 Post-Industrial) - Increase demand for building products that incorporate recycled content materials, therefore reducing impacts resulting from extraction and processing of new virgin materials and by-passing energy and green house gas-intensive industrial and manufacturing processes.			1	Not pursued			\$0	\$0.00	EXCLUDED	misc
	MRc5.1 Regional Materials: 10% Extracted and Manufactured Regionally - Increase demand for building materials and products that are extracted and manufactured within the region, thereby supporting the use of indigenous resources and reducing the environmental impacts resulting from transportation.	1			None	0 m2	\$0.00	\$0	\$0.00	Minimal cost impact - proximity to industry	misc
	MRc5.2 Regional Materials: 20% Extracted and Manufactured Regionally - Increase demand for			1		0 m2	\$0.00	\$0	\$0.00	EXCLUDED	misc

LEED prerequisite/credit	Targeted	Pending	Not Pursued	cost factor description	quantity	Incremental from Standard Building to LEED			Division impact
						unit rate	sub total	total	
building materials and products that are extracted and manufactured within the region, thereby supporting the use of indigenous resources and reducing the environmental impacts resulting from transportation.				Not pursued	0 m2	\$0.00	\$0	\$0.00	misc
MkC6 Rapidly Renewable Materials - Reduce the use and depletion of finite raw materials and long-cycle renewable materials by replacing them with rapidly renewable materials.		1		Not pursued	0 m2	\$0.00	\$0	\$0.00	misc
MkC7 Certified Wood - Encourage environmentally responsible forest management.		1		Not pursued	0 m2	\$0.00	\$0	\$0.00	6000
MkC8 Durable Building - Minimize materials use and construction waste over a building's life resulting from premature failure of the building and its constituent components and assemblies.	1			Rain screen stucco in lieu of EIFS Flashing and joint details Mechanical Systems Durable finish details	654 m2 1 sum 0 m2 0 m2	\$23.00 \$5,000.00 \$0.00 \$0.00	\$15,042 \$5,000 \$0 \$0	\$11.77 \$8.83 \$2.94 \$0.00 \$0.00	Additional insulation included in EAc1 Order of magnitude No premium cost, however acknowledged Included in base - considered standard apartment spec.
EQc1 Minimum IAQ Performance - Establish minimum indoor air quality (IAQ) performance to enhance indoor air quality in buildings, thus contributing to the comfort and well-being of the occupants.	Y			None	0 m2	\$0.00	\$0	\$0.00	15000, misc
EQc2 Environmental Tobacco Smoke (ETS) Control - Prevent or minimize exposure of building occupants, indoor surfaces, and systems to Environmental Tobacco Smoke (ETS).	Y			Suits weather-stripping Blower-door testing of sample units	11 no 3 no	\$50.00 \$700.00	\$550 \$2,100	\$1.56 \$0.32 \$1.23	Weather stripping and floor sweep for residential units Sampling of units EXCLUDED
EQc1 Carbon Dioxide (CO2) Monitoring - Provide capacity for indoor air quality (IAQ) monitoring to help sustain long-term occupant comfort and well-being.		1		Not Pursued	0 m2	\$0.00	\$0	\$0.00	15000, misc
EQc2 Increase Ventilation Effectiveness - Provide for effective delivery and mixing of supply air to support the safety, comfort and well-being of building occupants.		1		Need information - layout and distribution diagrams	0 m2	\$0.00	\$0	\$0.00	Credit achievement pending approach to mechanical systems
EQc3.1 Construction IAQ Management Plan - During Construction - Prevent indoor air quality problems resulting from the construction/renovation process in order to help sustain the comfort and well-being of construction workers and building occupants.	1			Photograph documentation. Completion of standardized schedules. Allowance for misc. implications	1 sum 1 sum 1 sum	\$500.00 \$2,000.00 \$5,000.00	\$500 \$2,000 \$5,000	\$4.40 \$0.29 \$1.17	EXCLUDED
EQc3.2 Construction IAQ Management Plan - Testing before Occupancy - Minimize indoor air quality problems resulting from the construction/renovation process in order to help sustain the comfort and well-being of installers and occupants.	1			Not Pursued	0 sum	\$0.00	\$0	\$0.00	EXCLUDED
EQc4.1 Low-Emitting Materials: Adhesives & Sealants - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1			None	0 m2	\$0.00	\$0	\$0.00	Minimal cost impact - Specification of Low VOC materials
EQc4.2 Low-Emitting Materials: Paints & Coatings - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1			Low VOC Paints	0 m2	\$0.00	\$0	\$0.00	Minimal cost impact
EQc4.3 Low-Emitting Materials: Carpet - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1			Low VOC carpet	1703 m2	\$0.00	\$0	\$0.00	Minimal cost impact
EQc4.4 Low-Emitting Materials: Composite Wood & Laminates - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1			Not Pursued	0 m2	\$0.00	\$0	\$0.00	EXCLUDED
EQc5 Indoor Chemical & Pollutant Source Control - Minimize exposure of building occupants to potentially hazardous particulates, biological contaminants and chemical pollutants that adversely impact air and water quality.	1			Completion of standardized schedules. Testing of sample suites	2 no 3 no	\$500.00 \$2,000.00	\$1,000 \$6,000	\$0.59 \$3.52	EXCLUDED
EQc6.1 Controllability of Systems - Perimeter Spaces - Provide a high level of thermal, ventilation and lighting system control by individual occupants or specific groups in multi-occupant spaces to promote the productivity, comfort and well-being of building occupants.	1			None	0 m2	\$0.00	\$0	\$0.00	Operable windows included in base - additional costs for documentation included in General Requirements
EQc6.2 Controllability of Systems - Non-Perimeter Spaces - Provide a high level of thermal, ventilation and lighting system control by individual occupants or specific groups in multi-occupant spaces to promote the productivity, comfort and well-being of building occupants.	1			Not Pursued	0 m2	\$0.00	\$0	\$0.00	EXCLUDED
EQc7.1 Thermal Comfort - Compliance - Provide a thermally comfortable environment that supports the productivity and well-being of building occupants.	1			None	0 m2	\$0.00	\$0	\$0.00	Minimal cost impact - Standard specification
EQc7.2 Thermal Comfort - Monitoring - Provide a thermally comfortable environment that supports the productivity and well-being of building occupants.	1			None	0 m2	\$0.00	\$0	\$0.00	EXCLUDED
EQc8.1 Daylight and Views - Daylight 75% of Spaces - Provide for the building occupants a connection between indoor spaces and the outdoors through the introduction of daylight and views into the regularly occupied area of the building.	1			Not Pursued	0 no	\$0.00	\$0	\$0.00	Included in base Solar louvers carried in EAc1
EQc8.2 Daylight and Views - Daylight 90% of Spaces - Provide for the building occupants a connection between indoor spaces and the outdoors through the introduction of daylight and views into the regularly occupied area of the building.	1			None	0 m2	\$0.00	\$0	\$0.00	Included in base
IDc1.1 Innovation in Design - Exceptional performance ventilation and a/c system	9			None	0 m2	\$0.00	\$0	\$0.00	n/a
								\$0	\$0.00

Indoor Environmental Quality

Total Gross Floor Area
1,703 m²
11 no.
suites

LEED prerequisite/credit	Targeted	Pending	Near Pursued	cost factor description	quantity	Incremental from Standard Building to LEED			Division impact	
						unit rate	sub total	total		cost/m ² total gfa
IDc1.2 Innovation in Design: Energy star appliances	1			Innovative passive ventilation and near elimination of air conditioning system for MURB demonstrates leadership.	1703 m ²	\$0.00	\$0	\$0.00	Included in EAc1	10900
IDc1.2 Innovation in Design: Exceptional performance in durable building credit	1			Energy star appliances	11 no.	\$500.00	\$5,500	\$3.23	Includes, fridge, stove, dishwasher	n/a
IDc1.4 Innovation in Design: Specific Title			1	Included in MRc8	0 m ²	\$0.00	\$0	\$0.00	See MRc8	n/a
IDc2 LEED® Accredited Professional:				Not pursued	0 m ²	\$0.00	\$0	\$0.00	EXCLUDED	
NET COST (Including Site)	40	2	28	LEED® Consulting - EXCLUDED LEED® Registration LEED® Certification	1 sum 1 sum 1 sum	\$0.00 \$1,060.00 \$2,650.00	\$3,710	\$2.18		1000 1000 1000
General Requirements & Fees				General requirements on additional cost Construction Management Fees Design Fees			\$0	\$108.01		
TOTAL ESTIMATE (Excluding Contingencies)							\$183,949	\$108.01		
Allowances				Design Allowances (Excluded) Escalation Allowances (Excluded) Construction Allowances (Excluded)			\$0	\$0		
TOTAL ESTIMATE (Including Allowances)							\$183,949	\$108.01		

GFA: 1,703 /m²
GFA: 18,331 /sf
Suites: 11 /suite
Points: 40 /credit

b2.7 EAc1 - Optimize Energy Performance Strategies

Total Gross Floor Area 1,703
suites 11

202
b3-12

Scenario	Quantity	Unit Rate	Sub-Total	\$ Budget	Comments	
Interior Lighting	1. Efficient Lighting Design Reduce installed lighting power to meet ASHRAE 90.1-2004 Use fluorescent (T8 and/or T5 with electronic ballasts), 4-pin compact fluorescent, LED and HID fixtures to avoid high lighting power densities. Eliminate halogen, incandescent and mercury vapour fixtures.	0 m2	\$0	\$0	Included in base	
	2. Occupancy sensors for lighting Provide occupancy sensors to control lighting in the building (e.g. exit stairwells, amenity areas, parking garage storage rooms, utility rooms and maintenance closets).	30 no	\$110.00	\$3,300	\$3,300	
Total Interior Lighting						
Building Envelope	1. Increase thermal performance of stucco cladding Upgrade R-Value from R12 to R20 by using spray applied polyurethane in place of 3" mineral fibre included in base.	654 m2	\$6.00	\$3,924	\$3,300 \$3,924	
	2. Increase thermal performance of exterior masonry wall assemblies Upgrade effective R-value (i.e. including effects of thermal bridging) from R-12 to R-20 by adding using spray applied polyurethane in place of 3" mineral fibre included in base.	530 m2	\$6.00	\$3,180	\$3,180	
	3. Reduce thermal bridging through balcony connection. Reduce effects of thermal bridging through the use of shelf angle supports in lieu of conventional cantilevered CIP balcony detail	15 no	\$5,000.00	\$75,000	\$75,000	Order of Magnitude additional cost including material and labour related to balcony detail
	4. Increase thermal performance of roof assembly Upgrade effective R-value of roof assembly to R-26 by adding 25mm of polyisocyanurate. Assumed base design is R-20	355 m2	\$10.00	\$3,550	\$3,550	
	5. Increase thermal Performance of Exposed Floor Assemblies Design exposed floor assemblies with a minimum effective R-value of R-15 by using spray applied polyurethane in place of pin cushion mineral wool batt.	69 m2	\$15.00	\$1,035	\$1,035	
	6. Upgrade Window Performance Specify windows with increased thermal performance including fiberglass frames	158 m2	\$65.00	\$10,270	\$10,270	Base assumes vinyl double glazing with low E coating and 3/8" thermal break
	7. Solar shades over ground floor windows Provide solar shading for ground floor windows on South and West facades	26 m2	\$650.00	\$16,900	\$16,900	Related to EQc8
Total Building Envelope						
HVAC Systems	1. Reduction in Building Heating Equipment Costs Order of Magnitude calculation of typical forced air heating vs radiant floor heating with passive mini-split ventilation	1703 m2	\$0.00	\$0	\$0	Base assumes 2 pipe fancoil with central boiler - Minimal cost impact with either approach
	2. Reduction in Building Cooling Equipment Costs Order of Magnitude credit for mechanical cooling system	1703 m2	-\$7.00	-\$11,921	-\$11,921	Base assumes 2 pipe fan coil with central chiller plant
	Total HVAC Systems					
Net Cost Excluding General Requirements and Allowances						
			1,703 m2	\$61.80		
			18,331 sf	\$5.74		
			11 suites	\$9,567.09		
				\$105,238		

Ref.	Design Criteria/Characteristics		MNECB Reference Building		b3 - Multi-unit Residential Case Study		Key Indicators
1.00	Construction Cost Summary						
1.01	Building Area (GLA)		1,703	m2	1,703	m2	
1.02	Number of Suites		11	no	11	no	
1.03	Total Construction Hard Costs (Excl. LEED)		\$2,282,000	\$1,339.99 /m2	\$2,282,000	\$1,339.99 /m2	
1.04	Total LEED Incremental Construction Cost		\$0	\$0.00 /m2	\$184,000	\$108.04 /m2	
1.05	Total Construction Hard Costs (Incl. LEED)		\$2,282,000	\$1,339.99 /m2	\$2,466,000	\$1,448.03 /m2	
1.06	Total Project Soft Costs		Excluded	- /m2	Excluded	- /m2	
1.07	Total Project Budget		\$2,282,000	\$1,339.99 /m2	\$2,466,000	\$1,448.03 /m2	
2.00	Building Environmental Performance						
2.01	Energy Use per year	KWh/a	425,750	250.0 /m2	178,815	105.0 /m2	
2.02	Energy Cost per year (Note 2)	\$	\$26,104	\$15.33 /m2	\$11,977	\$7.03 /m2	
2.03	Percent of MNECB baseline		100.0%		54.1%		
2.04	Water Use per year	m3	3,525	2.070 m3/m2	3,525	2.070 m3/m2	
2.05	Water Cost per year (@ \$1.20/m3)	\$	\$4,230	\$2.48 /m2	\$4,230	\$2.48 /m2	
2.06	Percent water reduction		0%		0%		
2.07	Greenhouse Gas reduction	Tonnes CO2/a	-		-		
2.08		Tonnes CO2/a/unit	-		-		
3.00	Value of Increased Site Density Permitted by Municipality						
3.01	Number of suites permitted by zoning	no	11		12		
3.02	Increase in site density beyond zoning	%	0.0%		5.0%		
3.03	Developer revenue	\$	\$275,000	\$25,000 /suite	\$288,750	\$25,000 /suite	
3.04	Increased developer revenue	\$	\$0	\$0.00 /m2	\$13,750	\$8.07 /m2	
3.05	Increased building value (% of Capital)	%	0%		0.6%		
3.06	Payback on LEED Cost Increment	Years	0.0		13.4		
4.00	Value of Reduced time in Gaining Project Approvals						
4.01	Duration of Permitting and Approvals	Months	12		9		
4.02	Carrying costs of pre-construction	\$/Month	\$4,400	\$400 /suite	\$4,400	\$400 /suite	
4.03	Estimated carrying cost pre-construction	\$	\$52,800	\$31.00 /m2	\$39,600	\$23.25 /m2	
4.04	Savings from Schedule Advantage	\$	\$0	\$0.00 /m2	\$13,200	\$7.75 /m2	
4.05	Increased building value (% of Capital)	%	0%		0.5%		
4.06	Payback on LEED Cost Increment	Years	0.0		13.9		
5.00	Value of Sales Premium (Note 1)						
5.01	Sales Revenue (GSA = 85% of GLA)	\$	\$506,643	\$350.00 /m2 (GSA)	\$531,975	\$367.50 /m2 (GSA)	
5.02	Sales Revenue Premium	%	0.0%		5.0%		
5.03	Additional Sales Revenue	\$	\$0	\$0.00 /m2 (GSA)	\$25,332	\$17.50 /m2 (GSA)	
5.06	Increased building value (% of Capital)	%	0%		1.0%		
5.07	Payback on LEED Cost Increment	Years	0.0		7.3		
6.00	Value of Increased Sales Velocity						
6.01	Duration of Pre-Construction Sales	Months	5		3		
6.02	Carrying costs during pre-sales	\$/Month	\$8,250	\$750 /suite	\$8,250	\$750 /suite	
6.03	Estimated carrying cost pre-const. sales	\$	\$41,250	\$24.22 /m2	\$24,750	\$14.53 /m2	
6.04	Savings from Schedule Advantage	\$	\$0	\$0.00 /m2	\$16,500	\$9.69 /m2	
6.05	Increased building value (% of Capital)	%	0%		0.7%		
6.06	Payback on LEED Cost Increment	Years	0.0		11.2		
7.00	Value of Reduced Condominium Fees (Note 2, 3)						
7.01	Condo fees (GSA = 85% of GLA)	\$/Month	\$7,961.53	\$5.50 /m2	\$7,237.75	\$5.00 /m2	
7.02	Condo fees	\$/Year	\$95,538	\$8,685 /suite	\$86,853	\$7,896 /suite	
7.03	Savings available for debt service	\$/Month	\$0	\$0.00 /suite	\$724	\$65.80 /suite	
7.04	Value of reduced condo fee in qualifying for additional mortgage	\$	\$0	\$0.00 /m2	\$44,000	\$4,000 /suite	
7.05	Building premium on condo fee savings	\$	\$0	\$0.00 /m2	\$44,000	\$25.84 /m2	
7.06	Increased building value (% of Capital)	%	0%		1.8%		
7.07	Payback on LEED Cost Increment	Years	0.0		4.2		
8.00	Total Increase in Building Value						
8.01	Increase in building value (sum 3 to 7)	\$	\$0	\$0.00 /m2	\$112,782	\$66.23 /m2	
8.02	Increased building value (% of Capital)	%	0%		4.6%		
8.03	Payback on LEED Cost Increment	Years	0.0		1.6		

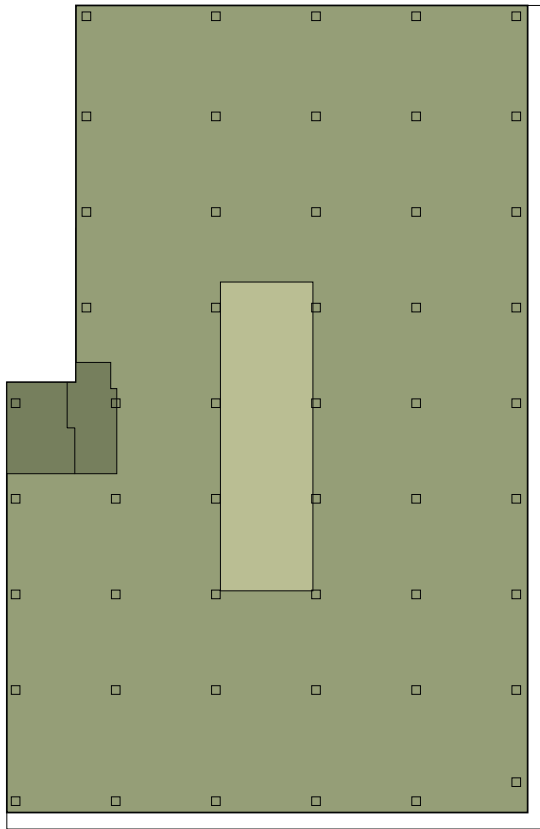
1. Sales revenue based on similar building sales information provided by Altus Helyar Valuation Consulting

2. Condo fees based on Altus Helyar Cost Consulting data

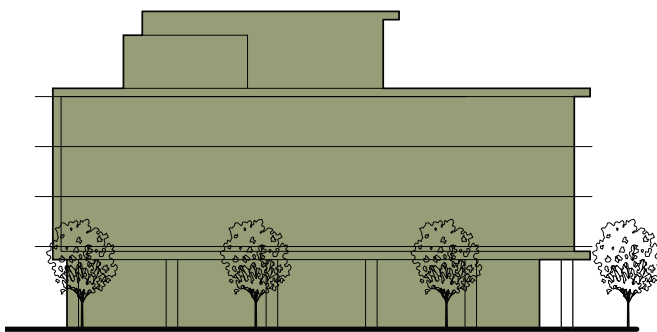
3. Mortgage qualification figures by Invis Financial on-line calculator

Appendix C
Commercial Buildings Case
Study Analysis Back-up

c1.1 Project Diagrams and Overview



Typical Floor Plan Diagram



Building Elevation Diagram

Ref.	Design Criteria/Characteristics - Commercial Building	Key c1 Commercial Indicators
1.00 Project Statistics		
1.01	Location	Halifax, Nova Scotia
1.02	Gross Floor Area (m2 GFA)	15,775
1.03	Stories	3
2.00 Construction Cost Estimate		
2.01	Office building (excl. tenant impr)	\$21,441,699
2.02	Site Development	\$2,090,080
2.03	Subtotal Excluding Contingencies	\$23,532,000
2.04	Design Contingency/Allowance	\$1,177,000
2.05	Escalation Contingency	\$0
2.06	Post Contract	\$1,177,000
2.07	Tenant Improvements Allowance	-
2.08	Total Construction Cost (Excl. GST)	\$25,886,000
2.09		\$/m2 (GLA) \$1,641
3.00 Estimated LEED Cost Increment (Included above)		
3.01	\$ Budget	\$2,673,000
3.02	\$/m2	\$169
3.03	\$/credit	\$63,643
3.04	% increase	11.5%
4.00 Exterior Enclosure (Overall System)		
4.01	Wall R-Value	R-17
4.02	Roof R-Value	R-26
4.03	Floor R-Value	R-15
4.04	Glazing U-factor / SHGC / visible light trans.	2.16/0.55/0.65
4.05	Amount of glazing (% of building skin area)	40%
5.00 Building Environmental Performance		
5.01	Energy Intensity (Base/LEED)	KWh/m2/a -
5.02	Percent of MNECB baseline	40% MNECB
5.03	Water use (Base/LEED)	L/m2/a
5.04	Percent water reduction	30%
5.05	Greenhouse Gas reduction	tonnes CO2/a -
5.06		tonnes CO2/a/m2 -

c1.2 Design Efficiency Statistics

Ref.	Item	Unit	Case Study Value	Industry Standard Value
1.00	Project Totals			
1.01	Below Grade Area (GPA)	sf	0	0
1.02	GLA	sf	161,459	149,648
1.03	GFA (TCA)	sf	161,459	149,648
1.04	# Levels Below Grade	no	0	0
1.06	# Floors	no	4	5
1.07	# Units	no	1	1
1.08	# Parking (underground)	no	0	0
1.10	Site Area	sf	297,000	200,385
2.00	Below Grade (Including CHP Shell Space)			
2.01	Total Area Parking	sf	0	0
2.01.01	Net Parking Area (incl. Circulation)	sf	0	0
2.01.02	Service / Mechanical	sf	0	0
2.01.03	Storage	sf	0	0
2.01.04	Amenity	sf	0	0
2.02	Stalls	no	0	0
2.03	No. of levels	no	0	0
2.04	Gross Parking Area / Stall	sf	n/a	n/a
2.05	Net parking area / Stall	sf	n/a	n/a
2.06	Stalls / Unit	no	0.00	0.00
2.07	Exterior Wall Area	sf	0	0
2.08	Exterior wall / GPA (Below Grade)	ratio	n/a	n/a
2.09	Excavation Volume	m3	n/a	519
2.10	Excavation/Parking Area ratio (M3/M2) Below Grade (GPA) / Total Construction Area(TCA)	m3/m2	n/a	n/a
2.11	Construction Area(TCA)	ratio	0.00	0.00
2.12	# Elevator Cabs	no	0	0
2.13	# Elevator Stops	no	0	0
3.00	Above Grade			
3.01	Total Above Grade Area (GLA)	sf	161,459	149,648
3.01.01	Commercial Office	sf	132,773	118,928
3.01.03	Commercial Retail	sf	0	3,452
3.01.04	Amenity	sf	0	2,095
3.01.05	Loading/Storage	sf	807	1,830
3.01.06	Service Areas (mechanical/electrical)	sf	9,020	10,305
3.01.07	Circulation	sf	18,858	13,039
3.02	Net saleable area	sf	132,773	118,928
3.06	No. of units	no	1	1
3.07	GLA / Unit	sf	132,773	85,735
3.12	Floors			
3.12.01	No. of Floors - Tower 1 / Tower 2	no	4	5
3.12.02	Typical floor to floor height	lf	14.12	13.24
3.12.03	Window Area	sf	31,916	32,070
3.12.04	Exterior wall area	sf	59,612	55,500
3.12.05	Exterior wall / GLA (Above Grade)		0.37	0.37
3.12.06	# Elevator Cabs	no	3	3
3.12.07	# Elevator Stops	no	9	13
3.13	Saleable			
3.13.01	Total Saleable Area	sf	132,773	118,928

Ref.	Item	Unit	Case Study Value	Industry Standard Value
3.13.02	Commercial Office	sf	132,773	118,928
3.13.03	Commercial Retail	sf	0	0
3.14	Statistical Efficiency Ratios			
3.15	Building Efficiency (Net Saleable / GLA)	ratio	0.82	0.79
3.16	Typical floor Efficiency (Net Saleable / GLA)	ratio	0.89	0.89
3.17	Average Selling Area/Unit (Average Unit Size)	sf	132,773	85,735
3.18	Exterior wall / Net Saleable Area (Above Grade)	ratio	0.45	0.48
3.19	Window / Ext.wall ratio	ratio	0.54	0.58
3.22	Retail ratio - (Retail area / GLA)	ratio	0.00	.
3.23	GFA / Unit	sf	161,459	109,284
3.26	Construction Ratios			
3.27	Formwork contact area	m2	24,180	23,810
3.28	Concrete volume (including Waste)	m3	6,566	6,099
3.29	Rebar Weight	kg	650,000	646,294
3.30	Rebar / Concrete Volume ratio	kg/m3	99.0	106.2
3.31	Structural Steel - Total Weight	kg	-	.
3.32	Rebar / GLA	kg/m2	4.03	4.31
3.33	Rebar / GFA	kg/m2	4.03	4.31
3.34	Formwork / GFA	m2/m3	1.61	1.70
3.35	Concrete / GFA	m3/m2	0.44	0.44
3.36	Concrete / GLA	m3/m2	0.44	0.44
3.37	Structural Steel/GLA	kg/m2	-	.
4.00	Site			
4.01	Gross Site Area	acre	6.80	4.59
4.02	Site Density (UPA)	unit/acre	0.15	0.59
4.03	Site Area/Unit	sf	297,000.00	126,134.67
5.00	Construction Cost (Including LEED)			
6.00.01	Below Grade Cost	\$	n/a	\$0
6.00.02	Above Grade Cost (Incl Site Work)	\$	\$25,886,000	\$23,407,333
6.01	Total Cost	\$	\$25,886,000	\$23,407,333
6.02	Cost / Stall	\$/Unit	-	\$0.00
6.03	Cost / GLA	\$/sf	\$160.33	\$156.55
6.04	Cost / GFA	\$/sf	\$160.33	\$156.55
6.05	Cost / Unit	\$/Unit	\$25,886,000	\$16,935,833
6.06	Cost / Saleable Area	\$/sf	\$194.96	\$199.20

c1.3 Project Narrative

A1 Sub-Structure

- Conventional concrete pad foundations and spread footings

Potential LEED Gold Initiatives:

- Use fly-ash as partial substitute of Portland cement in concrete mix
- Use slag as aggregate for concrete mix.
- Use of rebar with recycled content

A2 Structure

- Structural concrete slab on grade.
- Concrete structure on 8.0m – 8.5m grid
- Reinforced concrete suspended slabs and roof
- Steel exit stairs ground floor to roof.

Potential LEED Gold Initiatives:

- Use fly-ash as partial substitute of Portland cement in concrete mix
- Use slag as aggregate for concrete mix.
- Use of rebar with recycled content

A3 Exterior Enclosure

Walls

- 15% architectural brick veneer (\$800/1000, 5-bricks/sf) wall with drywall / concrete wall back up (R-12).
- 25% pre-finished metal clad wall with drywall/ concrete wall back up (R-12).
- 60% exterior wall area strip windows with vision glazing including double glazing and Low-E coating overall (U-Value 2.9)
- Insulated hollow metal doors and frames.

Roof

- Built-up insulated roof finish (R-21)

Potential LEED Initiatives:

Walls

- Increase thermal performance of wall assemblies to R17 including details to minimize thermal bridging
- Provide minimum of R-6 over all structural members passing through envelope

- Increase thermal performance of window assemblies to include 19mm thermal break, soft coat low-E coating, and warm edge spacers (U-Value 2.16)
- Provide awning type operable window units in window wall assembly
- Reduce amount of vision glazing to 35% with 5% translucent transom for aggregate of 40% of exterior wall area. Provide pre-finished metal cladding assembly for additional 20% of wall area
- Recycled content specified for steel framing
- Two doors with vestibule provided at all exterior doors
- Allowance for additional air and water leakage testing of sample units
- Allowance for durable building details and construction methods
- Allowance for Low VOC Materials inside of air barrier

Roof

- Inverted roof fully adhered to structural deck
- Allowance for additional water and air leakage testing
- Allowance for durable building details and construction methods
- Allowance for low VOC materials inside of air barrier

Projections

- Allowance for shading devices on the south façade

B1 Partitions and Doors

Base Building

- Concrete shear wall, concrete block walls and drywall partitions around washrooms, common areas and service spaces
- Fire rated stairwell doors.
- Hollow metal doors to washrooms, common areas and service spaces.

Potential LEED Gold Initiatives:

- Recycled content specified for Gypsum board
- Recycled content specified for steel framing
- Allowance for durable building details and

construction methods

- Allowance for Low VOC Materials

Tenant Improvements

- Drywall partitions to offices and boardrooms
- Glass partitions
- Solid core wood doors

Potential LEED Initiatives:

- Recycled content specified for Gypsum board
- Recycled content specified for steel framing
- Durable building details and construction methods
- Low VOC Materials

B2 Finishes

Base Building

Floors

- Ceramic tile to washrooms
- Stone to ground floor main entrance/circulation
- Epoxy floor paint to service areas and exit stairs
- Unfinished to office and elevator lobby areas

Ceilings

- Suspended drywall ceiling to Elevator Lobby ground floor main entrance, & circulation areas and washrooms
- ACT Ceilings to office areas
- Paint to structure in service spaces

Walls

- Ceramic wall tiles to washrooms
- Paint to other areas

Estimate excludes all costs for tenant improvements including private offices, boardrooms, kitchenettes, demising walls etc.

- Potential LEED Initiatives:
- Reduction in amount of ceiling finishes in office areas – 60% exposed concrete 20% ACT 20% drywall.
- Allowance for durable building details and construction methods
- Allowance for Low VOC Materials
- Materials that have recycled and/or post con-

sumer/industrial content.

- Materials that have been manufactured and/or harvested regionally.

Tenant Improvements

Floors

- Carpet to Office areas.

Ceilings

- Drywall bulkheads and feature ceiling in tenant spaces
- Sprayed texture to concrete soffit in suites.

Walls

- Paint to drywall and concrete block walls.
- Vinyl wall covering to corridors.
- Ceramic tile to tub and shower surrounds in suites.
- Rubber/carpet baseboards, and paint to door casing.

Potential LEED Initiatives:

- Greenseal rated carpet to office areas with engineered wood and linoleum accents in high traffic areas
- Minimal ceiling finishes in office area
- Reduced level of finish generally in office areas
- Durable building details and construction methods
- Low VOC Materials
- Materials that have recycled and/or post consumer/industrial content.
- Materials that have been manufactured and/or harvested regionally.

B3 Fittings & Equipment

B31 Fittings and Fixtures

- Steel rail/balustrade to exit stairs
- Mill work – FF&E budget for washrooms and service spaces
- Stone washroom vanities to washrooms
- General mill work - Allowance - \$10,000
- Stainless steel washroom accessories
- Foot grilles - \$5000
- Interior signage base building - Allowance - \$5000
- Roll shade window blinds EXCLUDED from

estimate

Potential LEED Initiatives:

- Green Building education signage and kiosk allowance
- Low VOC millwork
- Allowance for durable building details and construction methods

B32 Equipment

Standard Commercial Office Building

- General Equipment – see FF&E Budget
- Recycling/waste equipment - Allowance \$15,000
- Window washing anchors - Allowance - \$20,000
- Loading dock levelers & equipment - Allowance - \$12,000

Potential LEED Initiatives:

- None

B33 Conveying Systems

- 3 no 3 stop passenger elevators (GF-3F)

Potential LEED Initiatives:

- None

C1 Mechanical

Plumbing & Drainage

- Commercial quality plumbing fixtures with hand free electronic operator
- Plumbing services up to and including fixtures
- Allowance for capped connection for future.
- Remote hot water tank by tenant
- Domestic booster pump

Fire Protection

- Sprinkler and fire stand pipe through out the building

HVAC

- Individual floor compartmental air handling units
- Air cooled chiller provides chilled water
- All units have humidifiers.

- Terminal units, diffusers and grilles.
- Make-up air units
- Gas hot water boilers provides hot water to heating elements

Controls

- DDC systems and VFD

Potential Gold Initiatives

- Domestic hot water condensing boilers
- Low-flow flush valve WC's waterless urinals and electronic faucets
- Water metering for office spaces
- Fire pump and jockey pump
- Light hazard sprinkler and standpipe system throughout
- High efficient air cooled chillers provide chilled water to air handling units
- Free cooling heat exchanger
- High efficiency boilers provide hot water to heating elements
- Heat recovery air handling units provide conditioned air
- Air distribution through galvanized steel ductwork and terminal units
- DDC control system on all major equipment balancing dampers, terminal units and perimeter radiation
- Variable speed drives on all fans, pumps, motors, etc...

C2 Electrical

- Feeder cables are assumed to be standard offices
- Pipe tracing included as required
- Office is shell space-Tenant fit out not included
- Office general lighting included.
- Communication zone box/conduits are included.
- Zone power box and conduits are include
- Hydro charges excluded
- Building power supply primary cable assumed by Hydro
- Office receptacle to partitions Tenant improvement works
- Communication cabling –office –Tenant Fit

out

- HV Sub station assumed by local power company
- Ceiling tray in office space not included
- Fire alarm system included
- Security system included for base building only

Potential LEED Initiatives:

- Medium/High quality lighting fixtures
- Perimeter lighting photo control
- Occupancy sensors in corridors/stair cases and common areas
- Efficient lighting design
- Daylight sensors for lighting in common, and tenant areas

D1 Site Development

- Allowances for site development includes unit pavers, concrete paving and soft landscaping, site improvements.
- Allowance made for Mechanical site services.
- Storm water detention pond EXCLUDED
- Allowance made for Electrical site services

Potential LEED Initiatives:

- Erosion and sedimentation control documentation and implementation
- Size parking to meet but not exceed local bylaw requirements
- Reduce site disturbance to vicinity immediately around proposed building footprint and site work
- Pervious pavers to drive aisles in parking areas
- Allowance for additional tree plantings to reduce heat island effect
- Specify adaptive species landscaping
- Irrigation system deleted
- Limit the amount of light trespass from the site and limit up lighting to enhance night sky and nocturnal environs
- Perimeter lighting photo control

D2 Ancillary Work

- None

c1.4 Project Cost Summary

Construction Cost Item	Total Project Excluding LEED		Total Project Including LEED		% Increase	Key incremental cost factors
	GFA(M2)	\$ Budget	\$/m2	\$ Budget		
Office Building - 4 Storey	15,000	\$19,492,450	\$1,299	\$21,441,699	\$1,429	10.0% Additional Requirements of LEED
Site Development	6,140	\$1,609,050	\$262	\$2,090,080	\$340	29.9% Additional Requirements of LEED
Subtotal Construction Costs	15,000	\$21,102,000	\$1,407	23,532,000	\$1,569	11.5%
Design Contingency-Allowance	15,000	\$1,055,000	\$70	\$1,177,000	\$78	11.6%
Subtotal - GLA (including Design Allowance)	15,000	\$22,157,000	\$1,477	\$24,709,000	\$1,647	11.5%
Escalation Contingency	15,000	\$0	\$0	\$0	\$0	0.0%
Post-contract Construction Contingency	15,000	\$1,055,000	\$70	\$1,177,000	\$78	11.6%
Total Construction Costs	15,000	\$23,212,000	\$1,547	\$25,886,000	\$1,726	11.5%
Project Soft Costs						
Land (Reality taxes only)	15,000	\$70,000	\$5	\$70,000	\$5	0.0%
Municipal Fees	15,000	\$124,000	\$8	\$124,000	\$8	0.0%
Construction (Excluded above)	15,000	\$6,517,000	\$434	\$6,547,000	\$436	0.5%
Design Consultants	15,000	\$904,000	\$60	\$968,000	\$65	7.1% Allowance for LEED consulting
General and Administrative	15,000	\$905,000	\$60	\$995,000	\$66	9.9% Allowance for LEED documentation
Furniture Fixtures and Equipment	-	Excluded	-	Excluded	-	-
Marketing and Sales	-	Excluded	-	Excluded	-	-
Finance	15,000	\$1,587,000	\$106	\$1,587,000	\$106	0.0%
Interim Building Operations	-	Excluded	-	Excluded	-	-
Government Taxes	-	Excluded	-	Excluded	-	-
Development Contingency	15,000	\$331,000	\$22	\$334,000	\$22	0.9% Contingency for incremental LEED cost
Total Soft Costs	15,000	\$10,438,000	\$696	\$10,625,000	\$708	1.8%
Total Project Budget	15,000	\$33,650,000	\$2,243	\$36,511,000	\$2,434	8.5%

Notes

1. Utility Connection Charges are Excluded.
2. Priced at 3rd qtr of 2006 rates.
3. GST is Excluded.

c1.5 Elemental Cost Summary - Total Project

Gross Livable Area (GLA): 15,000 m²

Element	Total Project Excluding LEED			Total Project Including LEED			LEED % Increase Key incremental cost factors
	Elemental Amount	Cost/m ²	Total %	Elemental Amount	Cost/m ²	Total %	
A SHELL							
A1 SUBSTRUCTURE							
A11 Foundation	\$527,279	\$35.82		\$527,279	\$35.82		
A12 Basement Excavation	\$10,000	\$0.67	2.3%	\$10,000	\$0.67	2.1%	0.0%
A2 STRUCTURE							
A21 Lowest Floor Construction	\$180,674	\$12.04		\$180,674	\$12.04		
A22 Upper Floor Construction	\$2,709,363	\$180.62		\$2,734,363	\$182.29		
A23 Roof Construction	\$1,347,029	\$89.80	18.3%	\$1,347,029	\$89.80	16.5%	0.6%
A3 EXTERIOR ENCLOSURE							
A31 Walls Below Grade	\$0	\$0.00		\$0	\$0.00		
A32 Walls Above Grade	\$2,686,905	\$179.13		\$3,018,138	\$201.21		Increased thermal performance
A33 Windows & Entrance	\$126,050	\$8.40		\$126,050	\$8.40		Increased thermal performance of glazing
A34 Roof Covering	\$650,000	\$43.33		\$790,000	\$52.67		
A35 Projections	\$290,000	\$19.33	16.2%	\$280,000	\$18.67	16.3%	12.3%
B INTERIORS							
B1 PARTITIONS & DOORS							
B11 Partitions	\$647,520	\$43.17		\$672,520	\$44.83		Additional partitioning for vestibules at all entrances
B12 Doors	\$30,600	\$2.04	2.9%	\$30,600	\$2.04	2.7%	3.7%
B2 FINISHES							
B21 Floor Finishes	\$105,760	\$7.05		\$156,800	\$10.45		Low VOC specification
B22 Ceiling Finishes	\$390,325	\$26.02		\$391,875	\$26.13		Low VOC specification
B23 Wall Finishes	\$91,933	\$6.13	2.5%	\$102,271	\$6.82	2.5%	10.7%
B3 FITTING & EQUIPMENT							
B31 Fitting & Fixtures	\$238,650	\$15.91		\$273,650	\$18.24		Green building education kiosk
B32 Equipment	\$30,000	\$2.00		\$33,600	\$2.24		Increased durability
B33 Conveying Systems	\$300,000	\$20.00	2.4%	\$300,000	\$20.00	2.3%	6.8%
C SERVICES							
C1 MECHANICAL							
C11 Plumbing & Drainage	\$323,000	\$21.53		\$370,000	\$24.67		Low flow plumbing fixtures
C12 Fire Protection	\$525,000	\$35.00		\$500,000	\$33.33		Energy saving equipment
C21 Fire Protection	\$375,000	\$25.00		\$375,000	\$25.00		DDC controls for all major equipment
C13 HVAC	\$3,570,000	\$238.00	20.9%	\$3,975,000	\$265.00	21.4%	14.6%
C14 Controls	\$375,000	\$25.00		\$450,000	\$30.00		Energy saving fixtures
C2 ELECTRICAL							
C21 Service & distribution	\$727,574	\$48.50		\$727,574	\$48.50		
C22 Lighting, Devices & Heating	\$512,751	\$34.18		\$713,361	\$47.56		
C23 Systems & Ancillaries	\$1,232,049	\$82.14	10.7%	\$1,252,049	\$83.47	10.4%	8.9%
NET BUILDING COST (Excluding Site)							
	\$1,178.63	\$1,178.63	76.2%	\$1,281.19	\$1,281.19	74.2%	8.7%
D SITE							
D1 SITE WORK							
D11 Site Development	\$100.25	\$0.00		\$132.32	\$0.88		
D12 Mechanical Site Services	\$73.33	\$4.89		\$106.40	\$7.09		
D13 Electrical Site Services	\$300,000	\$20.00		\$285,000	\$19.00		
	\$103,720	\$6.91	6.5%	\$103,720	\$6.91	7.7%	32.0%
D2 ANCILLARY WORK							
D21 Demolition	\$0	\$0.00		\$0	\$0.00		
D22 Alterations	\$0	\$0.00	0.0%	\$0	\$0.00	0.0%	0.0%
NET BUILDING COST (Including Site)							
	\$1,278.88	\$1,278.88	82.6%	\$1,413.51	\$1,413.51	81.9%	10.5%
Z MARKUPS							
Z1 GENERAL REQUIREMENTS							
Z11 General Requirements	\$127.89	\$8.52		\$155.28	\$10.35		
Z12 Fee	\$38.37	\$2.55	8.3%	\$45.69	\$3.04	9.0%	21.4%
TOTAL CONSTRUCTION ESTIMATE (Excluding Contingencies)							
	\$1,406.77	\$1,406.77	90.9%	\$1,568.79	\$1,568.79	90.9%	11.5%
Z2 CONTINGENCIES							
Z21 Design Contingency	\$140.68	\$9.38		\$156.88	\$10.46		
Z22 Escalation Contingency	\$70.34	\$4.69		\$78.44	\$5.23		
Z23 Construction Contingency	\$0	\$0.00	9.1%	\$0	\$0.00	9.1%	11.5%
GOOD & SERVICES TAX							
	\$0	\$0.00	0.0%	\$0	\$0.00	0.0%	0.0%
TOTAL CONSTRUCTION ESTIMATE (Including Allowances)							
	\$1,547.45	\$1,547.45	100.0%	\$1,725.67	\$1,725.67	100.0%	11.5%

GFA : 15,000 m²
 GFA : 161,459 sf

Cost/m²
 \$1,547.47
 \$143.76

Cost/m²
 \$1,725.67
 \$160.32

c1.6 Trade Summary - Total Project

Division	Total Project Excluding LEED			Total Project Including LEED			LEED % Increase	Key incremental cost factors
	Budget	GLA (m2)	Cost/	Budget	GLA (m2)	Cost/		
0 Construction Management Fee			3.0%					
1 General Conditions	\$575,495	\$38.37		\$685,392	\$45.69		2.6%	
2 Site Work	\$1,342,823	\$89.52	7.0%	\$1,643,805	\$109.59		6.4%	Includes LEED documentation
3 Concrete	\$1,609,050	\$107.27		\$2,090,080	\$139.34		8.1%	Stormwater management and drip irrigation
4 Masonry	\$5,288,802	\$352.59		\$5,313,802	\$354.25		20.5%	
5 Metals	\$147,120	\$9.81		\$147,120	\$9.81		0.6%	
6 Carpentry	\$71,180	\$4.75		\$74,780	\$4.99		0.3%	
7 Thermal and Moisture Protection	\$103,000	\$6.87		\$123,000	\$8.20		0.5%	
8 Doors & Windows	\$1,238,300	\$82.55		\$1,712,678	\$114.18		6.6%	
9 Finishes	\$2,078,250	\$138.55		\$1,955,105	\$130.34		7.6%	Increase thermal performance of envelope
10 Specialties	\$819,056	\$54.60		\$856,984	\$57.13		3.3%	Reduction of 20% in glazing area
11 Equipment	\$181,050	\$12.07		\$356,050	\$23.74		1.4%	Increase in thermal performance
12 Furnishings	\$30,000	\$2.00		\$30,000	\$2.00		0.1%	Low VOC specification
13 Special Construction	\$0	\$0.00		\$0	\$0.00		0.0%	Green building education kiosk
14 Conveying Systems	\$0	\$0.00		\$0	\$0.00		0.0%	Durable building details
15 Mechanical	\$300,000	\$20.00		\$300,000	\$20.00		0.0%	
16 Electrical	\$4,845,000	\$323.00		\$5,550,000	\$370.00		21.4%	Increased energy efficiency
Subtotal	\$2,472,374	\$164.82		\$2,692,984	\$179.53		10.4%	Increased energy efficiency
	\$21,102,000	\$1,406.77		\$23,532,000	\$1,568.79		90.9%	
Design Contingency	\$1,055,000	\$70.33	5.0%	\$1,177,000	\$78.47		4.5%	
Escalation Contingency	\$0	\$0.00	0.0%	\$0	\$0.00		0.0%	
Post Contract Contingency	\$1,055,000	\$70.33	5.0%	\$1,177,000	\$78.47		4.5%	
Subtotal	\$2,321,200	\$1,547.43		\$25,886,000	\$1,725.72		100.0%	
GST (Excluded)	\$0	\$0.00		\$0	\$0.00		0.0%	
Total Project Construction Cost	\$23,212,000	\$1,547.43		\$25,886,000	\$1,725.72		100.0%	11.5%

c1.7 LEED Incremental Costing - Total Project

Total Gross Floor Area 15,000 m²

LEED prerequisite/credit	LEED points		cost factor description	Quantity	Incremental from Standard Office to LEED			Division Impact	Comments
	Y	N			unit rate	sub total	total		
SSp1 Erosion & Sedimentation Control - Control erosion to reduce negative impacts on water and air quality.	Y		None	0 m ²	\$0.00	\$0	\$0.00	2000	Included in Base - Municipal Requirement
SSc1 Site Selection - Avoid development of inappropriate sites and reduce the environmental impact from the location of a building on a site.	1		None	0 m ²	\$0.00	\$0	\$0.00	n/a	Both sites meet requirements for this credit
SSc2 Development Density - Channel development to urban areas with existing infrastructure, protect green fields and preserve habitat and natural resources.	1		Not Pursued	0 m ²	\$0.00	\$0	\$0.00	EXCLUDED	
SSc3 Brownfield Redevelopment - Rehabilitate damaged sites where development is complicated by real or perceived environmental contamination, reducing pressure on undeveloped land.	1		Not Pursued	0 m ²	\$0.00	\$0	\$0.00	EXCLUDED	
SSc4.1 Alternative Transportation: Public Transportation Access - Reduce pollution and land development impacts from automobile use.	1		Not Pursued	0 m ²	\$0.00	\$0	\$0.00	EXCLUDED	
SSc4.2 Alternative Transportation: Bicycle Storage & Changing Rooms - Reduce pollution and land development impacts from automobile use.	1		Change rooms and showering facilities Bicycle racks for 5% of building	2 no 30 no	\$1,200.00 \$3,600	\$2,400 \$3,600	\$0.16 \$0.24	misc 5000	Assume no increase to building area and locate washrooms allowance for additional plumbing c Based on building occupancy of 600 people
SSc4.3 Alternative Transportation: Alternative Fuel Refueling Stations - Reduce pollution and land development impacts from automobile use.	1		Not Pursued	0 m ²	\$0.00	\$0	\$0.00	EXCLUDED	
SSc4.4 Alternative Transportation: Parking Capacity - Reduce pollution and land development impacts from single occupancy vehicle use.	1		None	0 m ²	\$0.00	\$0	\$0.00	EXCLUDED	Pending - Client requirement for 350 spaces municipal requirements for parking capacity.
SSc5.1 Reduced Site Disturbance: Protect or restore open space - Conserve existing natural areas and restore damaged areas to provide habitat and promote biodiversity.	1		Conserve existing natural areas and restore damaged areas to provide habitat and promote biodiversity	0 m ²	\$0.00	\$0	\$0.00	EXCLUDED	Minimal cost impact - additional site coordination documentation included in General requirements design, location and landscaping implications
SSc5.2 Reduced Site Disturbance: Development Footprint - Conserve existing natural areas and restore damaged areas to provide habitat and promote biodiversity.	1		Not Pursued	0 m ²	\$0.00	\$0	\$0.00	EXCLUDED	
SSc6.1 Storm water Management: Rate And Quantity - Limit disruption and pollution of natural water flows by managing storm water runoff.	1		Specification of pervious pavement materials	1,404.5 m ²	\$34.00	\$477,530	\$31.84	2000	Assume pervious pavement used in drive isles only
SSc6.2 Storm water Management: Treatment - Limit disruption of natural water flows by eliminating storm water runoff, increasing on-site infiltration and eliminating contaminants.	1		Not Pursued	0 m ²	\$0.00	\$0	\$0.00	EXCLUDED	
SSc7.1 Landscape & Exterior Design to Reduce Heat Island Effect: Non-Roof - Reduce heat islands to minimize impact on microclimate and human and wildlife habitat.	1		Landscaping to provide shading to impervious surfaces	7400 m ²	\$2.50	\$18,500	\$1.23	2000	Related to SSc6.1
SSc7.2 Landscape & Exterior Design to Reduce Heat Islands: Roof - Reduce heat islands to minimize impact on microclimate and human and wildlife habitat.	1		Not Pursued	0 m ²	\$0.00	\$0	\$0.00	EXCLUDED	
SSc8 Light Pollution Reduction - Eliminate light trespass from the building and site, improve night sky access and reduce development impact on nocturnal environments.	1		Documentation and additional design to meet credit requirements	1 sum	\$10,000.00	\$10,000	\$0.67	2, 7100	
WEc1.1 Water Efficient Landscaping: Reduce by 50% - Limit or eliminate the use of potable water for landscape irrigation.	1		Included in WEc1.2	1 no	\$0.00	\$0	\$0.00	2000, 15000	See WEc1.2
WEc1.2 Water Efficient Landscaping: No potable use or no Irrigation - Limit or eliminate the use of potable water for landscape irrigation.	1		Savings from typ. Irrigation system	1 no	-\$15,000.00	-\$15,000	-\$1.00	2000, 15000	
WEc2 Innovative Wastewater Technologies - Reduce generation of wastewater and potable water demand, while increasing the local aquifer recharge.	1		Not Pursued	0 m ²	\$0.00	\$0	\$0.00	EXCLUDED	
WEc3.1 Water Use Reduction: 20% - Maximize water efficiency within buildings to reduce the burden on municipal water supply and wastewater systems.	1		Automatic controls for ultra-low flow faucets (1.9 LPM) Waterless urinals	36 no 3 no	\$0.00 -\$290.00	\$0 -\$870	\$0.00 (\$0.06)	15000 15000	Minimal cost impact No allowance for plumbing rough-in

Sustainable Sites

Water Efficiency

Total Gross Floor Area 15,000 m2

LEED prerequisite/credit	LEED points		cost factor description	Quantity	Incremental from Standard Office to LEED				Division Impact	Comments
	Y	?			unit rate	sub total	total	cost/m2 total gfa		
WEc3.2 Water Use Reduction: 30% - Maximize water efficiency within buildings to reduce the burden on municipal water supply and wastewater systems.	1		Dual-flush valve water closets (4.2/6.0 LPF) 45m3 cistern Additional piping for non potable water	36 no 1 no 15000 m2	\$200.00 \$30,000.00 \$2.10	\$7,200 \$30,000 \$31,500	\$0.48 \$4.10 \$2.00	15000 15000 15000	Based on sloon flush valve Related to WEc3.1	
EAp1 Fundamental Commissioning - Verify and ensure that fundamental building elements and systems are designed, installed and calibrated to operate as intended.	Y		Engage a independent commissioning authority	1 sum	\$15,000.00	\$30,000	\$2.00			
EAp2 Minimum Energy Performance - Establish the minimum level of energy efficiency for the base building and systems.	Y		Included in EAc1.1	2450 m2	\$0.00	\$0	\$0.00	misc	See EAc1.1	
EAp3 CFC Reduction and Elimination of Halons - Reduce ozone depletion.	Y		None	0 m2	\$0.00	\$0	\$0.00	15000	Standard for new office building equipment	
EAc1.1 Optimize Energy Performance: 20% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associate with excessive energy use.	2		Interior Lighting Building Envelope HVAC Systems	1 sum 1 sum 1 sum	\$96,510.00 \$76,003.00 \$569,000.00	\$741,513	\$49.43 \$6.43 \$5.07 \$37.93	16000 misc 15000	See Scenarios for detail	
EAc1.2 Optimize Energy Performance: 30% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associate with excessive energy use.	2		Included in EAc1.1			\$0	\$0.00		See EAc1.1	
EAc1.3 Optimize Energy Performance: 40% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associate with excessive energy use.	2		Included in EAc1.1	0 m2	\$0.00	\$0	\$0.00	-	See EAc1.1	
EAc1.4 Optimize Energy Performance: 50% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associate with excessive energy use.	1	1	Included in EAc1.1	0 m2	\$0.00	\$0	\$0.00	-	See EAc1.1	
EAc1.5 Optimize Energy Performance: 60% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associate with excessive energy use.		2	Not pursued	0 m2	\$0.00	\$0	\$0.00	-	EXCLUDED	
EAc2.1 Renewable Energy: 5% - Encourage and recognize increasing levels of on-site renewable energy self-supply in order to reduce environmental impacts associated with fossil fuel energy use.		1	Not pursued	0 m2	\$0.00	\$0	\$0.00	-	EXCLUDED	
EAc2.2 Renewable Energy: 10% - Encourage and recognize increasing levels of on-site renewable energy self-supply in order to reduce environmental impacts associated with fossil fuel energy use.		1	Not pursued	0 m2	\$0.00	\$0	\$0.00	16000	EXCLUDED	
EAc2.3 Renewable Energy: 20% - Encourage and recognize increasing levels of on-site renewable energy self-supply in order to reduce environmental impacts associated with fossil fuel energy use.		1	Not pursued	0 m2	\$0.00	\$0	\$0.00	16000	EXCLUDED	
EAc3 Best Practice Commissioning - Verify and ensure that the entire building is designed, constructed and calibrated to operate as intended.	1		Engage a independent commissioning authority	1 sum	\$25,000.00	\$25,000	\$1.67	1000		
EAc4 Ozone Protection: Elimination of HCFCs - Reduce ozone depletion and support early compliance with the Montreal Protocol.	1		Specification of no HCFC HVAC& R equipment	1 sum	\$10,000.00	\$10,000	\$0.67	15000		
EAc5 Measurement & Verification - Provide for the ongoing accountability and optimization of building energy and water consumption performance over time.	1		Lighting systems and controls Constant and variable motor loads Variable frequency drive (VFD) operation Chiller efficiency at variable loads (kW/ton) Air and water economizer and heat recovery cycles. Air distribution static pressures /ventilation air volumes. Boiler efficiencies (can be on an annual basis)	1 sum 0 m2 0 m2 0 m2 0 m2 0 m2 1 sum	\$10,000.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$25,000.00	\$45,000	\$3.00 \$0.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.67	1000, 16000 1000, 16000 1000, 15000 1000, 15000 1000, 15000 1000, 15000 1000, 15000	Allowance for monitoring system Included in base	

Energy & Atmosphere

LEED prerequisites/credit	LEED points				cost factor description	Quantity	Incremental from Standard Office to LEED			Division Impact	Comments
	Y	?	N				unit rate	sub total	total		
EAc6 Green Power - Encourage the development and use of grid-source, renewable energy technologies on a net zero pollution basis.				1	Costs includes meters for all major base building systems and 1-Year analysis to compare actual performance to anticipated performance	1 sum	\$25,000.00	\$25,000	\$1.67	1000, 15000	EXCLUDED
MRp1 Storage & Collection of Recyclables - Facilitate the reduction of waste generated by building occupants that is hauled to and disposed of in landfills.	Y				Permanent recycling area in the building	0 m ²	\$0.00	\$0	\$0.00	misc	EXCLUDED
MRc1.1 Building Reuse : Maintain 75% of Existing Walls, Floors, and Roof - Extend the life cycle of existing building stock, conserve resources, retain cultural resources, reduce waste and reduce environmental impacts of new buildings as they relate to materials manufacturing and transport.				1	Not pursued	0 m ²	\$0.00	\$0	\$0.00	misc	EXCLUDED
MRc1.2 Building Reuse : Maintain 95% of Existing Walls, Floors and Roof - Extend the life cycle of existing building stock, conserve resources, retain cultural resources, reduce waste and reduce environmental impacts of new buildings as they relate to materials manufacturing and transport.				1	Not pursued	0 m ²	\$0.00	\$0	\$0.00	misc	EXCLUDED
MRc1.3 Building Reuse : Maintain 50% of Interior Non-Structural Elements - Extend the life cycle of existing building stock, conserve resources, retain cultural resources, reduce waste and reduce environmental impacts of new buildings as they relate to materials manufacturing and transport.				1	Not pursued	0 m ²	\$0.00	\$0	\$0.00	misc	EXCLUDED
MRc2.1 Construction Waste Diversion : Divert 50% From Landfill - Divert construction, demolition and land clearing debris from landfill disposal. Redirect recyclable recovered resources back to the manufacturing process. Redirect reusable materials to appropriate sites.	1				Included in MRc2.2	0 m ²	\$0.00	\$0	\$0.00	misc	See MRc2.2
MRc2.2 Construction Waste Diversion : Divert 75% from Landfill - Divert construction, demolition and land clearing debris from landfill disposal. Redirect recyclable recovered resources back to the manufacturing process. Redirect reusable materials to appropriate sites.	1				Documentation and sorting of Wood, Plastic, Glass, Metal, Gypsum waste	1 sum	\$10,000.00	\$10,000	\$0.67	1000	EXCLUDED
MRc3.1 Resource Reuse : 5% - Reuse building materials and products in order to reduce demand for virgin materials and to reduce waste, thereby reducing impacts associated with the extraction and processing of virgin resources.				1	Not pursued	0 m ²	\$0.00	\$0	\$0.00	misc	EXCLUDED
MRc3.2 Resource Reuse : 10% - Reuse building materials and products in order to reduce demand for virgin materials and to reduce waste, thereby reducing impacts associated with the extraction and processing of virgin resources.				1	Not pursued	0 m ²	\$0.00	\$0	\$0.00	misc	EXCLUDED
MRc4.1 Recycled Content : 7.5% (Post-Consumer + 1/2 Post-Industrial) - Increase demand for building products that incorporate recycled content materials, therefore reducing impacts resulting from extraction and processing of new virgin materials and by-passing energy and green house gas-intensive industrial and manufacturing processes.	1				25% slag or fly-ash Misc. materials and finishes	0 m ²	\$0.00	\$0	\$0.00	misc	Subject to weather and schedule constraints. Savings assumed to be offset by accelerator a Documentation costs allowed for in Idc2. Minimal cost impact. T.I. costs excluded Irc
MRc4.2 Recycled Content : 15% (Post-Consumer + 1/2 Post-Industrial) - Increase demand for building products that incorporate recycled content materials, therefore reducing impacts resulting from extraction and processing of new virgin materials and by-passing energy and green house gas-intensive industrial and manufacturing processes.				1	Not pursued	0 m ²	\$0.00	\$0	\$0.00	misc	EXCLUDED
MRc5.1 Regional Material : 10% Extracted and Manufactured Regionally - Increase demand for building materials and products that are extracted and manufactured within the region, thereby supporting the use of indigenous resources and reducing the environmental impacts resulting from transportation.	1				None	0 m ²	\$0.00	\$0	\$0.00	misc	Minimal cost impact - proximity to industry
MRc5.2 Regional Materials : 20% Extracted and Manufactured Regionally - Increase demand for building materials and products that are extracted and manufactured within the region, thereby supporting the use of indigenous resources and reducing the environmental impacts resulting from transportation.	1				Not pursued	0 m ²	\$0.00	\$0	\$0.00	misc	EXCLUDED

Materials & Resources

LEED prerequisites/credit	LEED points		cost factor description	Quantity	Incremental from Standard Office to LEED				Division Impact	Comments
	Y	N			unit rate	sub total	total	cost/m2 total gfa		
MRc0 Rapidly Renewable Materials - Reduce the use and depletion of finite raw materials and long-cycle renewable materials by replacing them with rapidly renewable materials.	1		Not pursued	0 m2	\$0.00	\$0	\$0.00	misc	EXCLUDED	
MRc7 Certified Wood - Encourage environmentally responsible forest management.	1		Not pursued	0 m2	\$0.00	\$0	\$0.00	6000	EXCLUDED	
MRc8 Durable Building - Minimize materials use and construction waste over a building's life resulting from premature failure of the building and its constituent components and assemblies.	1		Allowance for detailing beyond standard practice consistent with durable building principles. Develop and implement a Building Durability Plan in accordance with the principles of CSA S478-95 (R2001)	1 sum	\$200,000.00	\$210,000	\$14.00	misc		
EQp1 Minimum IAQ Performance - Establish minimum indoor air quality (IAQ) performance to enhance indoor air quality in buildings, thus contributing to the comfort and well-being of the occupants.	Y		None	0 m2	\$0.00	\$0	\$0.00	15000, misc	Minimal cost impact - Standard commercial sf	
EQp2 Environmental Tobacco Smoke (ETS) Control - Prevent or minimize exposure of building occupants, indoor surfaces, and systems to Environmental Tobacco Smoke (ETS).	Y		None	0 m2	\$0.00	\$0	\$0.00	15000, misc	Minimal cost impact - Non-smoking building	
EQc1 Carbon Dioxide (CO2) Monitoring - Provide capacity for indoor air quality (IAQ) monitoring to help sustain long-term occupant comfort and well-being.	1		CO2 controls for ventilation	1 sum	\$6,000.00	\$6,000	\$0.40	15000		
EQc2 Increase Ventilation Effectiveness - Provide for effective delivery and mixing of supply air to support the safety, comfort and well-being of building occupants.	1		None	0 m2	\$0.00	\$0	\$0.00	15000	Minimal cost impact - Standard commercial sf	
EQc3.1 Construction IAQ Management Plan - During Construction - Prevent indoor air quality problems resulting from the construction/renovation process in order to help sustain the comfort and well-being of construction workers and building occupants.	1		Photograph documentation. Completion of standardized schedules. Allowance for misc implications	1 sum	\$500.00	\$12,500	\$0.83	1000		
EQc3.2 Construction IAQ Management Plan - Testing Before Occupancy - Minimize indoor air quality problems resulting from the construction/renovation process in order to help sustain the comfort and well-being of construction workers and building occupants.	1		Includes testing for: particulate matter (PM10), formaldehyde, total volatile organic compounds, carbon monoxide, 4-phenylcyclohexane (4pc)	1 sum	\$2,000.00	\$10,000	\$0.67	1000		
EQc4.1 Low-Emitting Materials - Adhesives & Sealants - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1		None	0 m2	\$0.00	\$0	\$0.00	7920	Minimal cost impact - Standard commercial sf	
EQc4.2 Low-Emitting Materials - Paints & Coatings - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1		Low VOC spec - core and shell Low VOC spec - T.I. spaces EXCLUDED	12928 m2	\$1.00	\$12,928	\$0.86	9900	Low VOC Specification	
EQc4.3 Low-Emitting Materials - Carpet - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1		Green seal carpet - T.I. spaces EXCLUDED	35100 m2	\$0.00	\$0	\$0.00	9900	Associated costs are assumed to be included in Low VOC Specification	
EQc4.4 Low-Emitting Materials - Composite Wood & Laminates - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1		Low VOC millwork - Core and shell Low VOC millwork - T.I. spaces EXCLUDED	11475 m2	\$0.00	\$0	\$0.00	9685	Associated costs are assumed to be included in Low VOC Specification - excluding workstator	
EQc5 Indoor Chemical & Pollutant Source Control - Minimize exposure of building occupants to potentially hazardous particulates, biological contaminants and chemical pollutants that adversely impact air and water quality.	1		MERV 13 filters in all air-handling equipment Separately exhausted photocopier	0 no 0 no	\$0.00 \$0.00	\$0	\$0.00	15000 15000	Washrooms and misc millwork in common are assumed to be included in Minimal cost impact - Standard commercial sf	
EQc6.1 Controllability of Systems - Perimeter Spaces - Provide a high level of thermal, ventilation and lighting system control by individual occupants or specific groups in multi-occupant spaces to promote the productivity, comfort	1		Provide a minimum of one operable window per 18.5 m2 (200 ft2) within	0 no	\$0.00	\$229,100	\$15.27	15000		

LEED prerequisites/credit	LEED points			cost factor description	Quantity	Incremental from Standard Office to LEED			Division Impact	Comments	
	Y	?	N			unit rate	sub total	total			cost/m2 total gfa
				Provide a minimum of one lighting zone per 18.5 m2 (200 ft2) within 5 m (15 ft) of perimeter wall.	347 no		\$300.00	\$104,100	\$6.94	16000	
EQc6.2 Controllability of Systems: Non-Perimeter Spaces - Provide a high level of thermal, ventilation and lighting system control by individual occupants or specific groups in multi-occupant spaces to promote the productivity, comfort and well-being of building occupants.	1			Not Pursued	0 m2		\$0.00	\$0	\$0.00	15000	EXCLUDED
EQc7.1 Thermal Comfort: Compliance - Provide a thermally comfortable environment that supports the productivity and well-being of building occupants.	1			None	0 m2		\$0.00	\$0	\$0.00	15000	Minimal cost impact - Standard commercial sp
EQc7.2 Thermal Comfort: Monitoring - Provide a thermally comfortable environment that supports the productivity and well-being of building occupants.	1			Include expanded points on the BAS to monitor and control humidity in all regularly occupied spaces.	1 sum		\$15,000.00	\$15,000	\$1.00	15000	
EQc8.1 Daylight and Views: Daylight 75% of Spaces - Provide for the building occupants a connection between indoor spaces and the outdoors through the introduction of daylight and views into the regularly occupied area of the building.	1			Provide a minimum daylight factor of 2%, or at least 250 lux (25 foot-candles), in 75% of spaces for critical visual tasks. Allowance for solar shading devices to south facade glazing.	0 m2		\$0.00	\$0	\$0.00	n/a	Minimal cost impact - Pending final layout of c orientation, and building layout considered ba Daylight modeling included in IDc2
EQc8.2 Daylight and Views: Daylight 90% of Spaces - Provide for the building occupants a connection between indoor spaces and the outdoors through the introduction of daylight and views into the regularly occupied area of the building.	1			None	1 sum		\$160,000.00	\$160,000	\$10.67	n/a	Cost implications in T.I. areas assumed to be ii allowance
IDc1.1 Innovation in Design: Green Building Education	1			Instate a public education program that includes: An interactive kiosk/display describing LEED features; Distributed signage highlighting building LEED features; A case study or design manual about LEED features	0 m2		\$0.00	\$0	\$0.00	n/a	Minimal cost impact - Pending final layout of c orientation
IDc1.2 Innovation in Design: Green house keeping	1			Green house keeping program	1 sum		\$0.00	\$0	\$0.00	n/a	Cost implications in T.I. areas assumed to be ii allowance
IDc1.3 Innovation in Design: Specific Title	1			Not pursued	0 m2		\$0.00	\$0	\$0.00	-	Documentation requirements included in IDc2 Potential operational cost implications exclude
IDc1.4 Innovation in Design: Specific Title	1			Not pursued	0 m2		\$0.00	\$0	\$0.00	-	EXCLUDED
IDc2 LEED® Accredited Professional:	1			LEED® Consulting LEED® Registration LEED® Certification	1 sum 1 sum 1 sum		\$80,000.00 \$2,054.00 \$10,070.00	\$80,000 \$2,054 \$10,070	\$6.00 \$5.33 \$0.67	1000 1000 1000	EXCLUDED
NET COST (Including Site)	42	6	22					\$2,209,000	\$147.27		
General Requirements & Fees				General requirements on additional cost (7.0%) Construction Management Fees (3%) Design Fees (Excluded)			\$154,630 \$66,270 \$0	\$220,900			
TOTAL ESTIMATE (Excluding Contingencies)								\$2,430,000	\$162.00		
Allowances				Design Allowances (5%) Escalation Allowances (Excluded) Construction Allowances (5%)			\$121,500 \$0 \$121,500	\$243,000			
TOTAL ESTIMATE (Including Allowances)								\$2,673,000	\$178.20		

Innovation & Design Process

GFA: 15000
GFA: 161,459
Points 42

\$178.20 /m2
\$16.56 /sf
\$63,643 /credit

c1.8 EA c1 Optimize Energy Performance Strategies

Total Gross Floor Area: 15,000

Scenario Description	Quantity	Unit Rate	Sub-Total	LEED Premium from Typical Office building	cost/m2 total gfa	Division impact	Comments
1. Efficient Lighting Design Reduce installed lighting power in corridors and common areas on ground floor to meet ASHRAE 90.1-2004	0 m2	\$0.00	\$0	\$0	\$0.00	16000	Savings in reduction in number of fixtures assumed to be absorbed by additional design costs
2. Efficient Lighting design in general office Install high efficiency compact fluorescent fixtures in office areas	2467 no	\$30.00	\$74,010	\$74,010	\$4.93	16000	
3. Occupancy sensors for lighting Installed in stairwells, utility rooms, and general office area	50 no	\$250.00	\$12,500	\$12,500	\$0.83	16000	
4. Daylight sensors for lighting Installed in general office area	40 no	\$250.00	\$10,000	\$10,000	\$0.67	16000	
Total Interior Lighting (measures 1 - 4)				\$96,510			
5. Increase roof insulation Increase from R-21 to R-25 (replace extruded polystyrene with polyisocyanurate)	5000 m2	\$18.00	\$90,000	\$90,000	\$6.00	8000	
6. Upgrade window glazing Upgrade to soft coat low-e (e=0.05) and add warm-edge spacers. U-value = 2.16 W/m2.C	2190 m2	\$35.00	\$76,650	\$76,650	\$5.11	8520	Based on 40% of wall area
7. Reduce window-to-wall ratio to 40% Replace vision wall with spandrel/solid wall assembly	1 sum	-\$103,775.00	-\$103,775	-\$103,775	-\$6.92	misc	Savings related to substituting wall assembly for 20% of glazing area
8. Increase wall insulation Increase from R-12 to R-17 (add 25mm XPS)	2188 m2	\$6.00	\$13,128	\$13,128	\$0.88	8000	Based on 40% of wall area
Total Building Envelope (measure 5-8)				\$76,003			
9. Energy recovery ventilator Enthalpy wheel (75% effective) in central make-up air unit serving office spaces	2 no	\$100,000.00	\$200,000	\$200,000	\$13.33	15000	
10. Condensing Boiler Fully-modulating burner + efficiency = 85%	2 no	\$27,000.00	\$54,000	\$54,000	\$3.60	15000	
11. Increase pumping efficiency Combined impeller/motor efficiency - 70%	1 sum	\$55,000.00	\$55,000	\$55,000	\$3.67	15000	
12. Upgrade overall fan efficiency Central supply and exhaust fans - 57%	2 no	\$100,000.00	\$200,000	\$200,000	\$13.33	15000	
13. Condensing water heater Increase water heater efficiency to 93%	3 no	\$20,000.00	\$60,000	\$60,000	\$4.00	15000	Included in EQc1
14. CO2 controlled ventilation Use CO2 sensors to control ventilation	-	-	-	-	-	-	Included in WEC3.1
15. Low-flow fixtures Shower heads 5.7 L/min. Lavatory faucets 1.9 L/min.	-	-	-	-	-	-	
Total HVAC Systems (measures 9-13)				\$569,000			

NET COST EXCLUDING GENERAL REQUIREMENTS AND ALLOWANCES

15,000 m2 \$49.43
161,459 sf \$4.59

\$741,513

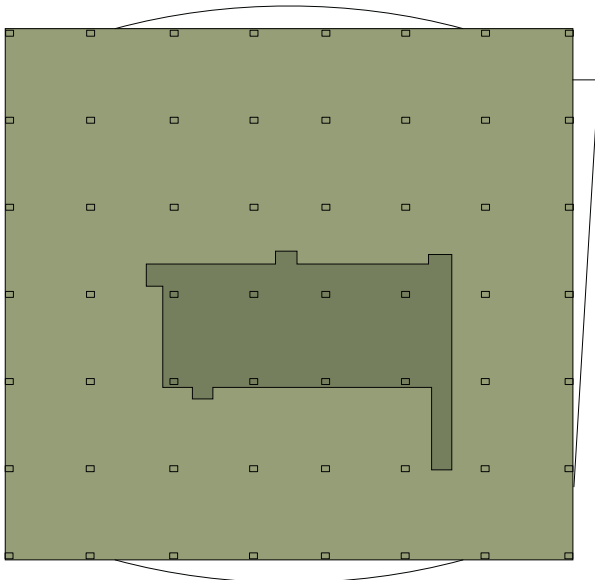
c1.9 Building Value Assessment

Ref.	Design Criteria/Characteristics	MNECB Reference Building		c1 - Commercial Building Case Study		Key Indicators	
1.00	Construction Cost Summary						
1.01	Building Area (GLA)	15,000	m2	15,000	m2		
1.03	Total Construction Hard Costs (Excl. LEED)	\$23,212,000	\$1,547.47 /m2	\$23,212,000	\$1,547.47 /m2		
1.04	Total LEED Incremental Construction Cost	\$0	\$0.00 /m2	\$2,674,000	\$178.27 /m2		
1.05	Total Construction Hard Costs (Incl. LEED)	\$23,212,000	\$1,547.47 /m2	\$25,886,000	\$1,725.73 /m2		
1.06	Total Project Soft Costs	Excluded	- /m2	Excluded	- /m2		
1.07	Total Project Budget	\$23,212,000	\$1,547.47 /m2	\$25,886,000	\$1,725.73 /m2		
2.00	Building Environmental Performance (Note 1)						
2.01	Energy Use per year	KWh/a	3,594,000	239.6 /m2	2,203,500	146.9 /m2	
2.02	Energy Cost per year	\$	\$246,156	\$16.41 /m2	\$159,961	\$10.66 /m2	
2.03	Percent of MNECB baseline		100.0%		35.0%		
2.04	Water Use per year	m3	31,050	2.070 m3/m2	21,735	1.449 m3/m2	
2.05	Water Cost per year (@ \$1.20/m3)	\$	\$37,260	\$2.48 /m2	\$26,082	\$1.74 /m2	
2.06	Percent water reduction		0%		30%		
2.07	Greenhouse Gas reduction	Tonnes CO2/a	0.0		440.9		
3.00	Value of Energy Savings (Note 1)						
3.01	Annual Energy Cost	\$/a	\$246,156	\$16.41 /m2	\$159,961	\$10.66 /m2	
3.02	Energy use reduction	%	0.0%		35.0%		
3.03	Energy savings per year	\$	\$0	\$0.00 /m2	\$86,195	\$5.75 /m2	
3.04	Cap rate	%	8%		8%		
3.05	Increased building value	\$	\$0	\$0 /m2	\$1,077,438	\$71.83 /m2	
3.06	Increased building value (% of Capital)	%	0%		4.2%		
3.07	Payback on LEED Cost Increment	Years	0.0		2.5		
4.00	Value of Water Savings (Note 2)						
4.01	Annual Water Cost	\$/a	\$37,260	2.48 /m2	\$26,082	1.74 /m2	
4.02	Water use reduction	%	0.0%		30%		
4.03	Water savings per year	\$	\$0	\$0.00 /m2	\$11,178	\$0.75 /m2	
4.04	Cap rate	%	8%		8%		
4.05	Increased building value	\$	\$0	\$0 /m2	\$139,725	\$9.31 /m2	
4.06	Increased building value (% of Capital)	%	0%		0.5%		
4.07	Payback on LEED Cost Increment	Years	0.0		19.1		
5.00	Value of Rent Premium (Note 3)						
5.01	Rental Income (GSA = 88% of GLA)	\$	\$3,960,000	\$300.00 /m2	\$4,158,000	\$315.00 /m2	
5.02	Lease Revenue Premium	%	0.0%		5.0%		
5.03	Additional Sales Revenue	\$	\$0	\$0.00 /m2	\$198,000	\$15.00 /m2	
5.04	Cap rate	%	8%		8%		
5.05	Increased building value	\$	\$0	\$0 /m2	\$2,475,000	\$165.00 /m2	
5.06	Increased building value (% of Capital)	%	0%		9.6%		
5.07	Payback on LEED Cost Increment	Years	0.0		1.1		
6.00	Value of Occupancy Premium						
6.01	Occupancy Assumed	%	90%		92%		
6.02	Annual Rent (GSA = 88% of GLA)	\$	\$3,960,000	\$300.00 /m2(GSA)	\$3,960,000	\$300.00 /m2(GSA)	
6.03	Annual Occupancy Premium	\$	\$0	\$0.00 /m2(GSA)	\$79,200	\$5.28 /m2(GSA)	
6.05	Increased building value	\$	\$0	\$0 /m2	\$79,200	\$5.28 /m2	
6.06	Increased building value (% of Capital)	%	0%		0.3%		
6.07	Payback on LEED Cost Increment	Years	0.0		33.8		
7.00	Residual Value Premium						
7.01	Total Project budget (incl LEED)	\$	\$23,212,000	\$1,547.47 /m2	\$25,886,000	\$1,725.73 /m2	
7.02	Rent Premium (5%)	\$/a	\$0	\$0.00 /m2(GSA)	\$198,000	\$15.00 /m2(GSA)	
7.03	Net Rent (GSA = 88% of GLA)	\$/a	\$3,960,000	\$300.00 /m2(GSA)	\$4,158,000	\$315.00 /m2(GSA)	
7.04	Building Value (assume cap rate of 8% for standard and 7.75% for LEED)	\$	\$49,500,000	\$3,300.00 /m2	\$53,651,613	\$3,576.77 /m2	
7.05	Increased building value	\$	\$0	\$0 /m2	\$4,151,613	\$276.77 /m2	
7.06	Increased building value (% of Capital)	%	0%		16.0%		
7.07	Payback on LEED Cost Increment	Years	0.0		0.6		
8.00	Total Increase in Building Value						
8.01	Increase in building value (sum 3 to 7)	\$	\$0	\$0.00 /m2	\$4,317,008	\$287.80 /m2	
8.02	Increased building value (% of Capital)	%	0%		16.7%		
8.03	Payback on LEED Cost Increment	Years	0.0		0.6		

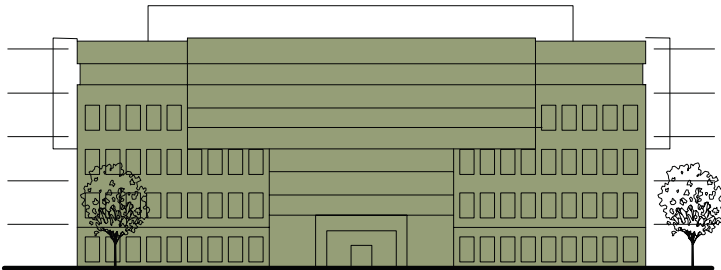
Notes

1. Energy performance based on similar building consumption trends
2. Water consumption based on similar building consumption trends
3. Rental income based on similar building revenues provided by Altus Helyar Valuation Consulting

c2.1 Project Diagrams and Overview



Typical Floor Plan Diagram



Building Elevation Diagram

Ref.	Design Criteria/Characteristics - Commercial Building	c2 Commercial Case Study	Key Indicators
1.00 Project Statistics			
1.01	Location	Markham, Ontario	
1.02	Gross Floor Area (m2 GFA)	14,454	
1.03	Stories	6	
2.00 Construction Cost Estimate			
2.01	Office building (excl. tenant impr)	\$19,819,621	
2.02	Site Development	\$1,286,274	
2.03	Subtotal Excluding Contingencies	\$21,106,000	
2.04	Design Contingency/Allowance	\$1,055,000	
2.05	Escalation Contingency	\$0	
2.06	Post Contract	\$1,055,000	
2.07	Tenant Improvements Allowance	-	
2.08	Total Construction Cost (Excl. GST)	\$23,216,000	
2.09		\$/m2 (GLA)	\$1,606
3.00 Estimated LEED Cost Increment (Included above)			
3.01	\$ Budget	\$1,636,000	
3.02	\$/m2	\$113	
3.03	\$/credit	\$41,949	
3.04	% increase	7.6%	
4.00 Exterior Enclosure (Overall System)			
4.01	Wall R-Value	R-17	
4.02	Roof R-Value	R-26	
4.03	Floor R-Value	R-15	
4.04	Glazing U-factor / SHGC / visible light trans.	1.66/0.43/0.60	
4.05	Amount of glazing (% of building skin area)	58%	
5.00 Building Environmental Performance			
5.01	Energy Intensity (Base/LEED)	KWh/m2/a	260/149
5.02	Percent of MNECB baseline		53.5% MNECB
5.03	Water use (Base/LEED)	L/m2/a	
5.04	Percent water reduction		30%
5.05	Greenhouse Gas reduction	tonnes CO2/a	440.9
5.06		tonnes CO2/a/m2	0.031

c2.2 Design Efficiency Statistics

Ref.	Item	Unit	Case Study Value	Industry Standard Value	Key Indicators
1.00	Project Totals				
1.01	Below Grade Area (GPA)	sf	0	0	
1.02	GLA	sf	155,581	149,648	
1.03	GFA (TCA)	sf	155,581	149,648	
1.04	# Levels Below Grade	no	0	0	
1.06	# Floors (Excluding MPH)	no	5	5	
1.07	# Units	no	1	1	
1.08	# Parking (underground)	no	0	0	
1.10	Site Area	sf	261,000	200,385	
2.00	Below Grade (Including CHP Shell Space)				
2.01	Total Area Parking	sf	0	0	
2.01.01	Net Parking Area (incl. Circulation)	sf	0	0	
2.01.02	Service / Mechanical	sf	0	0	
2.01.03	Storage	sf	0	0	
2.01.04	Amenity	sf	0	0	
2.02	Stalls	no	0	0	
2.03	No. of levels	no	0	0	
2.04	Gross Parking Area / Stall	sf	n/a	n/a	
2.05	Net parking area / Stall	sf	n/a	n/a	
2.06	Stalls / Unit	no	0.00	0.00	
2.07	Exterior Wall Area	sf	0	0	
2.08	Exterior wall / GPA (Below Grade)	ratio	n/a	n/a	
2.09	Excavation Volume	m3	n/a	519	
2.10	Excavation/Parking Area ratio (M3/M2) Below Grade (GPA) / Total	m3/m2	n/a	n/a	
2.11	Construction Area(TCA)	ratio	0.00	0.00	
2.12	# Elevator Cabs	no	0	0	
2.13	# Elevator Stops	no	0	0	
3.00	Above Grade				
3.01	Total Above Grade Area (GLA)	sf	155,581	149,648	
3.01.01	Commercial Office	sf	129,393	118,928	
3.01.03	Commercial Retail	sf	0	3,452	
3.01.04	Amenity/Washroom	sf	3,444	2,095	
3.01.05	Loading/Storage	sf	4,682	1,830	
3.01.06	Service Areas (mechanical/electric)	sf	7,029	10,305	
3.01.07	Circulation	sf	11,033	13,039	
3.02	Net saleable area	sf	129,393	118,928	
3.06	No. of units	no	1	1	
3.07	GLA / Unit	sf	129,393	85,735	
3.12	Floors				
3.12.01	No. of Floors - Tower 1 / Tower 2	no	5	5	
3.12.02	Typical floor to floor height	lf	13.78	13.24	
3.12.03	Window Area	sf	29,946	32,070	
3.12.04	Exterior wall area	sf	51,905	55,500	
3.12.05	Exterior wall / GLA (Above Grade)		0.33	0.37	
3.12.06	# Elevator Cabs	no	3	3	
3.12.07	# Elevator Stops	no	15	13	

Ref.	Item	Unit	Case Study Value	Industry Standard Value	Key Indicators
3.13	Saleable				
3.13.01	Total Saleable Area	sf	129,393	118,928	
3.13.02	Commercial Office	sf	129,393	118,928	
3.13.03	Commercial Retail	sf	0	0	
3.14	Statistical Efficiency Ratios				
3.15	Building Efficiency (Net Saleable / GLA)	ratio	0.83	0.79	
3.16	Typical floor Efficiency (Net Saleable / GLA)	ratio	0.89	0.89	
3.17	Average Selling Area/Unit (Average Unit Size)	sf	129,393	85,735	
3.18	Exterior wall / Net Saleable Area (Above Grade)	ratio	0.40	0.48	
3.19	Window / Ext.wall ratio	ratio	0.58	0.58	
3.22	Retail ratio - (Retail area / GLA)	ratio	0.00	-	
3.23	GFA / Unit	sf	155,581	109,284	
3.26	Construction Ratios				
3.27	Formwork contact area	m2	29,606	23,810	
3.28	Concrete volume (including Waste)	m3	6,379	6,099	
3.29	Rebar Weight	kg	700,053	646,294	
3.30	Rebar / Concrete Volume ratio	kg/m3	109.7	106.2	
3.31	Structural Steel - Total Weight	kg	-	-	
3.32	Rebar / GLA	kg/m2	4.50	4.33	
3.33	Rebar / GFA	kg/m2	4.50	4.33	
3.34	Formwork / GFA	m2/m3	2.05	1.70	
3.35	Concrete / GFA	m3/m2	0.44	0.44	
3.36	Concrete / GLA	m3/m2	0.44	0.44	
3.37	Structural Steel/GLA	kg/m2	-	-	
4.00	Site				
4.01	Gross Site Area	acre	5.98	4.59	
4.02	Site Density (UPA)	unit/acre	0.17	0.59	
4.03	Site Area/Unit	sf	261,000.00	126,134.67	
5.00	Construction Cost (Including LEED)				
6.00.01	Below Grade Cost	\$	n/a	\$0	
6.00.02	Above Grade Cost (Incl Site Work)	\$	\$23,216,000	\$23,407,333	
6.01	Total Cost	\$	\$23,216,000	\$23,407,333	
6.02	Cost / Stall	\$/Unit	-	\$0.00	
6.03	Cost / GLA	\$/sf	\$149.22	\$156.55	
6.04	Cost / GFA	\$/sf	\$149.22	\$156.55	
6.05	Cost / Unit	\$/Unit	\$23,216,000	\$16,935,833	
6.06	Cost / Saleable Area	\$/sf	\$179.42	\$199.20	

c2.3 Project Narrative

A1 Sub-Structure

- Conventional concrete pad foundations and spread footings

Potential LEED Initiatives:

- Use fly-ash as partial substitute of Portland cement in concrete mix
- Use slag as aggregate for concrete mix.
- Use of rebar with recycled content

A2 Structure

- Structural concrete slab-on-grade.
- Concrete structure on 8.0m – 8.5m grid
- Reinforced concrete suspended slabs and roof
- Steel exit stairs ground floor to roof.

Potential LEED Initiatives:

- Use fly-ash as partial substitute of Portland cement in concrete mix
- Use slag as aggregate for concrete mix.
- Use of rebar with recycled content

A3 Exterior Enclosure

Walls

- Architectural brick veneer wall with drywall / concrete wall back up (R-12).
- Pre-finished metal clad wall with drywall/concrete wall back up (R-12).
- Strip windows with vision glazing including double glazing and Low-E coating overall (U-Value 2.9)
- Insulated hollow metal doors and frames.

Roof

- Built-up insulated roof finish (R-21)

Potential LEED Initiatives:

Walls

- Increase thermal performance of wall assemblies to R17 including details to minimize thermal bridging
- Provide minimum of R-6 over all structural members passing through envelope
- Increase thermal performance of window

assemblies to include 19mm thermal break, soft coat low-E coating, and warm edge spacers (U-Value 2.16)

- Provide awning type operable window units in window wall assembly
- Recycled content specified for steel framing
- Two doors with vestibule provided at all exterior doors
- Allowance for additional air and water leakage testing of sample units
- Allowance for Low VOC Materials inside of air barrier

Roof

- Inverted roof fully adhered to structural deck
- Allowance for additional water and air leakage testing
- Allowance for low VOC materials inside of air barrier

B1 Partitions and Doors

Base Building

- Concrete shear wall, concrete block walls and drywall partitions around washrooms, common areas and service spaces
- Fire rated stairwell doors.
- Hollow metal doors to washrooms, common areas and service spaces.

Potential LEED Initiatives:

- Recycled content specified for Gypsum board
- Recycled content specified for steel framing
- Allowance for durable building details and construction methods
- Allowance for Low VOC Materials

Tenant Improvements

- Drywall partitions to offices and boardrooms
- Glass partitions

Potential LEED Initiatives:

- Recycled content specified for Gypsum board
- Recycled content specified for steel framing
- Low VOC Materials

B2 Finishes

Base Building

Floors

- Ceramic tile to washrooms
- Stone to ground floor main entrance/circulation
- Epoxy floor paint to service areas and exit stairs
- Unfinished to office and elevator lobby areas

Ceilings

- Suspended drywall ceiling to Elevator Lobby ground floor main entrance, & circulation areas and washrooms
- ACT Ceilings to office areas
- Paint to structure in service spaces

Walls

- Ceramic wall tiles to washrooms
- Paint to other areas

Estimate excludes all costs for tenant improvements including private offices, boardrooms, kitchenettes, demising walls etc.

- Potential LEED Initiatives:
- Reduction in amount of ceiling finishes in office areas – 60% exposed concrete 20% ACT 20% drywall.
- Allowance for durable building details and construction methods
- Allowance for Low VOC Materials
- Materials that have recycled and/or post consumer/industrial content.
- Materials that have been manufactured and/or harvested regionally.

Tenant Improvements

Floors

- Carpet to Office areas.

Ceilings

- Drywall bulkheads and feature ceiling in tenant spaces
- Sprayed texture to concrete soffit in suites.

Walls

- Paint to drywall and concrete block walls.
- Vinyl wall covering to corridors.

- Ceramic tile to tub and shower surrounds in suites.
- Rubber/carpet baseboards, and paint to door casing.

Potential LEED Initiatives:

- Greenseal rated carpet to office areas with engineered wood and linoleum accents in high traffic areas
- Minimal ceiling finishes in office area
- Reduced level of finish generally in office areas
- Low VOC Materials
- Materials that have recycled and/or post consumer/industrial content.
- Materials that have been manufactured and/or harvested regionally.

B3 Fittings & Equipment

B31 Fittings and Fixtures

- Steel rail/balustrade to exit stairs
- Millwork – FF&E budget for washrooms and service spaces
- Stone washroom vanities to washrooms
- General mill work - Allowance
- Stainless steel washroom accessories
- Foot grilles
- Interior signage-base building - Allowance
- Roll shade window blinds EXCLUDED from estimate

Potential LEED Initiatives:

- Green Building education signage and kiosk allowance
- Low VOC millwork
- Allowance for durable building details and construction methods

B32 Equipment

Standard Commercial Office Building

- General Equipment – see FF&E Budget
- Recycling/waste equipment - Allowance
- Window washing anchors - Allowance
- Loading dock levelers & equipment - Allowance

Potential LEED Initiatives:

- None

B33 Conveying Systems

- 3 no 5 stop passenger elevators (GF-5F)

Potential LEED Initiatives:

- None

C1 Mechanical

C11 Plumbing & Drainage

- Commercial quality plumbing fixtures with hand free electronic operator
- Plumbing services up to and including fixtures
- Remote hot water tank by tenant
- Domestic booster pump

C12 Fire Protection

- Sprinkler and fire stand pipe through out the building

C13 HVAC

- Individual floor compartmental air handling units
- Air cooled chiller provides chilled water
- All units have humidifiers.
- Terminal units, diffusers and grilles.
- Make-up air units
- Gas hot water boilers provides hot water to heating elements

C14 Controls

- DDC systems and VFD

Potential LEED Initiatives

- Domestic hot water condensing boilers
- Low-flow flush valve WC's waterless urinals and electronic faucets
- Rainwater harvesting for sewage conveyance
- Water metering for office spaces
- High efficient air cooled chillers provide chilled water to air handling units
- Free cooling heat exchanger
- High efficiency boilers provide hot water to heating elements
- Heat recovery air handling units provide conditioned air

- DDC control system on all major equipment balancing dampers, terminal units and perimeter radiation
- Variable speed drives on all fans, pumps, motors, etc...

C2 Electrical

- Feeder cables are assumed to be standard offices
- Pipe tracing included as required
- Office is shell space-Tenant fit out not included
- Office general lighting included.
- Communication zone box/conduits are included.
- Zone power box and conduits are include
- Hydro charges excluded
- Building power supply primary cable assumed by Hydro
- Office receptacle to partitions Tenant improvement works
- Communication cabling –office –Tenant Fit out
- HV Substation assumed by local power company
- Ceiling tray in office space not included
- Fire alarm system included
- Security system included for base building only

Potential Initiatives:

- Medium/High quality lighting fixtures
- Perimeter lighting photo control
- Occupancy sensors in corridors/stair cases and common areas
- Efficient lighting design
- Daylight sensors for lighting in common, and tenant areas

D1 Site Development

- Allowances for site development includes unit pavers, concrete paving and soft landscaping, site improvements.
- Allowance made for mechanical site services.
- Storm water detention pond EXCLUDED
- Allowance made for electrical site services

Potential LEED Initiatives:

- Erosion and sedimentation control documentation and implementation
- Size parking to meet but not exceed local bylaw requirements
- Reduce site disturbance to vicinity immediately around proposed building footprint and site work
- Pervious pavers to drive aisles in parking areas
- Specify adaptive species landscaping
- Irrigation system deleted
- Limit the amount of light trespass from the site and limit up lighting to enhance night sky and nocturnal environs
- Perimeter lighting photo control

D2 Ancillary Work

- None

c2.4 Project Cost Summary

Construction Cost Item	Total Project Excluding LEED			Total Project Including LEED			Key incremental cost factors
	GFA(M2)	\$ Budget	\$/m2	\$ Budget	\$/m2	% Increase	
Office Building - 5 Storey	14,454	\$ 18,649,979	\$ 1,290	\$ 19,819,621	\$ 1,371	6.3%	Additional requirements of LEED
Site Development	21,670	\$ 968,517	\$ 45	\$ 1,286,274	\$ 59	32.8%	Additional requirements of LEED
Subtotal Construction Costs	14,454	\$ 19,618,000	\$ 1,357	21,106,000	\$ 1,460	7.6%	
Design Contingency-Allowance							
Subtotal - GLA (including Design Allowance)	14,454	\$ 981,000	\$ 68	\$ 1,055,000	\$ 73	7.5%	Contingency on incremental cost
Escalation Contingency	14,454	\$ 0	\$ 0	\$ 0	\$ 0	0.0%	
Post-contract Construction Contingency	14,454	\$ 981,000	\$ 68	\$ 1,055,000	\$ 73	7.5%	Contingency on incremental cost
Total Construction Costs	14,454	\$ 21,580,000	\$ 1,493	\$ 23,216,000	\$ 1,606	7.6%	
Project Soft Costs							
Land (Reality taxes only)	-	Excluded	-	Excluded	-	-	
Municipal Fees	-	Excluded	-	Excluded	-	-	
Construction (Excluded above)	-	Excluded	-	Excluded	-	-	
Design Consultants	-	Excluded	-	Excluded	-	-	
General and Administrative	-	Excluded	-	Excluded	-	-	
Furniture Fixtures and Equipment	-	Excluded	-	Excluded	-	-	
Marketing and Sales	-	Excluded	-	Excluded	-	-	
Finance	-	Excluded	-	Excluded	-	-	
Interim Building Operations	-	Excluded	-	Excluded	-	-	
Government Taxes	-	Excluded	-	Excluded	-	-	
Development Contingency	-	Excluded	-	Excluded	-	-	
Total Soft Costs	-	Excluded	-	Excluded	-	-	
Total Project Budget	14,454	\$ 21,580,000	\$ 1,493	\$ 23,216,000	\$ 1,606	7.6%	

Notes

1. Utility Connection Charges are Excluded.
2. Priced at 3rd qtr of 2006 rates.
3. GST is Excluded.
4. Excludes LEED consultant costs

c2.5 Elemental Cost Summary - Total Project

Gross Livable Area (GLA): 15,000 m²

Element	Total Project Excluding LEED			Total Project Including LEED			LEED % Increase	Key incremental cost factors
	Elemental Amount	Cost/m ²	Total %	Elemental Amount	Cost/sf	Total %		
A SHELL								
A1 SUBSTRUCTURE								
A11 Foundation	\$482,103	\$39.37		\$482,103	\$39.37			
A12 Basement Excavation	\$86,927	\$6.01	2.6%	\$86,927	\$6.01	2.5%		
A2 STRUCTURE								
A21 Lowest Floor Construction	\$109,427	\$7.57		\$109,427	\$7.57			
A22 Upper Floor Construction	\$3,530,995	\$244.29		\$3,530,995	\$244.29			
A23 Roof Construction	\$826,825	\$57.20	20.7%	\$826,825	\$57.20	19.2%		
A3 EXTERIOR ENCLOSURE								
A31 Walls Below Grade	\$51,820	\$3.59		\$51,820	\$3.59			
A32 Walls Above Grade	\$951,788	\$65.81		\$951,788	\$65.81			
A33 Windows & Entrance	\$1,964,215	\$135.89		\$1,964,215	\$135.89			
A34 Roof Covering	\$395,125	\$27.34		\$395,125	\$27.34			
A35 Projections	\$714,217	\$49.41	18.3%	\$714,217	\$49.41	17.8%		Increased thermal performance Increased thermal performance Increased thermal performance
B INTERIORS								
B1 PARTITIONS & DOORS								
B11 Partitions	\$1,288,737	\$96.58		\$1,288,737	\$96.58			
B12 Doors	\$107,250	\$7.42	6.5%	\$107,250	\$7.42	6.0%		
B2 FINISHES								
B21 Floor Finishes	\$119,660	\$8.28		\$119,660	\$8.28			
B22 Ceiling Finishes	\$619,440	\$42.86		\$619,440	\$42.86			
B23 Wall Finishes	\$202,065	\$13.98	4.4%	\$217,331	\$15.04	4.1%		Low VOC finishes
B3 FITTING & EQUIPMENT								
B31 Fitting & Fixtures	\$269,490	\$18.64		\$272,490	\$18.85			Green building informatio kiosk
B32 Equipment	\$82,500	\$5.71		\$81,500	\$5.43			
B33 Conveying Systems	\$675,000	\$46.70	4.8%	\$675,000	\$46.70	4.6%		
C SERVICES								
C1 MECHANICAL								
C11 Plumbing & Drainage	\$382,900	\$26.49		\$393,025	\$27.19			Rainwater for sewage conveyance
C12 Fire Protection	\$345,215	\$23.88		\$345,215	\$23.88			Energy saving equipment DDC on major equipment
C13 HVAC	\$2,333,100	\$161.42		\$2,961,150	\$204.87			
C14 Controls	\$347,250	\$24.02	15.8%	\$382,250	\$26.45	17.6%		
C2 ELECTRICAL								
C21 Service & distribution	\$525,015	\$36.32		\$525,015	\$36.32			Motion and photo sensors on lighting fixtures
C22 Lighting, Devices & Heating	\$519,993	\$35.98		\$601,993	\$41.65			
C23 Systems & Ancillaries	\$114,427	\$7.92	5.4%	\$124,427	\$8.61	5.4%		
NET BUILDING COST (Excluding Site)								
		\$1,170,766	78.4%		\$1,240,044	77.2%		
D SITE								
D1 SITE WORK								
D11 Site Development	\$40,555	\$3.11		\$40,555	\$3.11			
D12 Mechanical Site Services	\$728,887	\$33.64		\$994,644	\$68.81			Pervious pavement in parking area Cistern and equipment for rainwater harvesting
D13 Electrical Site Services	\$67,500	\$3.11		\$67,500	\$3.11			
D2 ANCILLARY WORK								
D21 Demolition	\$82,430	\$3.80	4.1%	\$89,930	\$6.22	5.0%		
D22 Alterations	\$0	\$0.00		\$0	\$0.00			
NET BUILDING COST (Including Site)								
		\$1,211,322	82.5%		\$1,320,788	82.2%		
Z MARKUPS								
Z1 GENERAL REQUIREMENTS								
Z11 General Requirements	\$123,668	\$8.44		\$123,668	\$8.44			
Z12 Fee	\$1,246,100	\$84.79	8.4%	\$1,400,555	\$96.90	8.7%		Includes LEED documentation costs (Excl. consulting) Additional fee on incremental cost
TOTAL CONSTRUCTION ESTIMATE (Excluding Contingencies)								
		\$1,334,999	90.0%		\$1,460,200	90.0%		
Z2 CONTINGENCIES								
Z21 Design Contingency	\$980,900	\$66.75		\$1,055,300	\$73.01			
Z22 Escalation Contingency	\$0	\$0.00		\$0	\$0.00			
Z23 Construction Contingency	\$980,900	\$66.75	9.1%	\$1,055,300	\$73.01	9.1%		
GOOD & SERVICES TAX								
	\$0	\$0.00	0.0%	\$0	\$0.00	0.0%		
TOTAL CONSTRUCTION ESTIMATE (Including Allowances)								
		\$1,468,499	100.0%		\$1,606,233	100.0%		
		\$21,580,300	100.0%		\$23,216,399	100.0%		
GFA :		14,454 m ²						Cost/m ²
GFA :		155,582 sf						\$1,606.23
								\$149.22

c2.6 Trade Summary - Total Project

Division	Total Project Excluding LEED			Total Project Including LEED			LEED % Increase	Key incremental cost factors
	Budget	GLA (m2)	Cost/	Budget	GLA (m2)	Cost/		
0 Construction Management Fee	\$571,412	\$39.53		\$611,981	\$42.34		2.6%	Additional fee on incremental cost
1 General Conditions	\$1,246,070	\$86.21		\$1,412,486	\$97.72		6.1%	Includes LEED documentation
2 Site Work	\$1,102,457	\$76.27		\$1,337,539	\$92.54		5.8%	Porous pavement to parking area
3 Concrete	\$6,121,663	\$423.53		\$6,121,663	\$423.53		2.64%	
4 Masonry	\$333,179	\$23.05		\$333,179	\$23.05		1.4%	
5 Metals	\$165,735	\$11.47		\$165,735	\$11.47		0.7%	
6 Carpentry	\$117,100	\$8.10		\$137,100	\$9.49		0.6%	Low VOC millwork
7 Thermal and Moisture Protection	\$1,038,541	\$71.85		\$1,143,757	\$79.13		4.9%	Increase thermal performance
8 Doors & Windows	\$2,030,875	\$140.51		\$2,154,180	\$149.04		9.3%	Increase thermal performance of glazing area
9 Finishes	\$1,455,796	\$100.72		\$1,471,062	\$101.78		6.3%	Low VOC finishes
10 Specialties	\$105,250	\$7.28		\$123,250	\$8.53		0.5%	Green building information kiosk
11 Equipment	\$82,500	\$5.71		\$82,500	\$5.71		0.4%	
12 Furnishings	\$5,000	\$0.35		\$5,000	\$0.35		0.0%	
13 Special Construction	\$0	\$0.00		\$0	\$0.00		0.0%	
14 Conveying Systems	\$675,000	\$46.70		\$675,000	\$46.70		2.9%	
15 Mechanical	\$3,408,465	\$235.81		\$4,080,140	\$282.28		17.6%	Increased mechanical equipment costs
16 Electrical	\$1,159,435	\$80.22		\$1,251,435	\$86.58		5.4%	
Subtotal	\$19,618,000	\$1,357.30		\$21,106,000	\$1,460.22		9.09%	7.6%
Design Contingency	\$981,000	\$67.87	5.0%	\$1,055,000	\$72.99		4.5%	7.5%
Escalation Contingency	\$0	\$0.00	0.0%	\$0	\$0.00		0.0%	0.0%
Post Contract Contingency	\$981,000	\$67.87	5.0%	\$1,055,000	\$72.99		4.5%	7.5%
Subtotal	\$21,580,000	\$1,493.05		\$23,216,000	\$1,606.20		100.0%	7.6%
GST (Excluded)	\$0	\$0.00		\$0	\$0.00		0.0%	0.0%
Total Project Construction Cost	\$21,580,000	\$1,493.05		\$23,216,000	\$1,606.20		100.0%	7.6%

c2.7 LEED Incremental Costing - Total Project

Total Gross Floor Area 14,454 m2

LEED prerequisite/criterion	Targeted	Not Pursued	cost factor description	quantity	Incremental from Standard Office to LEED			Division Impact
					unit rate	sub total	total	
SSp1 Erosion & Sedimentation Control - Control erosion to reduce negative impacts on water and air quality.	Y		None	0 m2	\$0.00	\$0	\$0	Included in Base - Municipal Requirement, Good practice
SSc1 Site Selection - Avoid development of inappropriate sites and reduce the environmental impact from the location of a building on a site.	1		None	0 m2	\$0.00	\$0	\$0	Minimal cost impact - additional documentation included in General requirements.
SSc2 Development Density - Channel development to urban areas with existing infrastructure, protect green fields and preserve habitat and natural resources.	1		Not Pursued	0 m2	\$0.00	\$0	\$0	EXCLUDED
SSc3 Brownfield Redevelopment - Rehabilitate damaged sites where development is complicated by real or perceived environmental contamination, reducing pressure on undeveloped land.	1		Not Pursued	0 m2	\$0.00	\$0	\$0	EXCLUDED
SSc4.1 Alternative Transportation : Public Transportation Access - Reduce pollution and land development impacts from automobile use.	1		None	0 m2	\$0.00	\$0	\$0	Minimal cost impact - additional documentation included in General requirements.
SSc4.2 Alternative Transportation : Bicycle Storage & Changing Rooms - Reduce pollution and land development impacts from automobile use.	1		Not Pursued	0 m2	\$0.00	\$0	\$0	EXCLUDED
SSc4.3 Alternative Transportation : Alternative Fuel Refueling Stations - Reduce pollution and land development impacts from automobile use.	1		Not Pursued	0 m2	\$0.00	\$0	\$0	EXCLUDED
SSc4.4 Alternative Transportation : Parking Capacity - Reduce pollution and land development impacts from single occupancy vehicle use.	1		Additional signage	1 sum	\$3,000.00	\$3,000	\$3,000	Current parking capacity meets requirements. Additional signage and documentation for LEED
SSc5.1 Reduced Site Disturbance : Protect or restore open space - Conserve existing natural areas and restore damaged areas to provide habitat and promote biodiversity.	1		Not Pursued	0 m2	\$0.00	\$0	\$0	EXCLUDED
SSc5.2 Reduced Site Disturbance : Development Footprint - Conserve existing natural areas and restore damaged areas to provide habitat and promote biodiversity.	1		None	0 m2	\$0.00	\$0	\$0	Included in Base - Landscaped area and bio retention pond meet needs for open space dedication
SSc6.1 Storm water Management : Rate And Quantity - Limit disruption and pollution of natural water flows by managing storm water runoff.	1		Documentation and report SWM System and controls	0 sum	\$0.00	\$0	\$0	Pending - existing SWM controls and WEC2 Included in General requirements
SSc6.2 Storm water Management : Treatment - Limit disruption of natural water flows by eliminating storm water runoff; increasing on-site infiltration and eliminating contaminants.	1		Documentation and report	0 sum	\$0.00	\$0	\$0	Included in General requirements
SSc7.1 Landscape & Exterior Design to Reduce Heat Island Effect : Non-Roof - Reduce heat islands to minimize impact on microclimate and human and wildlife habitat.	1		Porous paving to 50% of hard surface area	6473 m2	\$34.00	\$220,082	\$220,082	15.23 No previous pavement carried in base estimate
SSc7.2 Landscape & Exterior Design to Reduce Heat Islands : Roof - Reduce heat islands to minimize impact on microclimate and human and wildlife habitat.	1		Lexcon Hi-Tuff TPO roofing	3045 m2	\$15.00	\$45,675	\$45,675	\$3.16 Built-up asphalt roof carried in base
SSc8 Light Pollution Reduction - Eliminate light trespass from the building and site, improve night sky access and reduce development impact on nocturnal environments.	1		Documentation and additional details to meet credit requirements	1 sum	\$7,500.00	\$7,500	\$7,500	\$0.52
WEC1.1 Water Efficient Landscaping : Reduce by 50% - Limit or eliminate the use of potable water for landscape irrigation.	1		Documentation and report Savings from Irrigation system	0 sum	\$0.00	\$0	\$0	See W# c1.2 Included in General requirements
WEC1.2 Water Efficient Landscaping : No potable use or no irrigation - Limit or eliminate the use of potable water for landscape irrigation.	1		Included in WEC1.1	0 m2	\$0.00	\$0	\$0	No irrigation provided in base
WEC2 Innovative Wastewater Technologies - Reduce generation of wastewater and potable water demand, while increasing the local aquifer recharge.	1		Precast 1.5m2 cistern Additional piping for non potable	1 sum	\$15,000.00	\$15,000	\$15,000	\$3.81
WEC3.1 Water Use Reduction : 20% - Maximize water efficiency within buildings to reduce the burden on municipal water supply and wastewater systems.	1		Dual-Flush w/c: 3/6 LPF Urinals: 1.9 LPF Auto lavatory faucet: 1.9 L/min. Kitchen faucet: 1.9 L/min. Showerhead: 6.8L/min.	35 no 15 no 30 no 0 no 0 no	-\$725.00 -\$300.00 \$0 \$0 \$0	-\$25,375	-\$29,875	(\$1.76) Manual dual flush valve in place of auto (\$0.31) Manual dual flush valve in place of auto Included in base FF&E excluded from estimate
WEC3.2 Water Use Reduction : 30% - Maximize water efficiency within buildings to reduce the burden on municipal water supply and wastewater systems.	1		Included in WEC3.1	0 m2	\$0.00	\$0	\$0	See WEC3.1
EAp1 Fundamental Commissioning - Verify and ensure that fundamental building elements and systems are designed, installed and calibrated to operate as intended.	Y		Engage a independent commissioning authority	1 sum	\$15,000.00	\$15,000	\$15,000	\$1.04
EAp2 Minimum Energy Performance - Establish the minimum level of energy efficiency for the base building and systems.	Y		Included in EAc1.1	2450 m2	\$0.00	\$0	\$0	See EAc1.1
EAp3 CFC Reduction and Elimination of Halons - Reduce ozone depletion.	Y		None	0 m2	\$0.00	\$0	\$0	Standard for new office building equipment
EAc1.1 Optimize Energy Performance : 20% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associate with excessive energy use.	2		Interior Lighting Building Envelope HVAC Systems Plant Equipment & DHW	1 sum 1 sum 1 sum 1 sum	\$82,000.00 \$182,846.00 \$564,550.00 \$34,000.00	\$82,000	\$663,396	\$7.88 See Scenarios for detail \$5.67 misc \$12.65 \$39.06 \$2.35
EAc1.2 Optimize Energy Performance : 30% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associate with excessive energy use.	2		Included in EAc1.1	0 m2	\$0.00	\$0	\$0	See EAc1.1
EAc1.3 Optimize Energy Performance : 40% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associate with excessive energy use.	1	1	Included in EAc1.1	0 m2	\$0.00	\$0	\$0	See EAc1.1

LEED prerequisite/credit	Targeted	Pending	Not Pursued	cost factor description	quantity	Incremental from Standard Offices to LEED			Division impact
						unit rate	sub total	total	
EA1.4 Optimize Energy Performance: 50% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associated with excessive energy use.		2	Not Pursued	Included in EA1.1 - pending final energy modeling results	0 m2	\$0.00	\$0	\$0.00	See EA1.1
EA1.5 Optimize Energy Performance: 60% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associated with excessive energy use.			2	Not pursued		\$0.00	\$0	\$0.00	EXCLUDED
EA2.1 Renewable Energy: 5% - Encourage and recognize increasing levels of on-site renewable energy self-supply in order to reduce environmental impacts associated with fossil fuel energy use.			1	Not pursued		\$0.00	\$0	\$0.00	EXCLUDED
EA2.2 Renewable Energy: 10% - Encourage and recognize increasing levels of on-site renewable energy self-supply in order to reduce environmental impacts associated with fossil fuel energy use.			1	Not pursued		\$0.00	\$0	\$0.00	EXCLUDED
EA2.3 Renewable Energy: 20% - Encourage and recognize increasing levels of on-site renewable energy self-supply in order to reduce environmental impacts associated with fossil fuel energy use.			1	Not pursued		\$0.00	\$0	\$0.00	EXCLUDED
EA3 Best Practice Commissioning: Verify and ensure that the entire building is designed, constructed and calibrated to operate as intended.		1	Not pursued			\$0.00	\$0	\$0.00	EXCLUDED
EA4 Ozone Protection: Elimination of HCFCs - Reduce ozone depletion and support early compliance with the Montreal Protocol.			1	Not pursued		\$0.00	\$0	\$0.00	EXCLUDED
EA5 Measurement & Verification: Provide for the ongoing accountability and optimization of building energy and water consumption performance over time.			1	Not pursued		\$0.00	\$0	\$0.00	EXCLUDED
EA6 Green Power: Encourage the development and use of grid-source, renewable energy technologies on a net zero pollution basis.			1	Not pursued		\$25,000.00	\$25,000	\$1,73	EXCLUDED
MR1 Storage & Collection of Recyclables: Facilitate the reduction of waste generated by building occupants that is hauled to and disposed of in landfills.	Y			Permanent recycling area in the building	0 m2	\$0.00	\$0	\$0.00	Minimal cost impact - assume no increase in area
MR1.1 Building Reuse: Maintain 75% of Existing Walls, Floors, and Roof - Extend the life cycle of existing building stock, conserve resources, retain cultural resources, reduce waste and reduce environmental impacts of new buildings as they relate to materials manufacturing and transport.			1	Not pursued		\$0.00	\$0	\$0.00	EXCLUDED
MR1.2 Building Reuse: Maintain 95% of Existing Walls, Floors and Roof - Extend the life cycle of existing building stock, conserve resources, retain cultural resources, reduce waste and reduce environmental impacts of new buildings as they relate to materials manufacturing and transport.			1	Not pursued		\$0.00	\$0	\$0.00	EXCLUDED
MR1.3 Building Reuse: Maintain 50% of Interior Non-Structural Elements - Extend the life cycle of existing building stock, conserve resources, retain cultural resources, reduce waste and reduce environmental impacts of new buildings as they relate to materials manufacturing and transport.			1	Not pursued		\$0.00	\$0	\$0.00	EXCLUDED
MR2.1 Construction Waste Diversion: Divert 50% From Landfill - Divert construction, demolition and land clearing debris from landfill disposal. Redirect recyclable recovered resources back to the manufacturing process. Redirect reusable materials to appropriate sites.			1	Included in MR2.2		\$0.00	\$0	\$0.00	See MR2.2
MR2.2 Construction Waste Diversion: Divert 75% from Landfill - Divert construction, demolition and land clearing debris from landfill disposal. Redirect recyclable recovered resources back to the manufacturing process. Redirect reusable materials to appropriate sites.			1	Additional lifting and dumpster rental fees Documentation and sorting of Wood, Masonry Material, and GWB	0 sum	\$0.00	\$0	\$0.69	Additional costs assumed to be absorbed by reduced flipping fees for recyclable materials
MR3.1 Resource Reuse: 5% - Reuse building materials and products in order to reduce demand for virgin materials and to reduce waste, thereby reducing impacts associated with the extraction and processing of virgin resources.			1	Not pursued		\$0.00	\$0	\$0.00	EXCLUDED
MR3.2 Resource Reuse: 10% - Reuse building materials and products in order to reduce demand for virgin materials and to reduce waste, thereby reducing impacts associated with the extraction and processing of virgin resources.			1	Not pursued		\$0.00	\$0	\$0.00	EXCLUDED
MR4.1 Recycled Content: 7.5% (Post-Consumer + 1/2 Post-Industrial) - Increase demand for building products that incorporate recycled content materials, therefore reducing impacts resulting from extraction and processing of new virgin materials and by-passing energy and green house gas-intensive industrial and manufacturing processes.			1	25% slag or fly-ash Specification of high recycled content materials such as asphalt GWB steel and ACT Misc. materials and finishes	0 m2	\$0.00	\$0	\$0.00	Subject to weather and schedule constraints. Material cost savings assumed to be offset by accelerator admixtures. Documentation costs allowed for in ID2.
					0 m2	\$0.00	\$0	\$0.00	Minimal cost impact, T.I. costs excluded from estimate

LEED prerequisite/credit	Targeted	Pending	Not Pursued	cost factor description	quantity	Incremental from Standard Office to LEED			cost/m ² total gfa	comments	Division Impact
						unit rate	sub total	total			
MRc4.2 Recycled Content: 15% (Post-Consumer + 1/2 Post-Industrial - Increase demand for building products that incorporate recycled content materials, therefore reducing impacts resulting from extraction and processing of new virgin materials and by-passing energy and green house gas-intensive industrial and manufacturing processes.				Documentation and report	0 sum	\$0.00	\$0	\$0	\$0.00	Included in General requirements	1000
MRc5.1 Regional Material: 10% Extracted and Manufactured Regionally - Increase demand for building materials and products that are extracted and manufactured within the region, thereby supporting the use of indigenous resources and reducing the environmental impacts resulting from transportation.	1			Not pursued	0 m2	\$0.00	\$0	\$0	\$0.00	EXCLUDED	misc
MRc5.2 Regional Materials: 20% Extracted and Manufactured Regionally - Increase demand for building materials and products that are extracted and manufactured within the region, thereby supporting the use of indigenous resources and reducing the environmental impacts resulting from transportation.	1			None	0 m2	\$0.00	\$0	\$0	\$0.00	Minimal cost impact - proximity to industry	misc
MRc6 Rapidly Renewable Materials: Reduce the use and depletion of finite raw materials and long-cycle renewable materials by replacing them with rapidly renewable materials.	1			Not pursued	0 m2	\$0.00	\$0	\$0	\$0.00	EXCLUDED	misc
MRc7 Certified Wood: Encourage environmentally responsible forest management.	1			Not pursued	0 m2	\$0.00	\$0	\$0	\$0.00	EXCLUDED	misc
MRc8 Durable Building: Minimize materials use and construction waste over a building's life resulting from premature failure of the building and its constituent components and assemblies.	1			Not pursued	0 m2	\$0.00	\$0	\$0	\$0.00	EXCLUDED	6000
MRc9 Not Pursued				Not pursued	0 m2	\$0.00	\$0	\$0	\$0.00	EXCLUDED	misc
EQc1 Minimum IAQ Performance: Establish minimum indoor air quality (IAQ) performance to enhance indoor air quality in buildings, thus contributing to the comfort and well-being of the occupants.	Y			None	0 m2	\$0.00	\$0	\$0	\$0.00	Minimal cost impact - Standard commercial specification	15000, misc
EQc2 Environmental Tobacco Smoke (ETS) Control: Prevent or minimize exposure of building occupants, indoor surfaces, and systems to Environmental Tobacco Smoke (ETS).	Y			None	0 m2	\$0.00	\$0	\$0	\$0.00	Minimal cost impact - Non-smoking building	15000, misc
EQc3.1 Carbon Dioxide (CO2) Monitoring: Provide capacity for indoor air quality (IAQ) monitoring to help sustain long-term occupant comfort and well-being.	1			CO2 controls for ventilation	10 no	\$400.00	\$4,000	\$4,000	\$0.28	Related to HVAC Systems Scenario #4	15000
EQc3.2 Increase Ventilation Effectiveness: Provide for effective delivery and mixing of supply air to support the safety, comfort and well-being of building occupants.	1			Testing on site	1 sum	\$5,000.00	\$5,000	\$5,000	\$0.35	Minimal cost impact - Standard commercial specification	15000
EQc3.3 Construction IAQ Management Plan: During Construction - Prevent indoor air quality problems resulting from the construction/renovation process in order to help sustain the comfort and well-being of construction workers and building occupants.	1			Photograph documentation. Completion of standardized schedules. Allowance for misc implications	1 sum	\$500.00	\$500	\$12,500	\$0.86		1000
EQc3.4 Construction IAQ Management Plan: Testing Before Occupancy - Minimize indoor air quality problems resulting from the construction/renovation process in order to help sustain the comfort and well-being of construction workers and building occupants.	1			Includes testing for: particulate matter (PM10), formaldehyde, total volatile organic compounds, carbon monoxide, 4-phenylcyclohexane (4pc)	1 sum	\$2,000.00	\$2,000	\$10,000	\$0.14		1000
EQc4.1 Low-Emitting Materials: Adhesives & Sealants - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1			None	0 m2	\$10,000.00	\$10,000	\$0	\$0.69		1000
EQc4.2 Low-Emitting Materials: Paints & Coatings - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1			None	0 m2	\$0.00	\$0	\$0	\$0.00	Minimal cost impact - Standard commercial specification	7920
EQc4.3 Low-Emitting Materials: Carpet - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1			Low VOC spec - core and shell Low VOC spec - T.I. spaces EXCLUDED	15266 m2	\$1.00	\$15,266	\$15,266	\$1.06	Low VOC Specification	9900
EQc4.4 Low-Emitting Materials: Composite Wood & Laminates - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1			Green seal carpet - T.I. spaces EXCLUDED	0 m2	\$0.00	\$0	\$0	\$0.00	T.I. Excluded from estimate Low VOC Specification	9900
EQc5 Indoor Chemical & Pollutant Source Control: Minimize exposure of building occupants to potentially hazardous particulates, biological contaminants and chemical pollutants that adversely impact air and water quality.	1			Low VOC millwork - Core and shell Low VOC millwork - T.I. spaces EXCLUDED	0 m2	\$0.00	\$0	\$20,000	\$1.38	Low VOC Specification - excluding workstations Washrooms and misc millwork in common areas T.I. Excluded from estimate	9685
EQc6.1 Controllability of Systems: Perimeter Spaces - Provide a high level of thermal, ventilation and lighting system control by individual occupants or specific groups in multi-occupant spaces to promote the productivity, comfort and well-being of building occupants.	1			MERV 13 filters in all air-handling equipment Separately exhausted photocopy	2 no 5 no	\$2,000.00 \$4,000.00	\$4,000 \$20,000	\$24,000	\$1.66	Allowance for premium filters in AHU Allow for direct exhaust to exterior through roof EXCLUDED	15000 15000
EQc6.2 Controllability of Systems: Non-Perimeter Spaces - Provide a high level of thermal, ventilation and lighting system control by individual occupants or specific groups in multi-occupant spaces to promote the productivity, comfort and well-being of building occupants.	1			Not Pursued	0 m2	\$0.00	\$0	\$0	\$0.00	EXCLUDED	8520
EQc7.1 Thermal Comfort: Compliance - Provide a thermally comfortable environment that supports the productivity and well-being of building occupants.	1			Not Pursued	0 m2	\$0.00	\$0	\$0	\$0.00	Minimal cost impact - Standard commercial specification	15000
EQc7.2 Thermal Comfort: Monitoring - Provide a thermally comfortable environment that supports the productivity and well-being of building occupants.	1			Not Pursued	0 sum	\$0.00	\$0	\$0	\$0.00	EXCLUDED	15000

Indoor Environmental Quality

Total Gross Floor Area 14,454 m2
Incremental from Standard Office to LEED

LEED prerequisite/credit	Targeted	Pending	Not Pursued	cost factor description	quantity	unit rate	sub total	total	cost/m2 total gfa	comments	Division Impact
EQc8.1 Daylight and Views: Daylight: 75% of Spaces - Provide for the building occupants a connection between indoor spaces and the outdoors through the introduction of daylight and views into the regularly occupied area of the building.	1			None	0 m2	\$0.00	\$0	\$0	\$0.00	Minimal cost impact - Pending final layout of office. Window orientation, and building layout considered base building. Daylight modeling included in DC2	n/a
EQc8.2 Daylight and Views: Daylight 90% of Spaces - Provide for the building occupants a connection between indoor spaces and the outdoors through the introduction of daylight and views into the regularly occupied area of the building.	1			None	0 m2	\$0.00	\$0	\$0	\$0.00	Minimal cost impact - Pending final layout of office. Cost implications in T.I. areas assumed to be carried by tenant	n/a
IDc1.1 Innovation in Design: Green Building Education	1			Install a public education program that includes: An interactive kiosk/display describing LEED features; Distributed signage highlighting building LEED features; A case study or design manual about LEED features	1 sum	\$15,000.00	\$15,000	\$15,000	\$1.04		10900
IDc1.2 Innovation in Design: Low-Emitting Furniture Systems - Specify GREENGUARD Certified systems furniture and seating products; potential suppliers include: Teknion, Herman Miller, Knoll etc.	1			None	0 m2	\$0.00	\$0	\$0	\$0.00	Cost implications in T.I. areas assumed to be carried by tenant	n/a
IDc1.2 Innovation in Design: Green house keeping	1			Green house keeping program	0 m2	\$0.00	\$0	\$0	\$0.00	Documentation requirements included in IDc2	n/a
IDc1.4 Innovation in Design: Water Efficiency Exceptional Performance - Reduce usage of potable water for sewage conveyance by 100%, OR reduce potable water use by 40% relative to the baseline calculated for the building (not including irrigation).	1			Included in WEC3.1	0 m2	\$0.00	\$0	\$0	\$0.00	Potential operational cost implications excluded. See WEC3.1	n/a
IDc2 LEED® Accredited Professional:	1			LEED® Consulting - EXCLUDED LEED® Registration LEED® Certification	1 sum 1 sum 1 sum	\$0.00 \$2,010.00 \$9,745.00	\$0 \$2,010 \$9,745	\$11,755	\$0.81 \$0.00 \$0.14 \$0.67		1000 1000 1000
NET COST (Including Site General Requirements & Fees)	39	9	22				\$1,352,299	\$1,352,299	\$93.56		
				General requirements on additional cost (7.0%) Construction Management Fees (3%) Design Fees (Excluded)			\$94,661 \$40,569 \$0	\$135,230			
TOTAL ESTIMATE (Excluding Contingencies) Allowances				Design Allowances (5%) Escalation Allowances (Excluded) Construction Allowances (5%)			\$74,376 \$0 \$74,376	\$1,487,529 \$148,763	\$102.91		
TOTAL ESTIMATE (Including Allowances)							\$1,636,282	\$1,636,282	\$113.21		

GFA: 14454
GFA: 155,582
Points 39

\$113.21 /m2
\$10.62 /sf
\$41,956 /credit

c2.8 EA1 Optimize Energy Performance Strategies

GFA (m2) 14454

Scenario - Per Enermodal Engineering Ltd.		Quantity	Unit Rate	Sub-Total	LEED Premium from Typical Office building	Comments	
Interior Lighting	1. Efficient Lighting Design Reduce installed lighting power to meet ASHRAE 90.1-2004 Use fluorescent (T8 and/or T5 with electronic ballasts), 4-pin compact fluorescent, LED and HID fixtures to avoid high lighting power densities. Eliminate halogen, incandescent and mercury vapour fixtures.	0 m2	\$0.00	\$0	\$0	Included in base	
	2. Occupancy sensors for lighting Provide occupancy sensors to control lighting in the building (e.g. offices, meeting rooms, training rooms, washrooms, storage rooms, utility rooms and maintenance closets). Exceptions may include reception areas, areas where safety may be a concern and areas prohibited under the Ontario Building Code				\$30,000	\$30,000	
	3. Daylighting sensors for lighting Install daylight sensors with continuous dimming control on perimeter circuits in open office areas, lunch room, HPS training rooms, etc	150 no	\$200.00	\$30,000	\$52,000	\$52,000	
		80 no	\$650.00	\$52,000	\$52,000	\$52,000	
Total Interior Lighting (measures 1 - 3)							
Building Envelope	1. Increase thermal Performance of Spandrel Panel Increase spandrel R-Value from R6 to R12 by adding 25mm of extruded polystyrene or spray applied polyurethane to interior surface of metal back pan. Alternatively, add 50mm of rigid mineral fibre or rigid fibreglass	975 m2	\$6.00	\$5,850	\$5,850	Assume spandrel area 35% of curtain wall	
	2. Increase thermal Performance of Exterior Wall Assemblies Upgrade effective R-value (i.e. including effects of thermal bridging) of W1 from R-12 to R-17 by adding 25mm of extruded polystyrene outboard or fibre glass gold sheathing	2311 m2	\$6.00	\$13,866	\$13,866	Excludes MPH wall area	
	3. Increase thermal performance of roof assembly Upgrade effective R-value of roof assembly to R-26 by adding 25mm of polyisocyanurate. Assumed base design is R-20	3045 m2	\$15.00	\$45,675	\$45,675	No exposed floor assembly	
	4. Increase thermal Performance of Exposed Floor Assemblies Design exposed floor assemblies with a minimum effective R-value of R-15	0 m2	\$0.00	\$0	\$0		
	5. Upgrade Window Performance Specify windows with the following thermal performance in accordance with CSA-A440.2: Curtain Wall: U = 1.66 W/m2C, SHGC = 0.43 Fixed: U = 1.97 W/m2C, SHGC = 0.39 Note: Cavity space (13mm) to include insulating non-metal spacer and argon fill. Frames to include 19mm thermal break. Glazing to include soft coat low-e coating.	1807 m2	\$65.00	\$117,455	\$117,455	Base assumes double glazing with low E coating and 3/8" thermal break	
Total Building Envelope (measure 5)							
ems	1. Outdoor Air Reset Control the supply air temperature using outdoor air reset.	2 no 2 no	\$5,000.00 \$2,000.00	\$10,000 \$4,000	\$14,000	Additional filters for outdoor air	
	2. Energy Recovery Ventilator in VAV systems Add enthalpy wheel (75% effective) to serve all ventilation air. Note: this measure must be implemented with measure #1 (Outdoor Air Reset) to maximize energy recovery savings.				\$230,000		
	3. High efficiency RTU	92000 cfm	\$2.50	\$230,000	\$276,000		
Total Building Envelope (measures 1 - 5)							
\$182,846							

Scenario - Per Enermodal Engineering Ltd.		LEED Premium from Typical Office building				Comments
	Quantity	Unit Rate	Sub-Total			
HVAC Syst	Upgrade from standard efficiency to a high efficiency roof top unit with an EER = 11. Note: This measure will only apply if DX cooling is used in roof top units. Energy savings will be maximized with the use of a central chiller (see measure 4.5)	92000 cfm	\$3.00	\$276,000		
	4. Demand Control Ventilation Use CO2 sensors to control ventilation air. Provide one sensor per air handling unit and in high occupant load areas (e.g. offices, meeting rooms, etc.)	10 no	\$1,000.00	\$10,000		\$10,000
	5. Upgrade Fan Efficiency in VAV Systems Specify supply fans 55% efficiency Specify central exhaust fans: 35% efficiency	127 no 8 no	\$250.00 \$350.00	\$31,750 \$2,800		\$34,550
Total HVAC Systems (measures 7a, 7c, & 8)						\$564,550
Plant Equipment & DHW	1. Modulating Boiler Add fully-modulating burner to the boiler to standard efficiency boiler.	0 m2	\$0.00	\$0		Central Heating and District Hot Water system EXCLUDED from estimate
	2. Condensing Boiler Upgrade from standard efficiency boiler to condensing boiler (efficiency = 93%)	0 m2	\$0.00	\$0		Central Heating and District Hot Water system EXCLUDED from estimate
	3. VSD on Pumps Add variable speed drives on all heating pumps.	2 m2	\$8,500.00	\$17,000		\$17,000
	4. Increase Pumping Efficiency Increased combined impeller/motor efficiency to 70% for all heating pumps.	4 no	\$3,000.00	\$12,000		\$12,000
	5. High Efficiency Water Cooled Chiller Upgrade water cooled chiller to a high efficiency model with a COP = 7.0 Note: This measure will only apply if a central chiller system is used as opposed to high efficiency DX cooling roof top units (see measure 3.2). This measure assumes a standard efficiency water cooled chiller is part of the base design					\$0
	6. VSD on Cooling Tower Pump Add variable speed drive to cooling tower pump.	0 m2	\$0.00	\$0		\$5,000
	7. Low-Flow Fixtures Upgrade to lavatory faucets with a flow rate of 1.9L/min. @552KPa (0.5 gpm@80psi).	1 sum	\$5,000.00	\$5,000		\$0
Total Plant Equipment & DHW (10, 11, & 13)						\$34,000
NET COST EXCLUDING GENERAL REQUIREMENTS AND ALLOWANCES						\$863,396

14,454 m2 \$59,773
155,582 sf \$5.55

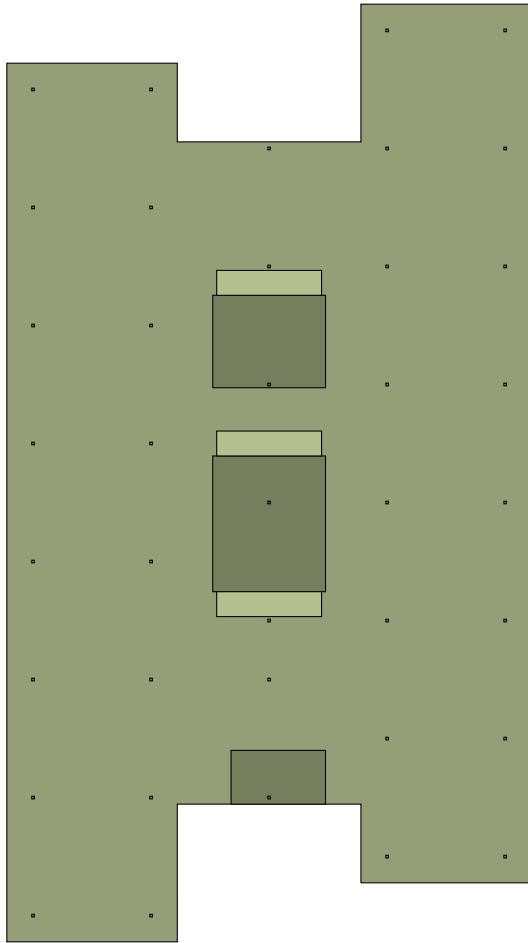
c2.9 Building Value Assessment

Ref.	Design Criteria/Characteristics		MNECB Reference Building		c2 - Commercial Building Case Study		Key Indicators
1.00	Construction Cost Summary						
1.01	Building Area (GLA)		14,454	m2	14,454	m2	
1.03	Total Construction Hard Costs (Excl. LEED)		\$21,580,000	\$1,493.01 /m2	\$21,580,000	\$1,493.01 /m2	
1.04	Total LEED Incremental Construction Cost		\$0	\$0.00 /m2	\$1,636,000	\$113.19 /m2	
1.05	Total Construction Hard Costs (Incl. LEED)		\$21,580,000	\$1,493.01 /m2	\$23,216,000	\$1,606.20 /m2	
1.06	Total Project Soft Costs		Excluded	- /m2	Excluded	- /m2	
1.07	Total Project Budget		\$21,580,000	\$1,493.01 /m2	\$23,216,000	\$1,606.20 /m2	
2.00	Building Environmental Performance (Note 1)						
2.01	Energy Use per year	KWh/a	3,758,040	260.0 /m2	2,153,646	149.0 /m2	
2.02	Energy Cost per year	\$	\$274,416	\$18.99 /m2	\$165,746	\$11.47 /m2	
2.03	Percent of MNECB baseline		100.0%		53.5%		
2.04	Water Use per year	m3	29,920	2.070 m3/m2	20,944	1.449 m3/m2	
2.05	Water Cost per year (@ \$1.20/m3)	\$	\$35,904	\$2.48 /m2	\$25,133	\$1.74 /m2	
2.06	Percent water reduction		0%		30%		
2.07	Greenhouse Gas reduction	Tonnes CO2/a	0.0		440.9		
3.00	Value of Energy Savings (Note 1)						
3.01	Annual Energy Cost	\$/a	\$274,416	\$18.99 /m2	\$165,746	\$11.47 /m2	
3.02	Energy use reduction	%	0.0%		53.5%		
3.03	Energy savings per year	\$	\$0	\$0.00 /m2	\$108,670	\$7.52 /m2	
3.04	Cap rate	%	8%		8%		
3.05	Increased building value	\$	\$0	\$0 /m2	\$1,358,375	\$93.98 /m2	
3.06	Increased building value (% of Capital)	%	0%		5.9%		
3.07	Payback on LEED Cost Increment	Years	0.0		1.2		
4.00	Value of Water Savings (Note 2)						
4.01	Annual Water Cost	\$/a	\$35,904	2.48 /m2	\$25,133	1.74 /m2	
4.02	Water use reduction	%	0.0%		30%		
4.03	Water savings per year	\$	\$0	\$0.00 /m2	\$10,771	\$0.75 /m2	
4.04	Cap rate	%	8%		8%		
4.05	Increased building value	\$	\$0	\$0 /m2	\$134,639	\$9.32 /m2	
4.06	Increased building value (% of Capital)	%	0%		0.6%		
4.07	Payback on LEED Cost Increment	Years	0.0		12.2		
5.00	Value of Rent Premium (Note 3)						
5.01	Rental Income (GSA = 88% of GLA)	\$	\$3,815,856	\$300.00 /m2	\$4,006,649	\$315.00 /m2	
5.02	Lease Revenue Premium	%	0.0%		5.0%		
5.03	Additional Sales Revenue	\$	\$0	\$0.00 /m2	\$190,793	\$15.00 /m2	
5.04	Cap rate	%	8%		8%		
5.05	Increased building value	\$	\$0	\$0 /m2	\$2,384,910	\$165.00 /m2	
5.06	Increased building value (% of Capital)	%	0%		10.3%		
5.07	Payback on LEED Cost Increment	Years	0.0		0.7		
6.00	Value of Occupancy Premium						
6.01	Occupancy Assumed	%	90%		92%		
6.02	Annual Rent (GSA = 88% of GLA)	\$	\$3,815,856	\$300.00 /m2(GSA)	\$3,815,856	\$300.00 /m2(GSA)	
6.03	Annual Occupancy Premium	\$	\$0	\$0.00 /m2(GSA)	\$76,317	\$5.28 /m2(GSA)	
6.05	Increased building value	\$	\$0	\$0 /m2	\$76,317	\$5.28 /m2	
6.06	Increased building value (% of Capital)	%	0%		0.3%		
6.07	Payback on LEED Cost Increment	Years	0.0		21.4		
7.00	Residual Value Premium						
7.01	Total Project budget (incl LEED)	\$	\$21,580,000	\$1,493.01 /m2	\$23,216,000	\$1,606.20 /m2	
7.02	Rent Premium (5%)	\$/a	\$0	\$0.00 /m2(GSA)	\$190,793	\$15.00 /m2(GSA)	
7.03	Net Rent (GSA = 88% of GLA)	\$/a	\$3,815,856	\$300.00 /m2(GSA)	\$4,006,649	\$315.00 /m2(GSA)	
7.04	Building Value (assume cap rate of 8% for standard and 7.75% for LEED)	\$	\$47,698,200	\$3,300.00 /m2	\$51,698,694	\$3,576.77 /m2	
7.05	Increased building value	\$	\$0	\$0 /m2	\$4,000,494	\$276.77 /m2	
7.06	Increased building value (% of Capital)	%	0%		17.2%		
7.07	Payback on LEED Cost Increment	Years	0.0		0.4		
8.00	Total Increase in Building Value						
8.01	Increase in building value (sum 3 to 7)	\$	\$0	\$0.00 /m2	\$5,569,825	\$385.35 /m2	
8.02	Increased building value (% of Capital)	%	0%		24.0%		
8.03	Payback on LEED Cost Increment	Years	0.0		0.3		

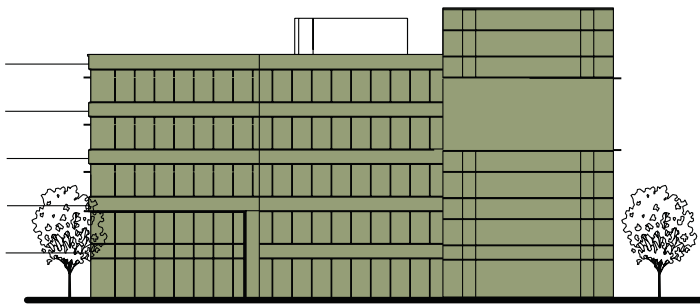
Notes

1. Energy performance figures provided by Enemodal Engineering Ltd.
2. Water consumption based on similar building consumption trends
3. Rental income based on similar building revenues provided by Altus Helyar Valuation Consulting

c3.1 Project Diagrams and Overview



Typical Floor Plan Diagram



Building Elevation Diagram

Ref.	Design Criteria/Characteristics - Commercial Building	c3 Commercial Case Study	Indicators
1.00 Project Statistics			
1.01	Location	Markham, Ontario	
1.02	Gross Floor Area (m2 GFA)	12,254	
1.03	Stories	5	
2.00 Construction Cost Estimate			
2.01	Office building (excl. tenant impr)	\$18,858,151	
2.02	Site Development	\$678,849	
2.03	Subtotal Excluding Contingencies	\$19,537,000	
2.04	Design Contingency/Allowance	\$586,000	
2.05	Escalation Contingency	\$0	
2.06	Post Contract	\$977,000	
2.07	Tenant Improvements Allowance	-	
2.08	Total Construction Cost (Excl. GST)	\$21,100,000	
2.09		\$/m2 (GLA)	\$1,722
3.00 Estimated LEED Cost Increment (Included above)			
3.01	\$ Budget	\$1,554,000	
3.02	\$/m2	\$127	
3.03	\$/credit	\$48,563	
3.04	% increase	8.0%	
4.00 Exterior Enclosure (Overall System)			
4.01	Wall R-Value	R-20	
4.02	Roof R-Value	R-26	
4.03	Floor R-Value	R-15	
4.04	Glazing U-factor / SHGC / visible light trans.	1.66/0.43/0.60	
4.05	Amount of glazing (% of building skin area)	62%	
5.00 Building Environmental Performance			
5.01	Energy Intensity (Base/LEED)	kWh/m2/a	219.1/144.7
5.02	Percent of MNECB baseline	38.6% MNECB	
5.03	Water use (Base/LEED)	L/m2/a	
5.04	Percent water reduction	30%	
5.05	Greenhouse Gas reduction	tonnes CO2/a	-
5.06		tonnes CO2/a/m2	-

c3.2 Design Efficiency Statistics

Ref.	Item	Unit	Case Study Value	Industry Standard Value	Key Indicators
1.00	Project Totals				
1.01	Below Grade Area (GPA)	sf	0	0	
1.02	GLA	sf	131,905	149,648	
1.03	GFA (TCA)	sf	131,905	149,648	
1.04	# Levels Below Grade	no	0	0	
1.06	# Floors (Excluding MPH)	no	5	5	
1.07	# Units	no	1	1	
1.08	# Parking (underground)	no	0	0	
1.10	Site Area	sf	43,154	200,385	
2.00	Below Grade (Including CHP Shell Space)				
2.01	Total Area Parking	sf	0	0	
2.01.01	Net Parking Area (incl. Circulation)	sf	0	0	
2.01.02	Service / Mechanical	sf	0	0	
2.01.03	Storage	sf	0	0	
2.01.04	Amenity	sf	0	0	
2.02	Stalls	no	0	0	
2.03	No. of levels	no	0	0	
2.04	Gross Parking Area / Stall	sf	n/a	n/a	
2.05	Net parking area / Stall	sf	n/a	n/a	
2.06	Stalls / Unit	no	0.00	0.00	
2.07	Exterior Wall Area	sf	0	0	
2.08	Exterior wall / GPA (Below Grade)	ratio	n/a	n/a	
2.09	Excavation Volume	m3	1,558	519	
2.10	Excavation/Parking Area ratio (M3/M2) Below Grade (GPA) / Total Construction Area(TCA)	m3/m2	n/a	n/a	
2.11	Construction Area(TCA)	ratio	0.00	0.00	
2.12	# Elevator Cabs	no	0	0	
2.13	# Elevator Stops	no	0	0	
3.00	Above Grade				
3.01	Total Above Grade Area (GLA)	sf	131,905	149,648	
3.01.01	Commercial Office	sf	94,618	118,928	
3.01.03	Cafeteria/kitchen	sf	10,355	3,452	
3.01.04	Amenity/Washroom	sf	2,842	2,095	
3.01.05	Loading/Storage	sf	0	1,830	
3.01.06	Service Areas (mechanical/electric)	sf	14,865	10,305	
3.01.07	Circulation	sf	9,225	13,039	
3.02	Net saleable area	sf	94,618	118,928	
3.06	No. of units	no	1	1	
3.07	GLA / Unit	sf	94,618	85,735	
3.12	Floors				
3.12.01	No. of Floors - Tower 1 / Tower 2	no	5	5	
3.12.02	Typical floor to floor height	lf	11.81	13.24	
3.12.03	Window Area	sf	34,348	32,070	
3.12.04	Exterior wall area	sf	54,984	55,500	
3.12.05	Exterior wall / GLA (Above Grade)		0.42	0.37	
3.12.06	# Elevator Cabs	no	3	3	
3.12.07	# Elevator Stops	no	15	13	

Ref.	Item	Unit	Case Study Value	Industry Standard Value	Key Indicators
3.13	Saleable				
3.13.01	Total Saleable Area	sf	94,618	118,928	
3.13.02	Commercial Office	sf	94,618	118,928	
3.13.03	Commercial Retail	sf	0	0	
3.14	Statistical Efficiency Ratios				
3.15	Building Efficiency (Net Saleable / GLA)	ratio	0.72	0.79	
3.16	Typical floor Efficiency (Net Saleable / GLA)	ratio	0.89	0.89	
3.17	Average Selling Area/Unit (Average Unit Size)	sf	94,618	85,735	
3.18	Exterior wall / Net Saleable Area (Above Grade)	ratio	0.58	0.48	
3.19	Window / Ext.wall ratio	ratio	0.62	0.58	
3.22	Retail ratio - (Retail area / GLA)	ratio	0.08	-	
3.23	GFA / Unit	sf	131,905	109,284	
3.26	Construction Ratios				
3.27	Formwork contact area	m2	17,644	23,810	
3.28	Concrete volume (including Waste)	m3	5,353	6,099	
3.29	Rebar Weight	kg	588,830	646,294	
3.30	Rebar / Concrete Volume ratio	kg/m3	110.0	106.2	
3.31	Structural Steel - Total Weight	kg	58,000	-	
3.32	Rebar / GLA	kg/m2	4.46	4.33	
3.33	Rebar / GFA	kg/m2	4.46	4.33	
3.34	Formwork / GFA	m2/m3	1.44	1.70	
3.35	Concrete / GFA	m3/m2	0.44	0.44	
3.36	Concrete / GLA	m3/m2	0.44	0.44	
3.37	Structural Steel/GLA	kg/m2	4.73	-	
4.00	Site				
4.01	Gross Site Area	acre	0.99	4.59	
4.02	Site Density (UPA)	unit/acre	1.01	0.59	
4.03	Site Area/Unit	sf	43,154.00	126,134.67	
5.00	Construction Cost (Including LEED)				
6.00.01	Below Grade Cost	\$	n/a	\$0	
6.00.02	Above Grade Cost (Incl Site Work)	\$	\$21,120,000	\$23,407,333	
6.01	Total Cost	\$	\$21,120,000	\$23,407,333	
6.02	Cost / Stall	\$/Unit	-	\$0.00	
6.03	Cost / GLA	\$/sf	\$160.12	\$156.55	
6.04	Cost / GFA	\$/sf	\$160.12	\$156.55	
6.05	Cost / Unit	\$/Unit	\$21,120,000	\$16,935,833	
6.06	Cost / Saleable Area	\$/sf	\$223.21	\$199.20	

c3.3 Project Narrative

A1 Sub-Structure

- Conventional concrete pad foundations and spread footings

Potential LEED Initiatives:

- Use fly-ash as partial substitute of Portland cement in concrete mix
- Use slag as aggregate for concrete mix.
- Use of rebar with recycled content

A2 Structure

- Structural concrete slab-on-grade.
- Concrete structure on 8.0m – 9.0m grid
- Reinforced concrete suspended slabs and roof
- Structural steel to mechanical penthouse
- Steel exit stairs ground floor to roof.

Potential LEED Initiatives:

- Use fly-ash as partial substitute of Portland cement in concrete mix
- Use slag as aggregate for concrete mix.
- Use of rebar and steel structure with recycled content

A3 Exterior Enclosure

Walls

- Composite wood panels with drywall / concrete wall back up (R-12).
- Pre-finished metal cladding to MPH wall with drywall/concrete wall back up (R-12).
- Curtain wall with vision glazing including double glazing and Low-E coating overall (U-Value 2.9)
- Insulated hollow metal doors and frames.

Roof

- Built-up insulated roof finish (R-20)

Potential LEED Initiatives:

Walls

- Increase thermal performance of wall assemblies to R17 including details to minimize thermal bridging
- Provide minimum of R-6 over all structural

members passing through envelope

- Increase thermal performance of window assemblies to include 19mm thermal break, soft coat low-E coating, and warm edge spacers (U-Value 2.16)
- Provide awning type operable window units in curtain wall assembly
- Recycled content specified for steel framing
- Two doors with vestibule provided at all exterior doors
- Allowance for additional air and water leakage testing of sample units
- Allowance for Low VOC materials inside of air barrier

Roof

- Inverted roof fully adhered to structural deck (R-26)
- Allowance for additional water and air leakage testing
- Allowance for low VOC materials inside of air barrier

Projections

- Solar shading devices on South and portions of East and West facades

B1 Partitions and Doors

Base Building

- Concrete shear wall, concrete block walls and drywall partitions around washrooms, common areas and service spaces
- Fire rated stairwell doors.
- Hollow metal doors to washrooms, common areas and service spaces.

Potential LEED Initiatives:

- Recycled content specified for gypsum board
- Recycled content specified for steel framing
- Allowance for durable building details and construction methods
- Allowance for low VOC materials

Tenant Improvements

- Excluded

B2 Finishes

Base Building

Floors

- Stone to ground floor main entrance/circulation
- Stone to washrooms
- Epoxy floor paint to service areas and exit stairs
- Sealer to floors in tenant areas, kitchen and cafeteria
- Unfinished to office and elevator lobby areas

Ceilings

- Suspended drywall ceiling to Elevator Lobby ground floor main entrance, & circulation areas and washrooms
- ACT ceilings to office areas (tiles not installed)
- Paint to structure in service spaces

Walls

- Ceramic wall tiles to washrooms
- Stone to ground floor elevator lobbies
- Paint to other areas

Estimate excludes all costs for tenant improvements including private offices, boardrooms, kitchenettes, demising walls etc.

Potential LEED Initiatives:

- Reduction in amount of ceiling finishes in office areas – 60% exposed concrete 20% ACT 20% drywall.
- Allowance for durable building details and construction methods
- Allowance for Low VOC Materials
- Materials that have recycled and/or post consumer/industrial content.
- Materials that have been manufactured and/or harvested regionally.

Tenant Improvements (Excluded from Budget)

Floors

- Carpet to Office areas.

Ceilings

- Drywall bulkheads and feature ceiling in tenant spaces

- Sprayed texture to concrete soffit in suites.

Walls

- Paint to drywall and concrete block walls.
- Vinyl wall covering to corridors.
- Ceramic tile to tub and shower surrounds in suites.
- Rubber/carpet baseboards, and paint to door casing.

Potential LEED Initiatives:

- Greenseal rated carpet to office areas with engineered wood and linoleum accents in high traffic areas
- Minimal ceiling finishes in office areas
- Reduced level of finish generally in office areas
- Low VOC Materials
- Materials that have recycled and/or post consumer/industrial content.
- Materials that have been manufactured and/or harvested regionally.

B3 Fittings & Equipment

B31 Fittings and Fixtures

- Steel rail/balustrade to exit stairs
- Millwork – FF&E budget for washrooms and service spaces
- Stone washroom vanities to washrooms
- General mill work - Allowance
- Stainless steel washroom accessories
- Foot grilles
- Interior signage-base building - Allowance

Potential LEED Initiatives:

- Green Building education signage and kiosk allowance
- Low VOC millwork

B32 Equipment

- General Equipment – see FF&E Budget
- Recycling/waste equipment - Allowance
- Window washing anchors - Allowance
- Loading dock levelers & equipment - Allowance

Potential LEED Initiatives:

- None

B33 Conveying Systems

- 3 no 5 stop passenger elevators (GF-5F)

Potential LEED Initiatives:

- None

C1 Mechanical

C11 Plumbing & Drainage

- Commercial quality plumbing fixtures with hand free electronic operator
- Plumbing services up to and including fixtures
- Individual floor hot water tank
- Allowance for perimeter radiation and VAV
- Domestic booster pump
- Allowance for ground floor cafe area air handling unit
- Allowance for ground floor kitchen ecology unit
- Allowance for sanitary, storm and elevator sump pumps
- Allowance for grease interceptors
- Allowance for cafe kitchen rough-ins

C12 Fire Protection

- Sprinkler and fire stand pipe through out the building

C13 HVAC

- Individual floor compartmental air handling units
- Air cooled chiller provides chilled water
- All units have humidifiers.
- Terminal units, diffusers and grilles.
- Make-up air units
- Gas hot water boilers provides hot water to heating elements

C14 Controls

- DDC systems and VFD
- Allowance for building automation controls and monitoring system
- Allowance for emergency generator fuel oil and exhaust system

Potential LEED Initiatives

- Low-flow flush valve WC's waterless urinals and electronic faucets
- Rainwater harvesting for site irrigation
- Free cooling heat exchanger
- High efficiency boilers provide hot water to heating elements
- Heat recovery air handling units provide conditioned air
- DDC control system on all major equipment balancing dampers, terminal units and perimeter radiation
- Variable speed drives on all fans, pumps, motors, etc
- CO2 demand controls

Exclusions

- Permits & Fees etc.
- Snow melting system

C2 Electrical

- Feeder cables are assumed to be standard offices
- Pipe tracing included as required
- Office is shell space-Tenant fit out not included
- Office general lighting included.
- Communication zone box/conduits are included.
- Zone power box and conduits are included
- Fire alarm system included
- Security system included for base building only

Potential LEED Initiatives:

- Medium/High quality lighting fixtures
- Perimeter lighting photo control
- Occupancy sensors in corridors/stair cases and common areas
- Efficient lighting design
- Daylight sensors for lighting in common, and tenant areas

Exclusions

- HV Substation assumed by local power company
- Building power supply primary cable assumed

by Hydro

- Ceiling tray in office space
- Office receptacle to partitions
- Communication cabling
- Hydro charges excluded

D1 Site Development

- Allowances for site development includes unit pavers, concrete paving and soft landscaping, site improvements.
- Allowance made for mechanical site services.
- Storm water detention pond EXCLUDED
- Allowance made for electrical site services

Potential LEED Initiatives:

- Erosion and sedimentation control documentation and implementation
- Reduce site disturbance to vicinity immediately around proposed building footprint and site work
- Specify adaptive species landscaping
- Rainwater harvesting system including cistern, filtration and pumps tied to site irrigation
- Limit the amount of light trespass from the site and limit up lighting to enhance night sky and nocturnal environs
- Perimeter lighting photo control

D2 Ancillary Work

- None

c3.4 Project Cost Summary

Construction Cost Item	Total Project Excluding LEED			Total Project Including LEED			Key incremental cost factors
	GFA(M2)	\$ Budget	\$/m2	\$ Budget	\$/m2	% Increase	
Office Building - 5 Storey	12,254	\$17,703,000	\$1,445	\$18,858,151	\$1,539	6.5%	Additional requirements of LEED
Below Grade Parking	0	n/a	n/a	n/a	n/a	n/a	No underground parking provided
Site Development	4,009	\$395,000	\$99	\$678,849	\$169	71.9%	Additional requirements of LEED
Subtotal Construction Costs	12,254	\$18,098,000	\$1,477	19,537,000	\$1,594	8.0%	
Design Contingency-Allowance	3.0%	\$543,000	\$44	\$586,000	\$48	7.9%	
Subtotal - GLA (including Design Allowance)	12,254	\$18,641,000	\$1,521	\$20,123,000	\$1,642	8.0%	
Escalation Contingency	0.0%	\$0	\$0	\$0	\$0	0.0%	
Post-contract Construction Contingency	5.0%	\$905,000	\$74	\$977,000	\$80	8.0%	
Total Construction Costs	12,254	\$19,546,000	\$1,595	\$21,100,000	\$1,722	8.0%	
Project Soft Costs							
Land (Reality taxes only)	-	Excluded	-	Excluded	-	-	
Municipal Fees	-	Excluded	-	Excluded	-	-	
Construction (Excluded above)	-	Excluded	-	Excluded	-	-	
Design Consultants	-	Excluded	-	Excluded	-	-	
General and Administrative	-	Excluded	-	Excluded	-	-	
Furniture Fixtures and Equipment	-	Excluded	-	Excluded	-	-	
Marketing and Sales	-	Excluded	-	Excluded	-	-	
Finance	-	Excluded	-	Excluded	-	-	
Interim Building Operations	-	Excluded	-	Excluded	-	-	
Government Taxes	-	Excluded	-	Excluded	-	-	
Development Contingency	-	Excluded	-	Excluded	-	-	
Total Soft Costs	-	Excluded	-	Excluded	-	-	
Total Project Budget	12,254	\$19,546,000	\$1,595	\$21,100,000	\$1,722	8.0%	

Notes

1. Utility connection charges are Excluded.
2. Priced at 3rd quarter of 2006 rates.
3. GST is Excluded.
4. Excludes LEED consultant costs
5. Excludes tenant improvements

c3.5 Elemental Cost Summary - Total Project

Gross Livable Area (GLA): 12,254 m2

Total Project Excluding LEED

Total Project Including LEED

Element	Elemental Amount	Cost/m2	Total	%	Elemental Amount	Cost/sf	Total	%	LEED % Increase	Key incremental cost factors
A SHELL										
A1 SUBSTRUCTURE										
A11 Foundation	\$450,500	\$38.30			\$450,500	\$38.30				
A12 Basement Excavation	\$18,800	\$36.76			\$18,800	\$36.76				
A2 STRUCTURE										
A21 Lowest Floor Construction	\$1,111,900	\$268.58			\$1,111,900	\$268.58				
A22 Upper Floor Construction	\$2,651,600	\$91.3			\$2,651,600	\$91.3				
A23 Roof Construction	\$527,700	\$216.39			\$527,700	\$216.39				
A3 EXTERIOR ENCLOSURE										
A31 Walls Below Grade	\$0	\$313.03			\$0	\$313.03				
A32 Walls Above Grade	\$869,800	\$0.00			\$874,762	\$71.39				
A33 Windows & Entrance	\$2,255,900	\$70.98			\$2,422,800	\$197.72				
A34 Roof Covering	\$370,500	\$184.09			\$539,349	\$44.01				
A35 Projections	\$339,700	\$30.24			\$519,700	\$42.41				
B INTERIORS										
B1 PARTITIONS & DOORS										
B11 Partitions	\$793,500	\$65.91			\$793,500	\$64.75				
B12 Doors	\$14,100	\$64.75			\$14,100	\$64.75				
B2 FINISHES										
B21 Floor Finishes	\$188,800	\$25.54			\$188,800	\$15.41				
B22 Ceiling Finishes	\$386,100	\$15.41			\$386,100	\$15.41				
B23 Wall Finishes	\$68,900	\$31.51			\$68,900	\$5.62				
B3 FITTING & EQUIPMENT										
B31 Fitting & Fixtures	\$344,300	\$87.67			\$346,700	\$90.84				
B32 Equipment	\$45,000	\$28.10			\$45,000	\$28.29				
B33 Conveying Systems	\$685,000	\$3.67			\$685,000	\$6.65				
C SERVICES										
C1 MECHANICAL										
C11 Plumbing & Drainage	\$360,000	\$277.89			\$370,000	\$320.72				
C12 Fire Protection	\$304,200	\$29.38			\$304,200	\$30.19				
C13 HVAC	\$2,362,300	\$24.82			\$2,853,175	\$232.84				
C14 Controls	\$378,800	\$192.78			\$402,693	\$32.86				
C2 ELECTRICAL										
C21 Service & distribution	\$806,300	\$204.46			\$806,300	\$207.43				
C22 Lighting, Devices & Heating	\$1,325,300	\$65.80			\$1,325,300	\$65.80				
C23 Systems & Ancillaries	\$373,900	\$108.15			\$373,900	\$111.11				
NET BUILDING COST (Excluding Site)										
D SITE										
D1 SITE WORK										
D11 Site Development	\$248,100	\$1,308.38				\$1,399.83				
D12 Mechanical Site Services	\$67,500	\$31.68				\$42.70				
D13 Electrical Site Services	\$72,600	\$20.25				\$28.82				
D2 ANCILLARY WORK										
D21 Demolition	\$0	\$5.51				\$7.96				
D22 Alterations	\$0	\$0.00				\$5.92				
NET BUILDING COST (Including Site)										
Z MARKUPS										
Z1 GENERAL REQUIREMENTS										
Z11 General Requirements	\$1,149,500	\$136.82				\$147.70				
Z12 Fee	\$527,100	\$93.81				\$101.26				
TOTAL CONSTRUCTION ESTIMATE (Excluding Contingencies)										
Z2 CONTINGENCIES										
Z21 Design Contingency	\$542,900	\$476.88				\$1,594.30				
Z22 Escalation Contingency	\$0	\$118.15				\$127.55				
Z23 Construction Contingency	\$904,900	\$44.30				\$47.83				
GOOD & SERVICES TAX										
	\$0	\$0.00				\$0.00				
TOTAL CONSTRUCTION ESTIMATE (Including Allowances)										
		\$1,595.03	\$19,546,000	100.0%		\$1,721.85	\$21,100,000	100.0%		

GFA: 12,254 m2
 GFA: 131,901 sf
 Cost/m2 \$1,595.07
 Cost/m2 \$1,721.89
 \$148.19
 \$159.97
 8.0%
 8.0%

c3.6 Trade Summary - Total Project

Division	Total Project Excluding LEED			Total Project Including LEED			LEED % Increase	Key incremental cost factors
	Budget	GLA (m2)	Cost/	Budget	GLA (m2)	Cost/		
0 Construction Management Fee	\$527,115	\$43.02		\$560,660	\$45.75		2.7%	Additional fee on incremental cost
1 General Conditions	\$1,149,473	\$93.80		\$1,305,713	\$106.55		6.2%	Includes LEED documentation
2 Site Work	\$497,828	\$40.63		\$781,677	\$63.79		3.7%	Green roof and rainwater harvesting
3 Concrete	\$3,932,771	\$320.94		\$3,932,771	\$320.94		18.6%	
4 Masonry	\$193,225	\$15.77		\$193,225	\$15.77		0.9%	
5 Metals	\$310,245	\$25.32		\$492,645	\$40.20		2.3%	Solar shading device, bike racks
6 Carpentry	\$507,870	\$41.45		\$507,870	\$41.45		2.4%	
7 Thermal and Moisture Protection	\$696,210	\$56.81		\$701,172	\$57.22		3.3%	Increase thermal performance
8 Doors & Windows	\$2,664,872	\$217.47		\$2,831,772	\$231.09		13.4%	Increase thermal performance of glazing area
9 Finishes	\$892,468	\$72.83		\$892,468	\$72.83		4.2%	Low VOC finishes
10 Specialties	\$49,750	\$4.06		\$49,750	\$4.06		0.2%	
11 Equipment	\$45,000	\$3.67		\$81,500	\$6.65		0.4%	Green building information kiosk
12 Furnishings	\$5,000	\$0.41		\$5,000	\$0.41		0.0%	
13 Special Construction	\$30,000	\$2.45		\$30,000	\$2.45		0.1%	
14 Conveying Systems	\$685,000	\$55.90		\$685,000	\$55.90		3.2%	
15 Mechanical	\$3,405,255	\$277.89		\$3,926,130	\$320.40		18.6%	Increased mechanical equipment costs
16 Electrical	\$2,505,545	\$204.47		\$2,559,335	\$208.86		12.1%	Occupancy and daylight sensors
Subtotal	\$18,098,000	\$1,476.88		\$19,537,000	\$1,594.31		92.6%	8.0%
Design Contingency	\$543,000	\$44.31	3.0%	\$586,000	\$47.82		2.8%	7.9%
Escalation Contingency	\$0	\$0.00	0.0%	\$0	\$0.00		0.0%	0.0%
Post Contract Contingency	\$905,000	\$73.85	5.0%	\$977,000	\$79.73		4.6%	8.0%
Subtotal	\$19,546,000	\$1,595.04		\$21,100,000	\$1,721.86		100.0%	8.0%
GST (Excluded)	\$0	\$0.00		\$0	\$0.00		0.0%	0.0%
Total Project Construction Cost	\$19,546,000	\$1,595.04		\$21,100,000	\$1,721.86		100.0%	8.0%

c3.7 LEED Incremental Costing - Total Project

GIA 12,254 m²

LEED prerequisite/Credit	Targeted	Pending	Not Pursued	cost factor description	quantity	Incremental from Standard Office to LEED				division impact	
						unit rate	sub total	total	cost/m ² total gfa		
SS-1 Erosion & Sedimentation Control - Control erosion to reduce negative impacts on water and air quality.	Y			None	0 m ²	\$0.00	\$0	\$0	\$0.00	Included in Base - Municipal Requirement, Good practice	2000
SS-1 Site Selection - Avoid development of inappropriate sites and reduce the environmental impact from the location of a building on a site.	1			None	0 m ²	\$0.00	\$0	\$0	\$0.00	Minimal cost impact - additional documentation included in General requirements.	1000
SS-2 Development Density - Channel development to urban areas with existing infrastructure, protect green fields and preserve habitat and natural resources.	1			Not Pursued	0 m ²	\$0.00	\$0	\$0	\$0.00	EXCLUDED	1000
SS-3 Brownfield Redevelopment - Rehabilitate damaged sites where development is complicated by real or perceived environmental contamination, reducing pressure on undeveloped land.	1			Not Pursued	0 m ²	\$0.00	\$0	\$0	\$0.00	EXCLUDED	1000
SS-4.1 Alternative Transportation - Public Transportation Access - Reduce pollution and land development impacts from automobile use.	1			None	0 m ²	\$0.00	\$0	\$0	\$0.00	Minimal cost impact - additional documentation included in General requirements.	1000
SS-4.2 Alternative Transportation - Bicycle Storage & Changing Rooms - Reduce pollution and land development impacts from automobile use.	1			Shower facilities	4 no	\$2,500.00	\$10,000	\$12,400	\$0.20	No bike racks or showers assumed in base design	15000
				Bike racks	30 no	\$80.00	\$2,400		\$0.20	Assume 530 employees	10000
SS-4.3 Alternative Transportation - Alternative Fuel Refueling Stations - Reduce pollution and land development impacts from automobile use.	1			Not Pursued	0 m ²	\$0.00	\$0	\$0	\$0.00	EXCLUDED	-
SS-4.4 Alternative Transportation - Parking Capacity - Reduce pollution and land development impacts from single occupancy vehicle use.	1			None	0 m ²	\$0.00	\$0	\$0	\$0.00	Pending finalized master plan max allowable to achieve point is 256 based on current building design	1000
SS-5.1 Reduced Site Disturbances - Protect or restore open space - Conserve existing natural areas and restore damaged areas to provide habitat and promote biodiversity.	1			Not Pursued	0 m ²	\$0.00	\$0	\$0	\$0.00	EXCLUDED	-
SS-5.2 Reduced Site Disturbances - Development Footprint - Conserve existing natural areas and restore damaged areas to provide habitat and promote biodiversity.	1			Not Pursued	0 m ²	\$0.00	\$0	\$0	\$0.00	EXCLUDED	-
SS-6.1 Storm water Management - Rate And Quantity - Limit disruption and pollution of natural water flows by managing storm water runoff.	1			None	0 sum	\$0.00	\$0	\$0	\$0.00	EXCLUDED	1000
SS-6.2 Storm water Management - Treatment - Limit disruption of natural water flows by eliminating storm water runoff; increasing on-site infiltration and eliminating contaminants.	1			Storm water management pond	0 m ²	\$0.00	\$0	\$0	\$0.00	Off site SWM pond included in base	2000
SS-7.1 Landscape & Exterior Design to Reduce Heat Island Effect - Non-Roof - Reduce heat islands to minimize impact on microclimate and human and wildlife habitat.	1			None	0 m ²	\$0.00	\$0	\$0	\$0.00	50% U/G parking included in base	2000
SS-7.2 Landscape & Exterior Design to Reduce Heat Islands - Roof - Reduce heat islands to minimize impact on microclimate and human and wildlife habitat.	1			Extensive green roof 25% Option 2 - 60m3 Cistern	584 m ²	\$235.00	\$137,299	\$223,848	\$18.27 \$11.20	Built-up asphalt roof carried in base extensive roof system Includes particulate filtration, pumps and piping to irrigation beyond cistern carried in WEC1.2 (option 1)	2000
SS-8 Light Pollution Reduction - Eliminate light trespass from the building and site, improve night sky access and reduce development impact on nocturnal environments.	1			High albedo roof membrane 75% Documentation and additional design to meet credit requirements	1 sum	\$55,000.00 \$18.00	\$55,000 \$31,550	\$7,500	\$0.61		2000
WEC-1.1 Water Efficient Landscaping - Reduce by 50% - Limit or eliminate the use of potable water for landscape irrigation.	1			Drip irrigation and native species landscaping	1 sum	\$20,000.00	\$20,000	\$20,000	\$1.63		1000, 16000
WEC-1.2 Water Efficient Landscaping - No potable use or no irrigation - Limit or eliminate the use of potable water for landscape irrigation.	1			Option 1 - 20m3 cistern Pumps filtration piping Option 2 - 60m3 Cistern	1 sum 1 sum 0 m ²	\$30,000.00 \$30,000.00 \$0.00	\$30,000 \$30,000 \$0	\$60,000	\$4.90 \$2.45 \$2.45 \$0.00	For Street level planning irrigation Included in SS-7.2	2000 16000 2000
WEC-2 Innovative Wastewater Technologies - Reduce generation of wastewater and potable water demand, while increasing the local aquifer recharge.	1			Not Pursued	0 m ²	\$0.00	\$0	\$0	\$0.00	EXCLUDED	-
WEC-3.1 Water Use Reduction - 20% - Maximize water efficiency within buildings to reduce the burden on municipal water supply and wastewater systems.	1			Low-flush toilets: 4.8 LPF Urinals: 1.9 LPF Flow restrictors for lavatories and kitchenette sink (1.9L/Min) Showerhead: 5.7L/min.	0 no 0 no 0 no 0 no	\$0.00 \$0.00 \$0.00 \$0.00	\$0 \$0 \$0 \$0	\$0	\$0.00 \$0.00 \$0.00 \$0.00	Assume that Option 2 is pursued Included in Base Scan flush Valve American Standard - Imstrbrook selectronic	15000 15000 15000
WEC-3.2 Water Use Reduction - 30% - Maximize water efficiency within buildings to reduce the burden on municipal water supply and wastewater systems.	1			Included in WEC-3.1	0 m ²	\$0.00	\$0	\$0	\$0.00	Manufactured by Euro - Model # EU150 See WEC-3.1	15000
EA-1 Fundamental Commissioning - Verify and ensure that fundamental building elements and systems are designed, installed and calibrated to operate as intended.	Y			Engage a commissioning authority	0 m ²	\$0.00	\$0	\$0	\$0.00	Included in EA-3	1000
EA-2 Minimum Energy Performance - Establish the minimum level of energy efficiency for the base building and systems.	Y			Included in EA-1.1	0 m ²	\$0.00	\$0	\$0	\$0.00	See EA-1.1	misc
EA-3 CFC Reduction and Elimination of Halons - Reduce ozone depletion.	Y			None	0 m ²	\$0.00	\$0	\$0	\$0.00	Markham District Energy Plant refrigeration equipment use HFC refrigerants	15000
EA-1.1 Optimize Energy Performance - 20% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associate with excessive energy use.	2			Interior Lighting Building Envelope HVAC Systems	1 sum 1 sum 1 sum	\$36,290.00 \$171,862.40 \$282,250.00	\$36,290 \$171,862 \$282,250	\$490,402	\$40.02 \$14.03 \$23.03	See Scenarios for detail	16000 misc 15000

Sustainable Sites

Water Efficiency

LEED prerequisite/Credit	Targeted	Not Pursued	cost factor description	quantity	Incremental from Standard Office to LEED			division impact
					sub total	total	cost/m ² total gfa	
EAc1.2 Optimize Energy Performance: 30% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associated with excessive energy use.	1	1	Plant Equipment & DHW	1 sum	\$0.00	\$0	\$0.00	15000
EAc1.3 Optimize Energy Performance: 40% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associated with excessive energy use.	1	1	Included in EAc1.1	0 m2	\$0.00	\$0	\$0.00	-
EAc1.4 Optimize Energy Performance: 50% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associated with excessive energy use.	2	2	Included in EAc1.1	0 m2	\$0.00	\$0	\$0.00	-
EAc1.5 Optimize Energy Performance: 60% - Achieve increasing levels of energy performance above the prerequisite standard to reduce environmental impacts associated with excessive energy use.	2	2	Not Pursued	0 m2	\$0.00	\$0	\$0.00	-
EAc2.1 Renewable Energy: 5% - Encourage and recognize increasing levels of on-site renewable energy self-supply in order to reduce environmental impacts associated with fossil fuel energy use.	1	1	Not Pursued	0 m2	\$0.00	\$0	\$0.00	-
EAc2.2 Renewable Energy: 10% - Encourage and recognize increasing levels of on-site renewable energy self-supply in order to reduce environmental impacts associated with fossil fuel energy use.	1	1	Not Pursued	0 m2	\$0.00	\$0	\$0.00	-
EAc2.3 Renewable Energy: 20% - Encourage and recognize increasing levels of on-site renewable energy self-supply in order to reduce environmental impacts associated with fossil fuel energy use.	1	1	Not Pursued	0 m2	\$0.00	\$0	\$0.00	-
EAc3 Best Practices Commissioning: - Verify and ensure that the entire building is designed, constructed and calibrated to operate as intended.	1	1	Additional Commissioning	1 sum	\$12,000.00	\$12,000	\$0.98	1000
EAc4 Ozone Protection: Elimination of HCFCs - Reduce ozone depletion and support early compliance with the Montreal Protocol.	1	1	None	0 m2	\$0.00	\$0	\$0.00	15000
EAc5 Measurement & Verification: - Provide for the ongoing accountability and optimization of building energy and water consumption performance over time.	1	1	Metering equipment for electrical Metering equipment for HVAC Air distribution static pressures/ventilation air volumes Boiler efficiencies	1 sum 1 sum 0 sum 0 sum	\$10,000.00 \$0.00 \$0.00 \$0.00	\$10,000	\$0.82	16000 15000 15000 15000
EAc6 Green Power: - Encourage the development and use of grid-source, renewable energy technologies on a net zero pollution basis.	1	1	Not pursued	0 m2	\$0.00	\$0	\$0.00	15000
MRc1 Storage & Collection of Recyclables: - Facilitate the reduction of waste generated by building occupants that is hauled to and disposed of in landfills.	Y	1	Permanent recycling area in the building	0 m2	\$0.00	\$0	\$0.00	misc
MRc1.1 Building Reuse: Maintain 75% of Existing Walls, Floors, and Roof - Extend the life cycle of existing building stock, conserve resources, retain cultural resources, reduce waste and reduce environmental impacts of new buildings as they relate to materials manufacturing and transport.	1	1	Not pursued	0 m2	\$0.00	\$0	\$0.00	-
MRc1.2 Building Reuse: Maintain 95% of Existing Walls, Floors and Roof - Extend the life cycle of existing building stock, conserve resources, retain cultural resources, reduce waste and reduce environmental impacts of new buildings as they relate to materials manufacturing and transport.	1	1	Not pursued	0 m2	\$0.00	\$0	\$0.00	-
MRc1.3 Building Reuse: Maintain 50% of Interior Non-Structural Elements - Extend the life cycle of existing building stock, conserve resources, retain cultural resources, reduce waste and reduce environmental impacts of new buildings as they relate to materials manufacturing and transport.	1	1	Not pursued	0 m2	\$0.00	\$0	\$0.00	-
MRc2.1 Construction Waste Diversion: Divert 50% From Landfill - Divert construction, demolition and land clearing debris from landfill disposal. Redirect recyclable recovered resources back to the manufacturing process. Redirect reusable materials to appropriate sites.	1	1	Additional lifting and dumpster rental fees Documentation and sorting of Wood, Masonry Metal, and GWB	0 sum 1 sum	\$0.00 \$5,000.00	\$5,000	\$0.41	1000
MRc2.2 Construction Waste Diversion: Divert 75% from Landfill - Divert construction, demolition and land clearing debris from landfill disposal. Redirect recyclable recovered resources back to the manufacturing process. Redirect reusable materials to appropriate sites.	1	1	Included in MRc2.1	0 m2	\$0.00	\$0	\$0.00	1000
MRc3.1 Resource Reuse: 5% - Reuse building materials and products in order to reduce demand for virgin materials and to reduce waste, thereby reducing impacts associated with the extraction and processing of virgin resources.	1	1	Not pursued	0 m2	\$0.00	\$0	\$0.00	-
MRc3.2 Resource Reuse: 10% - Reuse building materials and products in order to reduce demand for virgin materials and to reduce waste, thereby reducing impacts associated with the extraction and processing of virgin resources.	1	1	Not pursued	0 m2	\$0.00	\$0	\$0.00	-
MRc3.1 Recycled Content: 7.5% (Post-Consumer + 1/2 Post-Industrial) - Increase demand for building products that incorporate recycled content materials, therefore reducing impacts resulting from extraction and processing of new virgin materials and by-passing energy and green house gas-intensive industrial and manufacturing processes.	1	1	25% slag or fly-ash Specification of high recycled content materials such as asphalt GWB steel and Brick	0 m2 0 m2	\$0.00 \$0.00	\$0	\$0.00	misc misc

LEED prerequisite/Credit	Targeted	Pursued	cost factor description	quantity	Incremental from Standard Office to LEED				division impact	
					unit rate	sub total	total	cost/m ² total g/c		comments
MRc4.2 Recycled Content: 15% (Post-Consumer + 1/2 Post-Industrial) - Increase demand for building products that incorporate recycled content materials, therefore reducing impacts resulting from extraction and processing of new virgin materials and by-passing energy and green house gas-intensive industrial and manufacturing processes.			Misc. materials and finishes	0 m ²	\$0.00	\$0	\$0	\$0.00	Minimal cost impact	misc
MRc5.1 Regional Material: 10% Extracted and Manufactured Regionally - Increase demand for building materials and products that are extracted and manufactured within the region, thereby supporting the use of indigenous resources and reducing the environmental impacts resulting from transportation.	1	Not Pursued	Documentation and report	0 m ²	\$0.00	\$0	\$0	\$0.00	Included in General requirements	1000
MRc5.2 Regional Materials: 20% Extracted and Manufactured Regionally - Increase demand for building materials and products that are extracted and manufactured within the region, thereby supporting the use of indigenous resources and reducing the environmental impacts resulting from transportation.	1	Not Pursued	None	0 m ²	\$0.00	\$0	\$0	\$0.00	EXCLUDED	
MRc6 Rapidly Renewable Materials: Reduce the use and depletion of finite raw materials and long-cycle renewable materials by replacing them with rapidly renewable materials.	1	Not Pursued	None	0 m ²	\$0.00	\$0	\$0	\$0.00	Minimal cost impact - proximity to industry	misc
MRc7 Certified Wood: Encourage environmentally responsible forest management.	1	Not Pursued	None	0 m ²	\$0.00	\$0	\$0	\$0.00	EXCLUDED	misc
MRc8 Durable Building: Minimize materials use and construction waste over a building's life resulting from premature failure of the building and its constituent components and assemblies.	1	Not Pursued	None	0 m ²	\$0.00	\$0	\$0	\$0.00	EXCLUDED	misc
EQg1 Minimum IAQ Performance: Establish minimum indoor air quality (IAQ) performance to enhance indoor air quality in buildings, thus contributing to the comfort and well-being of the occupants.	3		None	0 m ²	\$0.00	\$0	\$0	\$0.00	Minimal cost impact - Standard commercial specification	15000, misc
EQg2 Environmental Tobacco Smoke (ETS) Control: Prevent or minimize exposure of building occupants, indoor surfaces, and systems to Environmental Tobacco Smoke (ETS).	Y		Documentation and report	0 no	\$50.00	\$0	\$16,100	\$1.31	Minimal cost impact - Non-smoking building	15000, 1000
EQg3 Carbon Dioxide (CO2) Monitoring: Provide capacity for indoor air quality (IAQ) monitoring to help sustain long-term occupant comfort and well-being.	1		Install CO sensors at combustion equipment	0 no	\$0.00	\$0	\$23,893	\$1.95	Assume no combustion equipment - CHP costs excluded	1000
EQg4 Increase Ventilation Effectiveness: Provide for effective delivery and mixing of supply air to support the safety, comfort and well-being of building occupants.	1		Indoor air quality monitors	25 no	\$955.72	\$23,893	\$0	\$1.95	EXCLUDED	15000
EQg5.1 Construction IAQ Management Plan: During Construction - Prevent indoor air quality problems resulting from the construction/renovation process in order to help sustain the comfort and well-being of construction workers and building occupants.	1		Photograph documentation. Completion of standardized schedules.	1 sum	\$500.00	\$500	\$10,000	\$0.82		1000
EQg5.2 Construction IAQ Management Plan: Testing Before Occupancy - Minimize indoor air quality problems resulting from the construction/renovation process in order to help sustain the comfort and well-being of installers and occupants.	1		Allowance for misc. implications	1 sum	\$2,000.00	\$2,000	\$0	\$0.16		1000
EQg6.1 Low-Emitting Materials: Adhesives & Sealants - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1		Not Pursued	0 m ²	\$600.00	\$0	\$0	\$0.00	EXCLUDED	1000
EQg6.2 Low-Emitting Materials: Paints & Coatings - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1		None	0 m ²	\$0.00	\$0	\$0	\$0.00	Minimal cost impact - Specification of Low VOC materials	7920
EQg6.3 Low-Emitting Materials: Carpet - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1		Low VOC spec - tenant areas	0 m ²	\$0.00	\$0	\$0	\$0.00	Low VOC Specification	1000
EQg6.4 Low-Emitting Materials: Composite Wood & Laminates - Reduce the quantity of indoor air contaminants that are odorous, potentially irritating and/or harmful to the comfort and well-being of installers and occupants.	1		Low VOC spec - common areas	0 m ²	\$0.00	\$0	\$0	\$0.00	TI excluded from estimate	9900
EQg6.5 Indoor Chemical & Pollutant Source Control: Minimize exposure of building occupants to potentially hazardous particulates, biological contaminants and chemical pollutants that adversely impact air and water quality.	1		Green seal carpet - tenant areas	0 m ²	\$0.00	\$0	\$0	\$0.00	Minimal cost impact - Specification of Low VOC paint	9685
EQg6.6 Controllability of Systems: Perimeter Spaces - Provide a high level of thermal, ventilation and lighting system control by individual occupants or specific groups in multi-occupant spaces to promote the productivity, comfort and well-being of building occupants.	1		Green seal carpet - common areas	0 m ²	\$0.00	\$0	\$0	\$0.00	TI excluded from estimate	6400
EQg6.7 Thermal Comfort: Compliance - Provide a thermally comfortable environment that supports the productivity and well-being of building occupants.	1		Not Pursued	0 m ²	\$0.00	\$0	\$0	\$0.00	No carpet specified for common areas	15000
EQg7.1 Thermal Comfort: Compliance - Provide a thermally comfortable environment that supports the productivity and well-being of building occupants.	1		None	0 m ²	\$0.00	\$0	\$0	\$0.00	EXCLUDED	8520
EQg7.2 Thermal Comfort: Monitoring - Provide a thermally comfortable environment that	1		None	0 m ²	\$0.00	\$0	\$0	\$0.00	Operable windows included in base - additional costs for documentation included in General Requirements	15000
							\$0	\$0.00	EXCLUDED	15000

Indoor Environmental Quality

LEED prerequisite/Credit supports the productivity and well-being of building occupants.	Targeted	Pursued	cost factor description	quantity	Incremental from Standard Office to LEED				division impact
					unit rate	sub total	total	cost/m ² total gfa	
EQc3.1 Daylight and Views: Daylight 75% of Spaces - Provide for the building occupants a connection between indoor spaces and the outdoors through the introduction of daylight and views into the regularly occupied area of the building.	1		Not pursued	0 m ²	\$0.00	\$0	\$180,000	\$0.00	Minimal cost impact - Pending final office area layout; Window orientation, and building layout considered base building. Related to EA1. Daylight modeling included in IDc2
EQc3.2 Daylight and Views: Daylight 90% of Spaces - Provide for the building occupants a connection between indoor spaces and the outdoors through the introduction of daylight and views into the regularly occupied area of the building.	1		None	450 m	\$400.00	\$180,000	\$0	\$0.00	Minimal cost impact - Pending final office area layout; Window orientation, and building layout considered base building. Related to EA1. Daylight modeling included in IDc2
IDc1.1 Innovation in Design: Exceptional performance water use	1		None	0 m ²	\$0.00	\$0	\$0	\$0.00	Minimal cost impact - Pending final unit layout
IDc1.2 Innovation in Design: Green building education	1		Over 40% water use reduction anticipated based on the water fixtures proposed by Rybka - current water use reduction anticipated to be 4.2%	0 m ²	\$0.00	\$0	\$36,500	\$2.98	Included in WEC3
IDc1.2 Innovation in Design: Specific Title	1		Instate public education program that includes; An interactive kiosk/display describing LEED features; Distributed signage highlighting building LEED features; A case study or design manual about LEED features.	1 sum	\$36,500.00	\$36,500	\$0	\$2.98	Minimal cost impact anticipated - pending construction specification details
IDc1.4 Innovation in Design: Specific Title	1		Not pursued	0 m ²	\$0.00	\$0	\$0	\$0.00	EXCLUDED
IDc2 LEED® Accredited Professional:	1		Not pursued	0 m ²	\$0.00	\$0	\$10,275	\$0.84	EXCLUDED
Miscellaneous Implications of District Heating and Cooling system in LEED option			LEED® Consulting - EXCLUDED	1 sum	\$0.00	\$0	\$1,835	\$0.15	EXCLUDED
			LEED® Registration	1 sum	\$1,835.00	\$1,835	\$8,440	\$0.69	EXCLUDED
			LEED® Certification	1 sum	\$8,440.00	\$8,440	\$0	\$0.00	EXCLUDED
			Miscellaneous Architectural	1 sum	\$0.00	\$0	\$208,625	\$17.03	misc
			Miscellaneous Mechanical	1 sum	\$208,625.00	\$208,625	\$0	\$17.03	15000
			Miscellaneous Electrical	1 sum	\$0.00	\$0	\$0	\$0.00	16000

NET COST (Including Site)		32	14	24				
General Requirements & Fees								
General requirements on additional cost (7.0%)								
Construction Management Fees (3.0%)								
Design Fees								
TOTAL ESTIMATE (Excluding Contingencies) Allowances								
Design Allowances (5%)								
Escalation Allowances (Excluded)								
Construction Allowances (5%)								
TOTAL ESTIMATE (Including Allowances)								

GFA: 12,254 /m²
 GFA: 131,901 /sf
 Points: 32 /credit

\$1,327,000
\$111,817
 \$78,272
 \$33,545
 \$0
\$1,439,000
\$98,399
 \$36,900
 \$0
 \$61,499
\$1,537,000

\$108.29
\$117.43
\$125.43

c3.8 EAc1 Optimize Energy Performance Strategies

GLA 12,254

Scenario	Quantity	Unit Rate	Sub-Total	TOTAL LEED PREMIUM	Comments
Interior Lighting	1. Efficient Lighting Design in Amenity and Corridor Reduce installed lighting power to meet ASHRAE 90.1-2004 Use fluorescent (T8 and/or T5 with electronic ballasts), 4-pin compact fluorescent, LED and HID fixtures to avoid high lighting power densities. Eliminate halogen, incandescent and mercury vapour fixtures in common areas				
	0 m2	\$0.00	\$0	\$0	Included in base
	2. Occupancy sensors for lighting Installed in offices, washrooms and mechanical/electrical rooms				
	59 no	\$238	\$14,050	\$14,050	Assumes minimum zone controls in open office layout Not Pursued
	3a. Daylighting Sensors For Lighting Fully modulated daylight sensors installed in peripheral zones				
	40	\$0.00	\$0	\$0	Not Pursued
	3b. Daylighting Sensors For Lighting Multi-stepped dimming control installed in peripheral zones.				
	40 no	\$556.00	\$22,240	\$22,240	Not Pursued
	Total Interior Lighting				
				\$36,290	
Building Envelope	4. Increase thermal Performance of Exterior Wall Assemblies Increase wall insulation from R12 to R17 by adding 25mm of polystyrene				
	827 m2	\$6.00	\$4,962	\$4,962	Excludes MPH wall area
	5. Increase thermal Performance of Spandrel Panel Increase R-value from R-6 to R-11 by adding a continuous layer of 25mm of polystyrene behind spandrel mullions.				
	1100 m2	\$6.00	\$6,602	\$6,602	Assume 30% of window area Not Pursued
	6. Increase thermal performance of roof assembly Upgrade effective R-value of roof assembly to R-26 by adding 25mm of polyisocyanurate. Assumed base design is R-20				
	-	-	-	-	Emermodal to confirm overall glazing U-value
	7a. Window Glazing Add argon and warm-edge spacers				
	2568 m2	\$55.00	\$141,218	\$141,218	Not Pursued
	7b. Window Glazing: Triple Glazed Add layer of glazing with one layer low-e (soft coat), two argon cavities, and warm edge spacers.				
	0 m2	\$0.00	\$0	\$0	Not Pursued
8. Improved Curtain wall framing Increase thermal break from 13mm to 19mm on all curtain and spandrel					
1908 m2	\$10.00	\$19,080	\$19,080	Cost for thermal break in framing only	
9. Green Roof Use a green roof on 25% of the roof area (R-22)					
0 m2	\$0.00	\$0	\$0	Included in \$5c7.2	
Total Building Envelope					
			\$171,862		
HVAC Systems	10. OA Reset + Economizer Use outdoor air reset control with differential enthalpy economizer.				
	1 sum	\$204,450.00	\$204,450	\$204,450	
	11. Set VAV Minimums to 20% Set VAV minimums to 20% of the maximum flow rate for all zones				
	1 sum	\$47,800.00	\$47,800	\$47,800	
	12. Upgrade fan efficiency Increase fan efficiencies to 55% for supply fans and 35% for central return fans				
-	-	-	-	Not Pursued	
13 Demand Control Ventilation CO2 Monitoring and control for variable occupancy spaces.					
1 sum	\$30,000.00	\$30,000	\$30,000		
Total HVAC Systems					
			\$282,250		
Plant Equipment & Controls	14. Increase pumping efficiency Combined impeller/motor efficiency - 75%				
	-	-	-	-	Not Pursued
	15. Low-flow fixtures Shower heads 5.7 L/min. Lavatory faucets 1.9 L/min.				
-	-	-	-	Included in WEC3.1	
Total Plant Equipment & DHW					
			\$0		
NET COST EXCLUDING GENERAL REQUIREMENTS AND ALLOWANCES					
			\$490,402		

Ref.	Design Criteria/Characteristics	MNECB Reference Building		c3 - Commercial Building Case Study		Key Indicators
1.00	Construction Cost Summary					
1.01	Building Area (GLA)		12,254 m ²		12,254 m ²	
1.03	Total Construction Hard Costs (Excl. LEED)		\$19,546,000	\$1,595.07 /m ²	\$19,546,000	\$1,595.07 /m ²
1.04	Total LEED Incremental Construction Cost		\$0	\$0.00 /m ²	\$1,554,000	\$126.82 /m ²
1.05	Total Construction Hard Costs (Incl. LEED)		\$19,546,000	\$1,595.07 /m ²	\$21,100,000	\$1,721.89 /m ²
1.06	Total Project Soft Costs		Excluded	- /m ²	Excluded	- /m ²
1.07	Total Project Budget		\$19,546,000	\$1,595.07 /m ²	\$21,100,000	\$1,721.89 /m ²
2.00	Building Environmental Performance (Note 1)					
2.01	Energy Use per year	KWh/a	2,684,851	219.1 /m ²	1,773,154	144.7 /m ²
2.02	Energy Cost per year	\$	\$217,895	\$17.78 /m ²	\$154,176	\$12.58 /m ²
2.03	Percent of MNECB baseline		100.0%		38.6%	
2.04	Water Use per year	m ³	25,366	2.070 m ³ /m ²	17,756	1.449 m ³ /m ²
2.05	Water Cost per year (@ \$1.20/m ³)	\$	\$30,439	\$2.48 /m ²	\$21,307	\$1.74 /m ²
2.06	Percent water reduction		0%		30%	
2.07	Greenhouse Gas reduction	Tonnes CO ₂ /a	-		-	
3.00	Value of Energy Savings (Note 1)					
3.01	Annual Energy Cost	\$/a	\$217,895	\$17.78 /m ²	\$154,176	\$12.58 /m ²
3.02	Energy use reduction	%	0.0%		38.6%	
3.03	Energy savings per year	\$	\$0	\$0.00 /m ²	\$63,719	\$5.20 /m ²
3.04	Cap rate	%	8%		8%	
3.05	Increased building value	\$	\$0	\$0 /m ²	\$796,488	\$65.00 /m ²
3.06	Increased building value (% of Capital)	%	0%		3.8%	
3.07	Payback on LEED Cost Increment	Years	0.0		2.0	
4.00	Value of Water Savings (Note 2)					
4.01	Annual Water Cost	\$/a	\$30,439	2.48 /m ²	\$21,307	1.74 /m ²
4.02	Water use reduction	%	0.0%		30%	
4.03	Water savings per year	\$	\$0	\$0.00 /m ²	\$9,132	\$0.75 /m ²
4.04	Cap rate	%	8%		8%	
4.05	Increased building value	\$	\$0	\$0 /m ²	\$114,146	\$9.31 /m ²
4.06	Increased building value (% of Capital)	%	0%		0.5%	
4.07	Payback on LEED Cost Increment	Years	0.0		13.6	
5.00	Value of Rent Premium (Note 3)					
5.01	Rental Income (GSA = 88% of GLA)	\$	\$3,235,056	\$300.00 /m ²	\$3,396,809	\$315.00 /m ²
5.02	Lease Revenue Premium	%	0.0%		5.0%	
5.03	Additional Sales Revenue	\$	\$0	\$0.00 /m ²	\$161,753	\$15.00 /m ²
5.04	Cap rate	%	8%		8%	
5.05	Increased building value	\$	\$0	\$0 /m ²	\$2,021,910	\$165.00 /m ²
5.06	Increased building value (% of Capital)	%	0%		9.6%	
5.07	Payback on LEED Cost Increment	Years	0.0		0.8	
6.00	Value of Occupancy Premium					
6.01	Occupancy Assumed	%	90%		92%	
6.02	Annual Rent (GSA = 88% of GLA)	\$	\$3,235,056	\$300.00 /m ² (GSA)	\$3,235,056	\$300.00 /m ² (GSA)
6.03	Annual Occupancy Premium	\$	\$0	\$0.00 /m ² (GSA)	\$64,701	\$5.28 /m ² (GSA)
6.05	Increased building value	\$	\$0	\$0 /m ²	\$64,701	\$5.28 /m ²
6.06	Increased building value (% of Capital)	%	0%		0.3%	
6.07	Payback on LEED Cost Increment	Years	0.0		24.0	
7.00	Residual Value Premium					
7.01	Total Project budget (incl LEED)	\$	\$19,546,000	\$1,595.07 /m ²	\$21,100,000	\$1,721.89 /m ²
7.02	Rent Premium (5%)	\$/a	\$0	\$0.00 /m ² (GSA)	\$161,753	\$15.00 /m ² (GSA)
7.03	Net Rent (GSA = 88% of GLA)	\$/a	\$3,235,056	\$300.00 /m ² (GSA)	\$3,396,809	\$315.00 /m ² (GSA)
7.04	Building Value (assume cap rate of 8% for standard and 7.75% for LEED)	\$	\$40,438,200	\$3,300.00 /m ²	\$43,829,791	\$3,576.77 /m ²
7.05	Increased building value	\$	\$0	\$0 /m ²	\$3,391,591	\$276.77 /m ²
7.06	Increased building value (% of Capital)	%	0%		16.1%	
7.07	Payback on LEED Cost Increment	Years	0.0		0.5	
8.00	Total Increase in Building Value					
8.01	Increase in building value (sum 3 to 7)	\$	\$0	\$0.00 /m ²	\$6,388,836	\$521.37 /m ²
8.02	Increased building value (% of Capital)	%	0%		30.3%	
8.03	Payback on LEED Cost Increment	Years	0.0		0.2	

Notes

1. Energy performance figures provided by Enermodal Engineering Ltd.
2. Water consumption based on similar building consumption trends
3. Rental income based on similar building revenues provided by Altus Helyar Valuation Consulting

Glossary of Terms

Cap (Capitalization) Rate:

A Cap rate is a measure of the ratio between the net income produced by an asset and its capital cost. The rate is calculated in a simple fashion as follows:

$$\text{Net Income/Capitalization Cost} = \text{Cap Rate}$$

Carbon Dioxide (CO₂):

A compound of carbon and oxygen formed whenever carbon is burned. Carbon dioxide is a colourless gas that absorbs infrared radiation, mostly at wavelengths between 12 and 18 microns. It behaves as a one-way filter; allowing incoming, visible light to pass through in one direction, while preventing outgoing infrared radiation from passing in the opposite direction. The one-way filtering effect of carbon dioxide causes an excess of the infrared radiation to be trapped in the atmosphere; thus it acts as a “greenhouse” and has the potential to increase the surface temperature of the planet.

Energy Intensity:

The amount of energy used per unit of activity. Examples of activity measures in this report are households, floor space, passenger-kilometres, tonne-kilometres, physical units of production and constant dollar value of gross domestic product.

Energy Star Rating System:

A United States government program to promote energy efficient consumer products. It is well known for its logo appearing on many computer products and peripherals.

Commercial Building Incentive Programme (CBIP)

The Commercial Building Incentive Program (CBIP) is a Natural Resources Canada program that encourages the design and construction of energy-efficient buildings. To qualify, buildings

must be designed to use 25% less energy than a similar building designed to the Model National Energy Code of Buildings (MNECB). The MNECB is standard design practice in most of Canada. A detailed energy simulation (using the EE4 software) must be performed to show that the 25% energy savings target is met. The incentive is available for new buildings and additions and extensive renovations of existing buildings.

Greenhouse Gas (GHG):

A greenhouse gas absorbs and radiates heat in the lower atmosphere that otherwise would be lost in space. The greenhouse effect is essential for life on this planet, since it keeps average global temperatures high enough to support plant and animal growth. The main greenhouse gases are carbon dioxide (CO₂), methane (CH₄), chlorofluorocarbons (CFCs) and nitrous oxide (N₂O). By far the most abundant greenhouse gas is CO₂, accounting for about 70 percent of total greenhouse gas emissions (see Carbon Dioxide).

Gross Domestic Product (GDP):

The total value of goods and services produced within Canada during a given year. Also referred to as annual economic output or, more simply, output. To avoid counting the same output more than once, GDP includes only final goods and services – not those that are used to make another product. GDP figures are reported in constant 1997 dollars.

Gross Floor Area (GFA):

The floor area measured to the outside face of exterior enclosing walls of the building under consideration, inclusive of vent shafts and courts, without deduction for corridors, stairways, closets, the thickness of interior walls, columns or other features. The floor area of a building, or portion thereof, not provided with surrounding exterior walls shall be the usable area under the horizontal projection of the roof or floor above. The gross floor area does not include interior courts.

Gross Livable Area (GLA):

Finished, above-grade residential space, measured to the outside face of exterior enclosing walls. Also referred to as Residential Living Area.

Gross Salable Area (GSA):

The floor area available for the exclusive use of a retail tenant measured to the outside face of exterior walls and the center line of demising walls separating tenants. It includes basements and mezzanines.

Leadership in Energy and Environmental Design (LEED):

The LEED™ (Leadership in Energy and Environmental Design) green building rating system was originally developed by the U.S. Green Building Council (USGBC) to provide a recognized standard for the construction industry to assess the environmental sustainability of building designs. Canadian Green Building Council (CaGBC) has since adapted the USGBC LEED™ rating system to the specific concerns and requirements of buildings in Canada.

Secondary Energy:

Energy used by final consumers for residential, agricultural, commercial industrial and transportation purposes.

Annotated bibliography

Chapter 1 - Introduction

HM Treasury. (2006, October 30). *Stern Review: The Economics of Climate Change*. (ISBN number: 0-521-70080-9). Cambridge University Press.

This text provided an in-depth analysis of the urgent need for global action to stem the rising economic cost of environmental inaction. The report was commissioned by the British Treasury chief Gordon Brown; however, it appeals to all industrialized countries to take immediate action to address climate change. Key recommendations of the report include:

- **Greenhouse Gases:** Emissions in the atmosphere must be limited to between 450 and 550 parts per million of carbon dioxide. The current level is 430 parts per million. At the start of the industrial revolution in the 18th century, the carbon dioxide levels were at 280 parts per million.
- **Deforestation:** The loss of forests globally contributes more to carbon dioxide levels in the atmosphere than the transport sector each year. Studies to determine the best way to reduce deforestation must begin soon.
- **International aid:** Climate change must be integrated into development policy. Rich countries must increase support for poor countries' development.
- **Recommendations:** To effectively counteract climate change the report suggests a common global price for carbon be created through taxation, emissions trading and regulation. It also suggests that government policies encourage the development of highly efficient products; and says funding for low-carbon technologies must increase fivefold.

Flannery, Tim. *The Weather Makers*. Australia: Harper Collins Publishers Ltd., 2005.

This text provides a comprehensive assessment of the impact of humans on the environment, using the most current information available to dispel any question that the current climate crisis is being caused by the combustion of fossil fuels and other human activity.

Globe and Mail Newspaper - Various articles

Current newspaper articles provide insight into what the media is relaying to the public from the constant stream of reports being published on topics related to climate change. Over the course of writing this thesis, the environment has become a regular headline on national newspapers, bringing awareness of the issues into the spotlight of the general public.

Chapter 2 - The Environmental Impact of Architecture

Natural Resources Canada. (June 2005). *Energy use data handbook* (Cat. No. M141-11/2003). Gatineau, QC: Canada. Energy publications, Office of energy efficiency NRCAN.

The statistics demonstrating the correlation between buildings and GHG emissions and the key role of buildings in a truly sustainable society were compiled from data available on the Natural Resources of Canada website,

Hawken, Paul, and Amory Lovins, and L. Hunter Lovins. *Natural Capitalism: Creating the Next Industrial Revolution*. New York: Back Bay Books/Little, Brown and Company, 1999.

From an economic standpoint *Natural Capitalism* by Paul Hawken and Amory Lovins, and *The Ecology of Commerce* by Paul Hawken, provide compelling cases for embracing the problem solving skills of business to solve environmental issues. These accounts are written from the perspective of environmental consultants who are primarily involved in working with the industrial sector to reduce environmental impact while maintaining

economic prosperity. The lessons they present can be applied to some degree to the building industry where similar constraints and opportunities exist.

McDonough, William, and Michael Braungart. *Cradle to Cradle: Remaking the Way we Make Things*. New York: North Point Press, 2002.

This text explores how products and buildings can be designed to maximize their useful life without adding more toxic waste to the environment. This text also addresses issues in sustainable design related to creating a healthy indoor environment and minimizing the impact of building construction on the environment.

Globe and Mail Newspaper - Various articles

Newspaper articles provide an overview of current coverage of the issues related to climate change, especially those covering the Federal government's evolving stance on major issues around ratifying Kyoto.

Chapter 3 - Internal Factors Effecting Cost and Success of Sustainable Design

The primary source of data for this section was Altus Helyar Cost Consulting, where I was employed prior to and during the course of writing this thesis. As noted in the Acknowledgments section of the thesis, access to this information and to the knowledge of my colleagues, especially my advisor Ken Warkentin, was invaluable in completing the case study section of the thesis. The office is a member of the Canadian Green Building Council, has 12 LEED-Accredited Professionals, and is a recognized leader in its industry for providing professional costing advice on environmental buildings across Canada. The office regularly performs cost analysis on buildings seeking LEED certification. The selected case study buildings are a sampling that best represents the potential of sustainable design in buildings commissioned by developers.

Yudelson, Jerry. *Developing Green: Strategies for Success*. Herndon: National Association of Industrial and Office Properties (NAIOP), 2006.

This text provides an overview of the implications of "Green Development" from the perspective of the development community and construction industry.

Globe and Mail Newspaper - Various articles

Newspaper articles on the growing issues around poor urban planning and a legacy of suburban development are especially relevant to the Neighbourhood Design section of the case study research. A four-part series entitled "*The Suburbs*", which was featured in the Globe and Mail in July 2006, details the social issues in suburban communities across Canada.

Chapter 4 - External Factors Effecting Cost and Success of Sustainable Design

City of Toronto. (2005). *Operating and Capital Budget Summary 2005* (), Toronto, ON: City of Toronto.

The breakdown of property tax revenue and city expenditure information was compiled from this report. This information was used to support the case for more sustainable development patterns in order to address the budget shortfall facing major Canadian cities.

Yudelson, Jerry. *Developing Green: Strategies for Success*. Herndon: National Association of Industrial and Office Properties (NAIOP), 2006.

This text provides an overview of the implications of "Green Development" from the perspective of the development community and construction industry.

Chapter 5 - Foundations for Transforming the Market

Rosenbaum, Marc. Whole Systems Analysis as a Basis For Decision-Making in Green Buildings. BuildingGreen.com. Retrieved January 13, 2007, from <http://www.buildinggreen.com>.

Lukachko, Alexander. (2004). *A Culture of Environmentalism: An Ethics-based Response to the Environmental Crisis and its Implications for Architecture*. Waterloo, ON. University of Waterloo.

The architecture thesis written by Alex Lukachko, *A Culture of Environmentalism*, proposes that in order to realize significant positive change at a public level there needs to be a fundamental shift from the current paradigm to one where our society incorporates a different sense of the value of nature. In his thesis, Lukachko argues that relying solely on economic measures does not account for all of the measures inherent in a sustainable society. As this thesis focuses primarily on economic measures, it is important to maintain reference to the larger context of the sustainable design.

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